

2021 ABC Enterprises

Name	Acres	Revenue (\$)	Expenses (\$)	Profit (\$)	Profit (\$/ac)	ROI (%)	Acreage Opportunity Ratio (%)*	Working Capital Opportunity (\$)	Avg Yield	Breakeven Yield	Breakeven Price	Avg Commodity Price	Total Yield
Total	884.1	763,532	660,970	102,562	116.01	15.5	19	145,374					
Soybean	340.7	268,185	198,139	70,046	205.60	35.4	0	81	65 bu/ac	48 bu/ac	8.88 \$/bu	12.03 \$/bu	22,301 bu
Corn	543.4	495,347	462,831	32,516	59.84	7.0	31	145,293	198 bu/ac	185 bu/ac	4.31 \$/bu	4.61 \$/bu	107,467 bu

* Totals Are Weighted Averages

2020 ABC Enterprises

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Total	884.1	640,865	630,106	10,759	12.17	1.7	56	352,468					
Corn	452.0	360,472	375,926	-15,454	-34.19	-4.1	51	197,052	204 bu/ac	213 bu/ac	4.07 \$/bu	3.90 \$/bu	92,433 bu
Soybean	432.1	280,392	254,180	26,212	60.67	10.3	61	155,416	72 bu/ac	65 bu/ac	8.16 \$/bu	9.00 \$/bu	31,168 bu

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Total	884.1	587,237	654,694	-67,457	-76.30	-10.3	76	520,617					
Soybean	303.0	182,537	184,726	-2,188	-7.22	-1.2	54	99,947	69 bu/ac	69 bu/ac	8.89 \$/bu	8.79 \$/bu	20,776 bu
Corn	581.1	404,700	469,968	-65,269	-112.33	-13.9	88	420,670	195 bu/ac	227 bu/ac	4.14 \$/bu	3.57 \$/bu	113,502 bu

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2021 ABC Enterprises : Soybean

Name	Acres	Revenue (\$)	Expenses (\$)	Profit (\$)	Profit (\$/ac)	ROI (%)	Acreage Opportunity Ratio (%)*	Working Capital Opportunity (\$)	Avg Yield	Breakeven Yield	Breakeven Price	Avg Commodity Price	Total Yield
Total	340.7	268,185	198,139	70,046	205.60	35.4	0	81	65 bu/ac	48 bu/ac	8.88 \$/bu	12.03 \$/bu	22,301 bu
East Farm Center Field SOYBEANS Plan - 2021 - Actual	145.6	126,258	85,640	40,618	279.04	47.4	0	0	72 bu/ac	49 bu/ac	8.16 \$/bu	12.03 \$/bu	10,500 bu
East Farm New Ground SOYBEANS Plan - 2021 - Actual	80.5	65,092	47,371	17,721	220.09	37.4	0	81	67 bu/ac	49 bu/ac	8.75 \$/bu	12.03 \$/bu	5,413 bu
East Farm Northwest Field SOYBEANS Plan - 2021 - Actual	76.9	53,968	45,268	8,700	113.06	19.2	0	0	58 bu/ac	49 bu/ac	10.09 \$/bu	12.03 \$/bu	4,488 bu
West Farm The 40 SOYBEANS Plan - 2021 - Actual	37.7	22,868	19,861	3,007	79.85	15.1	0	0	50 bu/ac	44 bu/ac	10.45 \$/bu	12.03 \$/bu	1,899 bu

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2021 ABC Enterprises : Corn

Name	Acres	Revenue (\$)	Expenses (\$)	Profit (\$)	Profit (\$/ac)	ROI (%)	Acreage Opportunity Ratio (%)*	Working Capital Opportunity (\$)	Avg Yield	Breakeven Yield	Breakeven Price	Avg Commodity Price	Total Yield
Total	543.4	495,347	462,831	32,516	59.84	7.0	31	145,293	198 bu/ac	185 bu/ac	4.31 \$/bu	4.61 \$/bu	107,467 bu
West Farm West 80 CORN/FIELD Plan - 2021 - Actual	111.3	109,086	89,391	19,695	176.89	22.0	0	0	208 bu/ac	170 bu/ac	3.87 \$/bu	4.72 \$/bu	23,094 bu
East Farm South Field CORN/FIELD Plan - 2021 - Actual	131.9	130,162	111,363	18,800	142.54	16.9	0	193	215 bu/ac	184 bu/ac	3.92 \$/bu	4.58 \$/bu	28,432 bu
East Farm North Field CORN/FIELD Plan - 2021 - Actual	69.7	59,414	58,263	1,151	16.53	2.0	57	33,487	186 bu/ac	183 bu/ac	4.49 \$/bu	4.58 \$/bu	12,978 bu
East Farm East Field CORN/FIELD Plan - 2021 - Actual	230.5	196,684	203,814	-7,130	-30.93	-3.5	55	111,613	186 bu/ac	193 bu/ac	4.75 \$/bu	4.58 \$/bu	42,962 bu

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Business Performance Summary

2020 ABC Enterprises : Corn

Name	Acres	Revenue (\$)	Expenses (\$)	Profit (\$)	Profit (\$/ac)	ROI (%)	Acreage Opportunity Ratio (%)*	Working Capital Opportunity (\$)	Avg Yield	Breakeven Yield	Breakeven Price	Avg Commodity Price	Total Yield
Total	452.0	360,472	375,926	-15,454	-34.19	-4.1	51	197,052	204 bu/ac	213 bu/ac	4.07 \$/bu	3.90 \$/bu	92,433 bu
West Farm West 80 CORN/FIELD Plan - 2020 - Actual	111.3	90,135	83,451	6,684	60.03	8.0	0	83	208 bu/ac	192 bu/ac	3.61 \$/bu	3.90 \$/bu	23,094 bu
East Farm Northwest Field CORN/FIELD Plan - 2020 - Actual	76.9	68,756	66,816	1,940	25.22	2.9	12	7,873	229 bu/ac	223 bu/ac	3.79 \$/bu	3.90 \$/bu	17,638 bu
West Farm The 40 CORN/FIELD Plan - 2020 - Actual	37.7	29,551	30,826	-1,276	-33.87	-4.1	81	25,057	201 bu/ac	210 bu/ac	4.07 \$/bu	3.90 \$/bu	7,571 bu
East Farm Center Field CORN/FIELD Plan - 2020 - Actual	145.6	114,816	124,914	-10,097	-69.37	-8.1	75	94,120	202 bu/ac	220 bu/ac	4.24 \$/bu	3.90 \$/bu	29,453 bu
East Farm New Ground CORN/FIELD Plan - 2020 - Actual	80.5	57,214	69,920	-12,705	-157.79	-18.2	100	69,920	182 bu/ac	223 bu/ac	4.77 \$/bu	3.90 \$/bu	14,677 bu

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2020 ABC Enterprises : Soybean

Name	Acres	Revenue (\$)	Expenses (\$)	Profit (\$)	Profit (\$/ac)	ROI (%)	Acreage Opportunity Ratio (%)*	Working Capital Opportunity (\$)	Avg Yield	Breakeven Yield	Breakeven Price	Avg Commodity Price	Total Yield
Total	432.1	280,392	254,180	26,212	60.67	10.3	61	155,416	72 bu/ac	65 bu/ac	8.16 \$/bu	9.00 \$/bu	31,168 bu
East Farm East Field SOYBEANS Plan - 2020 - Actual	230.5	175,602	136,535	39,067	169.48	28.6	29	38,970	85 bu/ac	66 bu/ac	7.00 \$/bu	9.00 \$/bu	19,520 bu
East Farm North Field SOYBEANS Plan - 2020 - Actual	69.7	37,368	41,263	-3,896	-55.92	-9.4	97	40,064	60 bu/ac	66 bu/ac	9.94 \$/bu	9.00 \$/bu	4,154 bu
East Farm South Field SOYBEANS Plan - 2020 - Actual	131.9	67,423	76,382	-8,959	-67.93	-11.7	100	76,382	57 bu/ac	64 bu/ac	10.20 \$/bu	9.00 \$/bu	7,495 bu

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2019 ABC Enterprises : Soybean

Name	Acres	Revenue (\$)	Expenses (\$)	Profit (\$)	Profit (\$/ac)	ROI (%)	Acreage Opportunity Ratio (%)*	Working Capital Opportunity (\$)	Avg Yield	Breakeven Yield	Breakeven Price	Avg Commodity Price	Total Yield
Total	303.0	182,537	184,726	-2,188	-7.22	-1.2	54	99,947	69 bu/ac	69 bu/ac	8.89 \$/bu	8.79 \$/bu	20,776 bu
East Farm Center Field SOYBEANS Plan - 2019 - Actual	145.6	92,209	88,737	3,473	23.86	3.9	10	8,738	72 bu/ac	69 bu/ac	8.46 \$/bu	8.79 \$/bu	10,495 bu
East Farm New Ground SOYBEANS Plan - 2019 - Actual	80.5	47,543	49,084	-1,540	-19.13	-3.1	90	44,304	67 bu/ac	69 bu/ac	9.07 \$/bu	8.79 \$/bu	5,411 bu
East Farm Northwest Field SOYBEANS Plan - 2019 - Actual	76.9	42,784	46,905	-4,121	-53.55	-8.8	100	46,905	63 bu/ac	69 bu/ac	9.64 \$/bu	8.79 \$/bu	4,870 bu

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Business Performance Summary

2019 ABC Enterprises : Corn

Name	Acres	Revenue (\$)	Expenses (\$)	Profit (\$)	Profit (\$/ac)	ROI (%)	Acreage Opportunity Ratio (%)*	Working Capital Opportunity (\$)	Avg Yield	Breakeven Yield	Breakeven Price	Avg Commodity Price	Total Yield
Total	581.1	404,700	469,968	-65,269	-112.33	-13.9	88	420,670	195 bu/ac	227 bu/ac	4.14 \$/bu	3.57 \$/bu	113,502 bu
West Farm The 40 CORN/FIELD Plan - 2019 - Actual	37.7	30,928	25,288	5,641	149.79	22.3	0	95	233 bu/ac	190 bu/ac	2.89 \$/bu	3.53 \$/bu	8,755 bu
East Farm South Field CORN/FIELD Plan - 2019 - Actual	131.9	104,795	109,628	-4,834	-36.65	-4.4	100	109,628	222 bu/ac	232 bu/ac	3.75 \$/bu	3.58 \$/bu	29,285 bu
West Farm West 80 CORN/FIELD Plan - 2019 - Actual	111.3	81,583	85,551	-3,968	-35.64	-4.6	83	72,242	208 bu/ac	218 bu/ac	3.70 \$/bu	3.53 \$/bu	23,094 bu
East Farm North Field CORN/FIELD Plan - 2019 - Actual	69.7	53,240	57,904	-4,664	-66.96	-8.1	100	57,904	213 bu/ac	232 bu/ac	3.89 \$/bu	3.58 \$/bu	14,878 bu
East Farm East Field CORN/FIELD Plan - 2019 - Actual	230.5	134,154	191,597	-57,443	-249.21	-30.0	94	180,801	163 bu/ac	232 bu/ac	5.11 \$/bu	3.58 \$/bu	37,489 bu

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