THE TIME IS NOW
Contents

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Dear Housing Works Family,

This has certainly been an eventful year. We've faced challenges including a natural disaster and stalled political momentum, but we've also celebrated a new addition to the Housing Works family and many more undetectable clients.

We welcomed the Positive Health Project to our family this year. PHP will help us expand access to services for New Yorkers at risk of HIV/AIDS and Hepatitis C through programs like syringe exchange, harm reduction, education services, and more.

As we continue to expand our services, and to help more and more New Yorkers become undetectable, we realize that the end of AIDS is within our reach. It’s no longer a dream; it's possible. We have the tools we need to end this epidemic. The moment is here, but we must seize it. We must secure the public imagination and political power necessary. Absent a strong vaccine or a cure, we cannot end AIDS without addressing the social drivers of disease. These interventions are the things we all work for—access to housing, food security, evidence-based harm reduction interventions like clean syringe access, and many basic medical necessities.

Let’s commit together to ending this epidemic in New York State by the year 2020. As we've shown so many times in the past, from our assistance in Haiti to our relentless advocacy, when we work together, we can make the impossible possible.

Nelson Mandela said it best: “It always seems impossible until it's done.”

Sincerely yours,

Charles King
President and CEO
# Housing Works Inc. and Subsidiaries Statement of Activities
for the Twelve Months Ending June 30, 2013

## Revenue

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<td>Grants Release From Restriction</td>
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<td>Property Management</td>
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<td>Other Revenue</td>
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<td>In-Kind Contributions</td>
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<td>Costs of Goods</td>
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<td><strong>TOTAL REVENUE</strong></td>
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## Expenses

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## Summary

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<td>Net Assets, End Of Year</td>
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Despite many challenges this year, including Hurricane Sandy, we enjoyed quite a few successes on all fronts.

**Entrepreneurial Successes**
- $775,000 increase in profit from our businesses
- Raising a record-breaking $1.1 million through Design on a Dime!
- $800,000 increase in profit from Development

**Client Services Successes**
- Quickly implemented new models of care for New Yorkers with HIV/AIDS and/or other co-morbid conditions
- Effectively enrolled clients in Health Homes at a rate of over 75 individuals per month
- Provided supportive services and health intervention for almost 3,000 New Yorkers in need
- HIV Law Project won landmark case Short v. Manhattan Apartments, Inc., reinforcing Local Law 10 which prohibits discrimination based on lawful income like HASA subsidies and Section 8 vouchers

**Housing Successes**
- Final preparations to Jefferson Avenue Residence
- Provided supportive housing for over 205 New Yorkers in need

**Advocacy Successes**
- Held our first Braking the Cycle Ride, raising over $220,000
- Record-setting World AIDS Day Rally in Brooklyn
- Sent countless representatives to the International AIDS Conference in Washington, D.C. to participate in the "We Can End Aids Coalition"
Housing Works provides lifesaving HIV prevention, treatment, care, housing, and other services through the generous support of our diverse donors. Companies and individuals who purchase goods and services from our business ventures generate income that subsidizes the cost of providing services that public and private funders may not cover. Foundation, corporate, and government funders directly support our programs. And individual donors help make a difference by partnering with us through generous tax-deductible contributions.

Our Partners

Government Partners
Health Research, Inc.
Health Resources and Services Administration
New York City Department of Health and Mental Hygiene
New York State Department of Health
New York State Office of Temporary and Disability Assistance
New York City Human Resources Administration
Public Health Solutions
U.S. Department of Housing and Urban Development

Epstein Teicher Philanthropies
Marva Smalls Endowment of Coastal Community Foundation
Maurice & Carol Feinberg Family Foundation

$1,500 to $4,999
Atlantic Philanthropies
Ernst & Young Foundation
The Gates Family Philanthropic Fund
Goldman Sachs Gives
John F. Kidde Fund for Basic Human Needs
The Judy Family Foundation
Paul S. Daniels and Stephen E. Cole Fund
Phillips-Van Heusen Foundation Inc.
The Pzena Investment Charitable Fund
Richmond County Savings Foundation

$500 to $1,499
The Cherry Picker Foundation
Church Pension Fund
Cowles Charitable Trust
Fairfield County Community Foundation
Julius and Evelyn Melnick Foundation
MetLife Foundation

Corporate Partners
Over $50,000
HSBC Private Bank Valspar

$25,000 to $49,999
American Express Foundation
One Kings Lane Playmates Toys Viacom International, Inc.

$10,000 to $24,999
A+E Television Networks
Gilead Sciences, Inc.
Home Box Office, Inc.
Huniford Design Studios Matthijszen Business Systems
Nickelodeon Printing House Ralph Lauren Corporation Struck

$5,000 to $9,999
American Eagle Outfitters Amida Care Inc.

Foundation Partners
Over $100,000
Robin Hood Foundation

$50,000 to $99,999
Elton John AIDS Foundation
MAC AIDS Fund

$10,000 to $49,999
Broadway Cares/Equity Fights AIDS
Gesso Foundation

$5,000 to $9,999
Cardinal Health Foundation

$1,500 to $4,999
Atlantic Philanthropies
Ernst & Young Foundation
The Gates Family Philanthropic Fund
Goldman Sachs Gives
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Home Box Office, Inc.
Huniford Design Studios Matthijszen Business Systems
Nickelodeon Printing House Ralph Lauren Corporation Struck

$5,000 to $9,999
American Eagle Outfitters Amida Care Inc.

Individual Partners
Over $25,000
Anonymous
Richard Vorisek

$10,000 to $24,999
Patrick Campion
James Goldrick
Mike Leathers
Jeff Pfeifle
Jonathan Sehring
David Song
Thomas Vorisek
David Yacono

$5,000 to $9,999
Andy Cohen
Paul and Eden Dendrick Anthony and Sheila DiCioccio
Jamie Drake
Alan Goodman
Michael Gordon
Erik Hepler and Maureen Ryan
Gordon Hoppe
David Kane
James LaForce
Colin Lapin
Christine LaSala
Julie Martin
Nicole McBean
Emily McSpadden
Alan Miles
Karen Peterson
Kim Pinkerton
Linda Romano
Anita Rowan
Adriana Sarmiento
Fred Seibert
Amy Sullivan
Ronli Tzour
Eamonn Vitt
Earl Ward
Doug Wirth
$1,500 to $4,999
Christopher Abeel
Catalina Bae
Lynn Ban and Jett Kain
Emilie Bandy
Alexandza Bausch
Courtney Baxter
Barry Berke
Matthew Bernardo
Richard Biletta
Kathleen Biteman
Art Blattner
Sarah Boeckmann
Debra Bosniak
Bill Bouchey
Ellen Breslow-Newhouse
Michael Byrne
John Cambridge
Howard Chapman
Francine Chesler
Liz Chesler
Ellen Chopay
Andrew Coamey
David Cohen
Dennis Cohen
Jason Costa
Charles Crane
Mark Cunningham
Joseph Defelice
Joseph DeFranco
Stephanie Demmons
Alison
Diamond-Levasseur
Sally and Joe Dorsten
Josh Drimmer
Suzanne Dvells
Omri Elisha
Blake Farrar
Lawrence Fata
Mary Ann Frenzel
John Gibbons
Jennifer Gilbert
Andrew Goldsmith
Keith Goldsmith
Andrew Gordon
Anton Gorshkov
Fred Graver
Lester and Diane Hanke
Abigail Hannan
Bryan Harris
Vincent Harris
Amy and Michael Height
Juan Herrera
Alison Hirsh
Daniel Hughes
Richard Jangochian
Demian Jones
John Joven
E. O'Brien Kelley
Ellen Kier
Susan Kille
Jamie Kilroy
Eugene Kim
Charles King
Amy and John Kolz
Michael Lattis
Stewart Laufer
Eric Lee
Linda and Maury Lesser
Eliot Malone
Vishant Manu Krishnan
Harold Maxfield
Daniel McNiell
Louis Morga
Pam Napolitano
Jennifer Obiaya
Kelly O'Donnell
Brian Offutt
Kevin Quist
Zorica Radovic
Sabeel Rahman
Christina Revithas
Nathan Riemer
Christine Rodriguez
David Rogers
Lisa Rothblum
Marisa Rothstein
Laura Roy Daniel
Maggie Schwarz
Steven Scuro
Benjamin Sommer Do
Dennis Springer
Liza Springer
Lyndsay Stephenson
Kim Steube
Liz Sucher
Felice Tilin
Shannon Travis
Matt Turkel
Adam Vartanian
Jennifer Warren
Danny Wen
Alice White
Dougliss Yee

$500 to $1,499
Anonymous
Jacqueline Aguanno
Babi Aahuwalia
Carlo Alacchi
David Alport
Ezra Alvarez
David Amini
James Augustine
Lee Autry
Betsy Azer
Jerome Baltazar
Harold Banks
Rob Bannon
Krista and Jonathan
Barzon
Ron Barta
Julie Behounek
Stephen Bernardo
Walter Bobbie
William Borrelle
Richard Brode
Gregory Buja
Steven Bussey
Michael Casey
Kimberly Clark
Michael Clarke
Ernie Crawford
John Cucci
Kristin Davidsson
Richard Dudley
Dustin Duke
Kristen Edson
Stephen Elrod
Emilie Englund
Kristin
Fairchild-Carbonell
Andrew Feigin
Joyce Feldman
Chris Ferrara
Judy Fertel
Gerald Fisher
John S. Fitzgerald
Ken Fleishman
Melva France
David Frye and Walter
Bobbie
Thomas Gallagher
Joanne Gibbs
Howard Goldfarb
Rachel Goodman
Denise Gordon
Brian Gould
Andrew Greene
Brian Griffin
Emanuel Grillo
Teresa Grimm
Barbara Grodd
Jay Gurewitsch
John Hadity
John Hall
Russell Halley
Ross Hamachek
Douglas Harris
Leah Harris
Errol Harvey
Tobin Heminway
Jeffrey Hutto
James Indorato
Rosalind Jacobs
Pamela Jarvis
Harold Johnson
Rachel Johnson
Tracy L. Johnson, Jr.
Craig Kalle
Barbara Kaslow
Brad Katchen
John J. Kelley
Mazal Kong
Robert Kovler
Thomas Krizmanic
Carey Lennox
Michael Leva
Debra Levine
Glenn Ligon
William Macal
Thomas MacDonald
Wendy and Steve Madden
Tamara Magel
Joseph Magnone
Denise Mandelbaum
Robert Marinelli
Michele Medaglia
Armen Merjian
Dennis Miller
Eugenia Mutha
Nivedita Narayanaswamy
Ryan Nessing
Margaret Oldfather
Jack Ovadia
Priya Parasher
George Patterson
Regina Quattrocchi
David Quinn
John Re
Miles Redd
Yaya Rey
Velvor Rhone
Stuart Rich
Jonathan Rosen
Alyce Russo
Simone Saint Laurent
Felicity Sargent
Lisa and Michael
Schultz
Virginia Shubert
Georgia Siegchrist
Colleen
Simmons-Barnswell
Linney Smith
Richard Spain
Liz Stephens
Cynthia Sullivan
William Sullivan
Carol Swedlow
Alainse Taft
Kevin Tallat-Kelapa
David Terrio
## Our Partners (cont)

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<tr>
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**Estate Gifts**

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**Braking the Cycle Riders, Crew, and $500+ Donors**

<table>
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<th>Paula Agoglia</th>
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<th>Humberto Ales</th>
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<td>Anonymuos Bookstore</td>
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Our Mission

Housing Works is a healing community of people living with and affected by HIV/AIDS. Our mission is to end the dual crises of homelessness and AIDS through relentless advocacy, the provision of lifesaving services, and entrepreneurial businesses that sustain our efforts.
THE TIME IS NOW