



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>8 PASSENGER VAN - RWD (Specification #36)</u>			
Duval Ford	2018 Ford T-150 Transit Wagon (K1Z)	★ Western	\$23,825.00
ALT - Coggin Ford	2018 Ford T-150 Transit Wagon (K1Z)	Western	\$24,391.00
Duval Ford	2018 Ford T-150 Transit Wagon (K1Z)	★ Northern	\$24,028.00
ALT - Coggin Ford	2018 Ford T-150 Transit Wagon (K1Z)	Northern	\$24,241.00
Prestige Ford	2018 Ford T-150 Transit Wagon (K1Z)	★ Central	\$23,825.00
ALT - Duval Ford	2018 Ford T-150 Transit Wagon (K1Z)	Central	\$24,077.00
Prestige Ford	2018 Ford T-150 Transit Wagon (K1Z)	★ Southern	\$23,900.00
ALT - Duval Ford	2018 Ford T-150 Transit Wagon (K1Z)	Southern	\$24,102.00



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

8 PASSENGER VAN - RWD SPECIFICATION #36

2018 Ford T-150 Transit Wagon (K1Z)

THE FOLLOWING ITEMS WILL BE FACTORY INSTALLED ON THE BASE VEHICLE TO MEET THE MODEL NUMBER AND BUILD CODES OF THE VEHICLE LISTED. PLEASE REFER TO THE EMERGENCY VEHICLE LIGHTING AND SIRENS SECTION WITHIN THIS CONTRACT FOR DESCRIPTIONS, SPECIFICATIONS AND AWARDED VENDOR PRICING.

1. **ENGINE:**

- a. Manufacturer's standard engine, alternator, battery and cooling package.

2. **TRANSMISSION/AXLE:**

- a. Manufacturer's standard automatic transmission.
- b. Manufacturer's standard axle.
- c. Manufacturer's standard suspension system.

3. **PERFORMANCE ITEMS:**

- a. Manufacturer's standard power steering.
- b. Manufacturer's standard gauges.

4. **COMFORT ITEMS:**

- a. Manufacturer's standard air conditioning with 134A system.
- b. Manufacturer's standard tinted glass all around.
- c. Manufacturer's standard AM/FM stereo.
- d. Power windows, power door locks, cruise control and tilt steering wheel, if available.
- e. Manufacturer's standard floor covering.
- f. Manufacturer's standard production seats. Purchaser will select color at time of order.
- g. Keys: two (2) per vehicle, single key locking system, (each vehicle keyed differently).

5. **SAFETY ITEMS:**

- a. Dual outside mirrors and inside rearview mirror.
- b. Interior dome lights with left and right door activated switches.
- c. Manufacturer's standard air bags.

6. **BRAKES:**

- a. Four wheel anti-lock brake ABS system.

7. **TIRES AND WHEELS:**

- a. Manufacturer's standard tires and wheels.
- b. Manufacturer's spare tire and rim, if available.

8. CHASSIS, FRAME, CAB:

- a. Manufacturer's standard door arrangements with standard glass placement.
- b. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.
- c. Manufacturer's standard fuel tank.

DISCLOSURE: THE FLORIDA SHERIFFS ASSOCIATION WORKING IN CONJUNCTION WITH MANUFACTURERS, VENDORS AND DISTRIBUTORS OF VEHICLES/EQUIPMENT DOES THEIR BEST TO ENSURE MODEL NAMES, NUMBERS AND CODES REPRESENT THE LATEST INFORMATION AVAILABLE AT THE TIME THE BID DOCUMENTS ARE PREPARED. IT IS RECOMMENDED THAT YOU CONFIRM THIS INFORMATION WITH THE AWARDED VENDOR REPRESENTATIVE AT THE TIME YOU ARE REQUESTING A CONFIRMING QUOTE.



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

8 PASSENGER VAN - RWD SPECIFICATION #36

2018 Ford T-150 Transit Wagon (K1Z)

The Ford T-150 Transit Wagon (K1Z) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$23,825.00	\$24,028.00	\$23,825.00	\$23,900.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	T-150 Transit Wagon (K1Z)			
DEALER:	Duval Ford	Duval Ford	Prestige Ford	Prestige Ford
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$23,825.00	\$24,028.00	\$23,825.00	\$23,900.00

Order Code	Delete Options	Western & Northern	Central & Southern
	Power windows/door locks	NA	NA
D60C ¹	Cruise control/tilt steering wheel	\$100.00 ¹	NA
61A ¹	3rd row passenger seating <i>Requires: Dual Heavy-Duty Batteries (63E) and Heavy-Duty Alternator (63C) \$294 ¹</i>	\$30.00 ¹	NA

Order Code	Add Options	Western & Northern	Central & Southern
------------	-------------	-----------------------	-----------------------

Options are to be discounted below Manufacturer's Standard Retail Pricing (MSRP) or manufacturers published list price for any factory add options. Purchasers are encourage to negotiate pricing for options. Additional discounts for each add option shall be decided by the Vendor. Please refer to the Contract Terms and Conditions, Section 2.14 Option Pricing.

99G ¹ 99G ²	Engine upgrade - specify <i>3.5L EcoBoost® V6. Includes SEIC capability. ¹</i> <i>3.5 ECOBOOST ²</i>	\$1,864.00 ¹	\$1,864.00 ²
98C ¹ 98C ²	CNG model - specify <i>CNG/Propane Gaseous Engine Prep Package. Includes hardened engine intake and exhaust valves. Available with 3.7L V6 engine only. Not available with E-85 Flex-Fuel Capable 98F. ¹</i>	\$314.00 ¹	\$314.00 ²
98C ¹ 98C ²	Bi-fuel model - specify <i>CNG/Propane Gaseous Engine Prep Package. Includes hardened engine intake and exhaust valves. Available with 3.7L V6 engine only. Not available with E-85 Flex-Fuel Capable 98F. ¹</i>	\$314.00 ¹	\$314.00 ²
CNG ¹ DLR ²	CNG conversion (discuss with dealer) <i>Dedicated and Bi-Fuel Systems. •Single tank 24 GGE's Gasoline Gallon Equivalent (GGE). Requires 98C ¹</i> <i>16.4 GGE REQUIRES 98C ²</i>	\$13,500.00 ¹	\$12,500.00 ²
	LPG conversion (discuss with dealer)	NA	NA
67D* ¹ 67D ²	Electric brake controller <i>Trailer Brake Controller (TBC). Requires Cruise Control with Message Center. Requires Heavy-Duty Trailer Tow Package (53B) \$484. ¹</i>	\$229.00 ¹	\$229.00 ²
	Traction control	Std	Std
X7L ¹ Y7L ²	Limited slip differential <i>3.73 AXLE RATIO. FOR 99G ECOBOOST ENGINE USE X3L 3.31 AXLE RATIO. ¹</i>	\$324.00 ¹	\$324.00 ²
K1Z.302A ¹ XLT ²	Manufacturer's model upgrade package (specify pkg. bid) <i>K1Z model with 302A xlt package that Includes all xl content plus: SRW – Steel Wheel with Full Silver Wheel Cover, Grille Chrome with chrome surround, Halogen head lamps with chrome trim and AutoLamp, Rain-Sensing Automatic Windshield wipers, AM/FM stereo with digital clock, single-disc CD and audio input jack (Audio Pack 19), Carpeted, front and rear, Carpet Floor Mats, Rear Dome Lamp with Map Lights and Theater Dimming, Rear-Seat(s) Recline and Inboard Armrest and Manual driver-side lumbar support¹</i> <i>SEAT UPGRADE INCLUDES XLT TRIM²</i>	\$1,776.00 ¹	\$1,294.00 ²

VEHICLE:	T-150 Transit Wagon (K1Z)			
DEALER:	Duval Ford	Duval Ford	Prestige Ford	Prestige Ford
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$23,825.00	\$24,028.00	\$23,825.00	\$23,900.00

CB.21M ¹ XLT ²	Seat trim upgrade - specify <i>Cloth seats. Included in model upgrade¹</i>	\$99.00 ¹	\$1,290.00 ²
	Long wheel base	NA	NA
K1C.301A ¹ K1C ²	Medium roof <i>Transit 150 XL Wagon Med Roof Sliding Pass. 130 WB¹</i>	\$4,218.00 ¹	\$1,599.00 ²
	Glove compartment	Std	Std
58V ¹ 58V ²	AM/FM radio with single CD <i>Included in model upgrade¹</i>	\$129.00 ¹	\$129.00 ²
86F ¹ 86F ²	Additional Key(s) or Key Fob(s) when applicable <i>Side Mill Plain Key (Uncut) 1 164-R8062 Side Mill Plain Key (Cut) 1 164-R8063 Ford 4-Button Side Mill IKT Cargo Key (Uncut) (L,U,P,CD) 1 164-R8126 Ford 4-Button Side Mill IKT Cargo Key (Cut) (L,U,P,CD) 1 164-R8127 Ford Side Mill Non-IPATS Plain Grey Key (Uncut) 1 164-R8113 Ford Side Mill Non-IPATS Plain Grey Key (Cut) 1 164-R8114¹</i>	\$74.00 ¹	\$74.00 ²
	Remote keyless entry	Std	Std
761 ¹ XLT ²	Enhanced seat group <i>10-passenger¹</i>	\$1,194.00 ¹	\$1,294.00 ²
	Air conditioning - rear	Std	Std
	Side air bags	Std	Std
VV ¹	Vent visors - stick-on style	\$160.00 ¹	\$155.00
RS ¹	Rainshields - flange style	\$160.00 ¹	\$155.00
	Manual RH/LH door	NA	NA
	Dutch doors	NA	NA
942 ¹ 942 ²	Daytime running lights	\$44.00 ¹	\$44.00 ²
	Immobilize daytime running lights	Std	NA
92E ¹ 92E ²	Deep tint for base <i>Privacy Glass – Includes Rear-window Defogger (57N). Add \$115 for front 2 windows¹</i>	\$674.00 ¹	\$674.00 ²
59B ¹ DLR ²	Class III trailer wiring <i>Tow/Haul Mode with Trailer Wiring Provisions. Included with Heavy-Duty Tow Package (53B) See Package/Options page for package for content.¹</i>	\$294.00 ¹	\$95.00 ²
53B ¹ 53B ²	Class III hitch <i>Includes Tow/Haul Mode with Trailer Wiring Provisions (59B), 4-Pin/7-Pin Connector, Electric Brake Controller T ap-In Capability, Relay system for backup/B+/running lights, Frame mounted hitch receiver, and Tow/Haul Mode¹</i>	\$484.00 ¹	\$484.00 ²
N2 ¹	Nitrogen filled tires including spare tire	\$225.00 ¹	\$100.00
	Full size spare tire and rim	Std	Std
153 ²	Front license bracket	NC	NC ²
43B ¹ 43B ²	Backup alarm, factory installed	\$124.00 ¹	\$124.00 ²
BUA ¹ DLR ²	Backup alarm, dealer installed	\$120.00 ¹	\$120.00 ²

VEHICLE:	T-150 Transit Wagon (K1Z)			
DEALER:	Duval Ford	Duval Ford	Prestige Ford	Prestige Ford
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$23,825.00	\$24,028.00	\$23,825.00	\$23,900.00

	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle)- factory installed	Std	Std
BUC ¹ BUC ²	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle)- dealer installed <i>Typically for agencies that may want to have a "constant hot" camera to remain on while vehicle is in park controlled by an on/off switch. Provides constant surveillance. ¹</i>	\$695.00 ¹	NA ²
	Setina PB100A12 – 12" Aluminum Push Bumper	NA	NA
	Setina PB100A16 – 16" Aluminum Push Bumper	NA	NA
	Setina PB300 Push Bumper	NA	NA
	Go Rhino 5000 Series Push Bumpers	NA	NA
SAFET ¹ 761 ²	Optional equipment - specify <i>Fire Extinguisher, First Aid Kit and LED Road warning LED ¹</i> <i>10 PASSENGER SEATING ²</i>	\$545.00 ¹	\$1,194.00 ²
PAINT ¹ MP ²	Optional equipment - specify <i>For the following oem paint options use \$149; White Gold (Metallic) paint Blue Jeans (Metallic) paint Ingot Silver (Metallic) paint Green Gem (Metallic) paint Magnetic (Metallic) paint ¹</i> <i>METALLIC PAINT ²</i>	\$149.00 ¹	\$149.00 ²
2TONE ¹ 584 ²	Optional equipment - specify <i>Sail panels, tops of doors, top of quarter panels & roof ¹</i> <i>SYNC ²</i>	\$1,850.00 ¹	\$859.00 ²
FUEL SAVER ¹ 584 ²	Optional equipment - specify <i>Derive Brand: Speed Plus installed. Limits top speed and Fuel economy program is developed to maximize the fuel economy of your fleet. This program contains hundreds of precise changes in key areas of the vehicle calibration. By optimizing these parameters, you can reduce your vehicle's average fuel consumption by up to 12% annually. Proven Fuel Facts: -Increase your fleets overall Fuel Economy by up to 12%-10-30% Reduction in Idle Fuel Consumption -Fuel gains independently Lab Tested & Verified -50 State Emissions Legal -Reduces your company's Carbon Footprint -Prevents premature vehicle wear and prolongs the vehicles life cycle -Vehicle calibrations are programmed into the vehicle via Derive --Efficiency's exclusive hand-held programmer through the OBDII diagnostic port with no tools required ¹</i> <i>NAVIGATION SYSTEM ²</i>	\$569.00 ¹	\$1,910.00 ²
OPT EQUIP ¹ 99V ²	Optional equipment - specify <i>Universal laptop stand. For inverter use \$400 ¹</i> <i>3.2 I 5 DIESEL ²</i>	\$695.00 ¹	\$3,990.00 ²
LABOR ¹ DLR ²	Labor rate per hour <i>Labor rate per hour. Refer to Duval Ford's Emergency lighting price submission for Individual item labor-time. Rate includes professional EVT certified installation, proper wire (SXL, GXL) Heat rated loom, connectors, prep time and personal consultation. Volume discounts available for large quantity purchases, call dealer for quote¹</i>	\$130.00 ¹	\$95.00 ²
TEMP ¹ DLR ²	Temporary tag <i>- [] Per FSA Section 3.28, Vehicle tags and Title: Price listed Includes administrative costs for convenience fee, reimbursements for filing, obtaining or delivery of tag, or any costs over the original acquisition amount ¹</i>	\$16.00 ¹	\$15.00 ²
TX ¹ DLR ²	Transfer existing registration (must provide tag number) <i>- [] Per FSA Section 3.28, Vehicle tags and Title: Price listed Includes administrative costs for convenience fee, reimbursements for filing, obtaining or delivery of tag, or any costs over the original acquisition amount ¹</i> <i>INCLUDES 30.00 ADMIN FEE ²</i>	\$116.00 ¹	\$115.00 ²
TG ¹ DLR ²	New state tag (specify state, county, city, sheriff, etc.) <i>- [] Per FSA Section 3.28, Vehicle tags and Title: Price listed Includes administrative costs for convenience fee, reimbursements for filing, obtaining or delivery of tag, or any costs over the original acquisition amount ¹</i> <i>INCLUDES 30.00 ADMIN FEE ²</i>	\$216.00 ¹	\$160.00 ²

VEHICLE:	T-150 Transit Wagon (K1Z)			
DEALER:	Duval Ford	Duval Ford	Prestige Ford	Prestige Ford
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$23,825.00	\$24,028.00	\$23,825.00	\$23,900.00

MPP575 ¹	Maintenance Plan - specify 5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ¹	\$1,860.00 ¹	NA
MPP675 ¹	Maintenance Plan - specify 6 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ¹	\$1,905.00 ¹	NA
MPP610 ¹	Maintenance Plan - specify 6 Year 100,000 mile Premium Maintenance Plan. 20 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ¹	\$2,400.00 ¹	NA
DB575 ¹ FP ²	Warranty - specify 5 Yr 75,000 mile zero deductible BASECare plan. 5 Yr 100,000 mile zero deductible use \$2330. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail Protect July 2017 Pricing Guide Add \$605 for Emergency, Police or Fire Use. ¹ 5/100 POWERTRAIN CARE 0 DED ²	\$1,725.00 ¹	\$1,925.00 ²
DE575 ¹ FP ²	Warranty - specify 5 Yr 75,000 mile zero deductible EXTRACare plan. 5 Yr 100,000 mile zero deductible use \$2795. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail Protect July 2017 Pricing Guide Add \$555 for Emergency, Police or Fire Use. ¹ 5/100 BASE CARE 0 DED ²	\$1,990.00 ¹	\$2,330.00 ²
DP575 ¹ FP ²	Warranty - specify 5 Yr 75,000 mile zero deductible PREMIUMCare plan. 5 Yr 100,000 mile zero deductible use \$3520. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail Protect July 2017 Pricing Guide Add \$505 for Emergency, Police, or Fire use. ¹ 5/100 EXTRA CARE 0 DED ²	\$2,745.00 ¹	\$2,795.00 ²



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

8 PASSENGER VAN - RWD SPECIFICATION #36

2018 Ford T-150 Transit Wagon (K1Z)

(Alternate Dealer Option)

The Ford T-150 Transit Wagon (K1Z) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$24,391.00	\$24,241.00	\$24,077.00	\$24,102.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	T-150 Transit Wagon (K1Z) (ALTERNATE DEALERS)			
DEALER:	Coggin Ford	Coggin Ford	Duval Ford	Duval Ford
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$24,391.00	\$24,241.00	\$24,077.00	\$24,102.00

Order Code	Delete Options	Western & Northern	Central & Southern
	Power windows/door locks	NA	NA
D-60C ¹ D60C ²	Cruise control/tilt steering wheel	\$100.00 ¹	\$100.00 ²
61A ²	3rd row passenger seating <i>Requires: Dual Heavy-Duty Batteries (63E) and Heavy-Duty Alternator (63C) \$294²</i>	NA	\$30.00 ²

Order Code	Add Options	Western & Northern	Central & Southern
------------	-------------	-----------------------	-----------------------

Options are to be discounted below Manufacturer's Standard Retail Pricing (MSRP) or manufacturers published list price for any factory add options. Purchasers are encourage to negotiate pricing for options. Additional discounts for each add option shall be decided by the Vendor. Please refer to the Contract Terms and Conditions, Section 2.14 Option Pricing.

99G ¹ 99G ²	Engine upgrade - specify <i>Engine: 3.5L EcoBoost V6 Includes SEIC capability. Includes: -3.31 Axle Ratio¹ 3.5L EcoBoost® V6. Includes SEIC capability.²</i>	\$1,864.00 ¹	\$1,864.00 ²
98C ¹ 98C ²	CNG model - specify <i>CNG Gaseous Engine Prep Package: Includes hardened engine intake and exhaust valves.¹ CNG/Propane Gaseous Engine Prep Package. Includes hardened engine intake and exhaust valves. Available with 3.7L V6 engine only. Not available with E-85 Flex-Fuel Capable 98F.²</i>	\$314.00 ¹	\$314.00 ²
98C ¹ 98C ²	Bi-fuel model - specify <i>CNG/Propane Gaseous Engine Prep Package Includes hardened engine intake and exhaust valves.¹ CNG/Propane Gaseous Engine Prep Package. Includes hardened engine intake and exhaust valves. Available with 3.7L V6 engine only. Not available with E-85 Flex-Fuel Capable 98F.²</i>	\$314.00 ¹	\$314.00 ²
CNG ¹ CNG ²	CNG conversion (discuss with dealer) <i>INCLUDED CNG CONVERSION¹ Dedicated and Bi-Fuel Systems. •Single tank 24 GGE's Gasoline Gallon Equivalent (GGE). Requires 98C²</i>	\$12,989.00 ¹	\$13,500.00 ²
98C/LPG ¹	LPG conversion (discuss with dealer) <i>INCLUDED LPG CONVERSION¹</i>	\$10,218.00 ¹	NA
67D ¹ 67D* ²	Electric brake controller <i>Requires Trailer Tow Package \$480 & Cruise Control \$320¹ Trailer Brake Controller (TBC). Requires Cruise Control with Message Center. Requires Heavy-Duty Trailer Tow Package (53B) \$484.²</i>	\$229.00 ¹	\$229.00 ²
	Traction control	Std	Std
X7L ¹ X7L ²	Limited slip differential <i>3.73 Limited-Slip Axle Ratio¹ 3.73 AXLE RATIO. FOR 99G ECOBOOST ENGINE USE X3L 3.31 AXLE RATIO.²</i>	\$324.00 ¹	\$324.00 ²

VEHICLE:	T-150 Transit Wagon (K1Z) (ALTERNATE DEALERS)			
DEALER:	Coggin Ford	Coggin Ford	Duval Ford	Duval Ford
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$24,391.00	\$24,241.00	\$24,077.00	\$24,102.00
K1C-302A ¹ K1Z.302A ²	Manufacturer's model upgrade package (specify pkg. bid) <i>Order Code 302A XLT Trim Level Includes: Tires: 235/65R16C AS BSW, Wheels 16" Steel w/Full Black/Silver Cover, Dual Bucket Seats w/Dr Manual Lumbar (21L), 2-way manual driver & front pass. seats w/ inboard armrests. Driver & Pass Thoraxes Airbags, Safety Canopy Side Curtain Airbags, Cloth Front Bucket Seats, Radio: AM/FM Single-CD Stereo w/audio input jack and 4" multi-function display. Exterior Upgrade Package Includes chrome headlamp trim, chrome grille and grille surround. Cruise Control w/Message Center, Vinyl Sun Visors, illuminated vanity mirrors. ¹</i> <i>K1Z model with 302A xlt package that Includes all xl content plus: SRW – Steel Wheel with Full Silver Wheel Cover, Grille Chrome with chrome surround, Halogen head lamps with chrome trim and AutoLamp, Rain-Sensing Automatic Windshield wipers, AM/FM stereo with digital clock, single-disc CD and audio input jack (Audio Pack 19), Carpeted, front and rear, Carpet Floor Mats, Rear Dome Lamp with Map Lights and Theater Dimming, Rear-Seat(s) Recline and Inboard Armrest and Manual driver-side lumbar support²</i>		\$1,294.00 ¹	\$1,776.00 ²
21L ¹ CB.21M ²	Seat trim upgrade - specify <i>Cloth seats. Included in model upgrade ²</i>		\$99.00 ¹	\$99.00 ²
	Long wheel base		NA	NA
K1C ¹ K1C.301A ²	Medium roof <i>Transit 150 XL Wagon Med Roof Sliding Pass. 130 WB ²</i>		\$1,599.00 ¹	\$4,218.00 ²
	Glove compartment		Std	Std
58V ¹ 58V ²	AM/FM radio with single CD <i>Included in model upgrade ²</i>		\$129.00 ¹	\$129.00 ²
3K ¹ 86F ²	Additional Key(s) or Key Fob(s) when applicable <i>THIRD KEY PRICING IS FOR 1 KEY WITH NO PROGRAMMING. PLEASE CALL DEALER FOR KEY PRICING FOR PROGRAMMABLE KEYS. \$275 FOR KEY FOBS. ¹</i> <i>Side Mill Plain Key (Uncut) 1 164-R8062 Side Mill Plain Key (Cut) 1 164-R8063 Ford 4-Button Side Mill IKT Cargo Key (Uncut) (L,U,P,CD) 1 164-R8126 Ford 4-Button Side Mill IKT Cargo Key (Cut) (L,U,P,CD) 1 164-R8127 Ford Side Mill Non-IPATS Plain Grey Key (Uncut) 1 164-R8113 Ford Side Mill Non-IPATS Plain Grey Key (Cut) 1 164-R8114 ²</i>		\$100.00 ¹	\$74.00 ²
	Remote keyless entry		Std	Std
761 ¹ 761 ²	Enhanced seat group <i>10 PASSENGER ¹</i> <i>10-passenger ²</i>		\$1,194.00 ¹	\$1,194.00 ²
	Air conditioning - rear		Std	Std
	Side air bags		Std	Std
R/V-S ¹ VV ²	Vent visors - stick-on style		\$149.00 ¹	\$160.00 ²
R/V-F ¹ RS ²	Rainshields - flange style		\$169.00 ¹	\$160.00 ²
	Manual RH/LH door		NA	NA
	Dutch doors		NA	NA
942 ¹ 942 ²	Daytime running lights		\$44.00 ¹	\$44.00 ²
	Immobilize daytime running lights		NA	Std
92E ¹ 92E ²	Deep tint for base <i>PRIVACY GLASS ~~/~/~ TINT Dealer Installed legal Tint on all Windows \$598 including front door glass ¹</i> <i>Privacy Glass – Includes Rear-window Defogger (57N). Add \$115 for front 2 windows ²</i>		\$674.00 ¹	\$674.00 ²

VEHICLE:	T-150 Transit Wagon (K1Z) (ALTERNATE DEALERS)			
DEALER:	Coggin Ford	Coggin Ford	Duval Ford	Duval Ford
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$24,391.00	\$24,241.00	\$24,077.00	\$24,102.00
59B ¹ 59B ²	Class III trailer wiring <i>Factory Towing Provision Package Includes: Tow/Haul Mode w/Trailering Wiring Provisions, trailer wiring harness to rear of vehicle for upfit, trailer stability control (TSC), 4/7 pin connector assembly and rear jumper.</i> ¹ <i>Tow/Haul Mode with Trailer Wiring Provisions. Included with Heavy-Duty Tow Package (53B) See Package/Options page for package for content.</i> ²		\$294.00 ¹	\$294.00 ²
53B/C3-HTH ¹ 53B ²	Class III hitch <i>Class III Rec Hitch with Factory Heavy-Duty Trailer Tow Provision Package & 2' Bar & Ball w/ Factory Frame Mounted Hitch Receiver</i> ¹ <i>Includes Tow/Haul Mode with Trailer Wiring Provisions (59B), 4-Pin/7-Pin Connector, Electric Brake Controller Tap-In Capability, Relay system for backup/B+/running lights, Frame mounted hitch receiver, and Tow/Haul Mode</i> ²		\$524.00 ¹	\$484.00 ²
N2 ²	Nitrogen filled tires including spare tire		NA	\$225.00 ²
	Full size spare tire and rim		Std	Std
153 ¹	Front license bracket		NC ¹	NC
43B ¹ 43B ²	Backup alarm, factory installed		\$124.00 ¹	\$124.00 ²
BUA ¹ BUA ²	Backup alarm, dealer installed		\$124.00 ¹	\$120.00 ²
	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle)- factory installed		Std	Std
BUC ¹ BUC ²	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle)- dealer installed <i>Typically for agencies that may want to have a "constant hot" camera to remain on while vehicle is in park controlled by an on/off switch. Provides constant surveillance.</i> ²		\$695.00 ¹	\$695.00 ²
	Setina PB100A12 – 12" Aluminum Push Bumper		NA	NA
	Setina PB100A16 – 16" Aluminum Push Bumper		NA	NA
	Setina PB300 Push Bumper		NA	NA
	Go Rhino 5000 Series Push Bumpers		NA	NA
86N ¹ SAFET ²	Optional equipment - specify <i>Factory Rubber Floor Mats ~~~ WT/ Floor Liners for front mats = \$197</i> ¹ <i>Fire Extinguisher, First Aid Kit and LED Road warning LED</i> ²		\$59.00 ¹	\$545.00 ²
68J ¹ PAINT ²	Optional equipment - specify <i>Long Running Boards</i> ¹ <i>For the following oem paint options use \$149; White Gold (Metallic) paint Blue Jeans (Metallic) paint Ingot Silver (Metallic) paint Green Gem (Metallic) paint Magnetic (Metallic) paint</i> ²		\$654.00 ¹	\$149.00 ²
67D ¹ 2TONE ²	Optional equipment - specify <i>Electric Brake Controller - Includes Req. Towing Package and Cruise control</i> ¹ <i>Sail panels, tops of doors, top of quarter panels & roof</i> ²		\$1,039.00 ¹	\$1,850.00 ²
15C ¹ FUEL SAVER ²	Optional equipment - specify <i>Wheel Well Liners</i> ¹ <i>Derive Brand: Speed Plus installed. Limits top speed and Fuel economy program is developed to maximize the fuel economy of your fleet. This program contains hundreds of precise changes in key areas of the vehicle calibration. By optimizing these parameters, you can reduce your vehicle's average fuel consumption by up to 12% annually. Proven Fuel Facts: -Increase your fleets overall Fuel Economy by up to 12%-10-30% Reduction in Idle Fuel Consumption -Fuel gains independently Lab Tested & Verified -50 State Emissions Legal -Reduces your company's Carbon Footprint -Prevents premature vehicle wear and prolongs the</i>		\$294.00 ¹	\$569.00 ²

VEHICLE:	T-150 Transit Wagon (K1Z) (ALTERNATE DEALERS)			
DEALER:	Coggin Ford	Coggin Ford	Duval Ford	Duval Ford
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$24,391.00	\$24,241.00	\$24,077.00	\$24,102.00

	vehicles life cycle -Vehicle calibrations are programmed into the vehicle via Derive --Efficiency's exclusive hand-held programmer through the OBDII diagnostic port with no tools required ²		
RS/SK ¹ OPT EQUIP ²	Optional equipment - specify DOT Road Side Safety Kit = 5lbs ABC Fire Extinguisher, First Aid Kit & Three (3) Road Side Reflective Triangle in a Case ¹ Universal laptop stand. For inverter use \$400 ²	\$269.00 ¹	\$695.00 ²
LABOR ¹ LABOR ²	Labor rate per hour HOURLY RATE ¹ Labor rate per hour. Refer to Duval Ford's Emergency lighting price submission for Individual item labor-time. Rate includes professional EVT certified installation, proper wire (SXL, GXL) Heat rated loom, connectors, prep time and personal consultation. Volume discounts available for large quantity purchases, call dealer for quote ²	\$100.00 ¹	\$130.00 ²
TEMP ¹ TEMP ²	Temporary tag - [] Per FSA Section 3.28, Vehicle tags and Title: Price listed Includes administrative costs for convenience fee, reimbursements for filing, obtaining or delivery of tag, or any costs over the original acquisition amount ² Admin Cost \$26.00 ¹	\$45.00 ¹	\$16.00 ²
TRANS ¹ TX ²	Transfer existing registration (must provide tag number) - [] Per FSA Section 3.28, Vehicle tags and Title: Price listed Includes administrative costs for convenience fee, reimbursements for filing, obtaining or delivery of tag, or any costs over the original acquisition amount ² Admin Cost \$91.25 ¹	\$169.00 ¹	\$116.00 ²
NEWT ¹ TG ²	New state tag (specify state, county, city, sheriff, etc.) - [] Per FSA Section 3.28, Vehicle tags and Title: Price listed Includes administrative costs for convenience fee, reimbursements for filing, obtaining or delivery of tag, or any costs over the original acquisition amount ² Admin Cost \$71.95 ¹	\$189.00 ¹	\$216.00 ²
MPP575 ²	Maintenance Plan - specify 5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ²	NA	\$1,860.00 ²
MPP675 ²	Maintenance Plan - specify 6 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ²	NA	\$1,905.00 ²
MPP610 ²	Maintenance Plan - specify 6 Year 100,000 mile Premium Maintenance Plan. 20 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ²	NA	\$2,400.00 ²
DB575 ²	Warranty - specify CALL FOR PRICING ¹ 5 Yr 75,000 mile zero deductible BASECare plan. 5 Yr 100,000 mile zero deductible use \$2330. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail Protect July 2017 Pricing Guide Add \$605 for Emergency, Police or Fire Use. ²	NA ¹	\$1,725.00 ²
DE575 ²	Warranty - specify 5 Yr 75,000 mile zero deductible EXTRACare plan. 5 Yr 100,000 mile zero deductible use \$2795. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail Protect July 2017 Pricing Guide Add \$555 for Emergency, Police or Fire Use. ²	NA	\$1,990.00 ²
DP575 ²	Warranty - specify 5 Yr 75,000 mile zero deductible PREMIUMCare plan. 5 Yr 100,000 mile zero deductible use \$3520. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail Protect July 2017 Pricing Guide Add \$505 for Emergency, Police, or Fire use. ²	NA	\$2,745.00 ²