



## FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>HYBRID 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #24)</u>			
ALAN JAY TOYOTA	2018 Toyota Rav-4 Hybrid (4436)	★ Western	\$25,394.00
	2018 Toyota Rav-4 Hybrid (4436)	Western	-- NB --
ALAN JAY TOYOTA	2018 Toyota Rav-4 Hybrid (4436)	★ Northern	\$25,294.00
	2018 Toyota Rav-4 Hybrid (4436)	Northern	-- NB --
ALAN JAY TOYOTA	2018 Toyota Rav-4 Hybrid (4436)	★ Central	\$25,294.00
	2018 Toyota Rav-4 Hybrid (4436)	Central	-- NB --
ALAN JAY TOYOTA	2018 Toyota Rav-4 Hybrid (4436)	★ Southern	\$25,344.00
	2018 Toyota Rav-4 Hybrid (4436)	Southern	-- NB --
	2018 Toyota Highlander Hybrid LE (6964)	Western	-- NB --
	2018 Toyota Highlander Hybrid LE (6964)	Western	-- NB --
	2018 Toyota Highlander Hybrid LE (6964)	Northern	-- NB --
	2018 Toyota Highlander Hybrid LE (6964)	Northern	-- NB --
	2018 Toyota Highlander Hybrid LE (6964)	Central	-- NB --
	2018 Toyota Highlander Hybrid LE (6964)	Central	-- NB --
	2018 Toyota Highlander Hybrid LE (6964)	Southern	-- NB --
	2018 Toyota Highlander Hybrid LE (6964)	Southern	-- NB --



## **FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES**

### **HYBRID 4-DOOR UTILITY VEHICLES - 4X4 OR AWD** **SPECIFICATION #24**

2018 Toyota Rav-4 Hybrid (4436)

2018 Toyota Highlander Hybrid LE (6964)

**Listed above you will find the model numbers of the vehicles that will be included in this year's contract. All items factory installed unless otherwise noted. Please refer to the Emergency Vehicle Lighting Specifications for lightbar descriptions and the awarded dealer pricing.**

1. **ENGINE:**

- a. Manufacturer's standard gasoline electric hybrid propulsion system.
- b. Manufacturer's standard cooling system.

2. **TRANSMISSION:**

- a. Manufacturer's standard automatic transmission.

3. **AXLES:**

- a. Manufacturer's standard drive axle ratio for specified engine and transmission combination.

4. **PERFORMANCE ITEMS:**

- a. Manufacturer's standard power steering.

5. **COMFORT ITEMS:**

- a. Cruise control, factory installed.
- b. Keys: two (2) per vehicle, single key locking system, (each vehicle keyed differently).
- c. Manufacturer's standard air conditioning system.
- d. Manufacturer's standard tinted glass all around.
- e. Manufacturer's standard AM/FM stereo.
- f. Manufacturer's standard floor covering.
- g. Manufacturer's standard production seats. Purchaser will select color at time of order.
- h. Power windows and power door locks.
- i. Tilt steering wheel.

6. **SAFETY ITEMS:**

- a. Dual outside mirrors and inside rearview mirror.
- b. Safety belt reminder.
- c. Minimum 2-speed electric wipers and windshield washer.
- d. Manufacturer's standard air bags.
- e. Rear view back-up camera

7. **BRAKES:**

- a. Power disc brakes with 4-wheel ABS.
- b. Regenerative braking.

8. TIRES AND WHEELS:

- a. Manufacturer's standard tires and wheels.
- b. Manufacturer's spare tire and rim, if available.

9. CHASSIS, FRAME, CAB:

- a. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.
- b. Manufacturer's standard fuel tank.

**Disclosure: The Florida Sheriffs Association working in conjunction with manufacturers, dealers and distributors of vehicles/equipment does their best to ensure Model names, numbers and codes represent the latest information available at the time the bid documents are prepared. However, due to the nature of the business, it is recommended that you confirm this information with your dealer representative at the time you are requesting a confirming quote.**



## **FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES**

### **HYBRID 4-DOOR UTILITY VEHICLES - 4X4 OR AWD SPECIFICATION #24**

#### **2018 Toyota Rav-4 Hybrid (4436)**

The Toyota Rav-4 Hybrid (4436) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$25,394.00	\$25,294.00	\$25,294.00	\$25,344.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

<b>VEHICLE:</b>	Rav-4 Hybrid (4436)			
<b>DEALER:</b>	ALAN JAY TOYOTA	ALAN JAY TOYOTA	ALAN JAY TOYOTA	ALAN JAY TOYOTA
<b>ZONE:</b>	★ Western	★ Northern	★ Central	★ Southern
<b>BASE PRICE:</b>	\$25,394.00	\$25,294.00	\$25,294.00	\$25,344.00

Order Code      Add Options

All Zones

**Options are to be discounted below Manufacturer's Standard Retail Pricing (MSRP) or manufacturers published list price for any factory add options. Purchasers are encourage to negotiate pricing for options. Additional discounts for each add option shall be decided by the Vendor. Please refer to the Contract Terms and Conditions, Section 2.14 Option Pricing.**

	Engine block heater	NA
DT 3KR <sup>1</sup>	Additional Key(s) or Key Fob(s) when applicable. <i>Dealer provided and programmed third key and remote. <sup>1</sup></i>	\$475.00 <sup>1</sup>
	AM/FM radio with single CD	NA
	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed	Std
BUC <sup>1</sup>	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed	NA <sup>1</sup>
	Daytime running lights	Std
	5" round dome lamp between sunvisors	NA
MC2000 <sup>1</sup>	Floor mats <i>Carpet Mats w/Lipped Cargo Mat <sup>1</sup></i>	\$398.00 <sup>1</sup>
	Front license bracket	NA
FSS <sup>1</sup>	Full size spare tire and rim <i>Ships loose in trunk, may not cosmetically match factory wheel and tire. <sup>1</sup></i>	\$479.00 <sup>1</sup>
	Immobilize daytime running lights	Std
4444 <sup>1</sup>	Model upgrade - specify <i>XLE upgrade includes: Express open/close 1st row sunroof, fog lamps, leather wrapped steering wheel, and upgraded interior trim. <sup>1</sup></i>	\$2,100.00 <sup>1</sup>
CPAT <sup>1</sup>	Model upgrade - specify <i>Convenience package includes: Height Adjustable Power Liftgate; Blind Spot Monitor with Rear Cross Traffic Alert; Front and Rear Parking Sonar; tune Entune Premium Audio with Integrated Navigation and App Suite - Includes The Entune Multimedia Bundle (7 In. High Resolution Touch-Screen with Split Screen Display, AM/FM, MP3/WMA Playback Capability, 6 Speakers, Auxiliary Audio Jack, USB 2.0 Port with iPod Connectivity and Control, Advanced Voice Recognition, Hands-Free Phone Capability, Phone Book Access and Music Streaming Via Bluetooth Wireless Technology), Siri Eyes Free, Entune App Suite, HD Radio, HD Radio Predictive Traffic and Doppler Weather Overlay, AM/FM Cache Radio, SiriusXM Satellite Radio With 3-Month Complimentary Sirius All Access Trial, and Gracenote Album Cover Art., requires MODEL UPGRADE<sup>1</sup></i>	\$1,904.00 <sup>1</sup>
N2 <sup>1</sup>	Nitrogen filled tires including spare tire	\$169.00 <sup>1</sup>
	Rear air conditioning	NA
DLTH <sup>1</sup>	Seat trim upgrade - specify <i>Dealer installed leather seating surfaces <sup>1</sup></i>	\$1,497.00 <sup>1</sup>

<b>VEHICLE:</b>	Rav-4 Hybrid (4436)			
<b>DEALER:</b>	ALAN JAY TOYOTA	ALAN JAY TOYOTA	ALAN JAY TOYOTA	ALAN JAY TOYOTA
<b>ZONE:</b>	★ Western	★ Northern	★ Central	★ Southern
<b>BASE PRICE:</b>	\$25,394.00	\$25,294.00	\$25,294.00	\$25,344.00

	Pro-Gard P2600 Series Polycarbonate (Lexan) Cage with sliding window, full width lower extension panel, dealer installed	NA
	Setina 8S Lexan cage with 1/2 lexan and 1/2 expanded metal with full lower extension panel, dealer installed	NA
	Setina #10 Series Lexan Cage with sliding window, full width lower extension panel, dealer installed	NA
	Heat Alarm System to be used in a K-9 vehicle. Warns officer when dangerously high temperatures are inside the vehicle.	NA
	Electronic Remote Rear Door Opening system to be used with the K-9 Container. Allows the officer to release the K-9 from the vehicle from a remote position.	NA
	K-9 Container. All aluminum In-Vehicle (rear seat area) K-9 Container to protect the public, officer, K-9, and vehicle. Please specify vehicle year, make and model. Call for installation, shipping, and/or delivery prices.	NA
PF4000 <sup>1</sup>	Optional equipment - specify <i>Port installed hood paint protection (clear plastic) <sup>1</sup></i>	\$418.00 <sup>1</sup>
WTF <sup>1</sup>	Optional equipment - specify <i>WeatherTech HD molded floor liner front and rear, includes freight and installation.- and - (SAFE-T - Amerex 5lb Fire extinguisher, First Aide Only first aid kit, and King James &amp; Co road triangles \$329) <sup>1</sup></i>	\$329.00 <sup>1</sup>
DTF 4 SDN <sup>1</sup>	Optional equipment - specify <i>Dealer installed SolarGuard deep tint film on all door and rear window glass. - and - (WSTP - add \$49 for SolarGuard windshield strip). <sup>1</sup></i>	\$279.00 <sup>1</sup>
3BLS <sup>1</sup>	Optional equipment - specify <i>3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping) <sup>1</sup></i>	\$229.00 <sup>1</sup>
806-1206 <sup>1</sup>	Optional equipment - specify <i>600w Xantrex pure sine wave power inverter with two 110V outlets. <sup>1</sup></i>	\$429.00 <sup>1</sup>
LABOR-UNI <sup>1</sup>	Labor rate per hour <i>(Labor Rates Based on Single Vehicle Build) <sup>1</sup></i>	\$150.00 <sup>1</sup>
TEMP-TAG <sup>1</sup>	Temporary tag	\$45.25 <sup>1</sup>
TRANS-TAG <sup>1</sup>	Transfer existing registration (must provide tag number) <i>Includes temp tag &amp; two way overnight shipping for signature. <sup>1</sup></i>	\$198.85 <sup>1</sup>
NEW-TAG <sup>1</sup>	New state tag (specify state, county, city, sheriff, etc.) <i>Includes temp tag &amp; two way overnight shipping for signature. <sup>1</sup></i>	\$248.33 <sup>1</sup>
2YR <sup>1</sup>	Maintenance Plan - specify <i>Toyota Complimentary Maintenance included for 2 year / 24,000 miles. See Toyota.Fleet.com for details. <sup>1</sup></i>	Incl. <sup>1</sup>
	Maintenance Plan - specify	NA
	Maintenance Plan - specify	NA
AMW <sup>1</sup>	Warranty - specify <i>All VENDOR INSTALLED aftermarket equipment subject to 1 year parts only warranty FOB Alan Jay Fleet Processing Center, Sebring FL. Reference FSA Contract Terms and Conditions 3.21 - Vendor Installed. <sup>1</sup></i>	Incl. <sup>1</sup>
GOLD575 <sup>1</sup>	Warranty - specify <i>Gold 5 yr 75k mile extended warranty (\$0 Deductible)(Non-Emergency Use Vehicles Only) - or - (PC575 - Platinum 5 yr 75k mile extended warranty (\$0 Deductible)(Non-Emergency Use Vehicles Only) \$1924.) <sup>1</sup></i>	\$1,827.00 <sup>1</sup>

<b>VEHICLE:</b>	Rav-4 Hybrid (4436)			
<b>DEALER:</b>	ALAN JAY TOYOTA	ALAN JAY TOYOTA	ALAN JAY TOYOTA	ALAN JAY TOYOTA
<b>ZONE:</b>	★ Western	★ Northern	★ Central	★ Southern
<b>BASE PRICE:</b>	\$25,394.00	\$25,294.00	\$25,294.00	\$25,344.00
PC6100 <sup>1</sup>	Warranty - specify <i>Platinum 6 yr 100k mile extended warranty (\$0 Deductible)(Non-Emergency Use Vehicles Only)</i> <sup>1</sup>			\$2,562.00 <sup>1</sup>



## **FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES**

### **HYBRID 4-DOOR UTILITY VEHICLES - 4X4 OR AWD SPECIFICATION #24**

#### **2018 Toyota Rav-4 Hybrid (4436)**

#### **(Alternate Dealer Option)**

The Toyota Rav-4 Hybrid (4436) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	-- No bid --	-- No bid --	-- No bid --	-- No bid --

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**VEHICLE:** Rav-4 Hybrid (4436) (ALTERNATE DEALERS)

**DEALER:**

**ZONE:** Western Northern Central Southern

**BASE PRICE:** -- No bid -- -- No bid -- -- No bid -- -- No bid --

Order Code Add Options

All Zones

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	Engine block heater	
	Additional Key(s) or Key Fob(s) when applicable.	
	AM/FM radio with single CD	
	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed	
BUC <sup>1</sup>	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed	1
	Daytime running lights	
	5" round dome lamp between sunvisors	
	Floor mats	
	Front license bracket	
	Full size spare tire and rim	
	Immobilize daytime running lights	
	Model upgrade - specify	
	Model upgrade - specify	
	Nitrogen filled tires including spare tire	
	Rear air conditioning	
	Seat trim upgrade - specify	
	Pro-Gard P2600 Series Polycarbonate (Lexan) Cage with sliding window, full width lower extension panel, dealer installed	
	Setina 8S Lexan cage with 1/2 lexan and 1/2 expanded metal with full lower extension panel, dealer installed	
	Setina #10 Series Lexan Cage with sliding window, full width lower extension panel, dealer installed	
	Heat Alarm System to be used in a K-9 vehicle. Warns officer when dangerously high temperatures are inside the vehicle.	
	Electronic Remote Rear Door Opening system to be used with the K-9 Container. Allows the officer to release the K-9 from the vehicle from a remote position.	

**VEHICLE:** Rav-4 Hybrid (4436) (ALTERNATE DEALERS)

**DEALER:**

**ZONE:** Western Northern Central Southern

**BASE PRICE:** -- No bid -- -- No bid -- -- No bid -- -- No bid --

	K-9 Container. All aluminum In-Vehicle (rear seat area) K-9 Container to protect the public, officer, K-9, and vehicle. Please specify vehicle year, make and model. Call for installation, shipping, and/or delivery prices.	
	Optional equipment - specify	
	Optional equipment - specify	
	Optional equipment - specify	
	Optional equipment - specify	
	Optional equipment - specify	
	Labor rate per hour	
	Temporary tag	
	Transfer existing registration (must provide tag number)	
	New state tag (specify state, county, city, sheriff, etc.)	
	Maintenance Plan - specify	
	Maintenance Plan - specify	
	Maintenance Plan - specify	
	Warranty - specify	
	Warranty - specify	
	Warranty - specify	