President’s Corner
Jon Sewell, CPPB
NIGP President
Central Gulf Coast Chapter

National Forum was in a beautiful area this year and as usual, brought about many new ideas and opportunities. Paul Nobles and I will give reports at the next meeting about the NIGP Observatory, Chapter Liaison duties and information from the training classes.

By our next meeting, we will have established positions on all committees and review duties and obligations. We are excited about our first training class outside of the Reverse Trade Show and the beginning of our new educational curriculum offerings.

Please continue to send in your new ideas and educational suggestions to enable the chapter to meet your needs and prepare for the Annual Reverse Trade Show.

Hilton Pensacola Beach Gulf Front is our 2012 Reverse Trade Show host and their staff is preparing for a fantastic and memorable experience for us. Make sure you save and SHARE the dates with all of your vendors.

I look forward to seeing each of you at the October 21st Chapter Meeting in Fort Walton.

Dates to Remember
March 1, 2012  7 - 9 PM Vendor Reception
March 2, 2012  9 AM -12 PM Reverse Trade Show

Ask Judy
The author is not an authority on the following topics but offers the information gleaned from a variety of sources. Your questions may be emailed to Judy Jasmyn at jjasmyn@uwf.edu.

Dear Judy,
I’m working on an RFP and now the department is upset because all the cost proposals are too high. They can’t afford it! What should I tell them, what should I do?  Too Broke

Dear Too Broke,
Go back to the department and explain the scope of work will need to be revised. Then, you can issue the solicitation again. In the future, be sure to get a budget amount from the department. Ask them specifically at what cost the response should be disqualified. At the time of the bid opening, check the cost on each response and remove from consideration those that are over budget before distributing the responses.

Dear Judy,
We recently had a bid opening and received only one bid response that was within budget. The others were significantly over budget. Do we re-bid the solicitation since there was only one response within budget so we can have enough for competition? Anxious

Dear Anxious,
You do not need to go back out to bid when you receive only one response within budget. You’ve already competed it and everyone else was higher. The only thing the evaluation committee would do is to review their submittal to make sure they are qualified and actually, a couple of people could make that determination and not take up everyone else’s time.

Dear Judy,
We are in cubicles and my coworker applies her perfume so heavy it activates my allergies. I’ve tried to ignore it but it’s hard to see through watery eyes. How do I handle this? I don’t want a hostile work environment.  Non-hostile

Dear Non-hostile,
From the information you’ve given me, it sounds as though you’ve never mentioned how the perfume affects you. I’m sure she would want you to be comfortable. In a calm manner state your feelings to her. You aren’t telling the person what to do, merely stating how the behavior affects you and asking for help. Try this four step assertive statement: My eyes water when you wear perfume because of my sensitivity to perfume. I would really appreciate it if you would wear less perfume at work.

Piggyback Contracts
Santa Rosa County School Board
RFP 11-06 Restoration for Buildings and Grounds
RFP 11-07 Refurbished Dell Laptops
RFP 11-05 Debris Removal and Tree Trimming
RFP 11-04 Termite Colony Elimination System

All of these bids and tabulations are found at:  www.santarosa.k12.fl.us/purchasing

Escambia County School District
Bid # 120604 Computer Peripheral
Special pricing for items such as Lexmark printers, Epson projectors, Smart interactive whiteboards - becomes effective 11/1/11 pending Board approval. Bid and pricing will be found on Escambia County School District's website: http://old.escambia.k12.fl.us/adminoff/finance/purchasing/supplier_homepage.html

Next Chapter Meeting October 21st
Register at website: cgccnigp.org