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## The Knowles Group

*Economic Consulting*

Eric Knowles, MBA

120 W Dayton Street Suite B9 Edmonds WA 98020

[eric@theknowlesgroup.org](mailto:eric@theknowlesgroup.org)

206.860.9477 [www.theknowlesgroup.org](http://www.theknowlesgroup.org)

### **About The Knowles Group**

The Knowles Group has been providing professional economic services to the legal community since 1979. The firm has worked on behalf of thousands of attorneys in a dozen states and Canada. Testimony has been provided in both federal and state venues.

Examples of some of the specific services offered by our firm are the development of past and future economic loss estimates in the areas of compensation, business loss, and medical care costs. Given the experience level of the company, efficient insights regarding alternative economic loss scenarios are readily provided to our clients.

The Knowles Group reviews all available documents, accomplishes the necessary economic research, and provides conclusions on potential economic loss in spreadsheet and or report narratives. Typically, these results are then presented in deposition or trial testimony.

Historically, the firm has provided its services to all members of the bar regardless of their representation.

The firm specializes in successfully presenting relatively complex economic procedures and conclusions in formats that are understandable to the non-economic community.

The Knowles Group consists of Eric G. Knowles, MBA. Please see the attached resume and fee schedule.

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### **ERIC KNOWLES, M.B.A.**

Owner and Principal of The Knowles Group

#### **EDUCATION**

2003-2005	University of Washington, Masters of Business Administration (Economics & Finance Concentration)
2004-2005	University of Washington, Runstad Center for Real Estate Studies
1989-1993	Washington State University, Bachelor of Arts in Business Administration (Economics & Accounting Concentration)

**Fields of Interest**                      Economics

#### **PROFESSIONAL EXPERIENCE**

2009 -                                      Consulting Economist & Owner, The Knowles Group

My estimation process includes researching case specific data, researching available economic data in the public domain, analyzing data and presenting conclusions in narrative reports and or in spreadsheet formats, developing present value estimates, and presenting conclusions in deposition or trial formats.

2005 – 2009                              Plum Creek, Asset Management

I was employed by Plum Creek as a Manager for Land Valuation and Strategic Planning. I developed and managed a real estate asset portfolio program valued at \$12 billion. My team analyzed financial returns from long-term strategic plans, including internal rates of return, discounted cash flows and terminal valuation, leading to acquisitions and divestitures in the billions of dollars.

#### **Conference Papers, Presentations and Publications**

“Assessing Economic Damages in Personal Injury and Wrongful Death Litigation” Worksite Accident Claims, The Seminar Group, November 17, 2015.

“Economic Damages in Asbestos related Litigation” 2016 Asbestos Law, Washington Defense Trial Lawyers, May 16, 2016.

“Key Economic Variables – When Reviewing Opposing Economists” Preg O’Donnell & Gillett, January 10, 2017.

“Strategies when opposing Forensic Economists” Floyd Pflueger & Ringer, March 21, 2017.

“Pre-Trial Strategies when opposing Forensic Economists” Lee Smart, April 3, 2017

“Counter Strategies to Forensic Economists’ Methodologies” Cosgrave Vergeer Kester, May 31, 2017

“Forensic Economics: How I Can Make an Impact” Parsons Behle & Latimer, October 2018

“Identifying & Countering Economic Analysis in Litigation” Williams Kastner October 2019

“Identifying & Countering Economic Analysis in Litigation” Lane Powell October 2019

“Identifying & Countering Economic Analysis in Litigation” Ogletree, Deakins, Nash, Smoak & Stewart, P.C. November 2019

“Identifying & Countering Economic Analysis in Litigation” Carney Badley Spellman November 2019

“Identifying & Countering Economic Analysis in Litigation” Bennett Bigelow Leedom January 2020

## **Professional Organizations**

National Association of Forensic Economics (NAFE)  
American Economic Association (AEA)

## **Current Activities**

Member, Holy Rosary Parish Finance Council

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### **FEE SCHEDULE**

Research and Consultation (Economic reports - 5 hour minimum)	\$400.00 per hour
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Deposition or Trial Testimony	\$500.00 per hour
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Initial file processing (1 hour)	\$400.00
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Written response is needed for formal retention as an expert.

(Effective January 1, 2021)

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