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## Medical Representative Resume

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### Job Objective

To obtain a position as Medical Representative with growing firm in which to enhance my skills and help company grow.

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### Highlights of Qualifications:

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- Huge medical Sales experience
  - Familiarity with claim forms, medical bills, medical records, and attorney correspondence
  - Ability to plan and conduct coverage investigations
  - Ability to identify wage loss expenses and wage exposures on medical claims
  - Ability to evaluate medical claims for potential fraud issues
  - Ability to review a variety of claims
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### Professional Experience:

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Medical Representative  
Milwaukee, Wytheville VA  
November 2006 – Present

- Designated to grasp the dynamics within the territory and use the data to promote products.
- Executed administrative duties.

Medical Representative  
Novartis, Wytheville VA  
February 2001 – October 2006

- Analyzed HCP's base, development planning and territory performance management.
  - Executed promotional activities at the territory level.
  - Coordinated with Regional Manager.
  - Managed customer base analysis and performance management.
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### Education:

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Bachelor's Degree In Pharmacy  
Florida State University, Tallahassee, FL

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