



POTOMAC GLOBAL ADVISORS, LLC

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President

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October 24, 2011

Mr. Grover Glenn Norquist
Americans for Tax Reform
Suite 400
722 12th Street NW
Washington, DC 20005

Dear Grover,

I write to clarify the record regarding work we did together a decade ago.

I have read recent reports of assertions by some that you lobbied on behalf of clients of Janus-Merritt Strategies, specifically Fannie Mae and an internet gaming firm.

For the record, I would clarify that your work with Janus-Merritt was always limited to consulting - strategic and policy - and at no time were you ever called upon to lobby. This was by mutual agreement so that there could never be any confusion between your consulting work with JMS and your leadership role at Americans for Tax Reform.

There has been some confusion because in two cases staffers at Janus-Merritt over-reported and listed you (and others) as lobbying on Lobbying Disclosure Act reports to the Clerk when that was not the case. The staff were simply being overly zealous and, regrettably, it was an oversight on my part to have signed off on those reports as managing partner.

Again, at no time did your work with Janus-Merritt include lobbying Congress or the Administration on behalf of the firm's clients.

I noted also in the reports a resurrection of the falsehood that Janus-Merritt once represented Mr. Alamoudi. Regardless of the fact that such alleged representation occurred well before Mr. Alamoudi tainted himself with expressions of support for radical Islamic groups, at no time was Mr. Alamoudi ever a client of Janus-Merritt. His name was listed incorrectly as a client/contact person by one of my former colleagues and the reporting was corrected with the Clerk by letter and form when this came to my attention some time later. The issue in question that Janus-Merritt worked on was to publicize the case of a politician being falsely imprisoned in Malaysia. That political prisoner, Anwar Ibrahim, was officially recognized as wrongly imprisoned by the U.S. government, including then-Vice-president Al Gore and other American leaders. As worthwhile as the issue was, it was not one that engaged your efforts with

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Janus-Merritt. Efforts to "connect" you to Mr. Alamoudi through Janus-Merritt and the Malaysian civil liberties issues is incorrect.

Please let me know if there are any questions.

Sincerely,



Mark Robertson
President

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