



# From Default Futures to Stage Five Tribes

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# The Default Future

Answers the question: “what’s likely to happen if nothing unexpected comes along.”

Every group, family, division, organization, company and person has a default future.

The default future lives at the gut level, is rarely discussed, and so is invisible. It determines our actions.

Source: *Three Laws of Performance* by Steve Zaffron and Dave Logan

# Can Your Tribes Create New Realities?

<i>Tribal Stage</i>	<i>Tribe's Future</i>	<i>Action Appears As</i>	<i>Generalized Terministic Screen</i>
5	In A Constant State of Reinvention	Innocent Wonderment	"Life is great"
4	Invented Based on Tribal Core Values	Tribal Pride	"We're great"
3	Uncertain Because They Won't Listen To Me	Lone Warriors	"I'm great"
2	Highly Probable/ Bummer	Apathetic Victims	"My life sucks"
1	Inevitable and Utterly Bleak	Despairingly Hostile	"Life sucks"