# **Business Associate Resume**

## Job Objective

To obtain a Business Associate position that will promote growth, stability and opportunity for advancement.

### **Summary Skills:**

Remarkable experience in Business Management, financial planning, proposal and pricing

Skilled in in managing and delivering BI strategy and level one solutions

Expert in negotiating and selling consulting projects

Sound knowledge of accounting, contracts and procurement

Proficient with Microsoft suite of applications: Excel, Word, PowerPoint, Access and IBM I-Series, AS400 operating systems

Profound understanding of end-to-end business processes

Ability to successfully manage multiple tasks

Strong written and oral communications

Excellent negotiation skills and communication skills

### Work Experience:

# Business Associate, August 2005 to till date

Merck & Co, Norwalk, CT

- Facilitated discussions with key business contacts to define project vision and direct implementation.
- Managed to transform business requirements into formulated specifications.
- Created practice maps that represented requirements and business regulations.
- Investigated and compiled information on products and vendors.
- Identified principles of financial modeling to define, and collect data for key cost and benefit drivers.
- Defined, developed and implemented quality assurance practices and procedures.

Business Associate, May 2000 to July 2005

Yale-New Haven Hospital, Norwalk, CT

- Analyzed key drivers of financial results from financial statements and ratios.
- Provided routine factual information in a pleasant and professional manner.
- Assisted the management with projects to ensure they are completed on time and comply with budget.
- Designed and prepared documents on work performed.

#### Education:

Bachelor's Degree in Business Administration, Southern Wesleyan University, South Carolina, SC

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