

HINES FACTS AND FIGURES FOR PUBLICATION—12/31/18

FIRM ESTABLISHED	1957
CHAIRMAN AND FOUNDER	Gerald D. Hines
PRESIDENT AND CEO	Jeffrey C. Hines
ASSETS UNDER MANAGEMENT	\$120.6 billion
COUNTRIES WHERE HINES HAS A PRESENCE Australia, Brazil, Canada, China, Denmark, Finland, France, Germany, Greece, India, Ireland, Italy, Japan, Luxembourg, Mexico, Norway, Netherlands, Panama, Poland, Russia, South Korea, Spain, U.K., U.S.A.	24
NUMBER OF CITIES WHERE HINES IS LOCATED <i>(exclusive of facility management locations)</i>	214
U.S. CITIES	102
INTERNATIONAL CITIES	112
CITIES WITH FACILITIES MANAGEMENT ASSIGNMENTS	462
GLOBAL WORKFORCE	4,320
U.S.A. EMPLOYEES	3,100
INTERNATIONAL EMPLOYEES	1,220
PROJECTS IN DESIGN OR UNDER CONSTRUCTION	128 44.1 million square feet
COMPLETED DEVELOPMENT PROJECTS	874 256.6 million square feet
ACQUISITIONS SINCE 1988	474 188.1 million square feet
PROPERTY MANAGEMENT PORTFOLIO	
HINES INVESTMENT MANAGEMENT PROPERTIES	265 Properties 104.7 million square feet
THIRD-PARTY PROPERTY-LEVEL SERVICES	247 Properties 118.8 million square feet
TOTAL	512 Properties 223.5 million square feet

COMPANY BOILERPLATE

Hines is a privately owned global real estate investment firm founded in 1957 with a presence in 214 cities in 24 countries. Hines has approximately \$120.6 billion of assets under management, including \$66.5 billion for which Hines provides fiduciary investment management services, and \$54.1 billion for which Hines provides third-party property-level services. The firm has 128 developments currently underway around the world. Historically, Hines has developed, redeveloped or acquired 1,348 properties, totaling over 444 million square feet. The firm's current property and asset management portfolio includes 512 properties, representing over 223 million square feet. With extensive experience in investments across the risk spectrum and all property types, and a pioneering commitment to sustainability, Hines is one of the largest and most-respected real estate organizations in the world. Visit www.hines.com for more information.