The Procurement Edge

Central Ohio Organization of Public Purchasers

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Central Ohio Organization of Public Purchasers

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MISSION
Promote professionalism in public procurement by providing a forum for shared resources and education for members

VISION
To lead and promote excellence in public procurement

Annual Luncheon
November 16, 2017

Fall Speed Buying Event to be held October 16th

Historic Everal Barn
Westerville OH

Thanks to organizers Thomas Patterson and Deborah “Deb” Bryan, a second 2017 Speed Buying Event is scheduled for October 16, 2017 featuring construction, goods and services.

The revenue-generating event will be held once again at the Historic Everal Barn in Westerville, Ohio. Each registered vendor will have the opportunity to spend three (3) minutes, face-to-face, with a public buyer. After the three minutes are up, each vendor will be given a minute to conclude their conversation and move on to the next buyer. Their three minutes will then commence once again. This process continues until all vendors have had an opportunity to speak with buyers from each agency. The event will run from 8:00 AM to 3:30 PM, with five 1-hour speed buying sessions.

72nd Annual NIGP Forum & Products Exposition

#1 Public Procurement Event for Professional Development & Networking

32 Ohio attendees
Over 1,000 registrants
Featured over 100 workshops
Showcased over 300 exhibitors

(Event Summary on page 3)

Perceived failure is oftentimes success trying to be born in a bigger way.
The mission of CO-OPP is to promote professionalism in public procurement which is a complex and sophisticated discipline. We want to lead by hosting quality education for our members and propel others toward a better future.

The courses offered impart a body of knowledge necessary to obtain a Certified Professional Public Buyer (CPPB) or Certified Public Purchasing Officer (CPPO) certificate. These four letters — CPPB or CPPO — mean professionalism in the public purchasing field. These letters exemplify dedication to our field and the communities we serve.

Many hiring agencies list these certifications as either required or desirable for prospective employees. Education and certification are the keys to being recognized as true professionals.

CO-OPP desires to grow an exceptional organization by connecting with others and The Bigger Picture! We want to grow, promote and develop certified professionals and serve as examples of excellence. We want to develop leaders who inspire and empower; cultivate leaders who are compassionate, caring and kind.

The objective is to provide resources, essential knowledge, hope in knowing that things can and will be better in the future, realistic aspirations and continue to evolve along with the profession.

Our goal is to prepare members for the possibility of living a purposeful life to do amazing things. We want our members to:

* Dream More, Learn More,
* Do More, and Become More!

"The greatest gift you can give someone is your TIME. Because when you give your time, you are giving a portion of your life that you will never get back." —Unknown
NIGP Forums
FORUM 2017
Date: August 27 – 30
Location: Salt Lake City, UT

FORUM 2018
Date: August 19 – 22
Location: Nashville, TN

FORUM 2019
Date: August 25 – 28
Location: Austin, TX

FORUM 2020
Date: August 23 – 26
Location: Chicago, IL

NIGP 72nd Annual Forum  (Continued from page 1)

The event was exclusively for public procurement professionals from federal, provincial, state and local government agencies in the United States and Canada. The State of Ohio (CO-OPP & PPANO, Public Purchasers Association of Northern Ohio) represented Ohio well again this year. The conference covered current topics, best practices, resources and skills to help improve job performance and provide professional development. Topics included best value contracting, building better relationships, contract administration, how to create your own procurement training program, legal aspects and much, much more. In addition to attending many classes and listening to inspirational speakers, some visited many local attractions.

We were excited that CO-OPP members had the opportunity to piggyback on the group registration discount program for this year’s NIGP Forum that was coordinated by our friends and colleagues from PPANO.

Many stayed at the NIGP endorsed hotels, helping NIGP meet its contractual obligations, thus keeping registration fees down. Doing so helped take advantage of the convenience, camaraderie and savings.

Together, both Chapters planned a gathering to welcome Ohio delegates to the event. The get-together was intended to build camaraderie and say, “thank you” to members for traveling to Forum and investing in their professional development.

NIGP’s “Chapter Chatter” is an excellent source of information about what other chapters are working on, their successes and struggles, and a listing of upcoming Chapter hosted classes. Check it out and see what all the Chatter is about!

www.nigp.org/home/chapters-chatter
**Professional Speakers**

**General Membership September and November Meeting**

**Thomas Patterson, CPPB**

Our 2017 Professional Speakers RFP has been very well received. A number of our purchasing colleagues have complimented CO-OPP’s innovative approach to improving the quality of the educational programming that we extend to our membership; nearly 30 professional speakers from across the country took the time to download and review our request for proposals. Coming soon:

**September 13, 2017**

**Dealing with Protests and Disputes**

**Michael J. Kolodisner, CPPO**

This session will present approaches to solicitation and contract administration which result in the best outcomes when dealing with protests and disputes; taken into account will be ways to prevent protests and disputes from arising. Participants will learn how to:

- Determine the key issues in any protest or dispute and deal effectively with them;
- Employ tools and techniques to minimize protests and disputes; and
- Develop and issue appropriate responses to resolve protests and disputes.

**November 16, 2017**

**Leadership Lessons from the Presidents**

**Mike Purdy**

Whether it is leadership from the Oval Office or leadership in adding value to the procurement process, there are common styles and principles that make for successful leaders. This session takes us back in history to examine successful and unsuccessful leadership styles of a handful of Presidents, and how we can apply those practices to the management of procurement and contracting. Participants will learn how to identify key leadership principles and skills.

**Biography of Mike Kolodisner**

**President ~ Pro Train**

Michael J. Kolodisner, CPPO, is currently President of Pro-Train and training and consulting company located in Laguna Hills, California.

Mike is a Certified Public Purchasing Officer. Prior to his current position, he was the chief purchasing and contracting officer for the Metropolitan Water District of Southern California. Before that he was Director of Administrative Services for Orange County, California. Mike has done training and consulting for both private and public organizations throughout the United States, Canada, Europe, Asia and South America.

Mike has a BA from the University of Maryland and has attended graduate school at George Washington University.

**Biography of Mike Purdy**

**Presidential Historian**

Mike Purdy is a Presidential Historian and author living in Seattle, Washington. As an expert in presidential history, Mike runs PresidentialHistory.com as a public resource. For more than 30 years, Mike has served as a contracting manager for City of Seattle, Seattle Housing Authority, and University of Washington. In addition, for more than a decade, he has provided consulting and training to more than 100 public agencies, across the country on the complex world of public procurement and contracting. In March 2015, Mike began to focus on speaking and writing a blog and a book on presidential history. He is still providing consulting and training on public contracting issues.
THE TOP 10 THINGS TO KNOW ABOUT PUBLIC PROCUREMENT

If this quick reference piques your interest, the guide will drill down deeper on each issue offering helpful advice or conversation starters.

Source: http://www.nigp.org/home/find-procurement-resources/public-procurement-guide

UPPCC Announces New Schedule of Fees for Certification

Herndon, VA – In April 2017, the Universal Public Procurement Certification Council (UPPCC) announced that it will apply a modest $50 increase to many of its current fees for certification effective July 1. The fee increase, UPPCC’s first increase in five years, is necessary for the organization to support rising development costs and to fund many new projects and initiatives designed to both expand the programs and to provide additional tools, resources and overall value to current certificates. UPPCC hopes to share details soon on some exciting new functionality that will streamline the application and recertification experience by providing a fully modern, online portal for your interactions with UPPCC going forward.

| Application Fees, $225 member*/$350 non-member |
| Examination Fees, $300 member* or non-member |
| CPPO or CPPB Recertification Fees, $250 member*/$300 non-member |
| Dual Recertification Fees, $350 member*/$400 non-member |

*Member refers to current national members of NIGP and NASPO

“You can only become truly accomplished at something you love. Don’t make money your goal. Instead pursue the things you love doing and then do them so well that people can’t take their eyes off of you.” — Maya Angelou
The House and the Senate have introduced legislation over the past couple of months that pertains to matters that may concern members on a personal basis or in various areas of their employment/duties.

Members can either email Mary Harper at mkharper@columbus.gov and request that COOPP “follow the progress” on any of these items or members can follow the https://www.legislative.ohio.gov link to track or read complete details concerning recent House or Senate Bills. (We’re now in the 132nd Assembly)

Please see page 4 to see how the enactment of Amended Sub. House Bill 520 Which took effect July 1, 2017 will affect all OPERS Members
Legislative Changes to Impact Members

The recent enactment of Amended Sub. House Bill 520 includes changes to survivor benefits, refunds and the OPERS Law Enforcement and Public Safety division.

Law Enforcement and Public Safety Division
Five new classifications have been established for the OPERS Law Enforcement and Public Safety division:
- Special police officer for a municipal airport
- Special police officer for a port authority
- Bureau of Criminal Identification and Investigation investigators
- Ohio Department of Taxation investigators
- Ohio Casino Control Commission gaming agents

These changes apply to new hires in these positions and current members in these positions may elect to contribute to law enforcement or public safety going forward.

Survivor benefits
OPERS no longer requires a child, ages 18 to 22, to be attending an institution of learning or training in order to receive survivor benefits. If certain conditions are met, OPERS will resume paying survivor benefits to qualifying children under age 22 whose benefits were terminated because they were not in school. Qualified survivors must contact OPERS to obtain and complete the Survivor Benefit Application for Child Over 18 (SB-18YRAPP) form by April 6, 2018. The benefit will be effective on the first of the month following OPERS’ receipt of the application and will continue until the survivor reaches age 22 or the end of eligibility. Benefits will not be paid retroactively.

If an OPERS member is also a member of the State Teachers Retirement System of Ohio and/or the School Employees Retirement System of Ohio, OPERS will honor the most recent beneficiary designation if the member is eligible for a combined survivor benefit.

Refunds
The period of time that must elapse before an OPERS member may apply for a refund has been reduced from three months to two months.

Additional changes
A new method of calculating the mitigating rate for the Alternative Retirement Plan, which some OPERS members who work at state universities and colleges can select instead of one of our retirement plans, was established in the law. The new rate is 2.44 percent and takes effect July 1, 2017.

Certain members with service in OPERS and the Ohio Police & Fire Pension Fund will be able to combine service and retire from OPERS even if they have more service credit at OP&F. Special criteria must be met by the member in order to qualify for the transfer.

To read more about these changes, visit the Publications page of opers.org to view one of our informational leaflets.

https://www.opers.org/Legislation.change/newsletters/2017-Q2.pdf
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