FROM THE DESK OF THE PRESIDENT…

Dear Chapter Members and Colleagues,

What an amazing time to be an active member of our organization. If you have not heard by now..... The Tampa Bay Area Chapter of NIGP was selected at this year’s National Forum as NIGP’s 2013 Medium Chapter of the Year!! This is certainly a reflection of the hard work of all our members that participated during the many events overseen by our Past President Mina Kaeding. Thanks Mina for previous leadership and dedication towards submitting our Chapter for the very prestigious award!! But wait, there is so much more.

Our Chapter has a very remarkable member that was recognized at National Forum Gala Event for the lifetime dedication to our professional and his leadership at his current position as a Procurement Director. The member I’m talking about is Mr. Louis Moore, Director, Purchasing and Supply Management from the City of St. Petersburg. Louis was recognized with NIGP National’s top honor by bestowing him as a recipient of the Albert H. Hall award. Wow!! Can you believe we have an individual of this stature in our Chapter? Louis and his lifetime of dedication to our professional will forever be linked as “One of the Best of the Best”. If that wasn’t enough, under Louis’ leadership, the City of St. Petersburg Procurement Department received and the only entity to be awarded their second Pareto Award. For those of you that don’t know, this is the highest award a purchasing entity can receive in our profession. As Louis stated in part during one of his acceptance speeches, the City of St. Petersburg Procurement Department is “Best in Class”. When you get a chance, congratulate Louis for his award and for his career work and to his procurement staff for being selected for “Best in Class”. You might want to ask them “What’s the secret to their success?”

The Forum Gala Event just kept getting better as our current Chapter Vice President, Theresa Webb, Purchasing Manager, from the Hillsborough County Aviation Authority was recognized by NIGP Nationals as the 2013 Buyer of the Year. We have in our current Chapter Leadership team the very best NIGP Buyer in the whole world. In addition, the Airport Purchasing Group (APG) recognized Theresa the “Above and Beyond” Award for her outstanding participation and contributions

(Continued on Page 2)
(President’s Letter continued from page 1)

with the APG. I can certainly confirm Theresa’s numerous contributions she makes to our Chapter. We are certainly a better organization with her participation.

With the previously mentioned Chapter members in our organization, no wonder NIGP Nationals recognized us as the very best Medium Sized Chapter for 2013. For those of you that are riding the fence on whether to participate as a Board Officer, Committee Chairperson, Event Chairperson, or some other function in our Chapter... “Just Do It”. Take the plunge and you’ll find that participating in our organization is as rewarding as I have felt. For those of you new to the Purchasing Profession and/or our Chapter, I ask for your participation in it by considering to volunteer for one or more of the upcoming Chapter leadership positions our membership will be voting for at our September 20, 2013 Chapter Luncheon. We are a very robust organization with very motivated members; however, we need to continue creating our future leaders. If we don’t, our organization will devolve into one of those chapters that just wither away.

As I previously mentioned, please plan to attend our Chapter Luncheon on September 20, 2013 at The Rusty Pelican. Our membership attending the luncheon will be voting on our Chapter Leadership for the 2014 calendar year. Our Programs Chairperson, Kendra has informed me that she has scheduled a “movie star” for our guest speaker. Come meet a Star at our luncheon. Congratulations is in order for our newest CPPOs: Tara Bohnsack (Hernando County), Karen Freytag (Pinellas County), Clare McGrane (Pinellas County), Tom Thalheimer and our newest CPPBs Damaris Cordova (City of Safety Harbor), Amy Flack (Dist. School Board of Pasco County), Ken Rickard (Pinellas County) and Tom Thalheimer (Hillsborough County Aviation Authority). My final thought would be to check out all that is happening in our Chapter by going to our web site: http://www.nigp-tampabay.org/ and get involved.

It is my great pleasure to serve you as President!

John Hollingshead, CPPB, FCPM, FCPA

Want to Get the Latest Quick Updates on Chapter News? Want to Show Off the Chapter Photos from Forum on Your Smart Phone?

Or Visit: https://www.facebook.com/pages/NIGP-Tampa-Bay-Area-Chapter/314130835389581
Scenes from 2013 Forum Orlando!
SPOTLIGHT ON TBAC BOARD NOMINEES

Below is a brief bio of the individuals who have been nominated, as of Friday, September 6, 2013, for the available TBAC 2014 Board positions. Board elections will be held during the September 20, 2013 Board meeting after a call for any other nominations from the floor. Each Chapter member has one vote per position.

Kevin Frye, CPPB is a candidate for Secretary.
Kevin is Purchasing Systems Manager, city of Tampa. He has a Bachelor in Economics & Finance and a Master of Business Administration. Kevin has been in procurement for 12 years. He is a volunteer Cub Scout leader and very active in Manasota BUDS (Bringing up Down Syndrome). In addition to helping other families, he and his wife’s work with BUDS has been very beneficial in raising their young daughter who has Downs. Kevin’s personal interests and hobbies include raising his kids, watching home improvement shows, and when time allows, tinkering and fixing things around the house. He also loves to cook on his gas grill and smoker and watching “Duck Dynasty” with his 10 year old son.

Kimberlyn (Kim) Murray is a candidate for Secretary.
Kim is Procurement Officer, Hillsborough County Public Schools. She has an Associate Degree-Paralegal and spent 8 years in the legal field. She then started and ran her own business for several years before taking a position with HCPS. Kim has been in procurement for about 5 years. For the past 2 years she served on the Silent Auction Committee for the Diamond & Denim Ball benefitting the Ronald McDonald House of Central FL which this year raised over
Mina Kaeding, PhD., CPPO, CPPB, FCCM is a candidate for Chair of Programs. Mina is Sr. Procurement Officer, Hillsborough County Public Schools. She has a PhD. in Business Leadership. Mina has 20+ years in procurement. She was selected TBAC Buyer of the Year several years ago and recently became an NIGP certified National Trainer. She is involved with Dogma Rescue, the Humane Society and the Amerprise Financial Holiday Art contest for HCPS. Mina has experience as a TBAC Board member, serving as President in 2012. Her hobbies and interests include traveling, collecting wine, and spending time with her 4-legged son, Buddy.

Amy Flack, CPPB, is a candidate for Chair of Membership. Amy is Buyer, District School Board of Pasco County. She has an AS degree in Legal Assisting and received her CPPB certification this past May. Amy has been in procurement for 7½ years. Her interests and hobbies include reading, writing, photography and all things outdoors such as scalloping, diving and hunting. She is also an avid bowler and her team tied for 2nd place out of 42 league teams last season.

Anthony (Tony) McGee, MBA, CPPB, is a candidate for Chair of Membership. Tony is Certified Procurement Specialist, city of Tampa. Tony has an AA in Liberal Arts from HCC, Bachelor in Business Administration, and MBA from St. Leo. He has been in procurement for about 13 years and actively involved in TBAC since 2005. He has volunteered for the Trade Show, Reverse Trade Show and Annual Golf Tournament. Tony’s personal interests and hobbies include reading, working as a part-time DJ, and supporting all the local sports teams, e.g., Bucs, Bulls, Lighting, Rays and Storm.
SPOTLIGHT ON TBAC CHAPTER MEMBERS

Gregory Spearman, CPPO, FCCM is Purchasing Director for the city of Tampa. He has a Bachelor of Science degree from Fort Valley (GA) State University, a Master degree from Clark Atlanta University, and a Master of Public Health Administration degree from the University of Texas Health Science Center in Houston. Greg has been in procurement for about 30 years, all in the public sector. He was born in Georgia and has lived in Atlanta, Savannah, North Carolina and Texas. This past May, Greg received the Tampa Police Department Appreciation Award for Strong Procurement Support for the 2012 Republican National Convention. He recently received a letter of re-appointment and appreciation from NIGP CEO, Rick Grimm for serving as a member of the NIGP Research & Technical Assistance Committee and he serves as the Treasurer Budget & Evaluation Chair of the Community Action Board of Hillsborough County. Some of Greg’s interests and hobbies include walking, conducting purchasing research, and implementation of purchasing best practices (in other words…he eats, sleeps and dreams purchasing). Greg also enjoys singing and is in the Male Chorus at his church, Bible Base Fellowship.

Linda Balcombe, CPPO, CPPB is Director of Purchasing for Pinellas County Schools. She has a Bachelor in Marketing and a Masters in Business Education both from USF (go Bulls!). Linda has been in procurement for about 22 years, five as a retail buyer in the private sector and 17 years in the public sector, all at Pinellas Schools. She was born in St. Petersburg and lived in Pinellas County her entire life, with the exception of a two year stint in Tampa while she was in college. Linda received the TBAC Manager of the Year Award in 2012 and was a TBAC officer and board member from 2005 to 2009, serving as president in 2008. Currently she is serving as the FAPPO representative to the UPPCC Board of Examiners on the CPPB Certification Team. Linda’s personal interests and hobbies include spending as much time as possible with her three grandchildren, ages 7, 5, and 6 months. She also enjoys needlework, reading and going to as many Tampa Bay Rays games as she can (notice the background in her picture??). As avid baseball fans, Linda and her husband are working on their bucket list of going to as many Major League baseball fields as they can. Can you just picture her at the new Miami Marlins stadium? Linda added that “it sure helps when NIGP Forum is held in baseball towns”.

Spotlight Continued from page 6

Joe Benjamin, CPPO, CPPB, FCCM, is Logistics Manager for Hillsborough County. Prior to that, he was employed for a couple of years at Orange County after serving 21 years at the city of Tampa. Joe has an AA Degree in Criminal Justice. Joe has been in procurement for over 25 years all in the public sector. He was born in Florida and has lived here his entire life. He has served on the Chapter Board as Membership Chair in the past. Joe is currently serving as Treasurer for FAPPO and won the FAPPO 2013 1st Annual Diversity Essay Contest. His interest and hobbies include swimming and bowling (he does leave the bowling ball on dry land when he swims). Joe and his wife are “empty nesters” and love hanging out with their adult children and grandchildren.

Lawanda Bodden is a Procurement Analyst for the city of St. Petersburg. She has a Bachelor Degree in Business Management from the University of Phoenix. Lawanda has been in procurement for about eight years, 5½ in public procurement and 3½ years in the private sector. Lawanda was born in Florida and has lived here her entire life. Her personal interests and hobbies include shopping (that’s a good one for a buyer to have!), discovering beautiful beaches, and watching her kids play sports. Lawanda is also active in her church, SoulsHarvest Fellowship, and teaches the Foundation Ministry class there.

Theresa Webb, CPPO, CPPB, C.P.M., FCCM

Chapter Vice President
Implementing New FS 119.0701: Public Records

After the most recent Florida legislative session, CS/HB 1309; authored by Appropriations Committee; Government Operations Subcommittee; and Rep. Albritton (CS/CS/SB 1150 by Appropriations Committee; Governmental Oversight and Accountability Committee; and Senators Benacquisto and Brandes); took effect on July 1, 2013. The legislation passed unanimously with a 40-0 vote in the Senate and by a 116-0 margin in the House.

The revision that is causing the most discussion in state and local agency procurement and contracting is undoubtedly the requirement for public agency contracts for services to include provisions for expanded public records access through the contractors that public agencies do business with. Further, the legislation requires the agency to enforce contractor compliance with these public records requests.

Implementations to date are as varied as there are legal opinions within the agencies, but the common denominators are that this effects service agreements only, applies to state, counties and municipalities and yes specific language must be added to the boiler plate to address the requirement and penalty for non-compliance; as well as no-cost transfer of the contract related records to the agency upon termination. Past the basics though, there are questions that leave the statute up to interpretation and future amendment, such as:

*Is the change retroactive, and to what date?* Implementations may vary, however the practical approach would appear to be use of July 1, 2013 effectivity. It would be difficult to require compliance by change order especially if the contractor has already discarded some of the records over time.

*Should we draw attention to the change in pre-bid conferences?* Because bidders are required to review and understand the entire document, value in underscoring this particular requirement is up for debate.

*Is construction considered a service?* Again this may vary by local interpretation, but the informal consensus so far is yes. If this is confirmed by your legal department, your construction contracts must be revised.

*What about a contractor’s disclosure of exempt records?* The most common exempt records may be the contractor’s own financials from public works projects (which should not create any opposition from the contractor); however production of non-exempted financials, salaries or any contract related records containing personal or health related information on agency employees, may be an area for future concern.

*Should we change our contract close-out procedure?* It may be a good idea, as this new no-cost transfer of records at contract end will need a trigger on the part of the agency.

*Will my cost go up?* This is always a consideration in our profession. Over time, if the trend in records requests moves with any significance to sourcing through contractors instead of the agency, it will be a cost of doing business that will most likely be absorbed by the agency in the form of higher cost for services. An extreme reaction would be a national company pulling their business from the state and its agencies. If we have less competition, history and economics tell us that costs will increase.

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What size service contracts does this involve? The legislation had no stated threshold; however we can surmise that the likelihood of a records request for repair of an ice machine would be much less likely than one for group health insurance. When our contractors begin to be approached and have questions, certainly we will be among their first phone calls. They will certainly need to consult their legal counsel as well. The procurement community cannot issue interpretive legal opinions on their behalf.

Will the big dogs comply? Certainly time will tell, but Florida is a large state holding thousands of service contracts with large national corporations, which is certainly a good deal of leverage. The effects are just beginning to present themselves and like most of the questions presented so far, time and legal opinion will tell. Nationwide, corporate headquarters’ legal departments are gradually becoming exposed to the requirement and are developing policy as opposed to addressing contract by contract. This will take time and is an activity that was unforeseen as well as unbudgeted. [Note: Author’s agency is currently in contract negotiations with a large telecommunications company which involve the new requirement, and they are amending their standard agreement to comply. They state that they will not release the information prior to obtaining written approval from City Clerk.]

Meanwhile, we’ll need to revise our documents to comply and watch the story unfold.

Barbara Grilli, CPPO, CPPB, C.P.M., FCCM
Purchasing Manager, City of St Petersburg

Looking for an idea for YOUR Newsletter Article Contribution?

DID YOU KNOW:

Journal of Public Procurement manuscripts are available and FREE for National Members! Visit this link:


and enter "Journal of Public Procurement" in the search. Write a summary or opinion, or even a story about what you can find by performing this search! Next Deadline is Friday December 6! Remember—you can earn scholarship points for each story!
OK, so technically I was not a first timer Forum attendee. I did attend Tampa 2006, but of course being a volunteer on the Host Committee…..and having charge of the Presidential Suite….well let’s just say I was there in body, but missed the real Forum experience!

I arrived in Orlando very early Friday morning for the two-day CPPO review class. It was a little overwhelming at first, as the Marriott was HUGE and there was no indication of where to go, park, walk….but I found my classroom and ran into a procurement associate I hadn’t seen in years. The class was full and space was confined, but we had a great group of students from all over the country. Our own TBAC members Alice Beasley, Karen Dewar and Carla Dever took the class as well. The instructor was from Canada (eh!) and one classmate was from Alaska! We even had James Bond as a student, who went by 007 on his name plate.

As day two of the class evolved, the atmosphere at the hotel began to explode. Booths were going up, people checking in, friends meeting and greeting. It felt like opening day of a fair! During a class break, I officially checked in at registration, got my Forum backpack and gear and also zipped up to the 25th floor Volunteer Suite for my package as a volunteer. The day was long; class went until after 5pm (we got our money’s worth), and off I sped to get in on the official Volunteer photo shoot. Next it was time for my volunteer duties at the Saturday night Meet & Greet. Turn out for the event was phenomenal, even though it was moved indoors due to inclement weather. The NIGP “app” came in handy for the venue change; the news was sent as an “Alert” on their app by mid-afternoon on Saturday. Kudos to NIGP for their use of social media at Forum! My assignment for the evening was selling 50/50 tickets at a buck a piece or $5 for seven tickets. 50% of the total sales went to the winning ticket holder, the other 50% to Second Harvest Food Bank of Central Florida. My take on sales was that I held the winning ticket…..and I was selling them like crazy! For over 2 hours I waved, yelled, jumped, ran and sold, sold, sold. I was hoarse by the time the drawing was commencing and was told I sold a great deal of the $1,550 collected. Imagine my surprise when the winner of the $775 was a ticket that I did indeed sell! That was exciting.

Sunday morning I was up bright and early to report for additional volunteer hours at the Registration Booth. I did miss opening session during this time, but enjoyed greeting folks arriving to Forum, many of them being first timers. During the day, I attended some sessions in between my “split shift” of volunteer hours, and by 4pm, my 8-hour commitment was completed. My excitement of the afternoon was the baby “gator” photo opportunity in the vestibule of the Marriott. Holding that gator was very cool!

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After a little rest, it was time for the Awards Gala. Again, this event was well attended and I had the opportunity to sit with members of the NIGP Southern Arizona Copper Chapter, colleagues of NIGP President Marcheta Gillespie. They were a welcoming group and I even had the opportunity to chat a bit with Madam President. The evening was full of excitement and awards. Such an honor to be present at the Forum to have our own Theresa Webb selected as Buyer of the Year; City of St. Petersburg winning the Pareto Award; Louis Moore as the Lifetime Achievement Award recipient; and our own TBAC Chapter awarded Mid-Size Chapter of the Year!! I was so awed hearing the achievements of so many in our procurement profession. It was an inspirational evening indeed. Congratulations to the TBAC achievers and winners!

Monday, Tuesday and Wednesday morning Plenary Sessions featured energetic and dynamic speakers. Each morning also featured an entertaining video highlighting “Procurement” with a street reporter and “Mr. Average Citizen”. NIGP did a great job on these video clips and successfully poked fun at what we all do. The Educational Sessions offered on those days were diverse, plentiful, thought-provoking and engaging. The Monday night social event at Universal's Islands of Adventure was grand and well planned. The fleet of buses was amazing. There were no waiting lines for the rides in the secluded area we invaded. The Monday/Tuesday Products Exposition proved to be an expedition. The convention center floor plan had cooperative vendors (ie, US Communities, NJPA, WSCA, etc.) grouped together and each offered a different twist on meeting the vendors via a gaming format. It was a creative methodology to connect purchasers with vendors. Tuesday night was a free evening (whew) and our own Cindy Brickey hosted a TBAC gathering for snacks in her room. Afterward, some of us locals went for dinner and it was a pleasure to get to know a few TBAC members better. I learned who is a Rays fan, who is a twin and devoted father, and who hangs at Grill 131. Evenings like that are priceless. To end the week, NIGP offered a closing Plenary speaker with an inspirational story and a Presidential Reception to wish everyone farewell.

Looking back, I have to be honest and say I never heard anyone complain about anything all week. That in itself is amazing! NIGP’s use of social media for Forum was impressive and useful. The connections and networking offered and attained will be personally invaluable to me in my profession. From my point of view, the Forum’s theme of “Connecting Procurement Communities” was met at 100% value.

Karen Main, CPPB

Secretary, NIGP Tampa Bay Chapter
PROFESSIONAL DEVELOPMENT NEWS

Upcoming Classes for 2013 - Selections Based on Your Survey Responses!
ALL REGISTRATION FEES REFLECT A 50% SUBSIDY FROM YOUR CHAPTER

Classes held at Children’s board

Strategic Procurement Planning (3 day class) October 2-4, 2013

Statewide Classes:

Details: [http://www.nigp-tampabay.org/ProfessionalDevelopment.asp](http://www.nigp-tampabay.org/ProfessionalDevelopment.asp)  
or call Mark Shuman at 727-588-6179

Who do you know? Suggestions for exciting speakers for our Chapter Meetings? Contact Kendra Goodman at 813-486-6607

Don’t forget:  
Board Elections on September 20. Cast your vote!
### COMMUNICATIONS:

Email the news from your corner of the world to:

**barbara.grilli@stpete.org**  
**Phone:** 727-893-7224  
**KEEP IN TOUCH!....IT’S YOUR NEWSLETTER**

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**Tampa Bay Area Chapter NIGP, Inc**  
www.nigp-tampabay.org

NOTE: THE NEWSLETTER IS ALSO POSTED ON OUR WEBSITE

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**Tampa Bay Area Chapter**  
National Institute of Governmental Purchasing, Inc.  
2013 Meeting Schedule

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<td>January 18, 2013</td>
<td>CHAPTER LUNCHEON, 11:30 Rusty Pelican</td>
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<td>Speaker: Sabra Chapman—Living in a Nutshell</td>
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<td>February 15, 2013</td>
<td>Board Meeting, 2:30 Airport Warehouse</td>
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<td>March 22, 2013</td>
<td>CHAPTER LUNCHEON, 11:30 Rusty Pelican</td>
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<tr>
<td>March 26 or April 1, 2013</td>
<td>Chapter Webinar—Date TBD</td>
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<td>April 5, 2013</td>
<td>Trade Show, Tampa Fair Grounds</td>
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<td>May 19-23, 2013</td>
<td>FAPPO CONFERENCE in Daytona Beach</td>
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<td>June 21, 2013</td>
<td>CHAPTER LUNCHEON, 11:30 Rusty Pelican</td>
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<td>July 19, 2013</td>
<td>Board Meeting, 2:30 Airport Warehouse</td>
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<td>August 24-28, 2013</td>
<td>National Forum - ORLANDO</td>
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<tr>
<td>September 20, 2013</td>
<td>CHAPTER LUNCHEON, 11:30 Rusty Pelican—Election of Officers</td>
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<td>October 25, 2013</td>
<td>Reverse Trade Show</td>
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<tr>
<td>November 15, 2013</td>
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<td>December 6, 2013</td>
<td>CHAPTER LUNCHEON - Holiday Program, Officers</td>
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