# **POULTRY SALES RESUME**

### **Objective:**

To obtain a Poultry Sales Representative position and utilize my experience and skills for the successful completion of each job task.

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## **Summary of Skills:**

- Huge experience in Animal Health sales
- Excellent interpersonal and communication skills
- Exceptional ability to work in a team environment
- Strong selling skills
- Proven track record of success in a sales role

## **Work Experience:**

Poultry Sales Representative Elanco Animal Health, Jay, FL August 2005 to till date

- Applied and implemented all marketing programs and initiatives.
- Planned and applied sales promotions, selling meetings and other key customer activities.
- Recognized and assessed customer needs.
- Developed and supervised the implementation of an annual market plan.

Poultry Sales Representative Eli Lilly, Jay, FL May 2000 to July 2005

- Recognized and analyzed customer needs.
- Represented the customer concerns to management and marketing.
- Developed and supervised the implementation of an annual market plan.

## **Education:**

Bachelor's Degree in Business Morehead State University, Kentucky, KY

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