**CO-OPP 2014 Reverse Trade Fair**

**Reserve Your Exhibit Space Today!**

Join your public purchasing peers on October 8th in improving the way government and business connect through CO-OPP’s 2014 Reverse Trade Fair.

**WHAT’S A REVERSE TRADE FAIR?**

It's the **opposite** of a regular trade fair or trade show.

Chapter Members, Government Agency Representatives, and Public Education Colleagues staff exhibit booths and share information about the products and services their entity buys, while vendors interested in selling to public agencies move from booth to booth visiting with buyers; making new contacts and renewing existing relationships.

CO-OPP’s 2014 Reverse Trade Fair represents a wonderful opportunity for you to meet new and existing vendors, learn about their products and services, and network with your colleagues - **ALL AT NO COST!**

To learn more about the 2014 Reverse Trade Fair and reserve your exhibit booth space for the half-day event, please visit the CO-OPP website and find additional details under the Upcoming Events heading.

Register today and select your own exhibit location - first come, first served. Only 35 locations remain, so don't delay!

ARTICLE COMPILED BY:

CO-OPP CONFERENCE COMMITTEE & 2014 REVERSE TRADE FAIR STEERING COMMITTEE
While the City Sleeps

As it has been previously reported, the City of Columbus has embarked on a massive project to implement a new financial operating system. The program is Microsoft DAX. It will manage the accounting, budgeting and procurement systems, as well as a new online bidding portal that will allow vendors to submit bids electronically on a much larger volume of solicitations than they currently can. The program will include a receiving component which will greatly aid in the invoice payment procedures, and will allow for much more accountability throughout the entire procurement process, as well as proper detailed data on the City's spend. The Purchasing Office has also contracted for a tie-in catalog system from Vinimaya, which will offer City staff the ability to price compare goods available off a wide variety of City contracts in an Amazon.com-like experience. The projected implementation date is January, 2015. Key staff in the Auditor’s, Treasurer’s and Purchasing Offices are stretched thin with all the work that is required as the system is developed. It will be a monumental effort to train City staff for the roll out. Stay tuned for updates!

The Purchasing Office is happy to welcome Antonio Beasley as a Senior Procurement Specialist to manage our IT workload. Antonio hails from Louisville, Kentucky where he was a Procurement Specialist for Raytheon Missile Systems. His experience also includes over 10 years of sales experience. He likes to stay active and involved with his community. As the current VP of Operations for the Kentucky Chapter of the National Black MBA, he leads the membership committee and makes sure that the organization has a presence and voice within local community organizations. He volunteers for many organizations such as Big Brother Big Sister and Boy Scouts of America among others as a leader and mentor. He enjoys sports, playing basketball, and networking with people from all backgrounds. Look for Antonio at upcoming meetings and welcome him to the Great State of Ohio and let's see if we can't convert him to being an OSU fan!

On a sad note, it is with a very heavy heart indeed I must report that Mary Harper, Procurement Specialist with the City of Columbus Purchasing Office will be leaving us. Mary has accepted a position with the Division of Fire beginning June 9, and although we're thrilled for her opportunity, she will leave a big empty place in our office. As many on the CO-OPP Board have come to realize, Mary is a special person that strives to do everything to the very best of her ability. From serving as CO-OPP Secretary, to coordinating our recent move to a new building, to taking the care and time to shower her coworkers with thoughtfulness on a birthday, during a loss, or just a little pick-you up when you're needing a friend; we will miss Mary in so many ways. Her new duties at the Division of Fire will still involve procurement activities and we hope that we will still enjoy seeing her at CO-OPP Meetings and activities. I won't say "Good-bye", but rather "See you Soon!"
NIGP Forum 2014!

It’s time to begin thinking about this year’s forum, to be held from August 23-27 in Philadelphia.

The NIGP Forum is exclusive to the public procurement profession so you can be assured that educational sessions will relate specifically to public procurement issues. Professionals from all facets of government will benefit from attending this event. From the forum’s beginnings in the 1940s to now, it has grown to be the largest North American public purchasing gathering, created to develop professional buyers, no matter the size or type of governmental entity. Education, networking, motivation…it’s all there!

More than 60 specialized educational workshops and formal networking opportunities will be available to help you improve your skills, learn best practices, or provide a platform where you can gain support from colleagues on issues you face every day. Over 60 workshops, all geared toward public procurement, will be offered including skills improvement, best practices, chapter sessions and much, much more! NIGP courses will also be available onsite.

The opening speaker will be Dan Thurmon, author, speaker, owner of Motivation Works, and expert in how to give peak performances when it matters most. He will explain why some people fold under pressure while others excel. Other speakers will be former Pennsylvania governor Ed Rendell, who co-chairs Building America’s Future, which promotes investing in America’s infrastructure projects to maintain its economic position in the world; Frank Buckaroo, an ethics expert, who will show how to nurture an environment where ethical behavior is valued and normal, to help promote positive, lasting accomplishments; Jeff Havens will demonstrate, with humor and originality, how small changes in our communication skills might be the best way to strengthen business (and personal) relationships; Andrea Mitnick an associate professor at Kutztown University, will teach presentation techniques and other disciplines as well as share her findings on the four distinct generations found in the workplace today. Connie Podesta will conclude the forum with her unique and humorous style of motivational speaking. She enables people to leave current statuses and reach successful goals, both at home and in business. Click this link for more information on all of the speakers.

And don’t forget to visit the city itself: Philly is known for its art, culture, and too good to be ignored…the cheesesteak and soft pretzels! Why wait to register?

Article submitted by:

Maureen Studer, CPPB, State of Ohio Department of Administrative Services, Office of Procurement Services
**Now Accepting Application for the CO-OPP Board of Trustees**

**IT’S THAT TIME AGAIN**...... time to fill the soon to be vacant seats on the CO-OPP Board of Trustees for the term beginning January 1, 2015 through and including December 31, 2016.

Over the past several years, CO-OPP has benefited from great leadership! To ensure this tradition of excellence continues, the Nominating Committee invites you to nominate yourself or your peers for a position on the CO-OPP Board.

Positions include:

<table>
<thead>
<tr>
<th><strong>VICE-PRESIDENT</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>The Vice President shall: 1) Perform such duties as are assigned by the President; 2) In the absence of the President at a General or Board Meeting, assume the Office of President; and, 3) Chair the Budget &amp; Finance Committee. Please, note that the individual elected to the position of Vice-President will be making a six-year service commitment, including two years as Vice President (2015 – 2016), two years as President (2017 – 2018) and two years as Immediate Past President (2019 – 2020)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>TREASURER</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>The Treasurer shall: 1) Receive, safeguard and make disbursements concerning all funds; 2) Maintain all accounts of the CO-OPP; 3) Keep true and accurate reports of the association; 4) Maintain complete record or receipts and disbursements; 5) Deposit all funds into the Chapter’s accounts(s) within five (5) working days; 6) Make quarterly reports to the membership on the financial status of the association; 7) Serve as a member of the Budget &amp; Finance Committee; and, 8) Be responsible for timely preparation and filing of all required tax and information returns.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>SECRETARY</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>The Secretary shall: 1) Maintain correspondence with the membership and other entities as needed; and 2) Take minutes at both Board and General Membership Meetings and then distribute to the membership.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>MEMBER-AT-LARGE</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>The Member-At-Large: 1) Serves as an additional conduit of input to the Board for all the Chapter Membership; 2) Fills in for absent members of the Board (without additional vote) at meetings as needed; 3) Serves as a conduit for persons not attending meetings; and, 4) Chairs and appoints the members of the Nominating Committee.</td>
<td></td>
</tr>
</tbody>
</table>

Should you be interested in nominating yourself or a peer, please contact Tom Patterson (thomas.patterson@westerville.org) or Sandy Herrel (sandy.herrel@das.ohio.gov) for a Nominating Form and Bio Form.

Forms should be completed and returned to the Nominating Committee by August 31, 2014, so that the candidate information can be shared with CO-OPP’s membership in a newsletter prior to the elections at our Annual November Luncheon. As in past years, nominations will also be taken from the floor on the day of the elections.

**ARTICLE COMPILED BY:**

**CO-OPP NOMINATING COMMITTEE**
General Membership Meeting
Date: June 17, 2014
Time: 8am
Location: 4200 Surface Rd, Columbus, OH 43228

Upcoming Educational Opportunities

**Sourcing in the Public Sector** 5/28/2014  Columbus

**When Bad Things Happen to Bids: Strategies for Ensuring a Successful Public Construction Project** 6/11/2014  Cleveland

**Best Practices in Developing Public Construction Bid Documents** 6/12/2014  Cleveland

**Tools for Ensuring Contractor Performance on Public Construction Projects** 6/13/2014  Cleveland

**Legal Aspects of Public Procurement** 6/18/2014  Columbus

**Developing and Managing Requests for Proposals in the Public Sector** 8/20/2014  Columbus
HONORING OUR NATION'S HEROES ON MEMORIAL DAY
Cause for Celebration!!

Our application for NIGP Chapter of the Year Award has been submitted! Our submission contained 71 pages worth of successes that the chapter has had in just 1 year!

Here are just a few of the highlights:

**Innovation:**
Cindy Collins: The focus groups meeting with Trevor Brown in June
Anita Jones: The amazing articles about the “Art of Procurement” from newsletters

**Membership Vital Statistics and Chapter Manager functionality:**
Mary Harper/Diane Ford/Jim Hardy/Antoine Brooks: priceless!

**Mentoring:**
Tom Patterson: Committee reports including the beginning of a focused Student Membership effort and Committee Chair training

**Legislation:**
Gail Messineo: Report on the new requirements for independent contractor documentation: I am not OPERS eligible
Lori Bells: Article about the City’s devolution of the “Buy Local” requirements

**Special Events: NOB Reverse Trade Fair**
Mark Evangelista
Antoine Brooks (in pictures too!)
Charlie Rosol
Jim Hardy

**Professional Development offerings for members:**
Alan Childress: NIGP class information
Cindy Collins/Charlie Rosol/Bill Kirwin/Sean Fouts/Mary Harper: Programming at Chapter meetings and ICPC events

**Community Good:**
Joe Lombardi/Philip Murray: Pop tops and food item collections

**Local Awards program:**
Steve Sammons

**Local Scholarship program:**
Gretchen Adkins
Walt Schneider
Mark Hutchison

**Collaboration with NIGP (including marketing, Institute Committee work, and Forum Presentations/moderating):**
Jean Stephenson
Mark Evangelista
Bill Kirwin
Shane Gill
Charlie Rosol

**Collaborating with other NIGP Chapters:**
Jean Stephenson
Steve Sammons

**Chapter Governance and Review of Documentation:**
Steve Sammons
Mary Harper
Gayle Blankenship
Tom Patterson
Keasha Brown
Amadu Sankoh
Mo McGuire

**Websites that Rock:**
Diane Ford
Mark Evangelista
OFFICERS OF

STEVEN SAMMONS President
City of Columbus
Department of Public Utilities
910 Dublin Road; 3rd Floor
Columbus, Ohio 43215
P(614) 645-5951 F(614) 645-5424
President@Coopp.org

AMADU SANKOH, CPPB Treasurer
State of Ohio:
Department of Education
25 South Front Street
Columbus, Ohio 43215
P(614) 752-1553 F(614) 728-5097
amadu.sankoh@hotmail.com

THOMAS PATTERSON, CPPB Member at Large
City of Westerville
21 South State Street
Westerville, Ohio 43081
P(614) 901-6869 F(614) 901-6401
thomas.patterson@westerville.org

STANDING COMMITTEES & CHAIRS

Awards and Scholarships
Gretchen Adkins, CPPB
State of Ohio,
Office of Procurement Services
4200 Surface Road
Columbus, Ohio 43228
P(614) 466-2375 F(614) 644-1785
gretchen.adkins@das.state.oh.us

Membership
Diane Ford, CPPB
Retired
Columbus, Ohio 43209
Phone: (614) 238-9648
Fax: (614) 238-9648
membership@coopp.org

Public Relations
Mark Evangelista, CPPB, CPM, MBA
Lake Metroparks
11211 Spear Road
Concord Township, Ohio 44077
P(440) 352-2343 F(440) 639-9873
mevangelista@noopp.org

Public Relations Co-Chair
Melanie Mallett
City of Columbus, Dept. of Public Utilities
910 Dublin Road
Columbus, Ohio 43215
P(614) 645-1680 F(614) 645-5424
MLMallett@columbus.gov

Intergovernmental Purchasing Committee
Bill Kirwin, CPPB, CPPB
Columbus Regional Airport Authority
4600 International Gateway
Columbus, Ohio 43219
P(614) 239-4086 F(614) 239-3183
bkirwin@columbusairports.com

Program
Cindy Collins, CPPB
Columbus Regional Airport Authority
4600 International Gateway
Columbus, Ohio 43219
P(614) 239-4074 F(614) 239-3183
ccollins@columbusairports.com

Code of Regulations
Gayle S. Blankenship, CPPB, CPPB
(see also Past President)
gayle.blankenship@das.state.oh.us

Budget and Finance
Maureen McGuire, CPPB, CPPB
(see also Vice President)
mmguire@columbusairports.com

Encore
Diane Ford, CPPB
Retired
Columbus, Ohio 43209
P(614) 238-9648 F(614) 238-9648
membership@coopp.org

Strategic Planning
Barb Johnson, CPPB, CPPB, MPA
Ohio Dept of Rehabilitation & Correction
770 W. Broad St.
Columbus, OH 43222
P(614) 752-0261
barbara.r.johnson@odrc.state.oh.us

Outreach: NORTHERN OHIO
Mark Evangelista, CPPB, CPM, MBA
Lake Metroparks
11211 Spear Road
Concord Township, Ohio 44077
P(440) 352-2343 F(440) 639-9873
mevangelista@noopp.org

March Is Purchasing Month
Jennifer Shafer, CPPB
State of Ohio
Office of Procurement Services
4200 Surface Road
Columbus, Ohio 43228
P(614) 644-6084 F(614) 466-2059
jennifer.shafer@das.state.oh.us

Outreach: CENTRAL OHIO
Steve Morbitzer, CPPB, CPPB
Retired
Grove City, Ohio
P(614) 875-8527
kinsale317@wowway.com

AD HOC COMMITTEES & CHAIRS

NIGP Liaison
Jean Stephenson, CPPB, A.P.P., C.P.M.
State of Ohio
Office of Purchasing Services
50 West Gay Street, 1st Floor
Columbus, Ohio 43215
P(614) 645-1655 F(614) 645-7051
jean.stephenson@das.state.oh.us

Community Affairs
Joe Lombardi, CPPB
City of Columbus
Department of Public Utilities
910 Dublin Road 4th Floor
Columbus, Ohio 43215
P(614) 645-6283 F(614) 645-5424
jvlombardi@columbus.gov

Conference
Carol Cook
State of Ohio; Department of Health
Columbus, Ohio
carol.l.cook@odh.ohio.gov

Your name here!
Volunteer Leader!

AD HOC COMMITTEES & CHAIRS

Outreach: WESTERN OHIO
Linda J. Woolery, CPPB, CPPB
Retired
Cincinnati, OH
P(513) 652-2554
lwoolery@coopp.org

AD HOC COMMITTEES & CHAIRS

Member at Large
Gayle Blankenship, CPPB, CPPB
Immediate Past President
State of Ohio;
Office of Procurement Services
4200 Surface Road
Columbus, Ohio 43228
P(614) 466-0530 F(614) 485-1056
PastPresident@coopp.org

Education
Alan Childress, CPPB
State of Ohio;
Office of Procurement Services
4200 Surface Road
Columbus, Ohio 43228-1395
P(614) 466-4265 F(614) 644-1785
alan.b.childress@das.state.oh.us

Legislation
Gail Messineo, CPPB, CPPB, C.P.M.
City of Columbus, Purchasing Office
50 West Gay Street, 1st Floor
Columbus, Ohio 43215
P(614) 645-1655 F(614) 645-7051
gmessineo@columbus.gov

Nominating
Thomas Patterson, CPPB
(see also Member at Large)
thomas.patterson@westerville.org

Volunteer Leader!

AD HOC COMMITTEES & CHAIRS

Mentoring
Thomas Patterson, CPPB
(see also Member at Large)
thomas.patterson@westerville.org

Outreach: CENTRAL OHIO
Steve Morbitzer, CPPB, CPPB
Retired
Grove City, Ohio
P(614) 875-8527
kinsale317@wowway.com

Your name here!
Volunteer Leader!
Have You Heard?
As you may know, the NIGP Board of Directors sets all fees including seminar registration fees during the budget approval process each spring. The Board met May 2\textsuperscript{nd} and approved a nominal $10 increase for face-to-face courses.

The following fees for all of NIGP’s face to face courses will become effective July 1, 2014:

One-day Course:
$295 National Member
$395 Non-Member

Two-day Course:
$480 National Member
$670 Non-Member

Three-day Course:
$670 National Member
$870 Non-Member

For currently scheduled courses already appearing on the NIGP website, FY14 fees will remain in effect until July 1\textsuperscript{st} regardless of the course date. On July 1\textsuperscript{st} the new fees will show on the website and apply for the class. For courses being added now with a start date of July 1, 2014 and beyond, the new fees will apply.