#### **Inclusive** Entrepreneurship



Growing New Orleans' Economy through Diversity

### **ENTREPRENEURSHIP**

Creates jobs



Boosts wealth for individuals and families



Is a critical source of innovation & productivity



**SMALL BUSINESS IS** 

BIG



Small businesses actually create more

jobs than large companies each year.



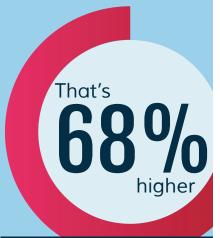
# POST-KATRINA, NEW ORLEANS

**INDIVIDUALS STARTING UP BUSINESSES** 

PER 100,000 ADULT POPULATION (THREE-YEAR AVERAGES) 550 businesses per 100,000 adult population Metro New Orleans



For every 100,000 adults, 465 started a new business.



than the national average.

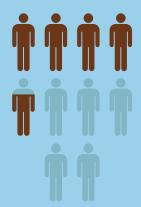
## BUT HOW IS ENTREPRENEURSHIP SPREAD AMONG NEW ORLEANS' DIVERSE POPULATION?

In 2012,

#### IN METRO NEW ORLEANS,

while minorities represented

47% of the total population,



they owned

36% of all firms

and their businesses only received

2% of all receipts\*.

(\$)	(8)			

<sup>\*</sup>Receipts: Include the total sales, shipments, receipts, revenue, or business done by domestic establishments.

## MINORITY-OWNED BUSINESSES'

potential benefits to New Orleans are not being fully realized.



These businesses are more likely than other employers to hire minorities and give back to their communities, which in turn helps to foster even more economic growth locally.

## How can New Orleans work to MAKE ENTREPRENEURSHIP MORE INCLUSIVE?



Split or "unbundle" contracts into smaller more attainable amounts prior to the proposal stage.



Government tracking of subcontractors on all executed contracts.



Increase networking between minority-owned businesses to boost the likelihood of joint ventures.



Incubators and investors ensure their talent recruitment reflects the demographics of the city or region.

