Dear Chapter Members and Colleagues,

How exciting for our Chapter that we were awarded the 2015 Medium Chapter of the Year at this year’s NIGP Annual Forum in Kansas City!!! Thanks to everyone in the chapter who worked so hard to get us this recognition and to Theresa Webb for the application submittal. Also, thanks to our members for their continuing support, participation and enthusiasm. We should all be proud to be associated with TBAC!

This year’s Forum was another great and informative event held by NIGP. The classes were diverse, many “Conversations that Connect” sessions were offered, social events were grand and the plenary speakers were amazing! I’m still in awe of the talented Eric Wahl (speaker and artist) and want that Bono portrait!! This year’s schedule allowed for a little more free time to explore the city as well. One side trip I organized was a trip to Weston Brewery, which although was off the beaten path, was well worth the school bus ride to visit (yes, we went to a brewery in a school bus). The Carrot Apple Ale sounded unusual, but was absolutely delicious.

More good news to share - our Chapter has grown this year and we now have over 200 members! In 2016, when we apply for the NIGP Chapter of the Year, we will be in a new category – Large Chapter. This will be challenging as we will run against the largest Chapters in the country. Our Board is working towards some new initiatives and programs for the remainder of this year, so that we are able to be competitive and offer our members the best value of any procurement organization. The Board also welcomes new ideas from members for Chapter programs, events and initiatives. Read about our new mentoring program featured elsewhere in this newsletter. We are seeking volunteers as mentors and of course, mentees. I know we have members who would be exceptional mentors with the years of experience in their backgrounds. Please consider being a mentor and giving back to our profession.

Another new feature established for our Chapter is MemberConnect. Similar to NIGP’s NSItite, if you are looking for advice or opinions from your colleagues, need some assistance with creating documents, but don't want to reinvent the wheel, turn to MemberConnect. TBAC has just implemented this service which allows members to forward an email to TBAC colleagues who have subscribed to the service (all TBAC members are currently enrolled). It's a great way to share ideas and learn how other professionals deal with challenging situations.

(Continued next page)
Our most recent meeting last week featured guest speaker Dr. Scott Richman who shared tips on public speaking. I know everyone present was able to find usefulness in his presentation. In addition to our speaker, we had a busy meeting with a 9/11 tribute, new member introductions, T-Shirt presentation to newly certified CPPB’s and CPPO’s, Committee Reports, Mentor Program overview, paparazzi pictures with our new banner, 50/50 drawing, trivia questions with prizes and Board elections! Whew, we even managed to eat a great lunch as well! A big congratulations to our newly elected 2016 Board Members:

Board Secretary – David Fechter of Pinellas County Purchasing  
Programs Chair – Mina Kaeding of Hillsborough County Public Schools  
Membership Chair – Celeste “Ce Ce” Gibbons-Peoples of the City of Tampa

Coming up very soon on October 16th, is the Chapter’s Reverse Trade Show (RTS). We still need entities to register as soon as possible! The success of this show relies on having all of our Chapter’s representation of agencies. Please take a moment to register today! The Schedule of Events is:

7:00 am   Exhibitor set up begins - continental breakfast available  
8:30 am   Doors open  
8:30 am   "We R Online R U" workshop  
10:00 am   "How to Do Business with Government" workshop  
12:30 pm   Reverse Trade Show ends.  
12:45 pm   "Lite" lunch provided to all volunteers

As stated on previous occasions, I promised to keep membership informed about the financial status of our Chapter. The last four of five years we have ended the year in a deficit (loss). As of the month end July 2015, we have a net profit balance on our books of slightly over $19,000. However, most of these funds will be used to pay the Marriott billing due for Forum attendees. If we have a successful RTS next month, we might be able to end with a slight profit for the year. I am urging each and every member to reach out to your vendors and invite them to the RTS. Why should vendors attend - the RTS is a great opportunity for outreach to the local supplier community, to build positive relationships, and to de-mystify the process of doing business with government agencies. Also, the Board is offering the sales incentive program, where if we reach 100 supplier registrations, prizes will be awarded to First Place for $200, Second Place for $150, Third Place for $100 and a $100 pizza party for the agency with the most sales points!

One last bit of news for members. Unfortunately, our Spring Vendor Exposition will not be held at A La Carte Pavilion. Despite the success we had there and all the great comments, this venue is no longer accepting reservations as an event center. The good news is we have a new location for 2016, which is the Tampa Convention Center! Thanks to Vice President Kevin Frye, he has been working diligently with the Convention Center to keep the expenses to the Chapter equivalent to 2015 costs. So, Save the Date – April 1, 2016.

Regards,

Karen Main CPPO, CPPB
Chapter President - 2015

Want to Get the Latest Quick Updates on Chapter News?  
Want to Show Off the Photos from Chapter Meetings on Your Smart Phone?  
https://www.facebook.com/pages/NIGP-Tampa-Bay-Area-Chapter/314130835389581
Board Member Updates

**TBAC Vice President**

I know everyone is busy this time of year with summer vacations over, schools back in session for our kids and the fiscal year-end process kicking in high gear as our user departments scramble to spend any outstanding funds. For those reasons I'll keep my message sort and I only have a few points to cover below:

- For those Chapter Members who attended our June Luncheon and have not gotten their attendance certificates please let me know. I will bring them to the RTS in October but if you would like your copy sooner send me an e-mail and I will forward you a copy. I’ll also have them at the December Luncheon (along with the new ones for our September Luncheon) to hand out.

- As I mentioned in our September Luncheon Board Updates we are currently working on a deal to have our Spring Trade Show at the Tampa Convention Center on April 1, 2016. Stay tuned for more details as we finalize the plans for this event!

As always, I want to thank all our chapter members for their support and volunteering efforts. You are the reason we were voted 2015 Medium Chapter of the Year! The Board will be busy over the next few months with plans for 2016 so we can keep that momentum for next year.

As I move into the role of President next year I would like to hear any ideas/suggestions that you have to help the Chapter so we can incorporate those in our plans for next year. Please e-mail or call me with that information and I will pass it along to our Board members for consideration.

*Kevin Frye, CPPO, CPPB*

Chapter Vice Present 2015

---

**TBAC Treasurer**

Year to date, the Chapter has a net profit of $19,234.35. Income for the year to date has been $86,071.68 with expenses at $66,837.33. These figures do not include the hotel expenses that were incurred for the Kansas City Forum. Income for the months of May, June and July have been on the lighter side with only $5,858.53 combined.

So Members, my challenge for you is this…..please contact your suppliers and promote our final vendor event for the year, the Reverse Trade Show being held on October 16, 2015. Let’s see if we can make this the most successful Reverse Trade Show the Chapter has had in years! This is a great opportunity to help the Chapter so that we can continue to offer a great scholarship program.

Your continued support of these events through promotion, attendance and volunteer work are what make our Chapter such a success! Thank you for all your hard work and dedication!

*Amy Flack, CPPO, CPPB*

Chapter Treasurer 2015
Since our last newsletter the Chapter Board has held three (3) meetings. Below are the dates and details on some of the items we covered in those meetings:

**Chapter Board Meeting Dates:**
- June 22nd via Conference Call
- July 22nd via Conference Call
- Aug 27th via WebEx

**Highlights of Items Discussed and/or Approved:**
- May, June, and July Financial Statement and Disbursements
- Finalized NIGP Forum Reimbursements
- Fall Reverse Trade Show (RTS) Budget, Planning and Assignments
- Mentoring Program Implementation
- MemberConnect Module (Allows members to post messages that can be sent out to the entire chapter. Recipients can reply to all or just to the sender. Members can unsubscribe at any time.)
- Motivational/Educational Library

**Plans for Future Chapter Events:**
- Board Planning Session will be scheduled for November
- Survey members for next year’s professional development classes
- Spring Trade Show location

Three Board Meetings are scheduled over the next couple of months: October 7, 2015 WebEx, October 16th following the Reverse Trade Show, November 12th WebEx.

**Stephanie Bunford, CPPB**  
Chapter Secretary - 2015

---

**Don’t get lost!**

If your email address has changed due to retirement or your agency has changed your address, remember to update your member profile with the most current information! If you have changed agencies, please update as soon as your new agency enrolls you as a member. If you have any issues with signing on to our new website or other membership questions please contact Membership Chair Tony McGee with questions Anthony.McGee@TampaGov.net
WELCOME TO THE BOARD!

2016 NIGP Secretary

David D. Fechter, AICP
Pinellas County

2016 Chair of Programs

Mina Kaeding, PhD., CPPO, CPPB, FCCM
Hillsborough County School Board

2016 Chair of Memberships

Celeste C. “Ce Ce” Gibbons-Peoples, CPPB, FCCM
City of Tampa
As the employment market awakes from its long recessionary nap, careers in supply chain are getting a Tampa Bay focus for those entering or re-entering the workforce. The question has always been, how can an unemployed or underemployed worker get serious consideration for an entry level procurement or supply position in a crowded pool of resumes? Time and money are always the top two obstacles in obtaining a distinction that would provide this “step up” in the pack. However, a new training program from St. Petersburg College (SPC), which started in March, may be the answer for workers interested in joining our local Procurement and Supply departments (as the brain drain of baby boomers exiting the workforce looms on the horizon).

LINCS (Leveraging, Integrating, Networking, Coordinating Supplies) is a national education and training program funded by a $24.5 million U.S. Department of Labor grant. The program is administered by 12 higher education institutions nationally, including Rutgers, Northwestern, Georgia Tech and St. Petersburg College. SPC’s LINCS program includes eight certification classes that last approximately six weeks each and combine on-line and face-to-face learning at the Epi-Center in Clearwater. The certification classes are as follows: Supply Chain Management Principles, Customer Service Operations, Transportation Operations, Warehousing Operations, Supply Management and Procurement, Demand Planning, Inventory Management, and Manufacturing and Service Operations.

Most classes are held once per week and are 90 minutes in length, however some are held for two eight-hour sessions. Each module concludes with an industry certification exam where a Council of Supply Chain Management Professionals (CSCMP) Certification for that discipline is awarded to those achieving a passing score. Six of the eight modules have been scheduled so far for the flagship year of the program, with several in their second round of offering.

Not only are the classes extremely affordable, but they are taught by former practitioners who can speak to the real-life challenges and rewards in the careers. Each student also has access to career readiness, advising, library and study assistance and may take modules simultaneously if desired.

How can NIGP-TB help? Currently, Theresa Webb, Deanna Marshall and I serve on the program advisory board. However, help is needed with internship opportunities for students, hosting educational facility tours, referring prospective students to the program, and most of all – employing qualified graduates. Perhaps adding “some experience and/or CSCMP - LINCS Certification preferred” in entry level recruitments may further encourage this valuable step up. These students may be our future CPPBs, CPPOs! 
For more information, contact Sondra Seiter at seiter.sondra@spcollege.edu or call (727) 791-5978. Ask about the upcoming Supply Chain Management and Procurement class starting September 12, and about the info session at the Clearwater Campus on Thursday September 17 from 5:30 – 6:30; especially if you know of a candidate looking for an edge that can be achieved conveniently in weeks as opposed to years!

Barbara Grilli, CPPO, CPPB, FCCM
City of St. Petersburg, Procurement Manager
The TBAC Board has included a mentoring program in the Chapter Strategic Plan. If you are wondering “why mentor”, the answer is clear. Mentoring has a positive impact on any organization. It can improve member satisfaction and retention, enrich members, make our organization more appealing to recruits, and train volunteers towards leadership roles. And the best part is… that it’s free. All it requires is giving up a small portion of your time to invest in something bigger than all the parts. The Board is inviting you to be a part of this initiative.

Chapter Strategic Plan and Goals
The 2014-2017 Strategic Plan Objective III *Promote the Purchasing Profession*, included the following activities:

- Establish a mentoring program
- Develop a high school / college outreach program

The ultimate goals the Chapter is looking to achieve related mentoring is to increase the number of active volunteers and increase the number of student and young/new professionals thereby having a positive impact on our profession and the continued health and viability of our Chapter.

What is Involved?
The mentors and mentees meet between one and three hours every month or so for about a year and then periodically over the next year. There’s no magic formula to the meetings, it’s all about relationships and sharing of yourself and your expertise.

Want more details? Are you ready to sign up? Contact a member of the TBAC Board and begin the journey.

Tampa Bay Area Chapter of NIGP
PO Box 25256, Tampa, FL 33622
[www.nigp-tampabay.org](http://www.nigp-tampabay.org)
Email: info@nigp-tampabay.org
Do you have motivational or training materials (books, DVD’s or CDs) that you’ve bought, enjoyed, and found inspirational or educational? If you are ready to pass these onto others, donate your multimedia materials to the TBAC Xchange Library so that others can also get motivated and be informed. Materials must be in good condition and have their original cover/case. Donated materials become the property of TBAC. Contact the Library Chair with details on the materials you’d like to donate. We have limited space for warehousing, so we will work to ensure there is lots of variety and limited duplication of materials. Once approved by the Chair, deliver your materials to the Chair at the next Chapter meeting. It’s that easy!

Are you looking for ways to boost your intellect, skills and be encouraged. Even if your personal educational budget is limited, you can now take advantage of motivational and training materials from acclaimed speakers and teachers through the TBAC Xchange Library. Materials must be checked out through the online Xchange Library at least 3 days prior to the upcoming Chapter meeting and will be delivered at that Chapter meeting. Go to www.nigp-tampabay.org, Member Services tab, click on “TBAC Store” (previously the “Buy Online at TBAC link) and select your items (limit 2 per member). Materials must be returned at the next Chapter meeting or a $3 late fee will be assessed to the member. Member will be assessed an additional $10 fee for materials not returned within 6 months of check-out.

For more info contact Xchange Library Chair: info@nigp.org
Looking for advice or opinions from your colleagues? Need some assistance with creating documents, but don’t want to re-invent the wheel? Here’s where you get help.

TBAC has recently launched our MemberConnect service, a list serve that automatically forwards email from you to members who have subscribed to the service. Replies are also distributed to subscribers; it’s a great way to share ideas and learn how other professionals deal with challenging situations.

All TBAC members have already been subscribing to the new feature. Give it a try and see how much easier it can make your job!

To send a message to other subscribers, just email memberconnect@list.nigp-tampabay.org and the system will automatically distribute your message. To reply to any message you receive, just use the “reply” feature on your email software.

*Note: Please refrain from using the “reply all” feature on your software (not everyone wants to see your reply), unless it’s appropriate for all MemberConnect users.*

**How to Unsubscribe**

If MemberConnect isn’t for you, visit our website and select the MemberConnect option from the Member Services area on the homepage. Log in, enter your email address on the MemberConnect page and select the Unsubscribe option. Click the “Continue” button to remove your address from the list (you can re-subscribe at any time by re-entering your address on the MemberConnect page on the site).

*We hope you like this new feature—let us know what you think!*
September 11th Luncheon Re-Cap!

**Guest Speaker:** Dr. Scott Richman
Dr. Richman spoke to the members about public speaking.

Congrats to 50/50 Winner, Mark Shuman

*See you at the December Luncheon!!!*
2015 NIGP Medium Chapter of the Year!

Way to go NIGP Members!!

Certificate of Recognition
presented to the
Tampa Bay Area Chapter of NIGP
for participating in the NIGP Awards Program for the
2015 Medium Chapter of the Year

August 4, 2015
NIGP Annual Forum and Products Exposition
Kansas City, Missouri
Logo Design Contest (WINNER!)
New Website! New Logo!

And the winner is.........
Barbara Grilli!!!

Barbara will be presented with a $20.00 gift card and certificate at the September 23rd Co-operative Meeting.

***Don’t forget to register as a member on the new TBAPC website to receive notifications and access member only sections***
http://tampabayareapc.wix.com/tbapc
PROFESSIONAL DEVELOPMENT NEWS

A great turn out at the Best Practices in Service Contracting on September 3 and 4 with 24 participants.

Thank you to our instructor David Nash for a great class!

Be on the lookout for a survey regarding upcoming classes in 2016!!!

Additional Classes:
or contact Tara Bohnsack at 352-540-6243

ALL CHAPTER MEMBERS WILL RECEIVE A 40% SUBSIDY AFTER COMPLETION OF THE COURSE. CLASSES TO BE HELD AT THE CHILDREN’S BOARD OF HILLSBOROUGH COUNTY.

Have any suggestions for speakers for our upcoming Chapter Meetings? If so, contact Mina Kaeding at 813-272-4326
Tampa Bay Area Chapter NIGP, Inc  
www.nigp-tampabay.org  
NOTE: THE NEWSLETTER IS ALSO POSTED ON OUR WEBSITE

Send articles and pictures to:  
Evy Romero, Communications Chair  
Email: romeroev@hillsboroughcounty.org

<table>
<thead>
<tr>
<th>Date</th>
<th>Event Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>January 21, 2015</td>
<td>Board Meeting, 11:00 PC Sheriffs Office</td>
</tr>
<tr>
<td>February 26, 2015</td>
<td>Board Meeting, 2:00 Teleconference</td>
</tr>
<tr>
<td>March 6, 2015</td>
<td>CHAPTER LUNCHEON, 11:30 Rusty Pelican</td>
</tr>
<tr>
<td>April 1, 2015</td>
<td>Board Meeting, 11:00 Airport Warehouse</td>
</tr>
<tr>
<td>April 10, 2015</td>
<td>Trade Show, A La Carte Pavillion, Tampa</td>
</tr>
<tr>
<td>April 30, 2015</td>
<td>Board Meeting, 2:00 Teleconference</td>
</tr>
<tr>
<td>May 15, 2015</td>
<td>Golf Tournament</td>
</tr>
<tr>
<td>June 1, 2015</td>
<td>Board Meeting, 2:00 Teleconference</td>
</tr>
<tr>
<td>June 5, 2015</td>
<td>CHAPTER LUNCHEON, 11:30 Rusty Pelican</td>
</tr>
<tr>
<td>June 22, 2015</td>
<td>Board Meeting, 11:00 PC Sheriffs Office</td>
</tr>
<tr>
<td>July 22, 2015</td>
<td>Board Meeting, 2:00 Teleconference</td>
</tr>
<tr>
<td>August 1-5, 2015</td>
<td>National Forum - Kansas City, MO</td>
</tr>
<tr>
<td>August 27, 2015</td>
<td>Board Meeting, 11:00 Airport Warehouse</td>
</tr>
<tr>
<td>September 11, 2015</td>
<td>CHAPTER LUNCHEON, 11:30 Rusty Pelican—Election of Officers</td>
</tr>
<tr>
<td>October 7, 2015</td>
<td>Board Meeting, 2:00 Teleconference</td>
</tr>
<tr>
<td>October 16, 2015</td>
<td>Reverse Trade Show</td>
</tr>
<tr>
<td>November 16, 2015</td>
<td>Board Meeting, 2:00 Teleconference</td>
</tr>
<tr>
<td>December 4, 2015</td>
<td>CHAPTER LUNCHEON, 11:30 Rusty Pelican - Holiday Program, Swearing in of Officers</td>
</tr>
</tbody>
</table>