



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>MID-SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #28)</u>			
Alan Jay Chevrolet Buick GMC Cadillac	2018 Chevrolet Traverse (1NV56)	Western	\$26,205.00
ALT - Garber Chevrolet Buick GMC Inc.	2018 Chevrolet Traverse (1NV56)	Western	\$26,255.00
Alan Jay Chevrolet Buick GMC Cadillac	2018 Chevrolet Traverse (1NV56)	Northern	\$26,055.00
ALT - Garber Chevrolet Buick GMC Inc.	2018 Chevrolet Traverse (1NV56)	Northern	\$26,155.00
Alan Jay Chevrolet Buick GMC Cadillac	2018 Chevrolet Traverse (1NV56)	Central	\$26,055.00
ALT - Garber Chevrolet Buick GMC Inc.	2018 Chevrolet Traverse (1NV56)	Central	\$26,255.00
Alan Jay Chevrolet Buick GMC Cadillac	2018 Chevrolet Traverse (1NV56)	Southern	\$26,105.00
ALT - Auto Nation Chevrolet Pembroke Pines	2018 Chevrolet Traverse (1NV56)	Southern	\$26,168.00
Duval Ford	2018 Ford Explorer (K8B)	Western	\$26,932.00
ALT - Garber Ford Inc.	2018 Ford Explorer (K8B)	Western	\$27,549.00
Duval Ford	2018 Ford Explorer (K8B)	Northern	\$27,090.00
ALT - Garber Ford Inc.	2018 Ford Explorer (K8B)	Northern	\$27,399.00
Prestige Ford	2018 Ford Explorer (K8B)	Central	\$26,897.00
ALT - Duval Ford	2018 Ford Explorer (K8B)	Central	\$27,001.00
Duval Ford	2018 Ford Explorer (K8B)	Southern	\$27,190.00
ALT - Garber Ford Inc.	2018 Ford Explorer (K8B)	Southern	\$27,524.00
Alan Jay Chevrolet Buick GMC Cadillac	2018 GMC Acadia (TNJ26)	Western	\$30,225.00
	2018 GMC Acadia (TNJ26)	Western	-- NB --
Alan Jay Chevrolet Buick GMC Cadillac	2018 GMC Acadia (TNJ26)	Northern	\$30,025.00
	2018 GMC Acadia (TNJ26)	Northern	-- NB --
Alan Jay Chevrolet Buick GMC Cadillac	2018 GMC Acadia (TNJ26)	Central	\$30,025.00
	2018 GMC Acadia (TNJ26)	Central	-- NB --
Alan Jay Chevrolet Buick GMC Cadillac	2018 GMC Acadia (TNJ26)	Southern	\$30,125.00
	2018 GMC Acadia (TNJ26)	Southern	-- NB --
Garber Chrysler Dodge Jeep Inc.	2018 Jeep Grand Cherokee Laredo (WKJH74)	Western	\$25,577.00
ALT - AutoNation CDJR Pembroke Pines	2018 Jeep Grand Cherokee Laredo (WKJH74)	Western	\$25,653.00

Garber Chrysler Dodge Jeep Inc.	2018 Jeep Grand Cherokee Laredo (WKJH74)	Northern	\$25,377.00
ALT - AutoNation CDJR Pembroke Pines	2018 Jeep Grand Cherokee Laredo (WKJH74)	Northern	\$25,553.00
Garber Chrysler Dodge Jeep Inc.	2018 Jeep Grand Cherokee Laredo (WKJH74)	Central	\$25,427.00
ALT - AutoNation CDJR Pembroke Pines	2018 Jeep Grand Cherokee Laredo (WKJH74)	Central	\$25,628.00
Garber Chrysler Dodge Jeep Inc.	2018 Jeep Grand Cherokee Laredo (WKJH74)	Southern	\$25,477.00
ALT - AutoNation CDJR Pembroke Pines	2018 Jeep Grand Cherokee Laredo (WKJH74)	Southern	\$25,702.00
Terry Taylor's DeLand Nissan, Inc	2018 Nissan Pathfinder (25018)	★ Western	\$24,957.00
	2018 Nissan Pathfinder (25018)	Western	-- NB --
Terry Taylor's DeLand Nissan, Inc	2018 Nissan Pathfinder (25018)	★ Northern	\$24,872.00
	2018 Nissan Pathfinder (25018)	Northern	-- NB --
Terry Taylor's DeLand Nissan, Inc	2018 Nissan Pathfinder (25018)	★ Central	\$24,872.00
	2018 Nissan Pathfinder (25018)	Central	-- NB --
Terry Taylor's DeLand Nissan, Inc	2018 Nissan Pathfinder (25018)	★ Southern	\$24,919.00
	2018 Nissan Pathfinder (25018)	Southern	-- NB --
	2018 Toyota Highlander LE (6948)	Western	-- NB --
	2018 Toyota Highlander LE (6948)	Western	-- NB --
	2018 Toyota Highlander LE (6948)	Northern	-- NB --
	2018 Toyota Highlander LE (6948)	Northern	-- NB --
	2018 Toyota Highlander LE (6948)	Central	-- NB --
	2018 Toyota Highlander LE (6948)	Central	-- NB --
	2018 Toyota Highlander LE (6948)	Southern	-- NB --
	2018 Toyota Highlander LE (6948)	Southern	-- NB --



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

MID-SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD **SPECIFICATION #28**

2018 Chevrolet Traverse (1NV56)
2018 Ford Explorer (K8B)
2018 GMC Acadia (TNJ26)
2018 Jeep Grand Cherokee Laredo (WKJH74)
2018 Nissan Pathfinder (25018)
2018 Toyota Highlander LE (6948)

THE FOLLOWING ITEMS WILL BE FACTORY INSTALLED ON THE BASE VEHICLE TO MEET THE MODEL NUMBER AND BUILD CODES OF THE VEHICLE LISTED. PLEASE REFER TO THE EMERGENCY VEHICLE LIGHTING AND SIRENS SECTION WITHIN THIS CONTRACT FOR DESCRIPTIONS, SPECIFICATIONS AND AWARDED VENDOR PRICING.

1. **ENGINE:**

- a. Manufacturer's standard gasoline engine, alternator, battery and cooling package.

2. **TRANSMISSION/TRANSAXLE:**

- a. Four wheel drive to include automatic locking hubs, includes all required options.
- b. Limited slip differential on 4-wheel drive, if available (except AWD).
- c. Manufacturer's standard automatic transmission/transaxle.

3. **PERFORMANCE ITEMS:**

- a. Manufacturer's standard power steering.
- b. Manufacturer's standard gauges.

4. **COMFORT ITEMS:**

- a. Manufacturer's standard air conditioning with 134A system.
- b. Manufacturer's standard tinted glass all around.
- c. Manufacturer's standard AM/FM stereo.
- d. Power windows, power door locks, cruise control and tilt steering wheel.
- e. Manufacturer's standard floor covering.
- f. Manufacturer's standard production seats. Purchaser will select color at time of order.
- g. Keys: two (2) per vehicle, single key locking system, (each vehicle keyed differently).

5. **SAFETY ITEMS:**

- a. Dual outside mirrors and inside rearview mirror.
- b. Interior dome lights with left and right door activated switches.
- c. Manufacturer's standard air bags.
- d. Rear view back-up camera

6. **BRAKES:**

- a. Four wheel anti-lock brake ABS system.

7. TIRES AND WHEELS:

- a. Manufacturer's standard tires and wheels.
- b. Manufacturer's spare tire and rim, if available.

8. CHASSIS, FRAME, CAB:

- a. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.
- b. Manufacturer's standard fuel tank.

DISCLOSURE: THE FLORIDA SHERIFFS ASSOCIATION WORKING IN CONJUNCTION WITH MANUFACTURERS, VENDORS AND DISTRIBUTORS OF VEHICLES/EQUIPMENT DOES THEIR BEST TO ENSURE MODEL NAMES, NUMBERS AND CODES REPRESENT THE LATEST INFORMATION AVAILABLE AT THE TIME THE BID DOCUMENTS ARE PREPARED. IT IS RECOMMENDED THAT YOU CONFIRM THIS INFORMATION WITH THE AWARDED VENDOR REPRESENTATIVE AT THE TIME YOU ARE REQUESTING A CONFIRMING QUOTE.



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

MID-SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD SPECIFICATION #28

2018 Nissan Pathfinder (25018)

The Nissan Pathfinder (25018) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$24,957.00	\$24,872.00	\$24,872.00	\$24,919.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Pathfinder (25018)			
DEALER:	Terry Taylor's DeLand Nissan, Inc	Terry Taylor's DeLand Nissan, Inc	Terry Taylor's DeLand Nissan, Inc	Terry Taylor's DeLand Nissan, Inc
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$24,957.00	\$24,872.00	\$24,872.00	\$24,919.00

Order Code	Delete Options	All Zones
	Cruise control	
	Limited slip differential on 4-wheel drive	NA
	On-Star	NA
	Power windows	NA
	Power door locks	NA
	Satellite radio	NA
	Tilt steering wheel	NA

Order Code	Add Options	All Zones
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Options are to be discounted below Manufacturer's Standard Retail Pricing (MSRP) or manufacturers published list price for any factory add options. Purchasers are encourage to negotiate pricing for options. Additional discounts for each add option shall be decided by the Vendor. Please refer to the Contract Terms and Conditions, Section 2.14 Option Pricing.

	Engine upgrade - specify	NA
	CNG model - specify	NA
	Bi-fuel model - specify	NA
	CNG conversion (discuss with dealer)	NA
	LPG conversion (discuss with dealer)	NA
	Factory external engine oil cooler	NA
	Battery, 650-cca or greater	NA
	Tremco anti-theft - foot activated, dealer installed	NA
	SafeStop vehicle anti-theft - key activated or emergency lights activated, plug-&-play for most Ford and Chevy fleet vehicles, dealer installed in 20 minutes or less	NA
25218 ¹	Manufacturer's model upgrade package (specify pkg. bid) <i>SV Model, 3.5L direct-injection V6 w/ 284 hp & 259 lb-ft 7 Passenger Seating, 6,000 lbs of Standard Towing INCLUDING S contents, plus: Fog lights, LED headlights, I-Key (Door Lock, Unlock), Rear Sonar System, Remote engine start, 8-way power driver's seat, Leather-wrapped steering wheel & shift knob, Automatic on/off headlights w/auto hazard system, Auto dimming rear view mirror w/ UGDO, Independent Tire Pressure Monitoring System (TPMS)6, Power windows w/ one-touch auto up/down & anti-pinch, Illuminated vanity mirrors, 12-volt DC power outlets (4) (2x IP, 1x console & 1x cargo), Remote engine start, 8-way power driver's seat, Leather-wrapped steering wheel & shift knob: ¹</i>	\$2,642.00 ¹
25418 ¹	Seat trim upgrade - specify <i>SL Model, Including SV contents PLUS: • Leather appointed seats w/ double stitch & door trim inserts, Heated front & rear seats, Around View® Monitor w/ Moving Object Detection, Blind Spot Warning, Rear Cross Traffic Alert, 4-way power adjustable assist seat, Driver's seat with power lumbar support, Motion Activated liftgate, Liftgate position memory, Heated steering wheel, Compass (in room mirror), 120V power outlet (US/CAN only), OSRV mirrors – heated & reverse sync, Driver seat and outside mirror position memory, Kick plates - stainless steel (FR) & resin (RR), Front door step lamp, Interior welcome lighting logic: ¹</i>	\$6,451.00 ¹

VEHICLE:	Pathfinder (25018)			
DEALER:	Terry Taylor's DeLand Nissan, Inc	Terry Taylor's DeLand Nissan, Inc	Terry Taylor's DeLand Nissan, Inc	Terry Taylor's DeLand Nissan, Inc
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$24,957.00	\$24,872.00	\$24,872.00	\$24,919.00

	AM/FM radio with single CD	Std
3rd key ¹	Additional Key(s) or Key Fob(s) when applicable <i>Includes dealer programming ¹</i>	\$347.00 ¹
	Remote keyless entry	Std
	Third row seat	Std
5 ¹	5" round dome lamp between sunvisors <i>Dealer installed ¹</i>	\$229.00 ¹
	Rear window defogger	Std
	Rear window washer/wiper with intermittent feature	Std
HD Mats ¹	Heavy duty rubber floor mats	\$295.00 ¹
M92 ¹	Cargo area cover <i>Factory Port Installed requires SV Upgrade Package ¹</i>	\$300.00 ¹
Tint ¹	Privacy glass, factory installed <i>Rear windows factory deep tint: DEALER dark tint 2 front windows and Visor strip on windshield \$190.00 ¹</i>	Std ¹
	Side air protection (may affect cage availability)	Std
Vent Visors ¹	Vent visors - stick-on style	\$165.00 ¹
Rainshields ¹	Rainshields - flange style	\$180.00 ¹
B95 ¹	Running boards <i>Factory running boards available on all upgrade models (not on base) ¹</i>	\$610.00 ¹
	Fog lamps <i>Included in SV model Upgrade Package ¹</i>	NA ¹
	Daytime running lights	Std
	Immobilize daytime running lights	NA
	Tow hooks	Std
T01 ¹	Heavy duty towing package, includes HD class III receiver with 2" ball <i>Trailer Tow Package (SV/SL) Upgrade package includes Trailer hitch receiver w/ integrated finisher, Trailer towing harness: 600#ball mount with 2" ball and pin and clip: Dealer installed hitch with same ball mount without Upgrade package \$685.00 ¹</i>	\$485.00 ¹
	Full size spare tire and rim	Std
Nitrogen Fill ¹	Nitrogen filled tires including spare tire	\$147.00 ¹
	Outside tire carrier	NA
	Front license bracket	NA
	Backup alarm, factory installed	NA
Backup alarm ¹	Backup alarm, dealer installed <i>92 dB ¹</i>	\$149.00 ¹
	Backup camera with 3.5' LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed <i>Rear view monitor ¹</i>	Std ¹
BUC ¹	Backup camera with 3.5' LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed	NA ¹

VEHICLE:	Pathfinder (25018)			
DEALER:	Terry Taylor's DeLand Nissan, Inc	Terry Taylor's DeLand Nissan, Inc	Terry Taylor's DeLand Nissan, Inc	Terry Taylor's DeLand Nissan, Inc
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BASE PRICE:	\$24,957.00	\$24,872.00	\$24,872.00	\$24,919.00

Strobes ¹	Optional equipment - specify <i>4 corner strobes LED surface mounted</i> ¹	\$590.00 ¹
B93 ¹	Optional equipment - specify <i>Roof Rack cross bars Factory Port Installed</i> ¹	\$350.00 ¹
B92 ¹	Optional equipment - specify <i>Splash Guards, Black 4 Pieces</i> ¹	\$170.00 ¹
Computer Stand ¹	Optional equipment - specify <i>Dealer installed computer stand</i> ¹	\$525.00 ¹
Safety kit ¹	Optional equipment - specify <i>Includes Fire Extinguisher and Triangle flare kit</i> ¹	\$88.00 ¹
Labor ¹	Labor rate per hour	\$99.00 ¹
Temp Rag ¹	Temporary tag	\$20.00 ¹
Transfer Tag ¹	Transfer existing registration (must provide tag number)	\$120.00 ¹
New Tag ¹	New state tag (specify state, county, city, sheriff, etc.)	\$146.00 ¹
	Maintenance Plan - specify	NA
	Maintenance Plan - specify	NA
	Maintenance Plan - specify	NA
GP24860 ¹	Warranty - specify <i>"Class 2 Nissan Security+Plus Gold Preferred 48 months or 60,000 miles -0- Deductible Extended Warranty "</i> ¹	\$2,165.00 ¹
GP27275 ¹	Warranty - specify <i>"Class 2 Nissan Security+Plus Gold Preferred 60 months or 75,000 miles -0- Deductible Extended Warranty "</i> ¹	\$2,345.00 ¹
GP272100 ¹	Warranty - specify <i>"Class 2 Nissan Security+Plus Gold Preferred 72 months or 100,000 miles -0- Deductible Extended Warranty "</i> ¹	\$3,045.00 ¹



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

MID-SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD SPECIFICATION #28

2018 Nissan Pathfinder (25018)

(Alternate Dealer Option)

The Nissan Pathfinder (25018) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	-- No bid --	-- No bid --	-- No bid --	-- No bid --

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VEHICLE: Pathfinder (25018) (ALTERNATE DEALERS)

DEALER:

ZONE: Western Northern Central Southern

BASE PRICE: -- No bid -- -- No bid -- -- No bid -- -- No bid --

Order Code	Delete Options	All Zones
	Cruise control	
	Limited slip differential on 4-wheel drive	
	On-Star	
	Power windows	
	Power door locks	
	Satellite radio	
	Tilt steering wheel	

Order Code **Add Options** **All Zones**

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	Engine upgrade - specify	
	CNG model - specify	
	Bi-fuel model - specify	
	CNG conversion (discuss with dealer)	
	LPG conversion (discuss with dealer)	
	Factory external engine oil cooler	
	Battery, 650-cca or greater	
	Tremco anti-theft - foot activated, dealer installed	
	SafeStop vehicle anti-theft - key activated or emergency lights activated, plug-&-play for most Ford and Chevy fleet vehicles, dealer installed in 20 minutes or less	
	Manufacturer's model upgrade package (specify pkg. bid)	
	Seat trim upgrade - specify	
	AM/FM radio with single CD	
	Additional Key(s) or Key Fob(s) when applicable	
	Remote keyless entry	
	Third row seat	
	5" round dome lamp between sunvisors	
	Rear window defogger	
	Rear window washer/wiper with intermittent feature	

VEHICLE: Pathfinder (25018) (ALTERNATE DEALERS)

DEALER:

ZONE: Western Northern Central Southern

BASE PRICE: -- No bid -- -- No bid -- -- No bid -- -- No bid --

	Heavy duty rubber floor mats	
	Cargo area cover	
	Privacy glass, factory installed	
	Side air protection (may affect cage availability)	
	Vent visors - stick-on style	
	Rainshields - flange style	
	Running boards	
	Fog lamps	
	Daytime running lights	
	Immobilize daytime running lights	
	Tow hooks	
	Heavy duty towing package, includes HD class III receiver with 2" ball	
	Full size spare tire and rim	
	Nitrogen filled tires including spare tire	
	Outside tire carrier	
	Front license bracket	
	Backup alarm, factory installed	
	Backup alarm, dealer installed	
	Backup camera with 3.5' LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed	
BUC ¹	Backup camera with 3.5' LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed	¹
	Optional equipment - specify	
	Optional equipment - specify	
	Optional equipment - specify	
	Optional equipment - specify	
	Optional equipment - specify	
	Labor rate per hour	
	Temporary tag	
	Transfer existing registration (must provide tag number)	
	New state tag (specify state, county, city, sheriff, etc.)	
	Maintenance Plan - specify	
	Maintenance Plan - specify	
	Maintenance Plan - specify	
	Warranty - specify	
	Warranty - specify	
	Warranty - specify	