Hello IPPA Members,

I hope everyone is taking advantage of this spectacular spring weather we are having. I know I am.

The 2012 IPPA Spring Meeting and Training Conference will be held May 15th and 16th at the Eastern Avenue Library in the City of Davenport hosted by Kristi Keller. She has worked hard in planning an exciting and educational day for all of us, so please plan on attending this meeting.

On day one of our meeting I am very excited to announce that NIGP Professional Trainer Mike Bevis from the City of Naperville, IL will be conducting two of the training classes! In addition to having Mike Bevis there we have also planned several other relevant classes that each of us should be able to utilize in our profession. Breakfast and lunch will also be provided on day one!

On day two I am also very excited to announce that NIGP Professional Trainer Marcheta E. Gillespie from the City of Tucson, AZ will be teaching a one day class titled “Marketing 101 for the Procurement Professional.” Marcheta has over 18 years of experience in public procurement and she is also the incoming NIGP President!

You really can’t beat the caliber of instructors we will have at this meeting. Both have been named NIGP Manager of the Year in recent years. As you could probably tell I am excited to be sharing this with you and I truly hope that you will take advantage of this rare opportunity. Both instructors present regularly at the NIGP Forum and we are fortunate enough to have them here in Iowa on back-to-back days.

The registration deadline for signing up for this meeting is May 8th. The registration form will be sent out to everyone soon. We are just in the process of finalizing some minor details.

Also, as of March 27th only six people have registered for the Marketing 101 for the Procurement Professional class - the class minimum is twenty. Please sign up as soon as you can if you are planning on attending this invaluable class taught from a great instructor and future NIGP President.

NIGP’s 67th Annual Forum will be held in Seattle, WA on August 18th – 22nd.

I am looking forward to seeing everyone at the Spring Meeting in Davenport. Did I mention that Mike Bevis and Marcheta E. Gillespie will be there?

All the best,
Casey
Principals and Practices Adopted by IPPA

Public Procurement Principles and Practices
Luana Stoneking, CPPB, retired

On October 11, 2011, at its fourth annual meeting, the Iowa Public Procurement Association Chapter of NIGP, formally adopted the Values & Guiding Principles of Public Procurement (a.k.a. Guiding Principles). The Guiding Principles were developed by public purchasing professionals including IPPA members.

In its strategic plan developed in 2009, NIGP defined its objective to gain recognition of public procurement as a profession by developing guiding principles for public procurement. An NIGP task force was formed to develop the core values and related guiding principles. By summer 2010 a draft was distributed to members and the public for comment; over 200 responses were received and considered. The revision process proceeded quickly. In October 2010, the NIGP Board of Directors adopted the six core Values and 27 related Guiding Principles for Public Procurement.

IPPA quickly got involved. President June Nasby, CPPB, presented the Values & Guiding Principles of Public Procurement to the IPPA Board. The Board unanimously voted to become a supporting Chapter and on October 25, 2011, the membership formally adopted the Values and Guiding Principles as the standard for public procurement and expressed continued support of the efforts to develop Standards of Practice.

You are part of a professional organization that actively supports this foundation of core values for public procurement. You formally adopted these values and the Guiding Principles – and are practicing them.

The core values:

✓ **Accountability:** Taking ownership and being responsible to stakeholders for our actions…essential to preserve the public trust and protect the public interest.

✓ **Ethics:** Acting in a manner true to these values…essential to preserve the public’s trust.

✓ **Impartiality:** Unbiased decision-making and action…essential to ensure fairness for the public good.

✓ **Professionalism:** Upholding high standards of job performance and ethical behavior…essential to balance diverse public interests.

✓ **Service:** Obligation to assist stakeholders…essential to support the public good.

✓ **Transparency:** Easily accessible and understandable policies and processes…essential to demonstrate responsible use of public funds.

To see the Guiding Principles for each of these core values, or to download and/or print the Values and Guiding Principles of Public Procurement poster, visit http://www.nigp.org/eweb/docs/Research/ValuesGuidPrin.pdf.

Send examples of how you live these values! Send your stories (or questions) to Stone1909@gmail.com. I will contact NIGP if appropriate for answers.

CONGRATULATIONS NEW CPPBS!

- Michael Drottz, Des Moines Regional Transit Authority
- Ryan Roovaart, Iowa Department of Administrative Services
Education Committee Report

Iowa Public Procurement Association Education Committee Report
Edie Schmidt, CPPB, Education Chair

Your Education Committee, in conjunction with the IPPA Board, is pleased to announce the following classes for 2012:

Legal Aspects of Purchasing
April 18-20, 2012 – Cedar Rapids
Host: Heather Mell, City of Cedar Rapids
Instructor: Michael Bevis, Chief Procurement Officer, City of Naperville, Illinois.
Cancelled due to low enrollment

Marketing 101 for the Procurement Professional
May 16, 2012 - Davenport
Host: Kristi Keller, City of Davenport
Instructor: Marcheta Gillespie, Deputy Director of Procurement, City of Tucson, Arizona

Strategic Procurement Planning
July 23-25, 2012 – Ames
Host: Edie Schmidt, City of Ames
Instructor: Barb Johnson, Columbus Regional Authority, Columbus, Ohio

Intro to Public Procurement
September 11-13, 2012 – Des Moines
Host: Laurie Hoing, DAS State of Iowa

Awards Committee Report

Awards committee members: Lois Schmitz, C.P.M. and Luana Stoneking, CPPB

Your Board of Directors has approved extending the deadline for receipt of nominations for Member of the Year and Volunteer of the Year awards until July 31, 2012.

It is not intended that a time-consuming complex document be developed for these nominations. A letter, outline, bulleted list, or other simple document is all that is needed, and it may be submitted either electronically or “paper”. An e-mail attachment is sufficient. A Word table or Excel worksheet could also be used (we do like our lists!). There is no specific format requirement.

Iowa Public Procurement members who have given of their time, energy, and expertise to make our chapter successful deserve to be recognized. We have lots of members who meet this description. Please take a few minutes of your time to thank at least one of them by nominating them for Member or Volunteer of the Year. Or, you know who you are - recognize your own success and nominate yourself!

You can locate specifics concerning member contributions on the IPPA website! If you can’t remember how long someone has been on a committee, whether they were on the board, etc., information is available on the web site both in the current pages or archives.

New documents will be posted on the web site soon, or contact Lois (lois.schmitz@iowa.gov) or Luana (Stone1909@gmail.com) to receive a copy via e-mail.

Other awards (Buyer of the Year, Manager of the Year) follow NIGP requirements. Presentations will be at the spring 2012 meeting in Davenport.

Short on training budget?

Don’t forget to check out NIGP’s on-line courses and webinars at www.nigp.org!
When the call went out for volunteers for the IPPA Spring Meeting, Kristi Keller of the City of Davenport stepped up to the plate.

Let’s get to know her better before we see her in May!

Q. How long have you been in Purchasing?
A. I have worked in the Purchasing Division for six years.

Q. How did you get into Purchasing?
A. Prior to working for the City, I owned a small construction company doing new construction and remodeling. In 2000 I started in the Payroll Department, but in 2006 the City’s Buyer walked out suddenly and our manager needed someone with bids and contractors, so she moved me to Purchasing! During the interim before I was officially promoted, the Purchasing Coordinator quit two weeks before we were to go live with a new ERP system (training over 400 users), it all fell upon me! The Finance Director was impressed how I worked under pressure and promoted me!

Q. Most unusual or interesting procurement?
A. We do a multi-jurisdictional purchase of road salt every year—10 cities, counties, and schools from Iowa and Illinois are involved. We purchase approximately 28,000 tons of road salt and coordinate the barges up the Mississippi River and the unloading at three different stations.

Q. Where is your home town?
A. I was born in Terre Haute, Indiana, but my parents relocated to the Quad Cities shortly after my first birthday. I grew up in Blue Grass, Iowa.

Q. What do you like to do outside of work?
I love to cook, I’m always trying new recipes. I love to read—I always have a book with me. I also love to travel to wherever my Air Force son is living at the moment. I’ve been to North Pole, Alaska three times, twice in winter. I also enjoy warm climates with beaches and drinks with little umbrellas!

Q. What is your favorite saying?
A. “Whatever life throws at you, deal with it and move on. There’s a reason why everything happens. Eventually you figure out why.”