



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>MID-SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #28)</u>			
Alan Jay Chevrolet Buick GMC Cadillac	2018 Chevrolet Traverse (1NV56)	Western	\$26,205.00
ALT - Garber Chevrolet Buick GMC Inc.	2018 Chevrolet Traverse (1NV56)	Western	\$26,255.00
Alan Jay Chevrolet Buick GMC Cadillac	2018 Chevrolet Traverse (1NV56)	Northern	\$26,055.00
ALT - Garber Chevrolet Buick GMC Inc.	2018 Chevrolet Traverse (1NV56)	Northern	\$26,155.00
Alan Jay Chevrolet Buick GMC Cadillac	2018 Chevrolet Traverse (1NV56)	Central	\$26,055.00
ALT - Garber Chevrolet Buick GMC Inc.	2018 Chevrolet Traverse (1NV56)	Central	\$26,255.00
Alan Jay Chevrolet Buick GMC Cadillac	2018 Chevrolet Traverse (1NV56)	Southern	\$26,105.00
ALT - Auto Nation Chevrolet Pembroke Pines	2018 Chevrolet Traverse (1NV56)	Southern	\$26,168.00
Duval Ford	2018 Ford Explorer (K8B)	Western	\$26,932.00
ALT - Garber Ford Inc.	2018 Ford Explorer (K8B)	Western	\$27,549.00
Duval Ford	2018 Ford Explorer (K8B)	Northern	\$27,090.00
ALT - Garber Ford Inc.	2018 Ford Explorer (K8B)	Northern	\$27,399.00
Prestige Ford	2018 Ford Explorer (K8B)	Central	\$26,897.00
ALT - Duval Ford	2018 Ford Explorer (K8B)	Central	\$27,001.00
Duval Ford	2018 Ford Explorer (K8B)	Southern	\$27,190.00
ALT - Garber Ford Inc.	2018 Ford Explorer (K8B)	Southern	\$27,524.00
Alan Jay Chevrolet Buick GMC Cadillac	2018 GMC Acadia (TNJ26)	Western	\$30,225.00
	2018 GMC Acadia (TNJ26)	Western	-- NB --
Alan Jay Chevrolet Buick GMC Cadillac	2018 GMC Acadia (TNJ26)	Northern	\$30,025.00
	2018 GMC Acadia (TNJ26)	Northern	-- NB --
Alan Jay Chevrolet Buick GMC Cadillac	2018 GMC Acadia (TNJ26)	Central	\$30,025.00
	2018 GMC Acadia (TNJ26)	Central	-- NB --
Alan Jay Chevrolet Buick GMC Cadillac	2018 GMC Acadia (TNJ26)	Southern	\$30,125.00
	2018 GMC Acadia (TNJ26)	Southern	-- NB --
Garber Chrysler Dodge Jeep Inc.	2018 Jeep Grand Cherokee Laredo (WKJH74)	Western	\$25,577.00
ALT - AutoNation CDJR Pembroke Pines	2018 Jeep Grand Cherokee Laredo (WKJH74)	Western	\$25,653.00

Garber Chrysler Dodge Jeep Inc.	2018 Jeep Grand Cherokee Laredo (WKJH74)	Northern	\$25,377.00
ALT - AutoNation CDJR Pembroke Pines	2018 Jeep Grand Cherokee Laredo (WKJH74)	Northern	\$25,553.00
Garber Chrysler Dodge Jeep Inc.	2018 Jeep Grand Cherokee Laredo (WKJH74)	Central	\$25,427.00
ALT - AutoNation CDJR Pembroke Pines	2018 Jeep Grand Cherokee Laredo (WKJH74)	Central	\$25,628.00
Garber Chrysler Dodge Jeep Inc.	2018 Jeep Grand Cherokee Laredo (WKJH74)	Southern	\$25,477.00
ALT - AutoNation CDJR Pembroke Pines	2018 Jeep Grand Cherokee Laredo (WKJH74)	Southern	\$25,702.00
Terry Taylor's DeLand Nissan, Inc	2018 Nissan Pathfinder (25018)	★ Western	\$24,957.00
	2018 Nissan Pathfinder (25018)	Western	-- NB --
Terry Taylor's DeLand Nissan, Inc	2018 Nissan Pathfinder (25018)	★ Northern	\$24,872.00
	2018 Nissan Pathfinder (25018)	Northern	-- NB --
Terry Taylor's DeLand Nissan, Inc	2018 Nissan Pathfinder (25018)	★ Central	\$24,872.00
	2018 Nissan Pathfinder (25018)	Central	-- NB --
Terry Taylor's DeLand Nissan, Inc	2018 Nissan Pathfinder (25018)	★ Southern	\$24,919.00
	2018 Nissan Pathfinder (25018)	Southern	-- NB --
	2018 Toyota Highlander LE (6948)	Western	-- NB --
	2018 Toyota Highlander LE (6948)	Western	-- NB --
	2018 Toyota Highlander LE (6948)	Northern	-- NB --
	2018 Toyota Highlander LE (6948)	Northern	-- NB --
	2018 Toyota Highlander LE (6948)	Central	-- NB --
	2018 Toyota Highlander LE (6948)	Central	-- NB --
	2018 Toyota Highlander LE (6948)	Southern	-- NB --
	2018 Toyota Highlander LE (6948)	Southern	-- NB --



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

MID-SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD **SPECIFICATION #28**

2018 Chevrolet Traverse (1NV56)
2018 Ford Explorer (K8B)
2018 GMC Acadia (TNJ26)
2018 Jeep Grand Cherokee Laredo (WKJH74)
2018 Nissan Pathfinder (25018)
2018 Toyota Highlander LE (6948)

THE FOLLOWING ITEMS WILL BE FACTORY INSTALLED ON THE BASE VEHICLE TO MEET THE MODEL NUMBER AND BUILD CODES OF THE VEHICLE LISTED. PLEASE REFER TO THE EMERGENCY VEHICLE LIGHTING AND SIRENS SECTION WITHIN THIS CONTRACT FOR DESCRIPTIONS, SPECIFICATIONS AND AWARDED VENDOR PRICING.

1. **ENGINE:**

- a. Manufacturer's standard gasoline engine, alternator, battery and cooling package.

2. **TRANSMISSION/TRANSAXLE:**

- a. Four wheel drive to include automatic locking hubs, includes all required options.
- b. Limited slip differential on 4-wheel drive, if available (except AWD).
- c. Manufacturer's standard automatic transmission/transaxle.

3. **PERFORMANCE ITEMS:**

- a. Manufacturer's standard power steering.
- b. Manufacturer's standard gauges.

4. **COMFORT ITEMS:**

- a. Manufacturer's standard air conditioning with 134A system.
- b. Manufacturer's standard tinted glass all around.
- c. Manufacturer's standard AM/FM stereo.
- d. Power windows, power door locks, cruise control and tilt steering wheel.
- e. Manufacturer's standard floor covering.
- f. Manufacturer's standard production seats. Purchaser will select color at time of order.
- g. Keys: two (2) per vehicle, single key locking system, (each vehicle keyed differently).

5. **SAFETY ITEMS:**

- a. Dual outside mirrors and inside rearview mirror.
- b. Interior dome lights with left and right door activated switches.
- c. Manufacturer's standard air bags.
- d. Rear view back-up camera

6. **BRAKES:**

- a. Four wheel anti-lock brake ABS system.

7. TIRES AND WHEELS:

- a. Manufacturer's standard tires and wheels.
- b. Manufacturer's spare tire and rim, if available.

8. CHASSIS, FRAME, CAB:

- a. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.
- b. Manufacturer's standard fuel tank.

DISCLOSURE: THE FLORIDA SHERIFFS ASSOCIATION WORKING IN CONJUNCTION WITH MANUFACTURERS, VENDORS AND DISTRIBUTORS OF VEHICLES/EQUIPMENT DOES THEIR BEST TO ENSURE MODEL NAMES, NUMBERS AND CODES REPRESENT THE LATEST INFORMATION AVAILABLE AT THE TIME THE BID DOCUMENTS ARE PREPARED. IT IS RECOMMENDED THAT YOU CONFIRM THIS INFORMATION WITH THE AWARDED VENDOR REPRESENTATIVE AT THE TIME YOU ARE REQUESTING A CONFIRMING QUOTE.



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

MID-SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD SPECIFICATION #28

2018 Ford Explorer (K8B)

The Ford Explorer (K8B) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$26,932.00	\$27,090.00	\$26,897.00	\$27,190.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Explorer (K8B)			
DEALER:	Duval Ford	Duval Ford	Prestige Ford	Duval Ford
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$26,932.00	\$27,090.00	\$26,897.00	\$27,190.00

Order Code	Delete Options	Western	Northern
		Southern	Central
	Cruise control	NA	NA
	Limited slip differential on 4-wheel drive	NA	NA
	On-Star	NA	NA
	Power windows	NA	NA
	Power door locks	NA	NA
	Satellite radio	NA	NA
	Tilt steering wheel	NA	NA

Order Code	Add Options	Western	Northern
		Southern	Central

Options are to be discounted below Manufacturer's Standard Retail Pricing (MSRP) or manufacturers published list price for any factory add options. Purchasers are encourage to negotiate pricing for options. Additional discounts for each add option shall be decided by the Vendor. Please refer to the Contract Terms and Conditions, Section 2.14 Option Pricing.

99H ¹	Engine upgrade - specify	\$894.00 ¹	\$894.00 ²
99H ²	2.3L I-4 EcoBoost® Engine ¹		
	CNG model - specify	NA	NA
	Bi-fuel model - specify	NA	NA
	CNG conversion (discuss with dealer)	NA	NA
	LPG conversion (discuss with dealer)	NA	NA
52T ¹	Factory external engine oil cooler	\$569.00 ¹	NA
	Battery, 650-cca or greater	NA	Std
TREMCO ¹	Tremco anti-theft - foot activated, dealer installed	\$219.00 ¹	\$395.00
	<i>Product Specifications The Anti-Theft system will turn on automatically every time the vehicle shift lever is placed in the "park" position. The system shall not require a key or switch to activate, since quick departures are common in police procedures. This technology enhances 100% usage. With the motor running and the Anti-Theft system activated, the automatic transmission shift lever won't move out of the "park" position. The motor of a parked vehicle with the Anti-Theft system will be capable of starting, but the shift lever won't move out of the "park" position as in #2. The Anti-Theft system shall be deactivated by means of a not easily identifiable covert hidden floor switch system made of rubber material that has no electrical wires to sustain water damage.</i> ¹		

VEHICLE:	Explorer (K8B)			
DEALER:	Duval Ford	Duval Ford	Prestige Ford	Duval Ford
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$26,932.00	\$27,090.00	\$26,897.00	\$27,190.00

SFST ¹	SafeStop vehicle anti-theft - key activated or emergency lights activated, plug-&-play for most Ford and Chevy fleet vehicles, dealer installed in 20 minutes or less <i>Vehicle maintains functionality of all electronic functions including: air- conditioning and heat; surveillance equipment (cameras, radar, etc); radios; lights; sirens; computers, and more without leaving the vehicle vulnerable to theft • The key is the KEY – once activated, anytime the key is removed from the ignition the anti-theft protections are engaged • Theft protection prevents the vehicle from driving off as well as, activates the “Gun Lock Secure” and “Trunk Lock Secure” features</i> ¹	\$229.00 ¹	\$395.00
K8D.200A ¹	Manufacturer's model upgrade package (specify pkg. bid) <i>Heavy-DutyFrontBrakeCalipers(Rear are StandardDuty), DoorHandles –Body-Color, Grille–FoundryGray-PaintedMeshInsertwithChromeBars, LEDSignatureLighting, LowerBodySideCladding–BlackwithChrome Accent, Roof-RackSideRails–Silver, SkidPlateElements,FrontandRear–Silver-Painted, Wheels, 18" Five-Split-Spoke Sparkle Silver-Painted Aluminum, GalvanoInstrumentPanelandAppliqués,Door/InteriorTrim and Appliqués, UniqueCloth, 10-wayPowerDriver's (includesPower Lumbar and Recline), 6-wayPowerPassenger(includesManualRecline), Second RowArmrest, SteeringWheel–Leather-Wrapped, Perimeter Alarm, Hill DescentControlTM, ReverseSensingSystem, 72AHBattery, Audio–SiriusXM®Radio, IntelligentAccesswithPush-ButtonStart, SecuriCodeTMKeyless-EntryKeypad</i> ¹	\$3,926.00 ¹	\$3,629.00
BW ¹ 202+XLT ²	Seat trim upgrade - specify <i>For Black Cloth option requires K8D.200A. For leather upgrade to 202A.</i> ¹ SEAT UPGRADE INCLUDES XLT MODEL PLUS 202A SPEC PKG FOR LEATHER ²	NC ¹	\$6,929.00 ²
	AM/FM radio with single CD	Std	NA
3k ¹	Additional Key(s) or Key Fob(s) when applicable <i>Gen 5 PEPS 3 Button (315 MHZ) - 1 Way (L,U,P) 1 164-R8163 Gen 5 PEPS 5 Button (902 MHZ) - 2 Way (L,U,P,T,RS) 1 164-R8149 Gen 5 PEPS 4 Button (315 MHZ) - 1 Way (L,U,P,T) 1 164-R8150 Gen 5 PEPS 3 Button (434 MHZ) - 1 Way (L,U,T) 1 164-R8151 Gen 5 PEPS Side Mill Backup Key (Uncut) 1 164-R8168 Gen 5 PEPS Side Mill Backup Key (Cut) 1 164-R8169</i> ¹	\$325.00 ¹	\$250.00
	Remote keyless entry	Std	Std
	Third row seat	Std	Std
NS ¹	5" round dome lamp between sunvisors	\$146.00 ¹	\$135.00
	Rear window defogger	Std	Std
	Rear window washer/wiper with intermittent feature	Std	Std
16N ¹ 16N ²	Heavy duty rubber floor mats	\$119.00 ¹	\$119.00 ²
60T ¹ 60T ²	Cargo area cover	\$129.00 ¹	\$129.00 ²
	Privacy glass, factory installed <i>INCLUDED IN BASE, ADD \$95 FOR FRONT WINDOWS OR \$385 FOR LIMO TINT</i> ¹	Std ¹	Std
	Side air protection (may affect cage availability)	Std	Std
VV ¹	Vent visors - stick-on style	\$160.00 ¹	\$225.00
RS ¹	Rainshields - flange style	\$160.00 ¹	\$225.00
96R ¹ 96R ²	Running boards	\$594.00 ¹	\$594.00 ²
* ¹	Fog lamps <i>Requires model upgrade to xlt 201A or 202A</i> ¹	NC ¹	NA
942 ¹ 942 ²	Daytime running lights	\$44.00 ¹	\$44.00 ²
	Immobilize daytime running lights	Std	NA

VEHICLE:	Explorer (K8B)			
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	Tow hooks	Std	NA
HDTOW ¹ 52R ²	Heavy duty towing package, includes HD class III receiver with 2" ball <i>Includes 2" class III receiver hitch, engine oil cooler, wiring harness with 4 & 7 pin connector, includes bar, ball, and clip. Requires 3.5L TI-VCT V6 engine. ¹ TRAILER TOW PKG IS DEALER INSTALLED NOT FACTORY FOR THE SAME PRICE²</i>	\$725.00 ¹	\$624.00 ²
	Full size spare tire and rim <i>Mini spare included ¹</i>	NA ¹	NA
N2 ¹	Nitrogen filled tires including spare tire	\$225.00 ¹	\$100.00
	Outside tire carrier	NA	NA
153 ¹	Front license bracket	NC ¹	NC
	Backup alarm, factory installed	NA	NA
BUA ¹	Backup alarm, dealer installed	\$130.00 ¹	\$130.00
	Backup camera with 3.5' LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed	Std	Std
BUC ¹ BUC ²	Backup camera with 3.5' LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed <i>Typically for agencies that may want to have a "constant hot" camera to remain on while vehicle is in park controlled by an on/off switch. Provides constant surveillance. ¹</i>	\$695.00 ¹	NA ²
K8D.201A ¹	Optional equipment - specify <i>Requires K8D.200A model upgrade and includes; SYNC®3, Enhanced Voice Recognition Communications and Entertainment System, 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability, Pinch-to-Zoom capability included when equipped with available Voice-Activated Touchscreen Navigation System (Navigation is included in the XLT Technology Feature Bundle (65T)), Applink, 911 Assist, Apple CarPlay™ compatibility and Android Auto™ compatibility, Smart-Charging Multimedia USB Ports – two (2) (one (1) Smart-Charging Multimedia USB Port replaces the Front Center Floor Console Powerpoint Port), SYNC®Connect, Remotely start, lock and unlock vehicle, Schedule specific times to remotely start vehicle¹, Locate parked vehicle¹, Check vehicle status¹, Wi-Fi® hotspot connects up to 10 devices²?Note: Ford Telematics™ Prep Package Included for Fleet ONLY: SYNC® Connect provides data to support telematics services including vehicle location, speed and idle time with optional vehicle diagnostics and maintenance reports. Requires Ford Telematics™ Powered by Telogis® Service (Requires subscription for Telogis service. Activate at www.fleet.ford.com), Driverconfigurable4.2"colorLCDdisplaysininstrumentcluster–Two(2), Auto-DimmingRearviewMirror, LED Fog Lamps, Mirrors, Sideview – Power and Heated Glass, Manual-Folding, LED Turn Signal Indicators, Security Approach Lamps, Integrated Blind Spot Mirrors and Gloss Shadow Black Caps (Integrated Blind Spot Mirrors not included when equipped with BLIS®), Power Liftgate, Rear Bumper Step Pad – Molded-In-Color Black with Surround, Seven (7) Speakers, Remote Start System Dual-Zone Electronic Automatic Temperature Control (DEATC), and 10-way Power Passenger Seat (includes Power Lumbar and Recline) ¹</i>	\$2,329.00 ¹	NA
K8D.202A ¹	Optional equipment - specify <i>Requires K7D.200A model upgrade and includes all K7D.201A content plus; Forward Sensing System, Heated Steering Wheel, Leather Seating Surfaces Heated Front Seats ¹</i>	\$4,899.00 ¹	NA
FORD OEM ¹	Optional equipment - specify <i>Sirius XM radio 58E. For cargo mat 85W use \$99. For splash guards 50M use \$204. For Ford Safe and Smart Package requires K7D.200A includes Adaptive Cruise Control & Forward Collision Warning with Brake Support, Auto High-Beam Headlamps, BLIS® (Blind Spot Information System) with Cross-Traffic Alert (replaces standard Integrated Blind Spot Mirrors feature), Lane-Keeping System includes Lane-Keeping Assist,Lane-Keeping Alert and Driver Alert, and Rain-Sensing Wipers (FrontOnly) 65S use \$1294 ¹</i>	\$194.00 ¹	NA
OPT EQUIP ¹	Optional equipment - specify <i>LAPTOP STAND WITH LAPTOP TRAY. FOR INVERTER USE \$400. ¹</i>	\$695.00 ¹	NA

VEHICLE:	Explorer (K8B)			
DEALER:	Duval Ford	Duval Ford	Prestige Ford	Duval Ford
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$26,932.00	\$27,090.00	\$26,897.00	\$27,190.00

DERIVE ¹	Optional equipment - specify <i>For Derive Speed Plus installed. Limits top speed and Fuel economy program is developed to maximize the fuel economy of your fleet. This program contains hundreds of precise changes in key areas of the vehicle calibration. By optimizing these parameters, you can reduce your vehicle's average fuel consumption by up to 12% annually. Proven Fuel Facts: -Increase your fleets overall Fuel Economy by up to 12% -10-30% Reduction in Idle Fuel Consumption -Fuel gains independently Lab Tested & Verified -50 State Emissions Legal -Reduces your company's Carbon Footprint -Prevents premature vehicle wear and prolongs the vehicles life cycle -Vehicle calibrations are programmed into the vehicle via Derive --Efficiency's exclusive hand-held programmer through the OBDII diagnostic port with no tools required.</i> ¹	\$595.00 ¹	NA
LABOR ¹ DLR ²	Labor rate per hour <i>Labor rate per hour. Refer to Duval Ford's Emergency lighting price submission for Individual item labor-time. Rate includes professional EVT certified installation, proper wire (SXL, GXL) Heat rated loom, connectors, prep time and personal consultation. Volume discounts available for large quantity purchases, call dealer for quote</i> ¹	\$130.00 ¹	\$95.00 ²
TEMP ¹ DLR ²	Temporary tag <i>- [] Per FSA Section 3.28, Vehicle tags and Title: Price listed Includes administrative costs for convenience fee, reimbursements for filing, obtaining or delivery of tag, or any costs over the original acquisition amount of \$6</i> ¹	\$16.00 ¹	\$15.00 ²
TX ¹ DLR ²	Transfer existing registration (must provide tag number) <i>- [] Per FSA Section 3.28, Vehicle tags and Title: Price listed Includes administrative costs for convenience fee, reimbursements for filing, obtaining or delivery of tag, or any costs over the original acquisition amount of \$78.50</i> ¹ INCLUDES 30.00 ADMIN FEE ²	\$116.00 ¹	\$115.00 ²
TAG ¹ DLR ²	New state tag (specify state, county, city, sheriff, etc.) <i>- [] Per FSA Section 3.28, Vehicle tags and Title: Price listed Includes administrative costs for convenience fee, reimbursements for filing, obtaining or delivery of tag (including weight slip for second stage manufacturing, or any costs over the original acquisition amount of \$117.55</i> ¹ INCLUDES 30.00 ADMIN FEE ²	\$170.00 ¹	\$160.00 ²
M575G ¹	Maintenance Plan - specify <i>5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ADD \$300 FOR Police, Emergency and Fire Use</i> ¹	\$1,860.00 ¹	NA
M675G ¹	Maintenance Plan - specify <i>5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ADD \$300 FOR Police, Emergency and Fire Use</i> ¹	\$1,905.00 ¹	NA
M610G ¹	Maintenance Plan - specify <i>6 Year 100,000 mile Premium Maintenance Plan. 20 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ADD \$500 FOR Police, Emergency and Fire Use</i> ¹	\$2,400.00 ¹	NA
DB575 ¹ FP ²	Warranty - specify <i>5 Yr 75,000 mile zero deductible BASECare plan. 5 Yr 100,000 mile zero deductible use \$2330. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail Protect July 2017 Pricing Guide Add \$605 for Emergency, Police or Fire Use.</i> ¹ 5/100 POWERTRAIN CARE 0 DED ²	\$1,725.00 ¹	\$1,925.00 ²
DE575 ¹ FP ²	Warranty - specify <i>5 Yr 75,000 mile zero deductible EXTRACare plan. 5 Yr 100,000 mile zero deductible use \$2795. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail Protect July 2017 Pricing Guide Add \$555 for Emergency, Police or Fire Use.</i> ¹ 5/100 BASE CARE 0 DED ²	\$1,990.00 ¹	\$2,330.00 ²
DP575 ¹ FP ²	Warranty - specify <i>5 Yr 75,000 mile zero deductible PREMIUMCare plan. 5 Yr 100,000 mile zero deductible use \$3520. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail Protect July 2017 Pricing Guide Add \$505 for Emergency, Police, or Fire use.</i> ¹ 5/100 EXTRA CARE 0 DED ²	\$2,745.00 ¹	\$2,795.00 ²



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

MID-SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD SPECIFICATION #28

2018 Ford Explorer (K8B)

(Alternate Dealer Option)

The Ford Explorer (K8B) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$27,549.00	\$27,399.00	\$27,001.00	\$27,524.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Explorer (K8B) (ALTERNATE DEALERS)			
DEALER:	Garber Ford Inc.	Garber Ford Inc.	Duval Ford	Garber Ford
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$27,549.00	\$27,399.00	\$27,001.00	\$27,524.00

Order Code	Delete Options	Western	Northern	Central
		Southern		
	Cruise control	NA		NA
	Limited slip differential on 4-wheel drive	NA		NA
	On-Star	NA		NA
	Power windows	NA		NA
	Power door locks	NA		NA
	Satellite radio	NA		NA
	Tilt steering wheel	NA		NA

Order Code	Add Options	Western	Northern	Central
		Southern		

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99H ¹	Engine upgrade - specify	\$494.00 ¹	\$894.00 ²
99H ²	2.3L I-4 ECOBOOST ¹		
	2.3L I-4 EcoBoost® Engine ²		
	CNG model - specify	NA	NA
	Bi-fuel model - specify	NA	NA
	CNG conversion (discuss with dealer)	NA	NA
	LPG conversion (discuss with dealer)	\$8,970.00 ¹	NA
	DUAL FUEL 19 GAL TANK ¹		
52T ²	Factory external engine oil cooler	NA	\$569.00 ²
	Battery, 650-cca or greater	NA	NA
TREM ¹	Tremco anti-theft - foot activated, dealer installed	\$236.00 ¹	\$219.00 ²
TREMCO ²	Product Specifications The Anti-Theft system will turn on automatically every time the vehicle shift lever is placed in the "park" position. The system shall not require a key or switch to activate, since quick departures are common in police procedures. This technology enhances 100% usage. With the motor running and the Anti-Theft system activated, the automatic transmission shift lever won't move out of the "park" position. The motor of a parked vehicle with the Anti-Theft system will be capable of starting, but the shift lever won't move out of the "park" position as in #2. The Anti-Theft system shall be deactivated by means of a not easily identifiable covert hidden floor switch system made of rubber material that has no electrical wires to sustain water damage. ²		

VEHICLE:	Explorer (K8B) (ALTERNATE DEALERS)			
DEALER:	Garber Ford Inc.	Garber Ford Inc.	Duval Ford	Garber Ford
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$27,549.00	\$27,399.00	\$27,001.00	\$27,524.00

SST ¹ SFST ²	SafeStop vehicle anti-theft - key activated or emergency lights activated, plug-&-play for most Ford and Chevy fleet vehicles, dealer installed in 20 minutes or less <i>Vehicle maintains functionality of all electronic functions including: air- conditioning and heat; surveillance equipment (cameras, radar, etc); radios; lights; sirens; computers, and more without leaving the vehicle vulnerable to theft • The key is the KEY – once activated, anytime the key is removed from the ignition the anti-theft protections are engaged • Theft protection prevents the vehicle from driving off as well as, activates the “Gun Lock Secure” and “Trunk Lock Secure” features</i> ²	\$249.00 ¹	\$229.00 ²
K8D ¹ K8D.200A ²	Manufacturer's model upgrade package (specify pkg. bid) <i>Heavy-DutyFrontBrakeCalipers(Rear are StandardDuty), DoorHandles –Body-Color, Grille–FoundryGray-PaintedMeshInsertwithChromeBars, LEDSignatureLighting, LowerBodySideCladding–BlackwithChrome Accent, Roof-RackSideRails–Silver, SkidPlateElements,FrontandRear–Silver-Painted, Wheels, 18" Five-Split-Spoke Sparkle Silver-Painted Aluminum, Galvanoln strumentPanelandAppliqués,Door/InteriorTrim and Appliqués, UniqueCloth, 10-wayPowerDriver's (includesPower Lumbar and Recline), 6-wayPowerPassenger(includesManualRecline), Second RowArmrest, SteeringWheel–Leather-Wrapped, Perimeter Alarm, Hill DescentControlTM, ReverseSensingSystem, 72AHBattery, Audio–SiriusXM®Radio, IntelligentAccesswithPush-ButtonStart, SecuriCodeTMKeyless-EntryKeypad</i> ²	\$2,114.00 ¹	\$3,926.00 ²
LTHR ¹ BW ²	Seat trim upgrade - specify <i>DEALER INSTALLED 1ST AND 2ND ROW LEATHER SEATING SURFACES.</i> ¹ <i>For Black Cloth option requires K8D.200A. For leather upgrade to 202A.</i> ²	\$1,695.00 ¹	NC ²
	AM/FM radio with single CD	Std	Std
3K ¹ 3k ²	Additional Key(s) or Key Fob(s) when applicable <i>INTEGRATED KEY AND FOB</i> ¹ <i>Gen 5 PEPS 3 Button (315 MHz) - 1 Way (L,U,P) 1 164-R8163 Gen 5 PEPS 5 Button (902 MHz) - 2 Way (L,U,P,T,RS) 1 164-R8149 Gen 5 PEPS 4 Button (315 MHz) - 1 Way (L,U,P,T) 1 164-R8150 Gen 5 PEPS 3 Button (434 MHz) - 1 Way (L,U,T) 1 164-R8151 Gen 5 PEPS Side Mill Backup Key (Uncut) 1 164-R8168 Gen 5 PEPS Side Mill Backup Key (Cut) 1 164-R8169</i> ²	\$325.00 ¹	\$325.00 ²
	Remote keyless entry	Std	Std
	Third row seat	NA	Std
NS ¹ NS ²	5" round dome lamp between sunvisors	\$125.00 ¹	\$146.00 ²
	Rear window defogger	Std	Std
	Rear window washer/wiper with intermittent feature	Std	Std
16N ¹ 16N ²	Heavy duty rubber floor mats <i>FACTORY FRONT AND REAR FLOOR LINERS.</i> ¹	\$119.00 ¹	\$119.00 ²
60T ¹ 60T ²	Cargo area cover <i>FACTORY ORDERED</i> ¹	\$129.00 ¹	\$129.00 ²
	Privacy glass, factory installed <i>LATE AVAILABILITY</i> ¹ <i>INCLUDED IN BASE, ADD \$95 FOR FRONT WINDOWS OR \$385 FOR LIMO TINT</i> ²	Std ¹	Std ²
	Side air protection (may affect cage availability)	Std	Std
VV ¹ VV ²	Vent visors - stick-on style	\$129.00 ¹	\$160.00 ²
RS ¹ RS ²	Rainshields - flange style	\$129.00 ¹	\$160.00 ²
96R ¹ 96R ²	Running boards	\$594.00 ¹	\$594.00 ²

VEHICLE:	Explorer (K8B) (ALTERNATE DEALERS)			
DEALER:	Garber Ford Inc.	Garber Ford Inc.	Duval Ford	Garber Ford
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$27,549.00	\$27,399.00	\$27,001.00	\$27,524.00

* ²	Fog lamps <i>Requires model upgrade to xlt 201A or 202A ²</i>	NA	NC ²
942 ¹ 942 ²	Daytime running lights	\$44.00 ¹	\$44.00 ²
	Immobilize daytime running lights	NA	Std
	Tow hooks	NA	Std
52T ¹ HDTOW ²	Heavy duty towing package, includes HD class III receiver with 2" ball <i>CLASS III TOWING IS \$569 AND BAR AND BALL ADDS \$65 BOTH INCLUDED IN THIS PRICE. ¹</i> <i>Includes 2" class III receiver hitch, engine oil cooler, wiring harness with 4 & 7 pin connector, includes bar, ball, and clip. Requires 3.5L TI-VCT V6 engine. ²</i>	\$634.00 ¹	\$725.00 ²
	Full size spare tire and rim <i>Mini spare included ²</i>	NA	NA ²
N2 ²	Nitrogen filled tires including spare tire	NA	\$225.00 ²
	Outside tire carrier	NA	NA
153 ¹ 153 ²	Front license bracket	NC ¹	NC ²
	Backup alarm, factory installed	NA	NA
BUA ¹ BUA ²	Backup alarm, dealer installed	\$145.00 ¹	\$130.00 ²
	Backup camera with 3.5' LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed	Std	Std
BUC ¹ BUC ²	Backup camera with 3.5' LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed <i>Typically for agencies that may want to have a "constant hot" camera to remain on while vehicle is in park controlled by an on/off switch. Provides constant surveillance. ²</i>	NA ¹	\$695.00 ²
50M ¹ K8D.201A ²	Optional equipment - specify <i>SPLASH GUARDS ¹</i> <i>Requires K8D.200A model upgrade and includes; SYNC®3, Enhanced Voice Recognition Communications and Entertainment System, 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability, Pinch-to-Zoom capability included when equipped with available Voice-Activated Touchscreen Navigation System (Navigation is included in the XLT Technology Feature Bundle (65T)), Applink, 911 Assist, Apple CarPlay™ compatibility and Android Auto™ compatibility, Smart-Charging Multimedia USB Ports – two (2) (one (1) Smart-Charging Multimedia USB Port replaces the Front Center Floor Console Powerpoint Port), SYNC®Connect, Remotely start, lock and unlock vehicle, Schedule specific times to remotely start vehicle1, Locate parked vehicle1, Check vehicle status1, Wi-Fi® hotspot connects up to 10 devices2?Note: Ford Telematics™ Prep Package Included for Fleet ONLY: SYNC® Connect provides data to support telematics services including vehicle location, speed and idle time with optional vehicle diagnostics and maintenance reports. Requires Ford Telematics™ Powered by Telogis® Service (Requires subscription for Telogis service. Activate at www.fleet.ford.com), Driverconfigurable4.2"colorLCDdisplaysininstrumentcluster–Two(2), Auto-DimmingRearviewMirror, LED Fog Lamps, Mirrors, Sideview – Power and Heated Glass, Manual-Folding, LED Turn Signal Indicators, Security Approach Lamps, Integrated Blind Spot Mirrors and Gloss Shadow Black Caps (Integrated Blind Spot Mirrors not included when equipped with BLIS®), Power Liftgate, Rear Bumper Step Pad – Molded-In-Color Black with Surround, Seven (7) Speakers, Remote Start System Dual-Zone Electronic Automatic Temperature Control (DEATC), and 10-way Power Passenger Seat (includes Power Lumbar and Recline) ²</i>	\$204.00 ¹	\$2,329.00 ²
76R ¹ K8D.202A ²	Optional equipment - specify <i>REVERSE SENSING ¹</i> <i>Requires K7D.200A model upgrade and includes all K7D.201A content plus; Forward Sensing System, Heated Steering Wheel, Leather Seating Surfaces Heated Front Seats ²</i>	\$274.00 ¹	\$4,899.00 ²

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RR ¹ FORD OEM ²	Optional equipment - specify RUBY RED METALLIC PAINT ¹ Sirius XM radio 58E. For cargo mat 85W use \$99. For splash guards 50M use \$204. For Ford Safe and Smart Package requires K7D.200A includes Adaptive Cruise Control & Forward Collision Warning with Brake Support, Auto High-Beam Headlamps, BLIS® (Blind Spot Information System) with Cross-Traffic Alert (replaces standard Integrated Blind Spot Mirrors feature), Lane-Keeping System includes Lane-Keeping Assist, Lane-Keeping Alert and Driver Alert, and Rain-Sensing Wipers (FrontOnly) 65S use \$1294 ²	\$394.00 ¹	\$194.00 ²
OPT EQUIP ²	Optional equipment - specify LAPTOP STAND WITH LAPTOP TRAY. FOR INVERTER USE \$400. ²	NA	\$695.00 ²
DERIVE ²	Optional equipment - specify For Derive Speed Plus installed. Limits top speed and Fuel economy program is developed to maximize the fuel economy of your fleet. This program contains hundreds of precise changes in key areas of the vehicle calibration. By optimizing these parameters, you can reduce your vehicle's average fuel consumption by up to 12% annually. Proven Fuel Facts: -Increase your fleets overall Fuel Economy by up to 12% -10-30% Reduction in Idle Fuel Consumption -Fuel gains independently Lab Tested & Verified -50 State Emissions Legal -Reduces your company's Carbon Footprint -Prevents premature vehicle wear and prolongs the vehicles life cycle -Vehicle calibrations are programmed into the vehicle via Derive --Efficiency's exclusive hand-held programmer through the OBDII diagnostic port with no tools required. ²	NA	\$595.00 ²
INST ¹ LABOR ²	Labor rate per hour EVT CERTIFIED INSTALLATIONS ¹ Labor rate per hour. Refer to Duval Ford's Emergency lighting price submission for Individual item labor-time. Rate includes professional EVT certified installation, proper wire (SXL, GXL) Heat rated loom, connectors, prep time and personal consultation. Volume discounts available for large quantity purchases, call dealer for quote ²	\$105.00 ¹	\$130.00 ²
TT ¹ TEMP ²	Temporary tag - [] Per FSA Section 3.28, Vehicle tags and Title: Price listed Includes administrative costs for convenience fee, reimbursements for filing, obtaining or delivery of tag, or any costs over the original acquisition amount of \$6 ²	\$6.00 ¹	\$16.00 ²
TR ¹ TX ²	Transfer existing registration (must provide tag number) - [] Per FSA Section 3.28, Vehicle tags and Title: Price listed Includes administrative costs for convenience fee, reimbursements for filing, obtaining or delivery of tag, or any costs over the original acquisition amount of \$78.50 ²	\$86.00 ¹	\$116.00 ²
CTAG ¹ TAG ²	New state tag (specify state, county, city, sheriff, etc.) - [] Per FSA Section 3.28, Vehicle tags and Title: Price listed Includes administrative costs for convenience fee, reimbursements for filing, obtaining or delivery of tag (including weight slip for second stage manufacturing, or any costs over the original acquisition amount of \$117.55 ²	\$116.55 ¹	\$170.00 ²
M575G ²	Maintenance Plan - specify MANY OPTION PLANS AVAILABE. CONTACT DEALER FOR SUITABLE PLANS AT LAST PRICING ¹ 5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ADD \$300 FOR Police, Emergency and Fire Use ²	NA ¹	\$1,860.00 ²
M675G ²	Maintenance Plan - specify MANY OPTION PLANS AVAILABE. CONTACT DEALER FOR SUITABLE PLANS AT LAST PRICING ¹ 5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ADD \$300 FOR Police, Emergency and Fire Use ²	NA ¹	\$1,905.00 ²
M610G ²	Maintenance Plan - specify MANY OPTION PLANS AVAILABE. CONTACT DEALER FOR SUITABLE PLANS AT LAST PRICING ¹ 6 Year 100,000 mile Premium Maintenance Plan. 20 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ADD \$500 FOR Police, Emergency and Fire Use ²	NA ¹	\$2,400.00 ²
DB575 ²	Warranty - specify MANY OPTION PLANS AVAILABE. CONTACT DEALER FOR SUITABLE PLANS AT LAST PRICING ¹ 5 Yr 75,000 mile zero deductible BASECare plan. 5 Yr 100,000 mile zero deductible use \$2330. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail Protect July 2017 Pricing Guide Add \$605 for Emergency, Police or Fire Use. ²	NA ¹	\$1,725.00 ²