Presidents Letter,

Where has this year gone? Summer is over (only by the calendar as all of us in Florida knows), the kids are back in school and it is time to get ready for all of our events planned for the rest of the year.

But first let me mention the Annual Form held in July in Charlotte, NC. Once again, Florida had the largest delegation of any state, and I was very happy to see 18 members of our own Tampa Bay Area Chapter in attendance. I know a good time was had by all, speakers were great, some very informative workshops and networking sessions, and of course, the highlight was the 6th place finish of the Tampa Bay Riptide in the Chapter Challenge event held at Lowe’s Motor Speedway. What a thrill! And I was just on the sidelines!

As I mentioned, we have many events planned for the rest of the year. October 10 is our one day seminar entitled “Managing your End-Users and Suppliers, Its all about Relationships” at the Radisson Hotel in St. Petersburg. This seminar is open to Chapter Members only at the ridiculously low cost of $20.00. There is no limit on the number of attendees, so I hope as many as possible can take advantage of opportunity. Thanks again to MaryKay Crabtree for putting this all together.

And the two days before, Oct 8 and 9, the Chapter will be hosting a CPPB prep review in preparation for the first round of the new CPPB tests to be given in October. Registration information can be found on the NIGP website under Events and Seminars or contact Min Nemoy at the City of Tampa for more information. Thanks Min for putting this one together.

Our Annual Product Expo and Tradeshow will be held November 14 at the Tampa Fairgrounds. Registration for Vendor Booths as well as the Entity Registration can be found on the Chapter website. Contact Co-chairs Mina Kaeding or Laurie Roberts about volunteering for this event and keep earning those scholarship points.

Finally, please make plans to attend the December Luncheon to be held on Dec. 5th. We are very pleased to announce that Mr. Kirk Buffington, National President of NIGP will be here to install the new officers for 2009. I hope to see a big turnout for this meeting, we are only allowed one visit by National every four years. It would be great to have everyone here to show support for Kirk. Details of the luncheon will be upcoming in future emails, but mark your calendars now.

GO RAYS
(I can say that this September) and
GO USF BULLS!
Are these tough times? Yes, I think we can all agree that we, in the purchasing profession, are finding ourselves in the midst of a “gloom and doom situation,” better known as THE BUDGET CRISIS. And, I believe we can all agree these are definitely tough times. Most agencies have been trying to figure out how to “cut budgets” and keep things moving forward with the least amount of impact. My school district, like so many agencies, decided to approach the budget crisis through a resolution process called “brainstorming for ideas – where to cut the budget.” You probably know the drill, it’s where everyone works in a group, ALL ideas are put on the table no matter how ridiculous they may seem, and then let everyone has a “say” without anyone criticizing those ideas no matter how ridiculous they may be.

As I imagined, the Purchasing process would pop up somewhere in the negative column. And guess what, it did. I did not, however, expect those comments to be the first ones put on the table – and more embarrassing to me was the fact that the comments came from the table where I was seated. You know the type of comments I’m referring to I’m sure. They’re the ones that go something like this, “If I didn’t have to use a bid, I could get items a lot cheaper.” “Why do we have to use bids? I can do better by calling my own vendors. I can get vendors to beat the bid prices we receive!” Any way, if you have been in the procurement field for any length of time, you know what I mean. You also know that it is hard not to take these comments personally.

Fortunately for me I have had enough “purchasing battle scars,” that after the initial statement about “Purchasing,” I was able to remain calm. I even smiled as I was trying to remember the Superintendent’s comments that “all ideas would be welcome no matter how ridiculous they may seem.” It was difficult not to take the comments personally.

The first point I would like to make is that in times like these, people are on edge – we are all on edge. Recognize that people will say and do things that normally they would not. As leaders and professional in the field of procurement, we can use these moments to educate people and still make an ally in the process.

The second point is that during critical economic times, procurement professionals can “prove the value of their services!” Now is the time to get in the trenches with the troops and show your colleagues how to navigate through this miry mess. For example, there are things we can do everyday to show our professionalism and knowledge:

(1) We must remain customer service oriented – always! Yes, that means keep smiling. Listen twice as much as you speak. Sometimes people just need to vent.

(2) Become creative in your approach to your job. For example, if you are having vendors back out of multi-year contracts, meet with the vendors to find out what their concerns are and how you can utilize either a consumer price indexes or a producer price index that will allow flexibility for market trends to the satisfaction of both parties.

(3) Communicate where you see ways to improve existing processes. Be open with ideas and be prepared to have dollars associated with those suggestions. While I am sure many of you have already thought of ways to assist your entity, how about sharing some of those ideas with the rest of the group through this newsletter. Now is the perfect time to communicate with one another.

I’m sure most people recognize the importance of good communication. It is especially important now to communicate with others in your organization because now is the time for purchasing staff to literally show their value to their colleagues. Now is the time to show your leadership skills and areas of expertise. Tough economic times, such as these, are great opportunities to become the shining stars of our organizations. We, as procurement professionals, must rise to this occasion. It is now time to “Walk the Talk!” Shine on stars…Kendra Goodman, CPPB
Upcoming Luncheon

The Program’s Committee has been working hard to bring you exciting and informative speakers for our bi-monthly luncheons. Please mark your calendars and prepare for these upcoming events. The Tampa Bay Chapter of NIGP Luncheon’s are scheduled for 11:30 a.m. at the Rusty Pelican, 2425 N. Rocky Point Dr., Tampa, Florida 33607. Luncheon cost is $10.00. For further information please contact Linda El-Shamy (elshamyl@hillsboroughcounty.org) or Min Nemoy (min.nemoy@tampagov.net)

Friday, September 12: Miami-Dade Procurement Programs
Presented by: Miriam Singer, Director of Procurement Management, Miami-Dade County

Miami-Dade County is the largest county in the southeastern United States and the eighth largest in the nation by population. To accommodate the needs of its citizens Miami-Dade has an annual budget of over $7 billion. The Department of Procurement Management (DPM) has quite a task keeping up with these requirements. The DPM manages in excess of 1,500 active contracts valued at approximately $4.9 billion. Each year, their staff of over 100 negotiates and awards contracts that exceed $900 million.

*We are fortunate to have the Director of this incredibly active department presenting at the September meeting. Don’t miss this opportunity to learn how Miami-Dade’s procurement initiatives could benefit your organization.*

Miriam Singer, a twenty-five year veteran of Miami-Dade County, was appointed Director of the Department of Procurement Management (DPM) in March 2005. Prior to this appointment, she served as Acting Director of DPM for six months and Deputy Director for four years. Having joined DPM within the first six months of the Department's formation, Ms. Singer was responsible for implementing the financial, staffing, operational and administrative functions. She has successfully implemented a Board approved revenue producing program which has generated in excess of $29 million to date, and resulted in a significant reduction in required general fund support. Under her leadership, DPM has been recognized as the first County in North America to receive the NIGP Pareto Award, a number of awards for innovation and best practices from the National Association of Counties (NACO), and recipient of National Purchasing Institute's Achievement of Excellence in Procurement Award for several years.

Friday, December 5: Holiday Luncheon
Presented by: Tampa Bay Chapter of NIGP Programs Committee

Our speaker will be Kirk Buffington, National President of NIGP. Kirk will be here to install the new officers for 2009, so everyone, please plan on attending.

2009 Luncheons
The Programs Committee is working hard to make next year’s luncheons interesting. If anyone has suggestions for topics or speakers, please forward the information to Min or Linda.

Tentative 2009 Luncheon Dates
Friday, January 30, 2009
Friday, March 13, 2009
Friday, May 15 (Golf Tournament)
Friday, July 10, 2009
Friday, September 18, 2009
Friday, December 4, 2009

Potential 2009 Luncheon Topics
Insurance Requirements
Business Etiquette
State of Florida
Disaster Procurement
Pareto Award of Excellence in Public Procurement is tantamount to the Malcolm Baldrige National Quality Award and the Deming Prize for Quality. This international award is named for political sociologist and economist Velfredo Pareto (1848-1923), the father of scientific procurement and the 80/20 rule. The Pareto Award recognizes and honors those public procurement operations that are truly best in class. It is the highest form of peer recognition, making it the pinnacle award bestowed on an agency for outstanding achievements in public procurement.

The Pareto accreditation is awarded for a period of five years, at which time re-accreditation is required. The criteria for achieving the Pareto Award is so difficult that only four public agencies have been able to achieve this designation since its inception in 2003.

City of St. Petersburg, Florida is the fifth public agency whose leadership and credentials are worthy of this top honor.

Louis Moore, CPPO, CPPB,
Director of Purchasing, City of St. Petersburg, Florida
accepts the Pareto Award on behalf of his agency.

Congratulations to our own Louis Moore and his staff for all the hard work in achieving this prestigious award at the 2008 NIGP National Forum held in Charlotte, North Carolina. Once again Tampa Bay is number one!

City of St. Petersburg, Florida

On July 28, 2008 at NIGP's 63rd Annual Forum and Products Exposition, I accepted on behalf of the city, NIGP's highest agency award. The Pareto Award is the pinnacle award for public procurement excellence. It is tantamount to the Malcolm Baldrige National Quality Award and the Deming Prize for Quality. The Pareto award accreditation is earned after an agency has undergone extensive evaluation by a third party review team and has met all performance requirements. The City of St. Petersburg is only the fifth agency in the nation to receive this distinguished honor since its inception in 2003.

Our department has been working diligently towards meeting the criteria for this award for the past two and a half years.

Louis Moore, CPPO, CPPB
Director Purchasing and Materials Management
727-893-7027 727-892-5325 Fax
louis.moore@stpete.org

Visit our website at:
http://www.stpete.org/purchase/index.asp
NIGP “Managing Your End-Users and Suppliers: It’s All About Relationships”

The local chapter is hosting a one day seminar on October 10th for Chapter Members at the reduced rate of $20.00 per person. All Members are encouraged to attend as this is a great opportunity to enhance your professional knowledge, in addition the class is worth 1 (one) recertification point and .75 CEU units. Included in the $20.00 fee is a Continental breakfast and New York Deli luncheon. Parking is free!

The seminar will be held at the Radisson Hotel and Conference Center (soon to be a Marriott), 12600 Roosevelt Blvd, St Petersburg, FL. Directions can be obtained at www.radisson.com/stpetersburgfl. Members are cautioned that renovations might be underway during this time period but hopefully this won’t impact our seminar.

Reservations/monies are required by October 1st, so please make sure and send in your registration form.

Managing Your End Users and Suppliers
Duration: 1-Day Seminar Contact hours: 8 hours UPPCC* Re-Certification points: 1
CEU Units**: .75
Instructor: Norma Hall

General Description: All public agencies face the challenge of stretching limited resources to accommodate an ever-expanding workload. Often we forget the value of investing our time and resources to reach out to our stakeholders. Public Procurement can benefit greatly from relationship management with our end users and suppliers. This seminar will demonstrate the benefits of reaching out to these groups and how it can improve Procurement's effectiveness.

General Description: All public agencies face the challenge of stretching limited resources to accommodate an ever-expanding workload. Often we forget the value of investing our time and resources to reach out to our stakeholders. Public Procurement can benefit greatly from relationship management with our end users and suppliers. This seminar will demonstrate the benefits of reaching out to these groups and how it can improve Procurement's effectiveness.

Intended Audience: This course is targeted to all levels of purchasing professionals.

Prerequisites: None Objectives: Upon successful completion of this course participants will be able to:

- Identify best practices in internal and external client outreach.
- Identify tools that can be used for internal and external client outreach.
- Explain the value of reaching out to and using certified status (MWESBs, disabled, etc.)

Course Outline:
I. Outreach
A. The value of outreach efforts
B. Utilizing paper tools
C. Getting out among your users
D. Utilizing Technology
E. Electronic tools
G. Reaching Out to Supplier Community
H. Vendor fairs and merchant expos
I. Chambers of Commerce
J. Developing a guide for Suppliers
K. Diversity
M. Diversity in the procurement process
Country Fair Expo/Trade Show: Where Towns, Counties, Cities and Schools Meet

Friday, November 14, 2008
We need your support!

The Tampa Bay Area Chapter of the National Institute of Governmental Purchasing is holding their annual Trade Show at the Florida State Fair Grounds Special Events Center, located off I-4 and Orient Road. The Trade Show and fun will be on Friday, November 14, 2008 from 9 a.m. to 4 p.m.

The country fair atmosphere will provide a great opportunity to see the latest products and services available from more than 100 exhibitors! The Chapter will provide a free country fair lunch from 11:30 a.m. to 1 p.m. to the first 300 registered attendees. **You must pre-register to ensure that you have a ticket for lunch.** Door prizes will be given throughout the day. Please consider carpooling to this event, as the Tampa Chapter will be paying for parking fees. If you can carpool, you will also save money on gasoline!

Please send your registration form below to: Kendra Goodman, CPPB, Purchasing Agent, District School Board of Pasco County, 20430 Gator Lane, Land O’ Lakes, FL 34638 or e-mail it to kgoodman@pasco.k12.fl.us no later than **Friday, October 24, 2008.**

NIGP Country Fair Expo Registration

First Name________________________________ Last Name________________________________

Professional Certification: __________(CPPB, CPPO, etc.)

Title: ____________________________________________

Organization: _______________________________________

Department: _______________________________________

Telephone: ___________________ Fax #________________

Email: ________________________________
Change is not always something we like (or want) to do. Change means deciding not to do something anymore or doing something in a different way. Sometimes change is not always successful. In order to happen successfully, the change agent (sponsor) must ensure that stakeholders affected by the change will “buy into” the change by convincing them of the personal benefits in making the change. Sometimes change is perceived by some as a lack of (or losing) control. This is especially true when change involves updating old systems, policies and procedures which are non-value added and may require new skills to manage. Sometimes change is driven by external forces at work that are beyond your control. Take for instance, the impact of property tax reform on local government in the State of Florida which has negatively impacted the amount of tax revenue for local governments to operate on in providing services to citizens all throughout the State of Florida. Layer on top of that a sluggish economy and one quickly begins to realize that local governments have to change the method in which it provides services to citizens. But change shouldn’t necessarily be driven by fear or by external forces. Forward thinking purchasing professionals should always keep abreast of new and different ways of providing good customer service delivery and implementing industry best practice initiatives. Likewise, good purchasing professionals should also keep a watchful eye on economic conditions, which are often predictors or indicators of things to come thus inducing the need to change the way we conduct our business. That’s called being proactive.

So what can we do about change that affects our ability to perform at peak performance, especially when the change mandates that you have to reduce costs? Just look at any budget in the public sector across America and you will quickly see that the majority of the costs are connected with personnel. In the City of Tampa, that percentage happens to be about seventy percent (70%) of the general fund. When budget reductions occur, personnel cuts are often the target. It also becomes necessary to evaluate all services provided and to consider if that service (whether essential or non-essential) should be continued or if the entity should seek lower costs alternative in providing that service. During tough economic times, public entities also have to look at potential new revenue streams. Here is where the story begins in Tampa on its journey to reduce costs to become more efficient and effective in it various day to day operations.

In June of 2007, the Mayor established a Citywide Effectiveness and Efficiency Task Force (EETF) consisting of a mix of City Department Heads from throughout the organization. The mission of the EETF was simple --- to generate a list of ideas that would save the City money and ideas that would generate more revenue for the City. Before I get more into the EETF efforts, I will address some effectiveness and efficiency measures undertaken by the Purchasing Department in previous years.

Purchasing was already ahead of the “efficiency and effectiveness” curve with the implementation of new initiatives like an electronic bid notification system in November 2003 which reduced the department’s supply, postage, printing and labor costs, and also resulted in achieving more competition by maximizing the tax dollar to obtain the best value. Purchasing also revamped its internal process by flow charting the bid development process to eliminate redundancies in getting bids and RFP’s released quickly. Purchasing also conducted a PC skills assessment of the staff to make sure we were taking advantage of the desktop technology not fully being utilized like the use of Microsoft Word’s Tracking™ feature in making changes to a document electronically vs. printing the document to make manual (handwritten) changes which were then handed off to another person. This was not an effective use of the Department’s resources. An employee PC skills assessment was conducted to determine, on an individual basis, in a “non-threatening” manner, each employee’s PC skill levels. Customized training was developed by Purchasing employees for the Purchasing Department to assist employees in enhancing their PC skill level to reduce dependency on printing excess paper in preparing bid documents as well as the elimination of passing paper documents to another staff person to make corrections. We also asked user Departments to provide specifications electronically in Word format, which was a tremendous help to the Buyers and Purchasing System Technicians. These efficiencies alone vastly improved the bid development process.

It was also very apparent that a good number of our customers didn’t fully understand the purchasing process. As a result, Purchasing developed an “in-house” Power Point Training (PPT) presentation called “In Partnership with Purchasing”. The PPT included all major aspects of what using Departments needed to know about Purchasing (and what we needed to know about them) to maximize their utilization of the Purchasing Department’s resources and to increase Purchasing’s ability to understand and meet user needs from a project “concept” phase from the customer’s perspective. We received very positive reviews following the PPT. This exchange not only improved communications and customer relations, but also increased awareness and provided greater appreciation and sensitivity of what’s required in meeting each other’s needs. Customer outreach has its rewards.

Purchasing also got approved through the Florida State Legislature (in June 2004) H.B. 1669 (F.S. 2004-466), which is legislation that allows the City of Tampa to piggyback off of any local, City, State or Federal contract.
Prior to obtaining this legislation, the City was limited to piggy participation opportunities from contracts awarded only within Hillsborough County, FL. In addition, to encourage Buyers to develop their purchasing skills by taking purchasing classes to pursue professional certification, a “Buyer’s Incentive Program” (BIP) was developed by Purchasing Department and approved by the Administration. The BIP covers the cost of taking the CPPB or CPPO exam for eligible Buyers in addition to giving them a 5% base pay increase for obtaining (and maintaining) certification. Upon obtaining certification, the title of the Buyer changes from “Purchasing Analyst” to “Certified Purchasing Analyst” for the respective position.

Now back to Purchasing’s role in the EETF. Purchasing submitted four (4) ideas to the EETF. Two of these ideas were related to reducing costs --- Just In Time Inventory (JIT) and Electronic Informal Bidding --- and two (2) ideas were related to generating additional revenue for the City.

The City of Tampa currently has ten (10) warehouse locations where inventory is stored which employs twenty eight (28) full time individuals with a total personnel cost of $2.3 million. This does not include the value of the space used to house inventory. Although the inventory function operates extremely well as evidenced by very favorable annual audits, the question is whether or not the cost of running these inventories in the best interest of the City, particularly with modern advances in technology and vendor deliver systems in the market today. Although our research in conjunction with industry standards and industry best practices strongly suggest a move to JIT delivery, The City of Tampa is in the early stages of investigating this question with two pilot programs to remove, on a systematic basis, inventory off the shelf by shifting the responsibility to the vending communities. One project will involve an ITB for the removal of janitorial supplies and custodial items from the City’s inventory through implementing a JIT contract. A second project will involve issuing an RFP for a “Contracted Operated Parts Store” for our Vehicle Maintenance Facility. The City has conducted a preliminary cost savings review in implementing these two initiatives which estimates an annual savings of approximately $378,000. As more and more items are removed from the City’s inventory locations and are put under a JIT contract, the amount of the annual savings goes up.

A second initiative, online auctions, is estimated to generate an additional $413,000 in revenue to the City annually. The online program has already shown a 50% to 100% increase in sale of various items in comparison to traditional auction sales.

A third initiative, electronic vendor payments, will generate an estimated $350,000 in revenue to the City. As is the case with the JIT initiative, as the City converts more and more of its vendors and suppliers to electronic payments, the amount of revenue to the City goes up using a vendor payment system known as ePayables. The City is also looking at the centralized management of client technology equipment and software which will includes computers, fax machines, copiers and printers which is estimated to save approximately $333,000 annually.

The fourth initiative, electronic bidding for small purchases under $25,000 has reduced the burden on the Purchasing staff significantly. Under this initiative, departments are allowed to obtain electronic informal quotes within strict purchasing guidelines. All departmental users were required to take a 2.5 hour course on DemandStar by Onvia QuoteWire™ electronic bidding tool for obtaining informal bids. This system empowers departments to obtain competitive informal quotes seamlessly and electronically and satisfies the Purchasing Department’s bid requirements for competition, including obtaining quotes from minority and women business enterprises. The Purchasing Department has trained more than 300 users on this system and has the ability to monitor quotes from within the system.

On November 14, 2007, Pam Iorio, Mayor of the City of Tampa, held a press conference announcing to the public these new initiatives. The Mayor’s Press Release included a detailed packet of materials summarizing the implementation of eleven (11) initiatives entitled “Changing The Business of Government”. This article only addressed a few of these items which were generated throughout the City of Tampa.

The next round of EETF initiatives will include the centralization of like functions within City government. Over the years, departments have developed shadow (duplicate) operations and functions within their own departments like budget, personnel, payroll and purchasing. Potential benefits in the consolidation of four (4) areas have been identified --- Revenue and Finance, Technology, Human Resources and Purchasing. Consolidation in these areas will eliminate redundant activities, offer a broader more in-depth level of expertise and in some cases, will offer a wider range of services. The City of Tampa Purchasing Department will not only be impacted by the changes, but will also be very instrumental in making these changes happen.

Gregory K. Spearman, CPPO
Purchasing Director, City of Tampa
Do You Have a Need For Speed?

Article Written By: Linda El-Shamy, CPPB, FCCM

This is the underlying question some of our Tampa Bay Area Chapter Members were faced with when they decided to participate in this year’s CAGP/AutoZone Chapter Challenge at the 2008 NIGP National Forum held in Charlotte, North Carolina. The team was officially named the Tampa Bay RipTides but inside all of us knew we were “The Tampa Bay Magnificent Six”!

There were a total of thirteen teams in participation with each team comprised of six people competing for the ultimate 1st Place Finish in the simulated race car event.

“The Tampa Bay Rip Tides Magnificent Six”!

Our team, The Tampa Bay Rip Tides was comprised of Dave Snyder, Hillsborough County Public Works, Danny Capaz, husband of Kendal, Kendal Capaz, City of Tampa, Laurie Roberts, Pasco County School Board, Bruce Balcombe, husband of Linda Balcombe and MaryKay Crabtree, Hillsborough County Procurement Services.

Also, in the stands supporting the No. 5 race car was Lucy Snyder, wife of David Snyder, Cathy Bartolotti, retired City of Tampa and Linda El-Shamy, Hillsborough County Public Works performing as the official Tampa Bay Rip Tides’ Cheerleaders.

The #5 Big, Bad, Red Machine

These magnificent six strategized to come up with the BEST plan to execute the rotation of the following required tasks after a six lap run around the track at speeds of 165 mph: safety seat belt buckler, passenger, flag holder, gas can holder, catch can holder and grill cleaner. So visualize the team as they come to their first pit stop and the team attempts their first rotation to accomplish each team member’s adventure in the race car by quickly performing each of the task required in concert, without a stumble in order to get to the finish line while cheerleaders have the spectators in a roar of enthusiasm. These brave souls never faltered but embraced every feat with the Spirit of Champions!
Penalties for improper performance of task were also a consideration of their strategy in performing their task for these six brave team members. The Magnificent Six after a couple of minor hiccups and with only one penalty still managed to place 6th overall in a Field of Dreams. But to those of us that experienced this tremendous feat they were still “The Tampa Bay Magnificent Six” and our number one.

The Magnificent Six pose with their Driver and Pit Boss at the Winner’s Circle

Only those of us that experienced the Chapter Challenge can envision the excitement, the courage and the FUN we all had for this once in a lifetime experience for a NEED FOR SPEED!

As we all walked away from the Field of Dreams unbeknown to us another wonderful moment was approaching us as we passed the center stage, the announcer calls out the name “Laurie Roberts”, we look at each other and begin to scream. Our Laurie Roberts was the winner of the Grand Prize given by AutoZone the sponsor for the Chapter Challenge. The prize was valued just shy of $5,000. She will be spending New Year’s Eve in New York City with all expenses paid, accommodations, travel expenses plus also attending the Liberty Bowl in Tennessee with all the frills.

But the best of this great gift is that her son who is stationed in the Middle East will be returning to the States and stationed in Tennessee and enjoy the Liberty Bowl with his mom in true style and comfort in one of the esteemed suites. This indeed was the culmination of the true “Field of Dreams!” And I know as I write these words that congratulations go from the heart from each and every one of us to Laurie and her son for winning this great prize.
IT’S YOUR NEWS LETTER

THANK YOU FOR YOUR CONTRIBUTION…………

Thanks to

The Board Members, Linda Balcombe, Kendra Goodman, MaryKay Crabtree, Min Nemoy, Linda El-Shamy, Louis Moore, Greg Spearman,...

without you these pages would be blank...
Tampa Bay Area Chapter NIGP, Inc
www.nigp-tampabay.org

NOTE: THE NEWSLETTER IS POSTED ON THE WEBSITE:
www.nigp-tampabay.org

PUBLICATIONS
Email the news from your corner of the world to:
Mina.kaeding@sdhc.k12.fl.us
Phone: 813-272-4326       Fax 813-272-4390

KEEP IN TOUCH….IT’S YOUR NEWSLETTER

Tampa Bay Area Chapter
National Institute of Governmental Purchasing, Inc.
2008 Meeting Schedule

JANUARY 18TH .................................. CHAPTER LUNCHEON
FEBRUARY 8TH..............................ONE DAY SEMINAR: PROTESTS & DISPUTES
FEBRUARY 15TH.............................. BOARD MEETING
MARCH 14TH .................................. CHAPTER LUNCHEON
APRIL 18TH....................................REVERSE TRADE SHOW
MAY 16TH.....................................GOLF TOURNAMENT & BOARD MEETING
JUNE 6TH......................................ONE DAY SEMINAR: ADDING VALUE
JUNE 13TH....................................BOARD MEETING
JULY 11TH....................................CHAPTER LUNCHEON
AUGUST......................................NATIONAL FORUM: CHARLOTTE, N.C.
SEPTEMBER 12TH............................CHAPTER LUNCHEON (ELECTION OF OFFICERS)
OCTOBER 10TH.............................. BOARD MEETING
NOVEMBER 10TH........................... BOARD MEETING
DECEMBER 5TH............................HOLIDAY PROGRAM & OFFICER INSTALLATION

UNTIL THE NEXT PUBLICATION..............

MAY ALL YOUR TRAVELS BE SAFE............