Message from the President

Dear Members:

I hope the holiday season of 2002 has been a pleasant one for you and your family. With the New Year upon us, I wish to extend my New Year’s greetings to all members and wish you the best of everything in 2003.

This is the first publication of “Purchasing Pulse” after a long hiatus. I hope with regular quarterly reporting members will be kept informed of the latest news and events of the Chapter.

I am excited about this year, and I hope every member takes advantage of the many activities, seminars, and events that we have planned. We hope to develop the Chapter’s website, present dynamic seminars/chapter meetings, develop new ideas for the Reverse Trade Show, recruit new members, and work to increase member certification in the procurement field.

We just concluded our first Chapter Board Meeting in early January where we discussed the formation of many committees that will be handling the NIGP agenda this year. Various committees are in the process of being formed from the survey that was sent last year. It is still not too late to sign up, and if any member wants to join a committee, please complete the survey form and we will try and accommodate your request.

Inside is a calendar of seminars for 2003. Please take advantage of the interesting and informative seminars slated for this year. Continuing Education is a powerful tool in elevating your procurement career to new levels.

I would like to extend my thanks to past President Kirk Buffington, the committee members, and the numerous volunteers for the outstanding work they performed during the past year.

I look forward to seeing every member at the Chapter meetings. Please feel free to pass your suggestions to us, so we may better serve membership needs.

Yasmin
Yasmin Teja, CPPO, C.P.M.
Message from the Past President

Chapter Update – 2002 – a year of accomplishment

During the past year, the Southeast Chapter of NIGP accomplished much, and more needs to be done. 2002 was a particular challenging year for me, and I wish to express my appreciation to all those who supported me, and were there when I called for advice. I particularly wish to acknowledge the help and support of the entire Procurement Staff at the City of Fort Lauderdale. The staff was there to assist in the Reverse Trade Show, and without their help, it would not have been the success it became. I also wish to acknowledge the backing of my agency, the City of Fort Lauderdale, and my Director, Mr. Bruce Larkin, who has supported my efforts to be active in the profession.

Of course, there was the support of my fellow board members and committee chairs. My thanks to both Yasmin and Marilyn, who without the participation of our Vice-President, stepped up to the plate and pitched in where needed, and were always there when I called and asked for assistance.

Among our many accomplishments, of which the chapter can be proud, are the following:

- The Southeast Florida Chapter of NIGP, Inc. and GPASE successfully merged into one organization. This way we may take advantage of consolidation of efforts and resources. This hopefully will lead to greater efficiency of our membership.

- Thanks to the efforts of our former President, Ray Matias, the Chapter has both incorporated and achieved tax-exempt status. This will be a great cost saver for the chapter, and contribute to our continuing to be the premier government purchasing educational organization in South Florida.

- We conducted four successful Chapter meetings, with great speakers, including Michael Flynn from Nova Southeastern Law School and Nora Laudermilk who showed us what humor in the workplace can really be about.

- Our 5th Annual Reverse Trade Show was the most successful ever. We exceeded our budget in total net income, and exceeded last year’s net profit and total participation. This of course will contribute to our having another great year of Professional Development for our members.

- During the fiscal crisis of the NIGP LES Foundation, the Chapter rose to the occasion and contributed without hesitation. It should be noted that only ONE other chapter in the entire country contributed to the level of the Southeast Chapter. We can be proud that we are a leader in giving.

But, much remains to be done. At the beginning of the year we discussed our web site creation. Our new President has made this a priority for the New Year, and the Chapter membership should support her in this endeavor. Our membership numbers continue to be stable, but without much growth. I challenge each member to make a concentrated effort over the next year to recruit one new member. That alone, would double our membership size.

Again my thanks to all who made 2002 a year of achievement. I look forward to working with all of you in 2003, and beyond. If at any time, you have a question, comment or idea please do not hesitate to give me a call.

Kirk

Kirk W. Buffington, C.P.M.
SOUTHEAST FLORIDA CHAPTER OF NIGP, INC.
*** INVOICE***
**ANNUAL MEMBERSHIP DUES**

Annual Membership Dues for the year 2003 (January 1st through December 31st) are now due in the amount of $25.00 from all regular members.
(Dues are delinquent on May 1, 2003)

Please make checks payable to: Southeast Florida Chapter of NIGP, Inc.

Please complete this form and return it with your check to:
Broward County Port Everglades
Procurement Section
Attn: Irene Costa
1850 Eller Drive, 6th Floor
Fort Lauderdale, FL 33316

Federal EIN #651134303
If requested a receipt will be provided. Your prompt response is appreciated.

Check One: New Member _____ Renewal _______ Honorary __________
Check if Applicable: CPPO ____ CPPB ____ C.P.M. ____ A.P.P. ____ CPCM ____ OTHER

Name: ___________________________ ____________________
Last       First

Title: _______________________________________________________

Agency: _____________________________________________________

Address: ___________________________________________________________________

City/State: ___________________________ Zip Code____________

Phone: ___________________________ Fax:________________

E-Mail Address: ___________________________________________________________________

Home Phone (Optional): __________________________________________
Home Address: ___________________________________________________________________

Are you or your agency a member of national NIGP? Yes____ No____

Are you interested in assisting at the next Reverse Trade Show? Yes____ No____
I would be interested in serving on any of the following committees

<table>
<thead>
<tr>
<th>NAME OF COMMITTEE</th>
<th>CHAIR</th>
<th>MEMBER</th>
<th>ORDER OF PREFERENCE</th>
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<td>Website</td>
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Please fill the form by January 31st and return to:
Yasmin Teja, CPPO, C.P.M., President,
Southeast Florida Chapter of NIGP, Inc.
Fax: 954-537-2855
Email: yteja@broward.org
<table>
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<th>DATES</th>
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<th>LOCATION</th>
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<td>Co-op Meeting</td>
<td>City of Sunrise</td>
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<td>30</td>
<td>Chapter Meeting - Dinner</td>
<td>Crystal Lakes Country Club</td>
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<td>FEBRUARY</td>
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<td>General Public Procurement Seminar</td>
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<td>MARCH</td>
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<td>8-10</td>
<td>Intermediate Public Procurement Seminar</td>
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<td>Annual FAPPO Conference</td>
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<td>MAY</td>
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<td>CPPB Review Seminar</td>
<td>City of Coconut Creek</td>
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<td>21</td>
<td>Excellence in Purchasing Management</td>
<td>City of Coconut Creek</td>
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<td>10-11</td>
<td>Customer Service: Key to Success in Procurement</td>
<td>City of Coconut Creek</td>
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<td>Change Management for the Purchasing Professional</td>
<td>City of Coconut Creek</td>
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<td>5-6</td>
<td>Improve Procurement's Image through Cost Savings</td>
<td>City of Coconut Creek</td>
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<td>16-20</td>
<td>NIGP 58th Annual Forum</td>
<td>Nashville, TN</td>
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<td>The Diversity Advantage - You, Me, and Everyone</td>
<td>City of Coconut Creek</td>
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<td>Else Seminar</td>
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<td>25</td>
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<td>OCTOBER/NOVEMBER</td>
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<td>Reverse Trade Show/Elections/Co-op Meeting</td>
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<td>DECEMBER</td>
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<td>Holiday Banquet Meeting/Awards/Co-op Meeting</td>
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</tbody>
</table>
CONGRATULATIONS TO THE FOLLOWING MEMBERS THAT OBTAINED CERTIFICATIONS IN 2002

New Certifications CPPO
David Nash, CPPO, CPPB
Central Stores Supervisor
City of Fort Lauderdale

Alex Denis, CPPO
Purchasing Agent V
School Board of Broward County

New Certifications CPPB
Jacquelyn J. Joy, CPPB
Buyer
Palm Beach County

James Hemphill, CPPB
Senior Procurement Specialist
City of Fort Lauderdale

Ricardo Andrews, CPPB
Purchasing Agent II
Broward County Purchasing Division

Elizabeth Briggs, CPPB
Purchasing Agent II
Broward County Purchasing Division

Donna Levengood, CPPB
Asst. Purchasing Manager
City of West Palm Beach
CONGRATULATIONS TO THE FOLLOWING MEMBERS THAT OBTAINED RECERTIFICATIONS IN 2002

Dual Re-Certifications
Patricia Wiltse, CPPO, CPPB
Purchasing Manager
Palm Beach County

Re-Certifications CPPB’s
Janice Friedrichs CPPB
Purchasing Agent I
Broward County Purchasing Division

David Nash CPPB
Central Stores Supervisor
City of Fort Lauderdale

Arne Adler, CPPB
Purchasing Agent II Const Specialist
Broward County Purchasing Division

Jonathan Gleason, CPPB
Contracts Manager
South Florida Water Management Dist

Lynda Flurry, CPPO, CPPB
Purchasing and Contracts Manager
City of Tamarac

Sheila McGann, CPPB
Purchasing Agent
City of Coconut Creek

James Nicotra, CPPB
Senior Procurement Specialist
City of Tamarac

Carol Barker, CPPB
Purchasing Agent IV
School Board of Broward County

Patricia Greenstein, CPPB
Purchasing Manager
City of Margate

Herb Hyman, CPPB
Procurement Manager
Town of Davie

Elizabeth Holmes, CPPB
Purchasing Director
Florida Dept. of Transportation

Margaret Leo, CPPB
Senior Purchasing Agent
Florida Dept. of Transportation
The Economy at a Glance
(as reported by the Institute of Supply Management)

OVERALL:
NEW ORDERS AND PRODUCTION GROWING
SUPPLIER DELIVERIES SLOWING
EMPLOYMENT AND INVENTORIES DECLINING

MANUFACTURING
The manufacturing economy grew in December following three consecutive months of decline.

NEW ORDERS
New orders rose significantly in December.

PRODUCTION
Of the 20 industries reporting in December, 11 reported growth including: food, textiles, paper, printing and publishing, electronic components and equipment, furniture, and wood products.

EMPLOYMENT
The six industries reporting growth in employment during December are: textiles, furniture, food, transportation & equipment, chemical and printing and publishing.

SUPPLIER DELIVERS
Delivery performance was slower when comparing December to November.

INVENTORIES
The rate of liquidation of manufacturer’s inventories decelerated in December.

PRICES
Manufacturers continued to pay higher prices in December for the 10th consecutive month.

IMPORTS
Imports of materials by manufacturers grew during December.

BUYING POLICY
Average lead-time for capital expenditures rose 10 days to 110 days.
Average lead-time for production materials rose 2 days to 50 days.
Average lead-time for maintenance, repair, and operating (MRO) supplies rose 1 day to 20 days.

IN SHORT SUPPLY
NOTHING

UP IN PRICE
Caustic soda, copper, corrugated containers, hydrochloric acid, natural gas, paper, and polyethylene.

DOWN IN PRICE
Steel
1990-1991 Officers:
President: Eugene "Bud" Roon, CPPO
V-P: Janet Garrison, CPPO
Secretary: Dorothy Paul (Bradshaw)
Treasurer: Kathy Valentine

1997 Officers:
President: Edward Witkowski, C.P.M.
V-P: John Weyrauch, CPPO, C.P.M.
Secretary: Terry Rhea, CPPB
Treasurer: Susan Kuzenka, CPPO

1992 Officers:
President: Janet Garrison, CPPO
V-P: Glenn R. Cummings, CPPO
Secretary: Lynda Venne, CPPB
Treasurer: Kathy Valentine, CPPO

1998 Officers:
President: John Weyrauch, CPPO, C.P.M.
V-P: Terry Rhea, CPPB
Secretary: Pat Wiltse, CPPO, CPPB
Treasurer: Susan Kuzenka, CPPO

1993 Officers:
President: Glenn R. Cummings, CPPO
V-P: Kathy Valentine, CPPO/
    Angelo Salomone, CPPB
Secretary: Lynda Venne, CPPB
Treasurer: Larry Strain, CPPO

1999 Officers:
President: Terry Rhea, CPPB
V-P: Susan Kuzenka, CPPO
Secretary: Marilyn Cahill, CPPB
Treasurer: Ray Matias, CPPB

1994 Officers:
President: Angelo Salomone, CPPB
V-P: Lynda Venne, CPPB
Secretary: John Klatt, C.P.M.
Treasurer: Larry Strain, CPPO

2000 Officers:
President: Susan Kuzenka, CPPO
V-P: Ray Matias, CPPB
Secretary: Barbara Conboy, CPPB
Treasurer: John Camp, CPPB

1995 Officers:
President: Lynda Venne, CPPB
V-P: Larry Strain, CPPO
Secretary: Nora Laudermilk
Treasurer: John Klatt, C.P.M.

2001 Officers:
President: Ray Matias, CPPB
V-P: Kirk Buffington, C.P.M., MBA
Secretary: Marilyn Cahill, CPPB
Treasurer: Susan Kuzenka, CPPO

1996 Officers:
President: Larry Strain, CPPO
V-P: John Klatt, C.P.M.
Secretary: Nora Laudermilk, CPPB
Treasurer: Edward Witkowski, C.P.M.

2002 Officers:
President: Kirk Buffington, C.P.M., MBA
V-P: Rick Vojtas, CPPB, C.P.M.
Secretary: Marilyn Cahill, CPPB
Treasurer: Yasmin Teja, C.P.M., CPPO
President
Yasmin Teja, CPPO, CPPB, C.P.M.
Purchasing Agent II
Broward County Purchasing Division
960 NW 38 Street
Ft Lauderdale, FL 33309
Tel: 954-537-2850
Fax: 954-537-2855
E-Mail: yteja@broward.org

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Manager, Procurement & Materials Management
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100 N Andrews Avenue Room 619
Ft Lauderdale, FL 33301
Tel: 954-828-5933
Fax: 954-828-5576
E-Mail: kirkb@ci.f Lauderdale.fl.us

Secretary
Connie Guzzi, CPPB
Buyer I
City Of Margate
5790 Margate Blvd
Margate, FL 33063
Tel: 954-972-6454
Fax: 954-935-5258
E-Mail: cguzzi@margatefl.com

Treasurer
Irene Costa, CPPB
Procurement Administrator
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1850 Eller Drive 6th floor
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Tel: 954-468-3517
Fax: 954-761-1561
E-Mail: icosta@broward.org

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Purchasing Specialist
City of Sunrise
10770 W Oakland Park Blvd
Sunrise, FL 33351
Tel: 954-572-2202
Fax: 954-572-2278
E-Mail: alodato@cityofsunrise.org

Vice Chair
Spencer Shambray, CPPB
Buyer
City of Margate
5790 Margate Blvd
Margate, FL 33063
Tel: 954-972-6454
Fax: 954-935-5258
E-Mail: sshambray@margatefl.com

Secretary
Pam Thompson, CPPO, CPPB
Purchasing Agent
City of North Miami
776 NE 125 Street
PO Box 610850
North Miami, FL 33161
Tel: 954-893-6511
Fax: 954-891-2617
E-Mail: pthompson@ci.north-

For additional information contact:
Joel Mariani
Broward County Purchasing Division
Phone: 954-537-2850
Fax: 954-537-2855
Email: jmariani@broward.org