

Little Green Light

Gift Management 101 Basic Training - Part 1

Part 1: Create and edit gift records, effectively use gift coding for strong analysis, and review gift entry for consistency

Preparing for Gift Entry in LGL

Assumption: Every gift in LGL is connected to a constituent record.

Gift Types (Description and Examples of each):

Gift
Pledge
In Kind
Other Income

Pause for questions

Gift Coding (Organizing Campaigns, Funds, Appeals, and Events)

Definitions of LGL's approach to each, and examples.

1. Why gift coding is important.
2. Emphasis on finding what works for your program.

Demo: Add two gift records with contrasting coding

Reviewing Gift Entry Consistency

How it all works together and importance of consistent coding
Fundraising Views

Demo: Bulk Gift Editing

Question & Answers

Gift Management 101 Basic Training- Part 2

Part 2: Create acknowledgments within Little Green Light including email and printed acknowledgment templates, assigning templates, and generating bulk acknowledgments.

Short Review of Part 1: Adding and coding gift records.

How Acknowledgments Work in LGL

A. Three Steps:

1. Enter a gift.
2. Assign an acknowledgment template.
3. Navigate to the Acknowledgments section to queue your email or download your mailing.

Demo: Finding your LGL Merge Field Reference

Pause for questions

Context for Creating Acknowledgment Templates

- A. Printed templates (Word, PDF)
- B. Email templates

Demo: Create a printed acknowledgment template and generate an acknowledgment mailing.

Pause for questions

Demo: Create an email acknowledgment template and generate an acknowledgment email.

Question & Answers