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## Revenue Officer Resume

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### Job Objective

To further improve my skills as a Revenue Officer by working for a challenging organization with high goals.

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### Highlights of Qualifications:

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- Proven track record of effectively managing the entire sales
  - Familiarity with pertinent tax laws, regulations, procedures, and precedents
  - Wide knowledge of Federal and State laws with respect to collection and assessment
  - Good Understanding of investigative techniques and methods.
  - Ability to consult financial records to verify information
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### Professional Experience:

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Revenue Officer

North Carolina Office of State Personnel, Brentwood, TN

August 2005 – Present

- Established innovative market-driven and customer-centric go-to-market strategies.
- Developed market intelligence and recognized new opportunities.
- Innovated organizational expertise and competencies.
- Formulated and utilized critical strategies.

Revenue Officer

Staley Inc, Brentwood, TN

May 2000 – July 2005

- Aided as company spokesperson to external audiences.
  - Managed innovation and broadened online traffic channels.
  - Handled product positioning, pricing and forecasting.
  - Evaluated sales, market share and brand health.
  - Innovated brand positioning and differentiation.
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### Education:

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Bachelor's Degree in Accounts

Crowley's Ridge College, Paragould, AR

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