cieTrade® helps grow your waste brokerage business with software that delivers the organization and productivity gains you need to minimize costs and satisfy customer demands.

Effective business software is essential to success in the waste brokerage business, especially with the massive data volumes, service demands, and unique reporting requirements of waste customers and national accounts.

Our software helps meet this challenge with a comprehensive solution that supports every aspect of your operation providing the tools you need to streamline your operation, create efficiencies and improve service all without growing your overhead or breaking the bank.

It organizes all of your complex business relationships including accounts, service locations, haulers, contracts, equipment, charges and more, all from one seamless platform. Charges and benchmarks for planned and requested services are centrally managed while our dispatch module helps capture on-demand service requests and track service levels. We even support brokered loads and rebates from recycling. Month-end hauler bills are easily reconciled using automated accruals to spot errors and minimize keystrokes while billing can be performed net AR/AP.

Key Features

- Organizes accounts, locations, equipment, service charges, assigned haulers & contracts.

- Defines separate charges for recurring & on-demand svc.

- Supports service benchmarks, shared savings models and management fees

- On-demand Dispatching with decision tree for fast accurate handling of requests & hauler email notifications,

- Unique "billing" feature makes it fast and easy reconcile hauler bills and create invoices.

- Calculates rebates for recycled material with AR/AP netting.

- Gross profit reports by account, location and more.

- Online web portal provides customers with performance & sustainability reports.

- Built-in CRM module allows you to assign tasks and setup reminders.

- Real-time accounting integration with QuickBooks, Xero and more.

- Provides email support with predefined templates.

- One-click data export to Microsoft Excel®

Service Record

Overview   Documents

ACCOUNT	EQUIPMENT	HAULER	SCHEDULE	DEPT
AVALON BAY CONDOS EAST NORWALK	DUMPSTER 10 YARD	WASTE MANAGEMENT	Started 01-AUG-2020 **ACTIVE**	SF

Service Address
AVALON BAY CONDOS
8 STRAWBERRY HILL
NORWALK, CT 06854
USA

Equipment	Site Ref	Equipment#	Wt/Yard
DUMPSTER 10 YARD	BACKLOT	SC10YD	10

Service Provider/Hauler/Carrier	Default Service Type	Requested By
WASTE MANAGEMENT		LOCATION MANAGER

Material Recovered	Receiver	Location
TRASH		

Service Schedule
Occurs every week Monday, Wednesday, Friday. Schedule will be used starting on 8/1/2020.

Start Date	End Date	Services Per Month	Target Weight
8/1/2020	Never	12	

EXPENSES & CHARGES

Vendor	Description	Vendor Cost	Customer Charge	Type
WASTE MANAGEMENT	HAULING	51.50 / ST	56.96 / ST	Recurring
WASTE MANAGEMENT	MONTHLY SERVICE FEE	537.00 / FLAT	635.00 / FLAT	Recurring
WASTE MANAGEMENT	RATE PER HAUL	158.00 / SERVICE	194.25 / SERVICE	Recurring

"

cieTrade's powerful platform organizes our operation and helps us provide better data for our customers. The team behind their software is the best in this space. The constant state of innovation and collaboration is what keeps our company engaged in a long-term partnership with cieTrade.

Stacey Harralson, President, Wasteology Group

Organizes Accounts & Services

Manages all of your customer accounts and service locations with related equipment, charges, and assigned haulers for easy access and maintenance.

Manages Hauler Contracts

Tracks equipment hauling agreements including expirations and price escalations with email alerts.

Recurring & On-Demand Pricing

Separately define customer charges and hauler fees for both recurring and on-demand services.

Benchmarks & Shared Savings Models

Define customer benchmarks per service charge, with cost saving splits. Automatically calculates shared savings per charge on customer billing.

Dispatch Module

Create on-demand dispatch tickets with decision tree support for fast, accurate handling of service requests. Central Dispatch Board keeps track of all open and past activity, and tracks service levels. Includes optional mobile dispatch app for drivers.

Mobile Driver App

Our mobile app helps keep drivers connected to your back-office with a list of open, completed, and failed service jobs. It provides the ability to easily capture equipment or site photos, write comments, and update ticket status directly from their mobile device.
(See Mobile Dispatch Solutions for more information)

Generate Service Request Emails

Allows you to create service notification emails to haulers on one click, saving time and avoiding costly errors.

Container/Dumpster Rentals

Supports rental business workflow with an intuitive buy/sell ticket that connects one-time charges and costs showing the profit of every transaction.

Recycling Brokerage & Mill Shipments

Handles direct shipments of recycling loads from customers. Creates receiving, billing and shipping documents. Generates rebates that can be paid or offset netted against hauling charges.

Search & Retrieval

Quickly and easily service requests, dispatches & more using related reference information. cieTrade's search engine can retrieve documents & photos from anywhere in the system.

Quickly Reconcile & Audit Hauler Bills

Automatically generate charges and expenses from accruals defined by your recurring and on-demand prices to minimize manual data-entry and help spot billing discrepancies with haulers.

Track Hauler Billing Activity

Manage outstanding hauler bills and project future billing expenses and revenue based on accruals.

Reports & Inquiries

Includes all of the specialized Excel friendly reports and multilevel drill down inquiries you need to manage daily activity & overall business performance including gross profit, tonnage trends, dispatch status, commissions, service details & much more.

Web Reporting for Customers

Provides supply chain partners with real-time information on the performance of their recycling program. Includes shipping and payment reports, environmental statements, and more.
(See Online Reporting Solutions for more information)

Captures Documents & Photos

Lets you drag-and-drop any image, document, or email attachment directly onto orders, individual service requests or hauler bills for fast and easy reference.
(See Document Management Solutions for more information)

Email Support

Captures and saves emails directly from Outlook. Sends emails of documents, reports, and photos directly from cieTrade with one mouse click.

Accounting Integration

Integrates in "real-time" with popular accounting solutions such as QuickBooks, Xero and more, providing an instant connection to your financials that saves time and eliminates double entry.

Improves Collaboration

Helps improve collaboration and the effectiveness of your team by keeping everyone connected and up-to-date with the latest information by working from one online platfrom.

Works Seamlessly with Microsoft Excel®

Exports the contents of all cieTrade reports directly to Microsoft Excel with one mouse-click.