



## **MEDIA KIT**

Providing a comprehensive solution to your digital marketing programs for more than two decades!























# TOUR TEXAS

# FIND THE TRAVELERS THAT ARE TRYING TO FIND YOU.

Be a part of a great travel resource that works to drive traffic, cultivate qualified leads and bring visitors to you. Have your message be seen by more than 2 million travelers on TourTexas.com.



#### **AVERAGE ANNUAL TOURTEXAS WEBSITE STATISTICS**

2018

SESSIONS

2,027,239

PAGEVIEWS

6,939,863

2018 Statistics

10%
GROWTH
Sessions

**1** 9% **G R O W T H** Users

10%
GROWTH
New Users

2018 Audience Overview

**72%**Traffic From Texas and Feeder States







\*Compared to 2017



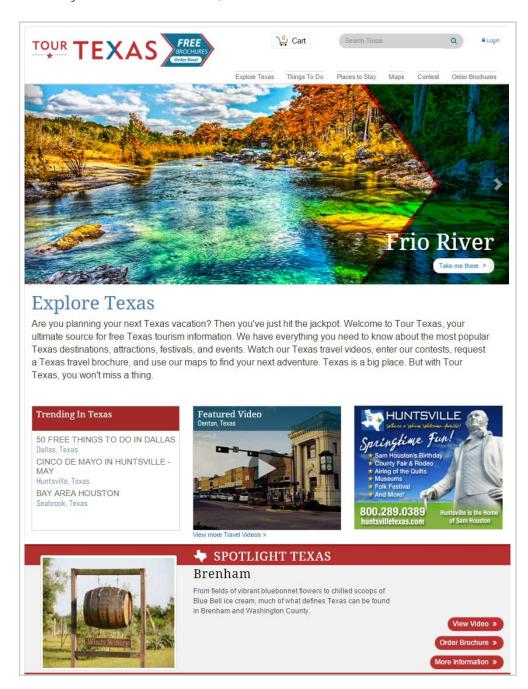
Over the last decade alone, more than 10 million visitors have viewed more than 60 million pages and generated more than four million requests for Texas Travel Literature. This translates to a powerful impact of an estimated **\$192 million** on the Texas economy.

In 2015, we launched the new TourTexas.com to celebrate 20 years of driving visitors to Texas and guiding them to the best destinations, events, accommodations, and attractions.

TourTexas provides a **comprehensive solution** in support of your digital marketing program. In addition to referrals from postal leads and downloads of your travel brochures, TourTexas offers:

- SEO-Rich Content
- Links to your website
- Video Views
- Custom Slideshows
- Referrals to your Social
   Media Pages
- Links to **your** newsletter
   sign-up page
- Links to **your** app
- Links to your online ticket purchasing tools
- Links to your booking tools
- Display Advertising
- Unlimited Event Listings

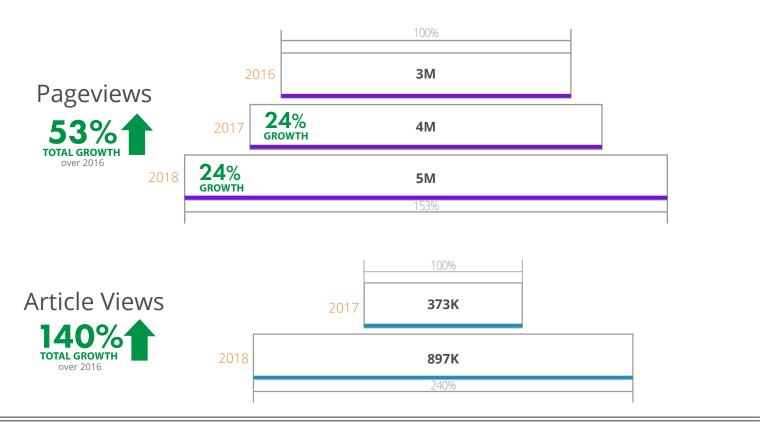
TourTexas consolidates all of your traveler-focused messaging into one compelling package, reaching an audience that is already looking specifically for Texas travel information.



Become a part of TourTexas.com, Texas' top independent travel resource. Talk to your Account Executive or call us at 713.942.7676.

# TOUR TEXAS

## **CLIENT CONTENT/USER ENGAGEMENT STATISTICS**



# Total Reach



click thrus to CLIENT Facebook

10,751



click thrus to CLIENT Twitter

7,921



click thrus to
CLIENT
Newsletter Signup

7,358



click thrus to CLIENT Ticketing Page

13,877



click thrus to CLIENT Pinterest Page

3,965



click thrus to CLIENT Instagram Page

6,321



click thrus to CLIENT Booking Page

8,925

# Actions Triggered

0UT OF OUR

1,565,130
SITE USERS







## ALL INCLUSIVE CONTENT PLAN

It has never been easier to market your destination to potential Texas travelers. Our all-inclusive content plan combines content, referrals to your site and social media accounts, and leads from postal requests and PDF downloads to provide a comprehensive solution to your digital marketing needs.

# **INCLUDES**

All-Inclusive Content Plan Rate - \$3,145

- ★ 4 SEO-rich content pages written by us and approved by **you**
- → Postal Leads\*: generated from specific requests for your brochure to include: name, address, email
- ★ Your downloadable PDF brochure/guide
- ★ Leads generated from postal requests and downloads of **your** PDF guide emailed weekly and/or accessed by you 24/7.
- 🛨 Links to download **your** app
- ★ Links to **your** Booking & Ticketing pages

- **Your** images displayed in an extensive slideshow
- **Your** video − via a link to your own Youtube video (if available)
- ★ Link to **your** newsletter sign-up page
- ★ Links to **your** website
- ★ Enriched Engagement Reports providing ROI measurements as well as statistics highlighting your performance that can be accessed by you 24/7
- ★ Upload all of your events in a single excel file or XML feed

# TOUR TEXAS





# We Provide Deeper Engagement With Your Social Media

TourTexas.com links directly to **your** social media!











 $<sup>{\</sup>rm *Requires}$  fulfillment commitment. You must have a brochure or pamphlet and agree to mail them out to requesters of information on your product.



## **EVENTS & ATTRACTIONS**

With OVER TWO MILLION VISITORS and NEARLY SEVEN MILLION PAGE VISITS each year, TourTexas.com continues to provide extensive digital engagement to more Texas attractions and events than any other independent website in the country.

## **INCLUDES**

Events & Attractions Plan Rate - \$879

- ★ 2 SEO-rich content pages written by us and approved by **you**
- ★ Your downloadable PDF brochure/guide
- ★ Your video via a link to your own Youtube video (if available)
- tink to **your** newsletter sign-up page
- Links to **your** website
- ★ Link to **your** ticketing page
- 눚 Links to download **your** app

- **Your** images displayed in an extensive slideshow
- ★ Enriched Engagement Reports providing ROI measurements as well as statistics highlighting your performance accessed by you 24/7
- ★ Leads generated from your PDF downloads of your guide to include: name, email & zip code
- ★ Upgrade! Add Postal Leads\* generated from specific requests for your brochure to include: name, address, and email - \$250





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## **ACCOMMODATIONS**

Market your hotel or resort on the #1 Independent Texas Travel Website. When your content is part of TourTexas.com, travelers are able to immediately associate your accommodation as a quality option to consider for their next vacation.

## **INCLUDES**

Accommodations Plan Rate - \$1,758





- ★ 2 SEO-rich content pages written by us and approved by **you**
- ★ Links to **your** website
- ★ Link to **your** booking page
- ★ Link to **your** newsletter sign-up page
- ★ Links to download **your** app
- ★ Slideshow of **your** property images
  - Explore Texas

    We make Boardwalk

    We make Boardwalk

- Your video via a link to your own Youtube video (if available)
- ★ Your downloadable PDF brochure/guide
- ★ Leads generated from **your** PDF downloads of your guide to include: name, email & zip code
- → Postal Leads\*: generated from specific requests for your brochure to include: name, address, email
- THLA/aRes Travel Widget: located directly on the accommodations landing page
- ★ Enriched Engagement Reports providing ROI measurements as well as statistics highlighting **your** performance that can be accessed by you 24/7

# We Provide Deeper Engagement With Your Social Media

TourTexas.com links directly to **your** social media!









<sup>\*</sup> Requires fulfillment commitment. You must have a brochure or pamphlet and agree to mail them out to requesters of information on your product.



### **RATES**

TourTexas.com Average Annual Traffic 2018

Visits: 2,027,239 | Page views: 6,939,863

Rates		Hot & Happening Newsletter	(100,000	monthly)
Content Plan (Annually)	\$3,145	Exclusive Banner		\$825
Accommodations Plan (Annually)	\$879	Featured Event		\$495
Attractions/Events Plan (Annually)	\$879	Banners		
Homepage Placements		Homepage Med. Rectangle	50k Impressions	\$550
Destination Spotlight	\$660	Half-Page	25k Impressions	\$425
Featured Video	\$825	Leaderboard	100k Impressions	\$425
eNewsletter (100,000 twice monthly)	)	Medium Rectangle	100k Impressions	\$325
Exclusive Banner	\$825	Exclusive Contest Banner		\$850
Featured Spotlight	\$1,475	Map Sponsor		\$1,500
Featured Placement	\$900	Contest		\$1,600
Header Image	\$600			



# ATTRACT AND ENGAGE WITH MORE TEXAS TRAVELERS

When your content is a part of TourTexas.com, not only are travelers able to immediately associate your destination, attraction, accommodation or event as a quality option to consider for their next vacation, but you have the ability to quickly engage with those who request information directly from you.

TourTexas.com provides advertisers with the opportunity to receive leads from opt-in travelers – including coveted email addresses.

Additional engagement includes click-thrus to your website and social media, sign-ups for your newsletter, page views of your content, views of your video and links to your booking and ticketing pages.

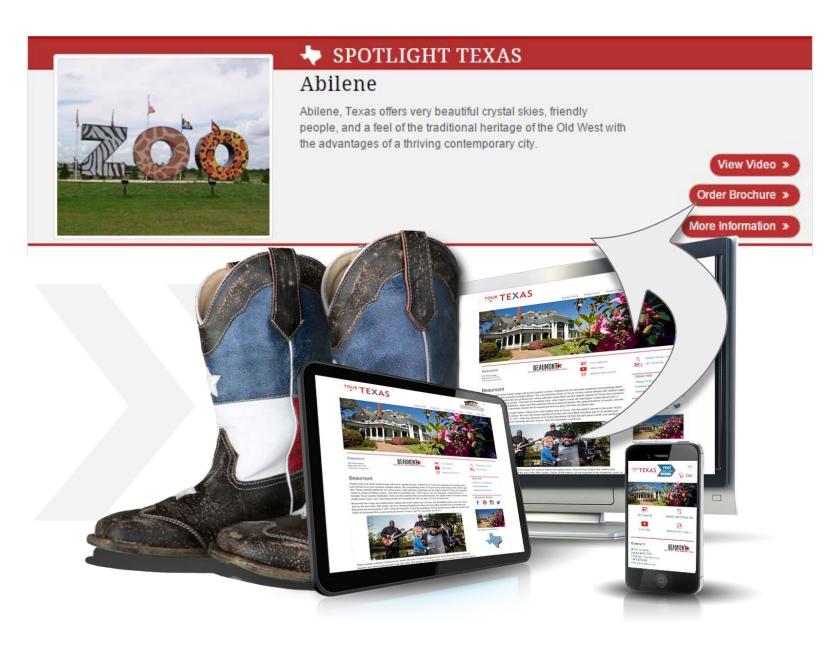






## **DESTINATION SPOTLIGHT**

Set your destination apart from the crowd and focus your marketing efforts on the homepage of TourTexas.com. The Destination Spotlight has prime placement on the homepage and is limited to four participants monthly.



- ★ Prime placement on the TourTexas.com homepage
- Also appears at the top of the Destinations landing page.
- ★ Limited to four participants monthly
- Requires a TourTexas.com content plan
- Participation is limited to four placements per organization annually
- ★ \$660 each







## FEATURED VIDEO

Seeing is believing ... engage users instantly with your video in this high-impact position on the homepage of TourTexas.com. A limited number of positions available monthly.



- ★ Appears above the fold on the TourTexas.com homepage
- ★ Also appears at the top of the main Texas Travel Videos page
- ★ Limited to four participants monthly
- Requires a TourTexas.com content plan
- Participation is limited to four placements per organization annually
- ★ \$825 each







### **ENEWSLETTER**

The TourTexas.com eNewsletter is sent to those who have opted in and requested information on Texas-based travel.

Broadcasts delivered to 100,000 Texas travelers twice monthly

**Featured** 



#### SPOTLIGHT TEXAS...

## Lubbock | This is West Texas!

Venture deep into West Texas and experience Lubbock heritage, boasts an impressive lineup of musical talent growing delicious wine grapes.

**Spotlight** When traveling to Lubbock, visitors will experience the history of farming and ranching at the Bayer Museum of Ranching Heritage Center. Also, the American Wind Power Center is a boasting the largest collection of windmills in the world.

As for the arts, Lubbock promotes an impressive local arts scene including a monthly First Friday Art Trail, as well as Texas Tech University's public art collection, named among the top 10 in the nation by Public Art Review magazine.

On almost any night, live music fills the streets of the Depot Entertainment District. Many entertainers launch their musical careers from the "Hub City" so musical talent is in good supply. The city is most known as the birthplace of rock in roll legend Buddy Holly. Holly's legacy is preserved at the Buddy Holly. Center, a museum that features a rare collection of the music legend's records, as well as unique memorabilia donated by his family, friends and fans.

Along with Buddy Holly and The Crickets, musicians

such as Natalie Maines of the Divie Chicks, Waylon Jennings, Mac Davis, Joe Ely, Ritchie McDonald, The Josh Abbott Band and more, call Lubbock home. Along with great musical talent, Lubbock prides itself in the fact that 80 percent of Texas wine grapes are grown right here in the South Plains. With five major wineries, visitors have a plethora of options to satisfy any palate.

For more local attractions and must-see events, check out our interactive visitor's guide, go to VisitLubbock.org, call 806.747.5232, or visit their page on TourTexas.com.













Learn More

**Enter Conest** 

#### Kemah Board Getaway! **Featured Placement** m Houston, the Boardwalk will in amusements, weekend festivals, live music, retail stores, as well as waterfront restaurants! Stay overnight at the Boardwalk Inn or take a dinner cruise on our yacht, the Boardwalk FantaSea. Fly on the Boardwalk Bullet coaster, ride our train and Ferris wheel, plunge on the Drop Zone, soar on the Iron Eagle Zipline, play midway games, and brave our speedboat thrill ride, the Boardwalk Beast! O

Learn More

#### Featured Spotlight

This exclusive position is the "main attraction" of each eNewsletter and includes 2 images, creative copy, logo and

#### **Header Image**

This purely editorial image is the first thing readers see when they open the newsletter, making it the perfect placement to highlight your destination or event.

#### **Exclusive Banner**

As the only advertising banner in each edition of the TourTexas.com eNewsletter. this prime position is sure to grab the attention of everyone who opens the eNewsletter.

#### **Featured Placement**

This placement promotes your destination, event, offer, coupon or attraction.

Advertising Rates	
Featured Spotlight	\$1,475
Header Image	\$600
Exclusive Banner	\$825
Featured Placement	\$900

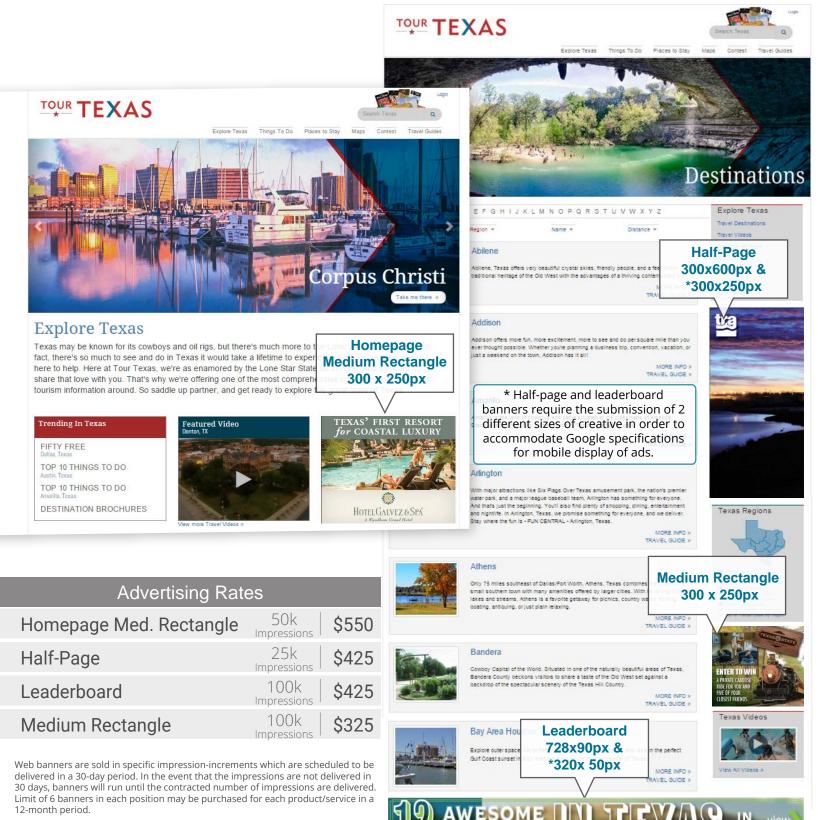






## **WEB BANNERS**

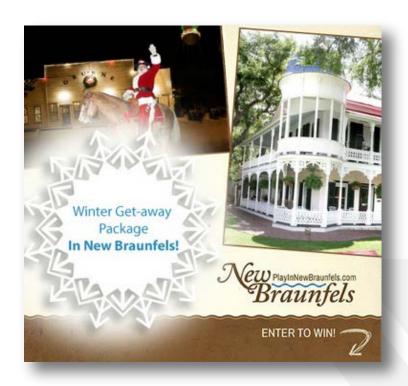
With a variety of creative sizes, banner advertising on TourTexas.com is an excellent option for keeping your brand top of mind on the #1 independent website for Texas travel. Site visitors, people with a higher propensity to travel to and within Texas, can be directed to the advertiser's content on TourTexas.com or to an alternate URL.







## CONTEST





Each month, thousands of TourTexas.com visitors enter the exclusive contest. As a result, the advertiser featured in the contest not only receives high-value exposure to those visitors, but also all of the entrant information, including valuable email addresses. Additional exposure for the advertiser is received through a mention and link in the twice monthly eNewsletter.



# EXCLUSIVE CONTEST BANNER | \$ 850

- ★ One of the top 10 most visited sections of the site.
- ★ Appears to the right of the Exclusive Contest
- ★ Exclusive Placement: Limited to ONE participant monthly
- \* \$850 each







# **EXCLUSIVE MAP SPONSOR**

The Map Sponsor banner will appear on ALL individual map pages, both static and interactive. These are some of our top 10 most visited pages.





★ Appears to the right of ALL individual map pages

★ Exclusive Placement: Limited to ONE participant monthly

\$1,500 each





# **EXCLUSIVE APP SPONSOR**

The Tour Texas app sponsor is an exclusive placement with only **your** ads appearing in every section.





★ Exclusive Placement: Limited to ONE participant per quarter

\* \$1,150 each





Market your special festival or event to Texas travelers. Sent once each month, the TourTexas.com *Hot & Happening* Email Update provides wide exposure and great value.

Advertising Rates

#### **DESIGN SPECIFICATIONS:**

#### **EXCLUSIVE BANNER**

Size: Medium Rectangle (300 x 250 pixels) Format: .gif or .jpg File Size: 50kb or less



#### **FEATURED EVENT**

Size: 1 Image (150 x 150 pixels)

Format: .gif or .jpg File Size: 25kb or less

Copy: Up to 100 words and URL

(if available)

Auver	ising it	1103			
Exclus	ive Banı	ner		\$ 825	

Featured Event (Up to 7 per issue) \$ 495

FREQUENCY: Sent the first Tuesday of each month

**DISTRIBUTION**: 100,000 travelers with an interest in Texas

#### **EVENT AD SUBMISSION:**

Submit all materials on or before the 15th of the month prior to the scheduled broadcast to http://materials.thetoursites.com/

According to AdWeek, 3rd party sources garner more attention to and respect for your content. TourTexas.com has been serving as a trusted 3rd party source for decades to millions of travelers to Texas and is now proudly offering the "Native Texan" campaign to complement your digital marketing efforts.

#### **NATIVE TEXAN CAMPAIGNS INCLUDE:**

- Guaranteed Clicks
- Exposure on Premium Publisher sites
- Social promotion
- Expanded visibility on the TourTexas.com homepage (for new content)
- Inclusion in the TourTexas.com Articles library (for new content)
- Reader access to all YOUR points of engagement:
   Brochures, Videos, Facebook, Pinterest, Twitter,
   Instagram, Newsletter sign-up, Website, App
   Download, Booking, Ticket Purchasing, Content Pages



### **Campaign Options**

#### CAMPAIGN A: \$7050 Guaranteed 3,500 clicks

Native Ad 1: Utilizes your **Things to Do** page on TourTexas.com

Native Ad 2: Linked to a custom SEO-Rich article that will:

- Provide referrals to your content pages
- Will live in the Articles section of TourTexas.com and on your content pages

# **CAMPAIGN B:** \$5150 **Guaranteed 2,500 clicks**

Native Ad: Linked to a custom SEO-Rich article that will:

- Provide referrals to your content pages
- Listed in the Articles section of TourTexas.com and on your content pages

#### CAMPAIGN C: \$3950 Guaranteed 2,500 clicks

Native Ad: Utilizes your **Top Things To Do** page on TourTexas.com

Prefer a **custom native campaign**? Or one that links to your content on your own site? We can do that too!

# TOUR TEXAS



# Contact Us Today!

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