Supplier Diversity Fair to Be Held at May Meeting

ISM-NJ will hold its annual Supplier Diversity Fair on Thursday, May 14, 2015, at The Dolce Hotels & Resorts, Basking Ridge, N.J. Beginning at 5:00 p.m., followed by our Annual Meeting welcome and a panel discussion on Sustainability led by Ken Pillegi of AT&T. Dinner will be at 6:45 p.m. followed by the ISM-NJ Annual Meeting and election of officers and directors.

Following the Meeting will be the keynote presentation, topic to be covered is: With Purpose And Process, there's Progress by Tara Spann, Director of Global Supplier Diversity, Merck & Co., Inc.

This is an event that you won't want to miss. If you are interested in attending, please contact Kathy Perna at 908-431-1100 or visit the ISM-NJ website at www.ismnj.org for more information.

(For information on the panelists, see page 3.)
Greetings – It is hard to believe May has arrived! This is a favorite time of year for many – myself included – especially after the long season of cold and snow in NJ. I particularly enjoy this season as it offers an opportunity to resume outdoor activities and to participate in celebrations that occur particularly in this season. I hope you have a special event or a celebration in your future for May and June. Via this message, I would like to call your attention to a few of the ISM NJ special events scheduled to occur in the near future. I hope you can join us at these opportunities for networking and learning!

At ISM NJ, our Program Year begins in July and concludes in June. It is this time of the year that many annual events are hosted by our Affiliate in New Jersey. Many months of planning and great collaboration among the committee members yield several events each year in March, May and June. These events provide an opportunity for our members to gather, to learn – and to celebrate.

The Annual Supply Management Forum provides a great example of an event that afforded learning and networking for the participants. Princeton University hosted our annual Supply Management Forum in March. The theme of the Forum, “Technology in Procurement – Improving Communications and Mitigating Risk” included several industry leaders at the forefront of the transformation occurring within supply management. The participants assembled in a beautiful location on campus and learned more about technology and IT considerations in working with our suppliers, and our own Tamra Pawloski provided a joint session on Corporate Risk Mitigation and Controlling Cyber Risk. Kudos to Deb, Tamra and Kathy for orchestrating a great day! The 2016 Supply Management Forum will be hosted by Rutgers University. I would like to sincerely thank Princeton and Rutgers for their support and collaboration to sponsor these events.

Looking forward, the annual Supplier Diversity Night will be held on Thursday, May 14 at the Dolce Hotel in Basking Ridge, NJ. This evening will offer a supplier fair, a panel discussion on Diversity Sustainability and a guest speaker at dinner. Tara Spann of Merck & Company will be our keynote speaker at dinner. This meeting in May also marks the night of our Annual Meeting and the annual election of the proposed ISM NJ Board of Directors for the 2015-2016 year. Your participation in this meeting is very important – please join me at the meeting.

June marks the annual Crystal Awards Dinner and Award Celebration. This year after 17 years at the Sheraton Tara in Parsippany, we will move the event to a new venue at the Dolce in Basking Ridge. The outdoor patio promises a beautiful reception to meet fellow members and to celebrate the accomplishments of our two award recipients Rick Houtz, Vice President Procurement and Business Services, Novo Nordisk Inc. and Tina Trueba, Executive Director Global Strategic Sourcing, Celgene Corporation will both receive awards at the event. Please join us as we celebrate their achievements.

In November 2015, ISM NJ will celebrate 60 years of service to our membership. This evening will provide a special meeting format to mark this milestone. Please look for additional information very soon – this meeting will be hosted at the Dolce in Basking Ridge.

As we come to the final months of the ISM NJ Program Year, I hope you will have an opportunity to join fellow members at one of our upcoming dinner meetings or at a professional

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6:00 p.m. – 6:45 p.m.
Interactive Panel Discussion:
Sustainability
Session Facilitated by: Ken Pillegi,
AT&T, ISM-NJ Supplier Diversity
Committee
Panelists: Dr. Kevin Lyons, Associate
Professor, Rutgers University;
Venkat Mantha, Senior Vice President,
Indotronix International Corporation
Participating diverse suppliers and
corporate members will host a Diversity
Supplier Fair. Followed by a distin-
guished panel discussion, from aca-
demia and business, will delve into the
interesting topic of supplier sustainabil-
ity, including high performance sustain-
ability practices by the small business
sector and the professional playbook for
small business sustainability success.
• Where do you see the topic of sus-
tainability in the next 3 – 5 years
• How do we quantify sustainability
performance
• What profit opportunities are asso-
ciated with sustainability practices.

Dinner Speaker:
Tara Spann, Director, Global Supplier
Diversity Processes, Operations &
Strategy | Global Supplier Management
Group.
PURPOSE, PROCESS &
PROGRESS
With PURPOSE and PROCESS, there’s
PROGRESS
Areas to Address:
• Corporate & supplier benefits of
diversity
• Corporate perspective and their
supplier diversity goals
• Corporate organization & processes
that support supplier diversity

Our Speakers
Dr. Kevin
Lyons,
Associate
Professor,
Rutgers
Business
School in the
Supply Chain
Management and Marketing
Sciences
Department
Research
Professor, Supply Chain Archeology
at the Rutgers Center for Supply
Chain Management. His research
includes the integration of sustainable
development criteria into global Supply
Chain Management systems, processes
and operations. Dr. Lyons developed
the Supply Chain Environmental
Archeology research program/lab,
which involves the archeological study
of climate change and environmental
impacts via the supply chain, big data
analytics, risk assessment, decision
analysis as well as product end-of-
life and new product innovation
research. He conducts research with
the Rutgers Thomas A Edison Research
Papers Menlo Park Institute Program,
is working on the Lanai (Hawaii)
Sustainable Food Innovation Center
and the US Department of Commerce
Food Supply Chain Network projects.
He is the principal investigator for the
Newark (NJ) Industrial Solution Center
research project. Dr. Lyons is also
the Associate Director of the Rutgers
Energy Institute and is also an Associate
Director at the Rutgers Eco-Complex.
He was most recently the Chief

Venkat
Mantha,
is Sr Vice-
President of
Indotronix
International
Corporation
(IIC), an IT /
Technology
Services firm
with special
emphasis on
consulting
services. He has over 25 years of work
experience including 15 years in the US
managing business in the IT Consult-
ing marketplace. Indotronix Interna-
tional Corporation (IIC) was founded in
1986 in Poughkeepsie, New York as a
software development company focused
primarily on product development. In
the 25+ years since our founding, IIC
grown to become a full-service IT
solutions provider offering IT staffing
services, custom software solutions, IT
infrastructure services, and call cen-
ter/BPO services. IIC’s solutions are
focused on Microsoft, Open Source, and
IBM technologies. IIC’s global resource
team provides world-class service to an
international customer base that ranges
from local non-profit organizations to
state government agencies to Fortune
500 corporations. A certified MBE firm,
IIC is ISO 9001:2008 certified for soft-
ware development. IIC has been in the
forefront of diversity initiatives in its
supply chain and is an active member of
national diversity organizations such as
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Corporate Sponsors
Agenda and speakers

Continued from page 3

NMSDC. IIC is formally certified as a MBE by CPUC and by New York/New Jersey Minority Development Council. IIC has not only enabled its clients achieve their diversity initiatives – they have promoted and enabled small businesses and individuals of various minority ethnicities to get initiated in the world of technology - thereby ensuring development and higher utilization of minorities in this fast growing industry. Mr. Mantha had led IIC’s involvement in national diversity forums and in advocating diversity usage to its large corporate clients. His international work experience spanning work in India, Middle-East, Europe and US has enabled a fuller appreciation of the importance of inclusion – which is but the next natural progression of an diversity program. His educational background at India’s top Management (Indian Institute of Management, Ahmedabad, India) and Technology (Indian Institute of Technology, Varanasi, India) schools has enabled an analytical approach to problem solving.

Tara Spann, Director of Global Supplier Diversity, Merck & Co., Inc.
Tara Spann oversees global supplier diversity for Merck, one of the largest Pharmaceutical companies in the world. Prior to joining Merck, Ms. Spann developed the strategy and managed the execution for supplier diversity at Bristol-Myers Squibb. As the Executive Director of Diversity Initiatives for Staples, Inc., Ms. Spann reported directly to the President of North American Delivery who is presently the Vice Chair. At Harvard University, Ms. Spann served as Senior Software Licensing Negotiator where she negotiated the terms and conditions of enterprise licensing software contracts. Ms. Spann was also the Contract Manager of Harvard University’s procurement management department, where she was responsible for managing the University’s minority procurement program, government compliance regulations and audits for purchasing. She is a graduate of Northeastern University in Electrical Engineering and Suffolk University Law School in Boston, Massachusetts.

Two heads are better than one

Meet Denise Dunchus & Gus Manz (Co Directors of ISM Programming)
With the concept of two heads are better than one Denise & Gus joined forces to bring us even better meetings this program year. Thanks Denise & Gus.

Denise Dunchus
works as a Purchasing Manager for Benjamin Moore & Co, the paint and coatings company. Denise is enjoying working for a company who sells products she can see and feel after having spent most of her career with Union Carbide Corp and Dow Chemical which sold intermediate materials and not end products. She is also enjoying working for a company in which teamwork and customer focus are critical. Denise is experienced in procurement, facilities management and quality. Her passion for procurement includes how it enables a big picture understanding by working outside of a company with suppliers, inside a company to meet internal needs, as well as working with multi-functions. Outside of work Denise enjoys family, reading and is active in many sports. She loves the outdoors and looks for opportunities to be outside.

Gus Manz currently works as a Facilities Sourcing Manager for Cushman & Wakefield in Piscataway, NJ, supporting over 15,000 Verizon facilities covering more than 50MM sq.ft. in the northeast US. Gus is responsible for sourcing a wide variety of interior building services; e.g., fire protection, elevator maintenance, janitorial, UPS preventative maintenance, etc. Gus has 20+ years of deep sourcing experience for many different indirect and direct categories in the telecom, pharma, hospitality, public utility, and commercial real estate sectors.

In his spare time, Gus is a passionate volunteer for NJ Greyhound Adoption Program (NJGAP), hosting monthly Meet and Greets at local venues in the Flemington, NJ area and presenting NJGAP’s “Greyhound Story” to educate the public on greyhound rescue/adoption at libraries, church groups, seniors, Girl Scouts, Boy Scouts, etc. all across the state. Anyone interested in having Gus present to their organization should leave a message on the NJGAP hotline at 908-713-9344.”
ISM-NJ Elections Held on May 14th

The election of Officers, Directors & Trustees nominated by the Talent Management Resource Committee to serve for the 2015-2016 fiscal year will take place on Thursday, May 14, 2015 during the Supplier Diversity/Annual Meeting, The Dolce Hotel, Basking Ridge, NJ

EXECUTIVE COMMITTEE

PRESIDENT
Robert Murphy, CPSM

PRESIDENT-ELECT
Tamra Pawloski

VP BUSINESS DEVELOPMENT
Deborah Augustus, CPSM, C.P.M., A.P.P.

VP FINANCE & TREASURER
Virginia Kesler Carlson

DIRECTORS

NATIONAL AFFAIRS
Thalia Adams-Waingarten, CPSM, C.P.M., A.P.P.

EDUCATION LIAISON
Marilyn Gettinger, C.P.M.

PROGRAMS
Denise Dunchus, CPSM

PROGRAMS
August Manz

PROFESSIONAL DEVELOPMENT
Lori Ciculya, C.P.M.

MEMBERSHIP
Maria Kiwalle, CPSM, CPSD

COMMUNICATIONS
Angela Gregorowicz

TRUSTEES

Thalia Adams-Waingarten, CPSM, C.P.M., A.P.P.
Victor J Catalano, CPSM, CPSD, C.P.M.
Guy Haddix
John Hanna, C.P.M., A.P.P.
Robert Murphy, CPSM
Kathleen Perna
Gurpreet Singh, CPSM, CPSD, C.P.M.

Talent Management Resource Committee consists of the following volunteers:

Michael Beck
Rosemary Brown, CPSM, C.P.M.
Maria Kiwalle, CPSM, CPSD
Ken Pileggi
Ed Rossi
Thalia Adams-Waingarten, CPSM, C.P.M., A.P.P.

CHAIRPERSONS

SUSTAINABILITY
Grace Goldbeck

DIVERSITY ISSUES
Preeti Kaur

CAREER OUTREACH
Debora Csongos, C.P.M., PMP

PUBLICATIONS
Ken Pileggi

PUBLIC RELATIONS
Ed Rossi

WOMEN & LEADERSHIP
Alicia Scales

MENTORING
Mary C Bicho, CPSM, C.P.M.

EMERGING PROFESSIONALS
Adam Lella

TALENT MANAGEMENT RESOURCE
Ed Rossi

TALENT MANAGEMENT RESOURCE
Rosemary Brown, CPSM, C.P.M.
ISM-New Jersey
2015 Training Schedule

May 19, 2015  Cost Analysis Concepts

CPSM Trainings
May 15, 2015  CPSM #2
June 19, 2015  CPSM #3

Webinars
June 2015  Cost Reduction Initiative

For locations please go to the Meetings Page link: http://ismnj.org/meetinginfo.php

ISM-NJ Membership Meeting Schedule

June 10, 2015  Crystal Awards Banquet, Dolce
September 16  Bridgewater Marriott
October 8  Grain House Restaurant (Breakfast Meeting)
November 12  60th Anniversary - The Dolce Hotel & Resorts

4 New Members Join Affiliate

ISM-NJ has 4 new members. They are:

Elizabeth DiCostanzo
Rutgers University

Gary Embley
Horiba Scientific

Jing Jing Huang
Rutgers University

John Roncoroni
Hoffman LaRoche

Executive Message

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development event. I think you will agree – your membership in ISM NJ offers access to fellow professionals from whom you can share professional experiences, solve issues your department is facing and learn!. I look forward to seeing you at an event in the near term! I also hope the warmer months of May and June provide opportunities to celebrate milestones in your life and your families shared experience. Best wishes for this festive season of graduations, weddings, and other milestone events.

Save The Date

November 12, 2015
The Dolce Hotel, Basking Ridge, NJ
ISM-New Jersey Celebrates 60 Years
Guests Include Tom Derry, ISM CEO
Hans Melotte, Chief Procurement Officer, Johnson & Johnson
2015 Raymond Clayton Education Award Application

One ($1,000) scholarships will be awarded to a College Junior or Senior Full-Time Student based on GPA, volunteerism, and quality of presented essay.

Applicant must be a current ISM-NJ Student Member in order of application to qualify.

Name:__________________________________________________________
Address:_________________________________________________________

_______________________________________________________________

Email:___________________________________________________________
Telephone:_______________________________________________________
Grade Point Average (GPA):________________________________________
Extra-Curricular Activities: _______________________________________

College University Name & Address:________________________________________

Applicant agrees they have met the Eligibility Requirements of a minimum GPA of 3.0

Each applicant will need to attach the following:
  ▪  Personal statement as to their volunteer activities, awards, clubs and professional associations, goals & objectives for next 5 years, what you will do with this scholarship
  ▪  Resume
  ▪  Copy of your winter GPA standing
  ▪  Professor recommendation

Award recipient will need to attend ISM-NJ September 2015 Membership Meeting to receive Award.

Signature:_________________________________________________________________

Personal Statement (use additional space as needed):

Application and Proof of Eligibility must be received by June 30, 2015. Mailed, E-mailed or Faxed to:
ISM-NJ
P.O. Box 6585
Hillsborough, NJ 08844
908-431-1100 • Fax 908-431-1122 • E-mail: ism-newjersey@gmail.com
2015 Raymond (Ray) Clayton Education Award Application

One ($500) scholarship will be awarded to a High School Student based on GPA, volunteerism, and quality of presented essay.

Member must be a current ISM-NJ member in good standing in order of application to qualify.

Member Name:___________________________________________________________
Member Address:_________________________________________________________

Member Email:___________________________________________________________
Member Telephone:_______________________________________________________

Student Name:___________________________________________________________

Grade Point Average (GPA):_______________________________________________
Extra-Curricular Activities: _______________________________________________

High School Name and Address:____________________________________________

Name and Address of College or Other School that the Student has been accepted to:

Member agrees that their Student has met the Eligibility Requirements of graduating from High School in 2014-2015 with a minimum GPA of 3.0 and that the Student will be attending a College or Other Accredited School of Learning in the Fall of 2015 and will furnish necessary proof to ISM-NJ. Each applicant will need to attach a person statement as to their future goals. Member will need to attend ISM-NJ September 2015 Membership Meeting to receive Award.

Member Signature:_______________________________________________________
Personal Statement:_______________________________________________________

Application and Proof of Eligibility must be received by July 1, 2015.
ISM-NJ
P.O. Box 6585, Hillsborough, NJ 08844 • 908-431-1100 • E-mail: ismnewjersey@gmail.com
2015 ISM-NJ Women & Leadership Diamond Award
Nomination Form

The ISM-New Jersey Women & Leadership Diamond Award will be given annually at the Women & Leadership Conference which will focus on the leadership and mentoring of women in the supply management role. The candidates will need to submit the following form with a personal statement to the ISM-New Jersey Office by August 31, 2015. Recipients will be highlighted in NJBiz and Garden State Woman website.

2015 ISM-NJ Women & Leadership Diamond Award Nomination Form

Deadline – August 31, 2015

Name: ___________________________________________________________
Title/Position: ____________________________________________________
Company: ________________________________________________________
Address: _________________________________________________________
City__________________________ State_______ Zip Code ____________
Phone: ______________________ Fax: _________________________________
E-mail address ________________________________

Finalists will be selected based on the following criteria. Please rate the nominee’s performance in each of the items below on a scale of 1 (low) to 5 (high):

☐ Promoting Supply Management Profession _____________  ☐ Bottom Line Contributions _____________
☐ Diversity/Minority Development _______________  ☐ Leadership Qualities ______________
☐ Environmental/Recycling Commitment __________  ☐ Innovative Programs Initiated __________
☐ Mentoring Programs_________  ☐ Other Memberships ______________

Please submit personal statement and biography of candidate:
Nominations are not limited to ISM members. Nominations will be kept confidential. Nominees will be notified of award status by September 11, 2015. Recipient will need to attend October 2015 ISM-NJ Women & Leadership Conference Luncheon at which time award will be presented.

Submitted by: ____________________________________________________
Company: _______________________________________________________
Phone: __________________________________________________________
E-mail: __________________________________________________________

ISM-NJ, P.O. Box 6585, Hillsborough, NJ 08844 • (908) 431-1100 • Fax (908) 431-1122 • E-mail – info@ismnj.org

ISM – NEW JERSEY, INC.
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