EFFICIENCY + SYSTEMS





MODULE 06

ACTION ITEMS

DO THESE EVERY DAY

| Morning routine | Follow our 7-step process to |
|---------------------------------|--|
| Read goals out loud | gaining control of your time |
| SMILE + make someone else smile | |
| Something that scares you | meetings to your calendar |
| Remind yourself of your WHY | Have your first Monday morning meeting |
| IDEAS! | |
| | Research CRMs (customer relationship management) like 17hats, ShootQ, etc. |
| | Choose your CRM + start implementing |
| | Choose one productivity app + start using regularly |
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| that happiness score, too). Next, circle all tasks in sin category. Star another group. Underline a different se | | | | | | |
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Write out all of your different categories that you came up with. These might include or be similar to: client projects, client communication, marketing, social media, etc.



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MONDAY MORNING MEETING AGENDA

| Weekly Goals! | Current Projects! | | |
|------------------------|-----------------------------|--|--|
| | | | |
| | | | |
| Lead Updates! | Accounting/Money Coming In! | | |
| | A toosanang/menoy Coming im | | |
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| | | | |
| Need To Follow Up With | Action Items! | | |
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| | client relatio arch. List th | | | nt) softwa | ıre I am (| goin(|
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| Produc | tivity apps | l am goin | g to resea | arch. List | them be | low. |
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