The New Orleans Index at Ten

Persistent Low Wages in New Orleans’ Economic Resurgence: Policies for Improving Earnings for the Working Poor

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An uneven recovery

In the nearly ten years since Hurricane Katrina struck the Gulf Coast, causing the levees to fail and devastating the New Orleans economy, the region has recovered nearly all of its peak pre-Hurricane Katrina jobs and shows signs of continuing economic strength. Entrepreneurial activity has grown faster than the national average and an influx of young professionals has helped reverse the decades-long brain drain, sparking a sense of optimism and evoking a narrative of resilience.

Despite New Orleans’ economic resurgence, many workers are stuck in low-wage jobs. The income gap has widened, with New Orleans ranking second in income inequality among 300 U.S. cities, and poverty remains entrenched. More than one out of every three children in New Orleans lives in poverty even though the majority of children in the city have at least one parent in the workforce.

The issues of income inequality and working poverty are of increasing concern nationwide. Indeed, they formed the backdrop for President Obama’s 2015 State of the Union address. Moreover, working poverty is not just an economic issue — it is a resilience issue as well. Low-income households struggle to bounce back from disasters and economic shocks, more so than those who are economically

FIGURE 1: DISTRIBUTION OF JOBS BY EARNINGS CATEGORY
NEW ORLEANS METRO, 2002-2011

Note: Earnings categories are not adjusted for inflation.

WHAT IS ORLEANS PARISH?

Orleans Parish is the city of New Orleans. New Orleans and Orleans Parish are interchangeable. Their boundaries are the same and they contain the same population.

Thus a community’s capacity to be resilient after a disaster is hindered if large segments of the population are working poor. Connecting the working poor to opportunities that move them into the middle class can ultimately increase the resilience capacity of the region. This is a priority in Southeast Louisiana given the multiple shocks the region has experienced since 2005. This essay sheds light on the lingering issues of low-wage work and working poverty in New Orleans’ recovery, highlights promising workforce initiatives in the region, and points to key policy recommendations that can increase opportunity and resiliency regionwide.

The prevalence of low-wage work and concentration of working poverty

The federal poverty rate is widely considered inadequate for measuring economic hardship in today’s economy. Scholars from the Massachusetts Institute of Technology have calculated the wage levels necessary for a family to cover basic expenses, taking into account the cost of living that varies from region to region. Our analysis applies this definition to a new data set from the U.S. Census Bureau that provides detailed insights into workers—where they live, where they work, and how much they earn—to assess the extent to which New Orleans workers earn sufficient wages to provide for their families and be resilient. We also examine where the working poor live and work in New Orleans, and recommend geographically targeted measures that provide greater connectivity to opportunity and prosperity.

Specifically, our analysis relies on the U.S. Census Bureau’s Longitudinal Employer-Household Dynamics (LEHD) data set, which divides jobs into three earnings categories: $1,250 per month or less, $1,251–$3,333 per month, and greater than $3,333 per month. The wage level needed to cover basic expenses for a household consisting of one adult and one child in each of the seven parishes in the New Orleans region exceeds $3,333 per month. Thus, we consider all primary jobs paying less than $3,333 per month to be “low-wage.”

PREVALENCE AND LOCATION OF LOW-WAGE JOBS, 2002-2011

From 2002 to 2011, the New Orleans metro experienced significant earnings upgrades (Figure 1). In 2002, less than a quarter of all primary jobs paid more than $3,333 per month, compared to 41 percent in 2011. Jobs in the highest earning category grew in absolute and percentage terms as the number of jobs in the first two categories declined. While part of this upgrading is due to inflation, it also reflects the growth in knowledge-based industries in the metropolitan region. Yet despite the gains in high-wage jobs, nearly 60 percent of all primary jobs in the region failed to pay a self-sufficiency wage in 2011.

Low wage jobs are relatively evenly distributed across the region’s major job centers. In 2002, Jefferson Parish had the largest number of low-wage jobs, followed closely by Orleans Parish (Table 1). However, by 2011 the number of low-wage jobs in Jefferson Parish had jumped far ahead of Orleans Parish, largely due to more significant job losses in Orleans post-Katrina. Over this same period, St. Tammany experienced an increase in low-wage jobs in both absolute and percentage terms.

<table>
<thead>
<tr>
<th>PARISH</th>
<th>2002</th>
<th>% OF TOTAL</th>
<th>2011</th>
<th>% OF TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jefferson</td>
<td>145,222</td>
<td>40.1%</td>
<td>108,139</td>
<td>41.2%</td>
</tr>
<tr>
<td>Orleans</td>
<td>141,701</td>
<td>39.1%</td>
<td>84,314</td>
<td>32.1%</td>
</tr>
<tr>
<td>St. Tammany</td>
<td>38,099</td>
<td>10.5%</td>
<td>42,698</td>
<td>16.3%</td>
</tr>
<tr>
<td>St. Charles</td>
<td>11,530</td>
<td>3.2%</td>
<td>9,994</td>
<td>3.8%</td>
</tr>
<tr>
<td>St. Bernard</td>
<td>9,586</td>
<td>2.6%</td>
<td>5,329</td>
<td>2.0%</td>
</tr>
<tr>
<td>Plaquemines</td>
<td>8,300</td>
<td>2.3%</td>
<td>4,916</td>
<td>1.9%</td>
</tr>
<tr>
<td>St. John</td>
<td>7,871</td>
<td>2.2%</td>
<td>6,911</td>
<td>2.6%</td>
</tr>
<tr>
<td>Metro Total</td>
<td>362,309</td>
<td>100.0%</td>
<td>262,301</td>
<td>100.0%</td>
</tr>
</tbody>
</table>

COMMUTING PATTERNS OF LOW-EARNING WORKERS

Studies suggest that workers are traveling longer distances to their jobs and spend more time commuting than ever. Our findings indicate that a substantial share of low-earning workers commute outside of their parish to work, and that the share is increasing (Table 2). Nearly half (48 percent) of metro New Orleans’ low-earning workers commuted outside of their home parish for work in 2011, up from 44 percent in 2002, with the incidence of out-commuting increasing in six of the seven parishes. While high levels of out-commuting are to be expected in parishes where workers outnumber jobs — such as St. John, St. Tammany, and St. Bernard — low-wage earners in Jefferson and Orleans also exhibit high and increasing levels of out-commuting, despite considerable concentrations of low-wage jobs in their home parishes. Meanwhile, in St. Tammany Parish the percentage of low-earning out-commuters held steady between 2002 and 2011 even as the number of low-earning residents grew, yet in Plaquemines Parish, which had endured the full brunt of both Hurricane Katrina and the 2010 Deepwater Horizon oil spill, the share of out-commuters jumped from 49 percent to 72 percent as the number of low-earning residents grew. Moreover, while high-earning workers in the metro area were more likely than low-earners to out-commute in both 2002 and 2011, the gap in out-commuting between the groups narrowed over the study period. In 2011, low-earners in all of the parishes except Orleans and Plaquemines were more likely than their high-earning counterparts to commute outside their home parish to work. These trends could reflect escalating real estate prices in parts of the most job-dense parishes; workers who once lived closer to their employment may have had to move in order to find affordable places to live.

Low-wage labor flows for the two largest regional job centers also indicate considerable cross-commuting of low-earning workers (Figure 2). This includes a surprising proportion of low-earning workers who commute into Orleans and Jefferson parishes from outside the metro area and a sizable number of workers from both Orleans and Jefferson whose jobs lie outside the metro. In Jefferson Parish, which has the largest net inflow of low-wage workers (about 54,000), 37 percent commute from Orleans parish, but an almost equal proportion, 36 percent, commutes from outside New Orleans metro boundaries. Similarly, of the 44,000 low-earning workers that commute into Orleans, more than half are from Jefferson Parish, but another 23 percent are from outside the region. Further, 26 percent of low-earning out-commuters from Jefferson and 23 percent from New Orleans leave the metro area for work. This suggests a low-wage labor market that extends well beyond the seven-parish area.

### TABLE 2: OUT-COMMUTING BY PARISH, NEW ORLEANS METRO 2002-2011

<table>
<thead>
<tr>
<th>PARISH OF RESIDENCE</th>
<th>2002 % OUT-COMMUTERS</th>
<th>2011 % OUT-COMMUTERS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>LOW-EARNING WORKERS</td>
<td>HIGH-EARNING WORKERS</td>
</tr>
<tr>
<td>Jefferson</td>
<td>42.4%</td>
<td>42.4%</td>
</tr>
<tr>
<td>Orleans</td>
<td>38.2%</td>
<td>51.1%</td>
</tr>
<tr>
<td>St. Tammany</td>
<td>44.2%</td>
<td>81.3%</td>
</tr>
<tr>
<td>St. John</td>
<td>69.4%</td>
<td>69.8%</td>
</tr>
<tr>
<td>St. Charles</td>
<td>63.9%</td>
<td>62.5%</td>
</tr>
<tr>
<td>St. Bernard</td>
<td>73.5%</td>
<td>73.5%</td>
</tr>
<tr>
<td>Plaquemines</td>
<td>49.3%</td>
<td>53.2%</td>
</tr>
<tr>
<td>Metro Total</td>
<td>44.4%</td>
<td>54.8%</td>
</tr>
</tbody>
</table>

Many scholars have raised alarms about the effects of concentrated poverty. In the context of growing concern about working poverty, we highlight the spatial concentration of the working poor and recommend the development of place-based policies that can connect these workers to greater opportunities. Building on the success with which public health planners and practitioners have used the metaphor of a “food desert” to place hunger and food security at the center of debates on nutrition policy, we employ the concept of a “wage desert,” developed by Wolf-Powers and colleagues to draw policy attention to the geographic concentration of working poverty.

Wage deserts are census tracts in which at least 80 percent of all earners in primary jobs are earning less than $3,333 per month (equivalent to $39,996 per year) and areas of greater wage sufficiency as census tracts in which 50 percent or fewer of employed workers earn less than $3,333 per month). We focus our analysis on Orleans Parish, where working poverty is highly concentrated. Forty of the metro region’s 44 wage desert tracts are located in Orleans Parish. The remaining four are located in Jefferson. There are no wage deserts in the other five parishes.

Figure 3 displays the percentages of low-wage workers in Orleans Parish census tracts, as well as the locations of wage desert and wage sufficiency tracts.

Table 3 displays characteristics of wage deserts tracts compared with tracts of greater wage sufficiency and all tracts in Orleans Parish. These are characteristics of workers living in Orleans, although their jobs may be located in other parishes. Of workers living in wage deserts, approximately 83 percent earned below the self-sufficiency wage in 2011.

Wage desert tracts differed significantly in racial composition compared to wage sufficiency tracts and all tracts in Orleans Parish, suggesting a strong correlation between race and earnings. Approximately 83 percent of workers in wage deserts identified as black or African American (compared to 12 percent in wage sufficiency tracts); approximately 15 percent identified as white (compared to 84 percent in wage sufficiency tracts); and just over 1 percent identified as Asian (compared to 3 percent in wage sufficiency tracts). Wage sufficiency tracts in Orleans Parish also had slightly higher proportions of workers identifying as Hispanic or Latino.

Workers living in wage deserts were primarily employed in accommodation and food services, health care and social assistance, retail trade, and administrative and support, and waste management and remediation services (Table 4). Workers living in all tracts, were more likely to be employed in educational services; professional, scientific, and technical services; and finance and insurance compared to wage desert workers. Workers residing in wage sufficiency areas were overrepresented in educational services; professional, scientific, and technical services; and finance and insurance.
Wage desert workers had fewer years of education than workers overall. Of workers living in wage desert tracts, approximately 38 percent had completed only a high school degree or less. Workers in tracts with greater wage sufficiency and workers overall were more likely to have attained a bachelors degree or higher, and were less likely not to have completed high school.

Workers living in wage deserts were more likely than their wage sufficiency counterparts or workers citywide to work outside of Orleans Parish. Nearly half of wage desert workers commuted out of parish, compared to 40 percent of workers from wage sufficiency tracts and 43 percent of all workers. Wage desert workers in Orleans Parish commuted mainly into Jefferson Parish, with some traveling to jobs in St. Bernard, St. Charles, and Plaquemines parishes, or outside of the metro region (Figure 4).

### Improving the earnings prospects of low-wage workers

In the last decade, policymakers and planners concerned with attracting, and retaining businesses in the New Orleans region have increasingly articulated the need to build a skilled workforce. They have also called for a redesign of the workforce development system to meet this challenge. One in five adults in Louisiana does not have a high school diploma. In the New Orleans region, where an estimated 27 percent of the working-age population is low-skilled and low-literacy, there is a growing gap between the skills required by new knowledge-based jobs and the skills of the region’s workers. Updating the skills and education of the workforce is crucial to meet the needs of current and future industries and enable local workers to secure jobs that pay sufficient wages and offer opportunities for advancement.

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**TABLE 3: SELECTED CHARACTERISTICS OF WAGE DESERTS AND WAGE BOUNTY TRACTS IN ORLEANS PARISH, 2011**

<table>
<thead>
<tr>
<th>Workers by Race</th>
<th>WAGE DESERT TRACTS</th>
<th>WAGE SUFFICIENCY TRACTS</th>
<th>ORLEANS PARISH</th>
</tr>
</thead>
<tbody>
<tr>
<td>White Alone</td>
<td>14.7%</td>
<td>83.5%</td>
<td>41.7%</td>
</tr>
<tr>
<td>Black or African American Alone</td>
<td>82.7%</td>
<td>12.4%</td>
<td>54.3%</td>
</tr>
<tr>
<td>Asian Alone</td>
<td>1.3%</td>
<td>2.8%</td>
<td>2.7%</td>
</tr>
<tr>
<td>American Indian or Alaskan Native Alone</td>
<td>0.3%</td>
<td>0.2%</td>
<td>0.3%</td>
</tr>
<tr>
<td>Native Hawaiian or Pacific Islander</td>
<td>0.1%</td>
<td>0.1%</td>
<td>0.1%</td>
</tr>
<tr>
<td>Two or More Races</td>
<td>0.8%</td>
<td>0.9%</td>
<td>0.9%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Workers by Ethnicity</th>
<th>WAGE DESERT TRACTS</th>
<th>WAGE SUFFICIENCY TRACTS</th>
<th>ORLEANS PARISH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not Hispanic or Latino</td>
<td>96.1%</td>
<td>94.9%</td>
<td>95.6%</td>
</tr>
<tr>
<td>Hispanic or Latino</td>
<td>3.9%</td>
<td>5.1%</td>
<td>4.4%</td>
</tr>
</tbody>
</table>

### Table 4: Educational Attainment and Industry of Employment of Workers in Wage Deserts and Wage Bounty Tracts, Orleans Parish, 2011

<table>
<thead>
<tr>
<th>Industry of Employment</th>
<th>Wage Desert Tracts</th>
<th>Wage Sufficiency Tracts</th>
<th>Orleans Parish</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Jobs Held by Residents</td>
<td>16.5%</td>
<td>21.3%</td>
<td>100.0%</td>
</tr>
<tr>
<td><strong>Industry of Employment</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accommodation and Food Services (NAICS 72)</td>
<td>21.3%</td>
<td>12.6%</td>
<td>17.1%</td>
</tr>
<tr>
<td>Health Care and Social Assistance (NAICS 62)</td>
<td>15.1%</td>
<td>14.0%</td>
<td>14.5%</td>
</tr>
<tr>
<td>Retail Trade (NAICS 44-45)</td>
<td>13.4%</td>
<td>7.8%</td>
<td>11.1%</td>
</tr>
<tr>
<td>Administrative and Support &amp; Waste Management and Remediation Services (NAICS 56)</td>
<td>8.4%</td>
<td>5.3%</td>
<td>6.9%</td>
</tr>
<tr>
<td>Educational Services (NAICS 61)</td>
<td>6.2%</td>
<td>15.3%</td>
<td>10.4%</td>
</tr>
<tr>
<td>Transportation and Warehousing (NAICS 48-49)</td>
<td>4.7%</td>
<td>3.0%</td>
<td>4.0%</td>
</tr>
<tr>
<td>Construction (NAICS 23)</td>
<td>4.5%</td>
<td>4.2%</td>
<td>4.3%</td>
</tr>
<tr>
<td>Manufacturing (NAICS 31-33)</td>
<td>3.7%</td>
<td>3.2%</td>
<td>3.8%</td>
</tr>
<tr>
<td>Wholesale Trade (NAICS 42)</td>
<td>2.3%</td>
<td>3.4%</td>
<td>2.7%</td>
</tr>
<tr>
<td>Finance and Insurance (NAICS 52)</td>
<td>2.5%</td>
<td>5.5%</td>
<td>3.6%</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services (NAICS 54)</td>
<td>3.0%</td>
<td>9.7%</td>
<td>5.6%</td>
</tr>
<tr>
<td>Other Services (NAICS 81)</td>
<td>3.0%</td>
<td>2.5%</td>
<td>2.8%</td>
</tr>
<tr>
<td>Public Administration (NAICS 92)</td>
<td>3.3%</td>
<td>3.4%</td>
<td>4.0%</td>
</tr>
<tr>
<td><strong>Workers by Highest Level of Education Attained</strong> (only available for over age 30)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Less than High School</td>
<td>14.1%</td>
<td>7.0%</td>
<td>11.2%</td>
</tr>
<tr>
<td>High School or Equivalent</td>
<td>23.5%</td>
<td>18.1%</td>
<td>21.6%</td>
</tr>
<tr>
<td>Some College or Associates</td>
<td>22.3%</td>
<td>22.8%</td>
<td>22.8%</td>
</tr>
<tr>
<td>Bachelor Degree or More</td>
<td>10.1%</td>
<td>27.3%</td>
<td>16.8%</td>
</tr>
<tr>
<td>Percent of Workers Commuting out of Parish</td>
<td>47.1%</td>
<td>40.0%</td>
<td>43.4%</td>
</tr>
</tbody>
</table>

This dilemma is not unique to New Orleans. Many U.S. cities facing high unemployment and poverty rates also see low educational attainment relative to labor market demand for educated workers.\textsuperscript{24} Best practices for confronting poverty, economic inequality, and fiscal distress in these places are still being debated and developed by scholars and policymakers. In this section we discuss three types of policies to help working people move toward economic self-sufficiency, examine the progress the New Orleans region has made in these areas since Hurricane Katrina, and identify areas of future action, including the potential for place-based policies to target wage desert communities with training and interventions for the working poor.

**SECTORAL APPROACHES TO CLOSE THE SKILLS GAP AND CREATE CAREER PATHWAYS**

A first set of proposed policies would transform workforce development efforts for low-skilled individuals by focusing those efforts more intently on training organized around industry-recognized certifications in specific sectors.\textsuperscript{25} Funding for federal so-called “second chance” workforce programs (the chief resource for adults who have emerged from secondary school without the skills they need to obtain and maintain work) has declined over time. The bulk of federal employment and training funds is now spent to match unemployed people to jobs, as opposed to helping them develop skills. A “work first” approach has come to dominate policy for the vast majority of individuals left behind by the K-12 education system.\textsuperscript{26} Research suggests, however, that in order to engender economic mobility (as opposed to mere labor market attachment), workforce programs must rely on strong and direct ties with employers, engage in intensive case management services for participants who require them, and integrate basic literacy and numeracy with workplace skills. Programs with these features are often known as sectoral initiatives and target occupations in which an industry-recognized credential, such as a practical nursing license or a computer technology competency certification is widely accepted by employers in growth industries.\textsuperscript{27} Sector programs often feature contextualized learning, internships with potential future employers during training, and active programming for former participants who wish to continue their education or obtain additional credentials.\textsuperscript{28} Many are run through community colleges.\textsuperscript{29}

In 2008, Louisiana adopted legislation (LA HB 1104) to redesign the workforce system to: integrate workforce development programs from across the state into a single demand-driven system under the Louisiana Workforce Commission (LWC), target funding for worker training in high-demand sectors, and strengthen the role of community and technical colleges in workforce development. Within the redesigned system, state and regional economic development organizations (EDOs) have achieved greater alignment in the sectors or clusters they target and some—including Greater New Orleans, Inc. and the New Orleans Business Alliance—have taken on the important role of engaging key workforce stakeholders and forging partnerships among investors, industry leaders, employers, and service providers.

A number of promising sector initiatives to close the skills gap and create career pathways have also emerged. To better align adult education and workforce development, the state shifted adult basic education from the responsibility of the Board of Elementary and Secondary Education to the Louisiana Community and Technical College System (LCTCS) in 2010. LCTCS, working with a host of workforce partners, has established a Work Ready U, a program that combines traditional literacy and GED attainment with worker readiness and technical training. Through the program, adult learners simultaneously obtain a high school equivalency diploma and an industry-recognized postsecondary certificate or degree. The Louisiana Department of Education also recently initiated Jump Start, a partnership between high schools, community colleges, and industry leaders to enable students to work toward selected industry credentials while pursuing their high school diplomas.

While pathways programs show promise in increasing workers’ opportunity for earnings gains and advancement, finding stable funding to sustain and expand them remains a challenge. Funding is insufficient to meet the region’s overwhelming workforce development needs.\textsuperscript{30} To facilitate upward mobility, limited workforce resources should target high-demand occupations that pay sufficient wages while promoting skill attainment and industry-recognized credentialing.

**INCREASE JOB CREATION AND JOB QUALITY STANDARDS IN ECONOMIC DEVELOPMENT SUBSIDY PROGRAMS**

A second set of proposals centers on the reform of state and local economic development policy. Detractors of traditional economic development incentives claim that such incentives are inefficient because any increases in demand for local labor or increases in wages that result from these policies will quickly be cancelled out by in-migration and by rising prices.\textsuperscript{31} Some scholars have countered, however, that traditional economic development incentives can lead to positive employment and earnings gains for local residents, especially in communities that have high unemployment.\textsuperscript{32} Advocates have thus sought policies that explicitly offer subsidies to firms as an incentive to hire more workers.\textsuperscript{33} Several studies in the state of North Carolina—where job creation requirements are negotiated in conjunction with economic development incentives, and where these requirements are strictly enforced on pain of subsidy forfeiture offer evidence that employers do create jobs as part of shrewdly crafted incentive agreements, particularly when the incentives are provided to firms in industries receiving targeted strategic and policy support.\textsuperscript{34}

Many subsidy programs run by Louisiana Economic Development have job creation or quality standards, but these standards need to be strengthened to improve outcomes for low-earning workers. LED’s Quality Jobs Program, for instance, provides a cash rebate to companies that provide well-paying jobs. However, the minimum wage requirement for a new direct job is $14.50 in wages and health care benefits, which is well below the hourly self-sufficiency wage of $22.67 in the New Orleans region. Meanwhile, Louisiana’s FastStart program, which
Figure 3: Wage Desert and Wage Bounty Census Tracts, Orleans Parish, 2011

Figure 4: Place of Work (Destinations) of Orleans Parish Residents Originating in Wage Desert Census Tracts

Louisiana Employment Only

Orleans Parish Wage Desert Tracts (40)
Total Earners: 18,654
Working in LA: 18,639
Working in Orleans Parish: 9,858
In Surrounding Parishes: 8,781

provides free employee recruitment, screening, training development, and training delivery for new or expanding companies, has no wage requirements. Self-sufficiency wage requirements would maximize the effectiveness of subsidy programs and ensure that the jobs created provide for workers’ basic needs.

Finally economic development officials should actively tie location subsidies to employer commitments to create on-the-job learning and career advancement opportunities for their incumbent low-skilled workers. Private firms currently offer very little training to low-level employees, limiting their opportunities for advancement. Advocates recommend that state and local governments offer tax abatements and financial incentives to employers that offer in-house training or tuition reimbursement to low-skilled workers. State and local governments can also encourage businesses receiving other kinds of incentives and abatements to cooperate actively with local workforce development agencies or community colleges to build or expand career ladder initiatives.

“RAISE THE FLOOR” STRATEGIES

A third type of intervention encompasses policies and regulations that raise the wage floor and ensure that work effort is fairly and legally compensated. President Obama’s announcement during the 2013 State of the Union Address of a proposal to raise the federal minimum wage to $10.10 an hour has been endorsed by dozens of economists and economic policymakers. Numerous states have increased their minimum wage above the $7.25 federal level, and several cities—notably Seattle, Los Angeles, and San Francisco—have enacted local minimums as high as $15 per hour.

While the push for better wages has gained momentum statewide and in New Orleans, prospects for a citywide minimum are unlikely. In 2002, New Orleans residents supported a ballot initiative to increase the minimum wage within the city above the federal minimum but the Louisiana Supreme Court overturned it, upholding an earlier law barring cities from imposing their own minimums. Louisiana’s legislature could act on its own to raise the statewide minimum wage. State legislators could also improve low-wage jobs by mandating paid sick leave, by passing laws that step up enforcement and penalties for employers who pay workers below the minimum, or, as described below, by making changes to the so-called “tipped wage.”

A wage issue of particular importance to New Orleans, with its large share of workers in the restaurant and hospitality industries, is that of the “tipped” or “sub-minimum” wage paid to tipped workers in hotels, restaurants, and other personal service industries such as nail salons. An act now before Congress, would reconnect the tipped minimum wage back to the regular minimum wage by requiring the former be equal to 70 percent of the latter. Additionally, legal advocacy around wage theft—which was widespread in the wake of Hurricane Katrina and remains an issue in New Orleans, especially in the hospitality sector—is mounting. A number of states, counties, and cities have passed laws making it easier for workers to report unpaid or underpaid work, and easier for departments of labor to investigate it. While wage enforcement and regulation is sometimes seen as controversial, it is an important tool available to public officials who want to promote workers’ economic self-sufficiency and help them reduce their dependence on government benefits such as food stamps and Medicaid.

THE POTENTIAL OF PLACE-BASED POLICIES TO ADDRESS WORKING POVERTY

In urban policy and planning, there is a persistent tension between interventions directed at individuals and those designed to transform places: municipalities, neighborhoods, or sites. Low-wage work and the concentration of working poverty affect individuals, yet place-based policies can also play an important role in alleviating working poverty and improving outcomes for low-earning workers. Recognizing this potential, some workforce practitioners and policymakers have called for the creation of federal place-based initiatives (similar to the Choice Neighborhoods program) to better coordinate adult basic education, workforce development, and community economic development activities in low-income communities. Through such initiatives, local officials and policymakers hope to reach out to low-earning, unemployed, and discouraged workers to increase awareness about high-growth jobs that pay family-sustaining wages and the training necessary to obtain them.

Place-based initiatives can also help reduce the cost burden of commuting for the working poor and increase access to employment. As our findings indicated, nearly half of low-earning workers commute outside of their home parish for work, with many commuting from long distances within and outside the metro area. Policies to expand public transportation routes, lengthen service hours, and expand transportation options between areas with high concentrations of low-earning workers and the employment centers in which they work can help workers connect more reliably and efficiently to their jobs. Reliable, affordable job access will likely become increasingly important for both employees and employers in Southeast Louisiana, where major growth in well-paying jobs is expected to occur outside of major population centers. Finally, policymakers and planners can target neighborhoods with high proportions of low-earning workers as priorities for interventions that increase awareness of medical, childcare, and housing subsidies; food stamps; and the Earned Income Tax Credit.
A call for support

To help low-earning workers secure high-quality jobs and achieve economic mobility, second chance workforce programs focused around industry-recognized certifications in high-growth sectors are needed. Since Hurricane Katrina, a number of promising sector initiatives have emerged to address the skills gap and create career pathways for low-earning workers in the New Orleans region. Yet greater support at the federal and state levels is needed for sector initiatives and the support services that enable underemployed and unemployed workers to obtain jobs that pay self-sufficiency wages.

While sector-based training initiatives are essential, we cannot train our way out of the current situation, given the abundance of low-wage jobs in the regional economy. To alleviate working poverty and improve conditions for low-earning workers, a broader range of workforce initiatives is needed. Sector-based training initiatives must be coupled with: stronger job creation and quality standards in the state’s economic development subsidy programs; policies and regulations to raise wages and ensure that work is fairly and legally remunerated; and support for safety net programs that boost incomes for the working poor. Through spatial analyses such as this one, policymakers and local officials can target interventions to neighborhoods with high concentrations of low-earning, unemployed, and discouraged workers. Clearly, the task of improving outcomes for low-earning workers is complex and will require significant investment. But if leaders make these investments, job openings in high-growth occupations can be filled by local residents, and more New Orleanians will be able to participate in the region’s post-Katrina economic recovery, alleviating entrenched problems of poverty and economic inequality.
Endnotes

1. We define the New Orleans metropolitan region as consisting of the following seven parishes: Jefferson, Orleans, Plaquemines, St. Bernard, St. Charles, St. John, and St. Tammany.


10. Since 2005 the region has experienced destruction from not only Hurricane Katrina, but also Hurricane Gustav in 2008, the Deepwater Horizon oil spill in 2010, and Hurricane Isaac in 2012.


12. We utilized the MIT Living Wage Calculator to determine the living wage level for the New Orleans metro region for 2013. (Retrieved from http://livingwage.mit.edu/). The living wage is the hourly wage that full-time, year-round workers need in order to cover local living expenses. Drawing on the forthcoming work of Shearer et al. (Shearer, R., Liu, A., Holmes, N., & Ng, J. (2015) Opportunity clusters: Identifying pathways to good jobs in metro New Orleans. Washington, DC: Brookings Institution, Metropolitan Policy Program) we included an additional $0.73 per hour for mortgage savings.

13. A primary job is the highest paying job for an individual worker for the year. The use of primary jobs ensures that each worker is only counted once in their place of residence but it underestimates the total number of jobs.

14. We selected the 2002–2011 time period because 2002 is the first year for which data were available and 2011 is the most recent.

15. The income categories are not adjusted for inflation, thus inflation pushes jobs into higher earnings categories.


20. The LEHD data set provides data on workers in 20 broad industry categories. These categories do not necessarily coincide with 2-digit NAICS code, nor more detailed industry cluster analyses.

21. Educational attainment of jobholders is only available for workers over the age of 30. This limitation potentially skews the estimates toward higher education levels.


43. See Shearer, R., Liu, A., Holmes, N. & Ng, J. (2015).


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About The Data Center
The Data Center is the most trusted resource for data about greater New Orleans and Southeast Louisiana. Since 1997, The Data Center has been an objective partner in bringing reliable, thoroughly researched data to conversations about building a prosperous, inclusive, and sustainable region.

About The New Orleans Index at Ten Collection
The New Orleans Index at Ten collection includes contributions from The Data Center, the Brookings Institution, and more than a dozen local scholars. The aim of this collection is to advance discussion and action among residents and leaders in greater New Orleans and maximize opportunities provided by the 10-year anniversary of Katrina.

The New Orleans Index at Ten: Measuring Greater New Orleans’ Progress toward Prosperity analyzes more than 30 indicators to track the region’s progress on economic, inclusive, and sustainable growth. Essays contributed by leading local scholars and the Brookings Institution systematically document major post-Katrina reforms, and hold up new policy opportunities. Together these reports provide New Orleanians with facts to form a common understanding of our progress and possible future.

The New Orleans Index series, developed in collaboration with the Brookings Institution, and published since shortly after Katrina, has proven to be a widely used and cited publication. The Index’s value as a regularly updated, one-stop shop of metrics made it the go-to resource for national and local media, decisionmakers across all levels of government, and leaders in the private and nonprofit sectors.

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