

Agenda

Construction Contract Fundamentals

- Contract terminology
 - Parties, consideration, term, performance, substantial performance, breach, remedies, damages
- Understanding types of construction contracts:
 - Stipulated sum
 - Cost plus fee
 - Design build
 - Construction management
- Understanding roles and relationships of project participants:
 - Owners, architects/engineers, construction managers, contractors, subs and suppliers
- Contract negotiation and drafting
- Exploring the law of construction contract interpretation

The Primary AIA Contract Documents

- A101-2017 Standard Form of Agreement Between Owner and Contractor (Stipulated Sum)
- A102-2017 Standard Form of Agreement Between Owner and Contractor (Cost Plus Fee with GMP)
- B101 - 2017 Standard Form of Agreement Between Owner and Architect
- A133-2009 Standard Form of Agreement Between Owner and Construction Manager Where Construction Manager is also Constructor
- A141 - 2014 Standard Form of Agreement Between Owner and Design Builder
- A401 - 2017 Standard Form of Agreement Between Contractor and Subcontractor
- C401 - 2017 Standard Form of Agreement Between Architect and Consultant

AIA A201: General Conditions

- Overview of new updates to AIA documents
- General provisions
- Project participants: owner, contractor, architect, engineer, subcontractors
- Changes in the work
- Time, payments and completion
- Protection of persons and property, insurance and bonds
- Defects in and correction of work
- Miscellaneous provisions
- Termination, suspension, claims and disputes

Supplemental or Alternate AIA Contract Documents

- A105-2017 Standard Form of Agreement Between Owner and Contractor for a Residential or Small Commercial Project
- A104-2017 Standard Abbreviated Form of Agreement Between Owner and Contractor
- B105-2017 Standard Form of Agreement Between Owner and Architect for a Residential or Small Commercial Project
- The "SP" Series for Sustainable Projects
- AIA Contract Documents for Digital Practice

Case Study:

Reviewing Completed Contract Documents for a Sample Project

AIA Contract Document Workshop
Live, Interactive Webinar - Tuesday, June 1, 2021

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Learning Objectives

You'll be able to:

Define contract terminology and describe the roles and relationships of project participants.

Distinguish between different types of construction contracts, including stipulated sum, cost plus fee and design/build.

Explore primary AIA contract documents, including agreements between owner and contractor and owner and architect.

Discuss AIA A201 general conditions, including general provisions, changes in work, payments and completion, and defects in and correction of work.

Examine supplemental and alternate AIA contract documents for small projects and sustainable projects.

Review a case study of completed contract documents for a sample project.



HalfMoon Education Online Learning AIA Contract Document Workshop

Live, Interactive Webinar - Tuesday, June 1, 2021



Utilize standard AIA documents for a variety of different scenarios including agreements between an owner and an architect as well as agreements between contractors and subcontractors

Understand how to use the A201 General Conditions documents to specify insurance and bonding as well as other construction conditions

Explore the law of construction contract interpretation

Examine contract negotiation and drafting

Continuing Education Credits

Professional Engineers

6.5 PDHs

Architects

6.5 HSW CE Hours

AIA

6.5 LU | HSW

International Code Council

.65 CEUs (Administrative)

AIA
Continuing
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Provider



Faculty

A.J. Manion *Co-founder of Manion Stigger, LLP in Evansville, IN*

Mr. Manion is an attorney, a former construction project manager, and a licensed commercial contractor. He is co-founder of Manion Stigger, LLP, a law practice devoted to representing and advising construction professionals. His two decades' experience includes prosecuting and defending nine-figure claims in a variety of construction contexts, drafting and negotiating hundreds of construction-related transactions, and working closely with clients to manage operational risk. Mr. Manion brings to each task the combined lessons of an engineering education, MBA education, project management background, experiences as a trial attorney (jury trials, court trials, arbitrations and extensive appellate practice), and work as law clerk in the United States District Court. He represents general contractors, construction managers, design-builders and subcontractors throughout the United States.

Jean Terry *Associate at Manion Stigger, LLP in Louisville, KY*

Ms. Terry is an associate practicing in the Louisville, Kentucky office. Prior to attending law school, she was employed as a civil engineer in Nashville, Tennessee. She contributed to the Erosion Prevention and Sediment Control chapter of the *Tennessee Department of Transportation's Drainage Manual*, and implemented these measures on multiple construction sites. She also worked on several county bridge and state roadway projects throughout Tennessee. Ms. Terry is certified in the fundamentals of erosion prevention and sediment control by the Tennessee Department of Environment and Conservation. Her work as a civil engineer, combined with her practice in construction law and civil litigation, have provided her with invaluable experience in the management and design aspects of large-scale construction, as well as the legal issues that affect these projects. She applies this experience in her current representation of a variety of construction professionals in all phases of project construction, from contract formation through litigation.

Daniel Fuchs *Associate at Manion Stigger, LLP in Louisville, KY*

Mr. Fuchs has broad experience in construction. After graduating with a degree in Civil Engineering, he was employed by a general contractor in the Louisville, Kentucky, area where he touched nearly all facets of heavy civil construction, including project engineering, project management and estimating. Mr. Fuchs earned his law degree with the intent of continuing his service to the construction industry. He has developed a depth of knowledge covering many different kinds of construction projects, including industrial, highway, commercial, multi-family, healthcare, and utility construction. Mr. Fuchs' experiences, both in the field and in his practice as a lawyer, provide him the unique ability to address legal issues on a project site with practical considerations of a contractor in mind. From contract negotiation and drafting to resolving disputes in mediation, arbitration or litigation, he has represented contractors, subcontractors, and owners in an array of matters, from contract negotiation and drafting to resolving disputes in mediation, arbitration or litigation after work in the field is done.

Tony Fehrenbacher *Partner at Manion Stigger, LLP in Evansville, IN*

Mr. Fehrenbacher is an attorney with first-hand experience working in industrial construction settings. He uses his background in construction and over a decade of experience representing prime contractors, subcontractors and suppliers in arbitrations and jury and bench trials before state and federal courts. His experience includes prosecuting and defending multi-million dollar payment (lien, verified claims, owner personal liability, and bonds) and performance-related claims, and successfully challenging improprieties in public project bid processes. He has received formal OSHA training and certification which he implements in advising contractors concerning safety inspections and in formal proceedings before state OSHA entities. Mr. Fehrenbacher is also a certified construction insurance and risk specialist (CRIS) by the International Risk Management Institute, Inc. (IRMI). He understands the legal intricacies of insurance coverages available to construction contractors. He frequently represents construction contractors in complex liability insurance coverage disputes.

Webinar Information

Log into Webinar 8:00 - 8:30 am CDT	Break 12:00 - 1:00 pm CDT
Morning Session 8:30 am - 12:00 pm CDT	Afternoon Session 1:00 - 4:30 pm CDT

Tuition

\$289 for individual registration
\$199 for three or more registrants from the same company at the same time.
Included with your registration: PDF seminar manual.

How to Register

- Visit us online at www.halfmoonseminars.org
- Mail-in or fax the attached form to 715-835-6066
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Cancellations: Cancel at least 48 hours before the start of the webinar, and receive a full tuition refund, minus a \$39 service charge for each registrant. Cancellations within 48 hours will receive a credit toward another webinar or the self-study package. You may also authorize another person to take your place.

Continuing Education Credit Information

This webinar offers 6.5 PDHs to professional engineers and 6.5 HSW continuing education hours to architects licensed in all states.

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The American Institute of Architects Continuing Education System has approved this course for 6.5 LU | HSW (Sponsor No. J885). Only full participation is reportable to the AIA/CES.

The International Code Council has approved this event for .65 CEUs in the specialty area of Administration (Preferred Provider No. 1232).

Completion certificates will be awarded to participants who complete this event, respond to all prompts, and earn a passing score (80%) on the quiz that follows the presentation (multiple attempts allowed).

Additional Learning

How To Set Goals for and Select Erosion and Sediment Control Practices

- Tues, April 27, 2021 | 11:00 am - 12:00 pm CDT

Advanced HEC-RAS Modeling

- Wed, April 28, 2021 | 10:00 am - 1:15 pm CDT
- Thurs, April 29, 2021 | 10:00 am - 1:15 pm CDT

Construction Cost Estimating

- Wed, April 28, 2021 | 8:30 am - 4:30 pm CDT

Foundation Damage and Repair: Science, Materials and Techniques

- Thurs, April 29, 2021 | 9:30 am - 5:00 pm CDT

Structural Dynamics for Seismic Design

- Fri, April 30, 2021 | 8:30 am - 3:30 pm CDT

Handling Ethical Issues in Government Projects

- Fri, April 30, 2021 | 12:00 - 1:00 pm CDT

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Registration

AIA Contract Document Workshop

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How to Register		Registrant Information
Online: www.halfmoonseminars.org		Name: _____ Company/Firm: _____ Address: _____ City: _____ State: _____ Zip: _____ Occupation: _____ Email: _____ Phone: _____
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Fax: 715-835-6066		
Mail: HalfMoon Education Inc., PO Box 278, Altoona, WI 54720-0278		
Complete the entire form. Attach duplicates if necessary.		
		Email address is required for credit card receipt, program changes, and notification of upcoming seminars and products. Your email will not be sold or transferred.
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Tuition

() **I will be attending the live webinar.** Single Registrant - **\$289.00**. Three or more registrants from the same company registering at the same time - **\$199.00** each.

() **I am not attending.** Please send me the webinar recording:
 Streamable MP4 Video/PDF Manual for **\$299.00**.
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Checks: Make payable to HalfMoon Education Inc.

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