



Sales Associate, Rocklin California

Team Tube is a multi-branch metal service center. We have a great opportunity for an experienced self-motivated, career-oriented sales person. We inventory and sell specialty steel products used in a wide variety of original equipment manufacturing and repair industries. Our success is built on enthusiastic and knowledgeable associates who provide our customers with a high level of service. We are currently seeking a sales associate to join the team at our Rocklin, California service center.

**** Qualifications ****

The ideal candidate will have exceptional customer service skills and strong math skills. You must have previous sales experience (both inside sales and outside sales preferably) and a proven track record. Must be comfortable with cold calling.

You can be successful with our company if you have the following:

- High achievement drive and desire to succeed
- Good Communication skills
- Ability to develop your own leads as well as work with ours
- The ability to build strong customer relationships
- Computer skills
- Math skills and mechanical aptitude
- Team player

Requirements:

Min. 2 years of previous sales experience, preferably in our industry

Strong basic math skills

Proficient in Microsoft Office and CRM software

Exceptionally detail orientated

Excellent communication skills

Good at handling details

Comfortable with moderately technical information

We offer excellent earnings potential.

Benefits include: Health and dental insurance, 401K plan, life and disability insurance, flexible spending accounts, paid vacation and holidays.

A full background check will be done on all prospective candidates along with drug screening.