Fashion Sales Representative Resume

Job Objective

Experienced Fashion Sales Representative looking for position with reputable organization.

Highlights of Qualifications:

- Huge fashion sales experience
- Deep understanding of fashion sales and marketing
- Huge knowledge of fresh fashion trends
- Ability to travel and present collections to buyers
- · Ability to perform under pressure and meet strict deadlines
- · Ability to Identify and open new retail partners and distribution channels
- Practical knowledge of fashion product marketing techniques
- Proficient with Microsoft Excel and Word applications
- · Solid command over verbal and oral communication skills

Professional Experience:

Fashion Sales Representative Aspex Eyewear Group, Auburn Hills MI November 2006 – Present

- Cashed orders from fresh prospects.
- Sold finished garments, accessories, and various fashion products.
- Designed samples, catalogs, and illustrations of the company's product line and even handled client queries about the product.
- Managed customer concerns.
- Handled product-related issues.

Fashion Sales Representative BDS Marketing, Auburn Hills MI February 2001 – October 2006

- Conducted special event or product launch.
- Established marketing and advertising strategies to shoot up sales.
- Cultivated partnerships and key accounts from prestigious clients.
- Surveyed, evaluated and formulated proposals for fresh prospects and old clients.

Education:

Bachelor's of Fine Arts Mount Mary College, Milwaukee, WI

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