



**Base Unit** 

# FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Name of Dealership	Type of Vehicle	Zone	Price
SKID STEER LOADER - 3100 LB OPERATING C	APACITY TRACKED ONLY (Spe	ecification #27)	
Bobcat Company	2018 Bobcat T750	Western	\$50,616.00
	2018 Bobcat T750	Western	NB
Bobcat Company	2018 Bobcat T750	Northern	\$50,616.00
	2018 Bobcat T750	Northern	NB
Bobcat Company	2018 Bobcat T750	Central	\$50,616.00
	2018 Bobcat T750	Central	NB
Bobcat Company	2018 Bobcat T750	Southern	\$50,616.00
	2018 Bobcat T750	Southern	NB
Trekker Group	2018 Case TR310	Western	\$42,702.00
•	2018 Case TR310	Western	NB
Trekker Group	2018 Case TR310	Northern	\$40,668.00
-	2018 Case TR310	Northern	NB
Trekker Group	2018 Case TR310	Central	\$40,668.00
	2018 Case TR310	Central	NB
Trekker Group	2018 Case TR310	Southern	\$40,668.00
	2018 Case TR310	Southern	NB
Price Extension from FSA16-VEH14.0 - See Ring Power Rollover	2018 Caterpillar 279D	Western	NB
	2018 Caterpillar 279D	Western	NB
Price Extension from FSA16-VEH14.0 - See Ring Power Rollover	2018 Caterpillar 279D	Northern	NB
	2018 Caterpillar 279D	Northern	NB
Price Extension from FSA16-VEH14.0 - See Ring Power Rollover	2018 Caterpillar 279D	Central	NB
	2018 Caterpillar 279D	Central	NB
Kelly Tractor	2018 Caterpillar 279D	Southern	\$51,268.00
	2018 Caterpillar 279D	Southern	NB
Nortrax, Inc.	2018 John Deere 331G	Western	\$54,645.00
	2018 John Deere 331G	Western	NB
Nortrax, Inc.	2018 John Deere 331G	Northern	\$54,645.00

	2018 John Deere 331G	Northern	NB
Everglades Farm Equipment	2018 John Deere 331G	Central	\$51,476.00
ALT - Nortrax, Inc.	2018 John Deere 331G	Central	\$52,965.00
Everglades Farm Equipment	2018 John Deere 331G	Southern	\$51,476.00
ALT - Nortrax, Inc.	2018 John Deere 331G	Southern	\$52,965.00
Futch's Tractor Depot	2018 Kubota SVL75-2	★Western	\$38,500.00
ALT - Ridge Equipment Co. Inc.	2018 Kubota SVL75-2	Western	\$39,350.00
Futch's Tractor Depot	2018 Kubota SVL75-2	<b>★</b> Northern	\$38,200.00
ALT - Ridge Equipment Co. Inc.	2018 Kubota SVL75-2	Northern	\$39,250.00
Futch's Tractor Depot	2018 Kubota SVL75-2	<b>★</b> Central	\$38,200.00
ALT - Ridge Equipment Co. Inc.	2018 Kubota SVL75-2	Central	\$39,250.00
Futch's Tractor Depot	2018 Kubota SVL75-2	★Southern	\$38,500.00
ALT - Ridge Equipment Co. Inc.	2018 Kubota SVL75-2	Southern	\$39,350.00
Cowin Equipment Company Inc	2018 Takeuchi TL12	Western	\$68,630.00
	2018 Takeuchi TL12	Western	NB
Flagler Construction Equipment, LLC.	2018 Takeuchi TL12	Northern	\$68,525.00
	2018 Takeuchi TL12	Northern	NB
Flagler Construction Equipment, LLC.	2018 Takeuchi TL12	Central	\$68,525.00
	2018 Takeuchi TL12	Central	NB
Flagler Construction Equipment, LLC.	2018 Takeuchi TL12	Southern	\$68,525.00
	2018 Takeuchi TL12	Southern	NB
Cowin Equipment Company Inc	2018 Volvo MCT135C	Western	\$49,729.00
	2018 Volvo MCT135C	Western	NB
Flagler Construction Equipment, LLC.	2018 Volvo MCT135C	Northern	\$51,650.00
	2018 Volvo MCT135C	Northern	NB
Flagler Construction Equipment, LLC.	2018 Volvo MCT135C	Central	\$51,650.00
	2018 Volvo MCT135C	Central	NB
Flagler Construction Equipment, LLC.	2018 Volvo MCT135C	Southern	\$51,650.00
	2018 Volvo MCT135C	Southern	NB





## FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

### SKID STEER LOADER - 3100 LB OPERATING CAPACITY TRACKED ONLY SPECIFICATION #27

2018 Bobcat T750

2018 Case TR310

2018 Caterpillar 279D

2018 John Deere 331G

2018 Kubota SVL75-2

2018 Takeuchi TL12

2018 Volvo MCT135C

THE FOLLOWING ITEMS WILL BE FACTORY INSTALLED ON THE BASE VEHICLE/EQUIPMENT TO MEET THE MODEL NUMBER AND BUILD CODES OF THE VEHICLE LISTED.

#### 1. ENGINE:

- a. Minimum 3 cylinder 74 HP Diesel
- b. Spin on type filters
- c. Dry type air filters

#### 2. TRANSMISSION:

- a. Hydrostatic drive
- b. Forward, reverse, travel speed controlled by two hand levers

#### 3. OPERATOR ENVIRONMENT:

- a. OSHA approved ROPS canopy shall be integral
- b. Front and rear work lights, hazard lights
- c. Engine monitoring system or gauges, with audible alarm
- d. Horn and backup alarm

#### 4. BRAKES:

- a. Parking brake
- b. Hydrostatic braking

#### 5. BUCKET:

- a. Minimum 66" construction bucket
- b. Bolt on, replaceable cutting edge for bucket
- c. Operating capacity 3,100 lbs. minimum

DISCLOSURE: THE FLORIDA SHERIFFS ASSOCIATION WORKING IN CONJUNCTION WITH MANUFACTURERS, VENDORS AND DISTRIBUTORS OF VEHICLES/EQUIPMENT DOES THEIR BEST TO ENSURE MODEL NAMES, NUMBERS AND CODES REPRESENT

THE LATEST INFORMATION AVAILABLE AT THE TIME THE BID DOCUMENTS ARE PREPARED. IT IS RECOMMENDED THAT YOU CONFIRM THIS INFORMATION WITH THE AWARDED VENDOR REPRESENTATIVE AT THE TIME YOU ARE REQUESTING A CONFIRMING QUOTE.





## FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

### SKID STEER LOADER - 3100 LB OPERATING CAPACITY TRACKED ONLY SPECIFICATION #27

#### **2018 John Deere 331G**

The John Deere 331G purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE: Western Northern Central Southern BASE PRICE: \$54,645.00 \$54,645.00 \$51,476.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE: 331G

**DEALER:** Nortrax, Inc. Nortrax, Inc. Everglades Farm Equipment Everglades Farm Equipment

**ZONE:** Western Northern Central Southern **BASE PRICE:** \$54,645.00 \$54,645.00 \$51,476.00

Order Code	Delete Options	Western & Northern	Central & Southern
JD 317G <sup>1</sup> 317 <sup>2</sup>	Optional equipment - specify Downgrade to John Deere model 317G 1 DOWNGRADE TO JOHN DEERE 317G 2	(\$10,370.00) <sup>1</sup>	(\$9,686.00) <sup>2</sup>
JD 323E <sup>1</sup> 323 <sup>2</sup>	Optional equipment - specify Downgrade to John Deere model 323E 1 DOWNGRADE TO JOHN DEERE 323E 2	(\$7,287.00) <sup>1</sup>	(\$7,486.00) <sup>2</sup>
JD 325G <sup>1</sup>	Optional equipment - specify Downgrade to John Deere model 325G, when available 1	(\$5,777.00) <sup>1</sup>	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
Non-Specified Options Discount 25% <sup>1</sup>	Optional equipment - specify Discount Option: A discount of 25% off manufacturer's current published retail price will be applied to all non-specified factory options, on base units and any optional models. 1	NA <sup>1</sup>	NA

Western Central
Order Code Add Options & Northern & Southern

Options are to be discounted below Manufacturer's Standard Retail Pricing (MSRP) or manufacturers published list price for any factory add options. Purchasers are encourage to negotiate pricing for options. Additional discounts for each add option shall be decided by the Vendor. Please refer to the Contract Terms and Conditions, Section 2.14 Option Pricing.

JD 333G <sup>1</sup> 333 <sup>2</sup>	Optional equipment - specify Upgrade to John Deere model 333G 1 UPGRADE TO JOHN DEERE 333G 2	\$8,015.00 <sup>1</sup>	\$8,514.00 <sup>2</sup>
0102KV/1002/9000 <sup>1</sup> CAB/AC <sup>2</sup>	Optional equipment - specify  PA30 Auger drive unit equipped with 4" bit 1  ENCLOSED CAB WITH AIR CONDITIONING 2	\$2,589.00 <sup>1</sup>	\$3,975.00 <sup>2</sup>
1520T <sup>1</sup> HI-FLOW <sup>2</sup>	Optional equipment - specify BR72 Pickup broom attachment <sup>1</sup> HIGH-FLOW HYDRAULICS <sup>2</sup>	\$4,533.00 <sup>1</sup>	\$1,825.00 <sup>2</sup>

**VEHICLE:** 331G

**DEALER:** Nortrax, Inc. Nortrax, Inc. Everglades Farm Equipment Everglades Farm Equipment

**ZONE:** Western Northern Central Southern **BASE PRICE:** \$54,645.00 \$54,645.00 \$51,476.00

0300KV/AT394637 <sup>1</sup> RIDE CTRL <sup>2</sup>	Optional equipment - specify  BA72 Angle broom attachment 1	\$6,245.00 <sup>1</sup>	\$1,080.00 <sup>2</sup>
7500T/1009/9500 <sup>1</sup> REV. FAN <sup>2</sup>	RIDE CONTROL <sup>2</sup> Optional equipment - specify BH11 Backhoe attachment <sup>1</sup> REVERSING FAN DRIVE <sup>2</sup>	\$13,876.00 <sup>1</sup>	\$760.00 <sup>2</sup>
0283KV <sup>1</sup> WEIGHTS <sup>2</sup>	Optional equipment - specify  GS84 Scrap grapple 1  COUNTERWEIGHTS, PRICED PER SET 2	\$5,071.00 <sup>1</sup>	\$350.00 <sup>2</sup>
AT417602 <sup>1</sup> SEVR. DOOR <sup>2</sup>	Optional equipment - specify Severe duty cab door 1 SEVERE DUTY DOOR - AT438266 2	\$3,107.00 <sup>1</sup>	\$3,050.00 <sup>2</sup>
OATAT <sup>1</sup> AUGER <sup>2</sup>	Optional equipment - specify MP84B 84" Multi-purpose bucket 1 PA30 AUGER DRIVE WITH 4" AUGER BIT 2	\$4,725.00 <sup>1</sup>	\$2,525.00 <sup>2</sup>
1507T <sup>1</sup> P-BROOM <sup>2</sup>	Optional equipment - specify 48" Heavy duty forks, 5,000 lb. capacity 1 BR72 PICKUP BROOM ATTACHMENT 2	\$1,473.00 <sup>1</sup>	\$5,290.00 <sup>2</sup>
5204 <sup>1</sup> A-BROOM <sup>2</sup>	Optional equipment - specify Enclosed cab with air conditioning 1 BA72 ANGLE BROOM ATTACHMENT 2	\$3,400.00 <sup>1</sup>	\$6,185.00 <sup>2</sup>
3002 <sup>1</sup> S-GRAPPLE <sup>2</sup>	Optional equipment - specify High-flow hydraulics system 1 GS84 SCRAP GRAPPLE 2	\$1,830.00 <sup>1</sup>	\$4,530.00 <sup>2</sup>
3100 <sup>1</sup> MP BKT <sup>2</sup>	Optional equipment - specify  Ride control  MP84B 84" MULTI-PURPOSE BUCKET 2	\$960.00 <sup>1</sup>	\$4,725.00 <sup>2</sup>
6501 <sup>1</sup> FORKS <sup>2</sup>	Optional equipment - specify  Reversing fan drive 1  48" HEAVY DUTY PALLET FORKS 2	\$646.00 <sup>1</sup>	\$1,315.00 <sup>2</sup>
0252KV <sup>1</sup> A-BROOM2 <sup>2</sup>	Optional equipment - specify 42" Rail pallet forks 1 BA84 84" ANGLE BROOM ATTACHMENT 2	\$744.00 <sup>1</sup>	\$6,240.00 <sup>2</sup>
0301KV <sup>1</sup> P-BROOM2 <sup>2</sup>	Optional equipment - specify  BA84 84" Angle broom 1  BP84 84" PICKUP BROOM ATTACHMENT 2	\$6,645.00 <sup>1</sup>	\$6,860.00 <sup>2</sup>
0311KV <sup>1</sup> HAMMER <sup>2</sup>	Optional equipment - specify BP84 84" Pickup broom 1 HH80 HYDRAULIC HAMMER 2	\$7,106.00 <sup>1</sup>	\$12,460.00 <sup>2</sup>
0450T/1002 <sup>1</sup> CAMERA <sup>2</sup>	Optional equipment - specify HH80 Hydraulic hammer 1 IN CAB REAR VIEW CAMERA 2	\$12,862.00 <sup>1</sup>	\$820.00 <sup>2</sup>

VEHICLE: 331G

**DEALER:** Nortrax, Inc. Nortrax, Inc. Everglades Farm Equipment Everglades Farm Equipment

**ZONE:** Western Northern Central Southern **BASE PRICE:** \$54,645.00 \$54,645.00 \$51,476.00

5550 <sup>1</sup> LM BKT <sup>2</sup>	Optional equipment - specify Deluxe LED lighting package 1 90" LIGHT MATERIAL BUCKET WITH EDGE 2	\$684.00 <sup>1</sup>	\$2,500.00 <sup>2</sup>
5001 <sup>1</sup> NA <sup>2</sup>	Optional equipment - specify Powered quick-attach for bucket coupler system 1	\$550.00 <sup>1</sup>	NA <sup>2</sup>
Non-Specified Options Discount 25% <sup>1</sup> 15% <sup>2</sup>	Optional equipment - specify Discount Option: A discount of 25% off manufacturer's current published retail price will be applied to all non-specified factory options, on base units and any optional models.   DISCOUNT OFF MSRP ON OPTIONS & NON-SPECIFIED OPTIONAL MODELS PER SPEC# 27, INCLUDES ANY FREIGHT & REQUIRED INSTALLATION COSTS 2	NA <sup>1</sup>	Std <sup>2</sup>
	Temporary tag	NA	NA
	Transfer existing registration (must provide tag number)	NA	NA
	New state tag (specify state, county, city, sheriff, etc.)	NA	NA
	Maintenance Plan – specify Please call for quote. 1	NA <sup>1</sup>	NA
	Maintenance Plan – specify Please call for quote. 1	NA <sup>1</sup>	NA
1YR <sup>2</sup>	Warranty - specify Please call for quote.  MACHINE WARRANTY-PARTS & LABOR-DOES NOT INCLUDE TRANSPORTATION 2	NA <sup>1</sup>	NA <sup>2</sup>
3YR <sup>2</sup>	Warranty - specify Please call for quote.  POWERTRAIN WARRANTY-3YR OR 2000HRS-DOES NOT INCLUDE TRANSPORTATION 2	NA <sup>1</sup>	NA <sup>2</sup>
25% Discount <sup>1</sup> 15% <sup>2</sup>	Discount percentage off Manufacturers Current Published Retail prices for non-specified options and any optional models bid. This discount ONLY APPLIES to a downgrade or an upgrade to the model listed in this specification. It does not apply to a completely different make or model. (The discount is applied to the manufacturer's current published retail prices.) Discount Option: A discount of 25% off manufacturer's current published retail price will be applied to all non-specified factory options, on base units and any optional models.   DISCOUNT OFF MSRP ON OPTIONS & NON-SPECIFIED OPTIONAL MODELS PER SPEC# 27, INCLUDES ANY FREIGHT & REQUIRED INSTALLATION COSTS 2	NA <sup>1</sup>	Std <sup>2</sup>





## FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

### SKID STEER LOADER - 3100 LB OPERATING CAPACITY TRACKED ONLY SPECIFICATION #27

#### 2018 John Deere 331G

(Alternate Dealer Option)

The John Deere 331G purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE: Western Northern Central Southern

BASE PRICE: -- No bid -- \$52,965.00 \$52,965.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

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NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

**VEHICLE:** 331G (ALTERNATE DEALERS)

**DEALER:** Nortrax, Inc. Nortrax, Inc.

 ZONE:
 Western
 Northern
 Central
 Southern

 BASE PRICE:
 -- No bid - -- No bid - \$52,965.00
 \$52,965.00

		Western	
Order Code	Delete Options	& Northern	Central & Southern
JD 317G <sup>2</sup>	Optional equipment - specify  Downgrade to John Deere model 317G <sup>2</sup>		$(\$10,370.00)^2$
JD 323E <sup>2</sup>	Optional equipment - specify Downgrade to John Deere model 323E 2		(\$7,287.00) <sup>2</sup>
JD 325G <sup>2</sup>	Optional equipment - specify  Downgrade to John Deere model 325G, when available 2		$(\$5,777.00)^2$
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional equipment - specify		NA
Non-Specified Options Discount 25% <sup>2</sup>	Optional equipment - specify Discount Option: A discount of 25% off manufacturer's current published retail price will be applied to all non-specified factory options, on base units and any optional models. 2		NA <sup>2</sup>

Western & Central
Northern& Southern

Order Code Add Options

Options are to be discounted below Manufacturer's Standard Retail Pricing (MSRP) or manufacturers published list price for any factory add options. Purchasers are encourage to negotiate pricing for options. Additional discounts for each add option shall be decided by the Vendor. Please refer to the Contract Terms and Conditions, Section 2.14 Option Pricing.

JD 333G <sup>2</sup>	Optional equipment - specify Upgrade to John Deere model 333G <sup>2</sup>	\$8,015.00 <sup>2</sup>
0102KV/1002/9000 <sup>2</sup>	Optional equipment - specify PA30 Auger drive unit equipped with 4" bit 2	\$2,589.00 <sup>2</sup>
1520T <sup>2</sup>	Optional equipment - specify BR72 Pickup broom attachment <sup>2</sup>	\$4,533.00 <sup>2</sup>
0300KV/AT394637 <sup>2</sup>	Optional equipment - specify BA72 Angle broom attachment <sup>2</sup>	\$6,245.00 <sup>2</sup>
7500T/1009/9500 <sup>2</sup>	Optional equipment - specify BH11 Backhoe attachment <sup>2</sup>	\$13,876.00 <sup>2</sup>

**VEHICLE:** 331G (ALTERNATE DEALERS)

**DEALER:** Nortrax, Inc. Nortrax, Inc.

 ZONE:
 Western
 Northern
 Central
 Southern

 BASE PRICE:
 -- No bid - -- No bid - \$52,965.00
 \$52,965.00

DASE PRICE:	No bid	No bid	\$52,965.00	\$52,965.00	
0283KV <sup>2</sup>	Optional equipment - sp GS84 Scrap grapple <sup>2</sup>	ecify			\$5,071.00 <sup>2</sup>
AT417602 <sup>2</sup>	Optional equipment - sp Severe duty cab door <sup>2</sup>	ecify			\$3,107.00 <sup>2</sup>
OATAT <sup>2</sup>	Optional equipment - sp MP84B 84" Multi-purpose but				\$4,725.00 <sup>2</sup>
1507T <sup>2</sup>	Optional equipment - sp 48" Heavy duty forks, 5,000 lb	ecify capacity 2			\$1,473.00 <sup>2</sup>
5204 <sup>2</sup>	Optional equipment - sp Enclosed cab with air condition				\$3,400.00 <sup>2</sup>
3002 <sup>2</sup>	Optional equipment - sp High-flow hydraulics system	ecify			\$1,830.00 <sup>2</sup>
3100 <sup>2</sup>	Optional equipment - sp Ride control 2	ecify			\$960.00 <sup>2</sup>
6501 <sup>2</sup>	Optional equipment - sp Reversing fan drive <sup>2</sup>	ecify			\$646.00 <sup>2</sup>
0252KV <sup>2</sup>	Optional equipment - sp 42" Rail pallet forks <sup>2</sup>	ecify			\$744.00 <sup>2</sup>
0301KV <sup>2</sup>	Optional equipment - sp BA84 84" Angle broom 2	ecify			\$6,645.00 <sup>2</sup>
0311KV <sup>2</sup>	Optional equipment - sp BP84 84" Pickup broom 2	ecify			\$7,106.00 <sup>2</sup>
0450T/1002 <sup>2</sup>	Optional equipment - sp HH80 Hydraulic hammer <sup>2</sup>	ecify			\$12,862.00 <sup>2</sup>
5550 <sup>2</sup>	Optional equipment - sp Deluxe LED lighting package	ecify 2			\$684.00 <sup>2</sup>
5001 <sup>2</sup>	Optional equipment - sp Powered quick-attach for buck				\$550.00 <sup>2</sup>
Non-Specified Options Discount 25% <sup>2</sup>	Optional equipment - sp Discount Option: A discount of all non-specified factory option	of 25% off manufacturer's cu	urrent published retail price wi otional models. 2	ll be applied to	NA <sup>2</sup>
	Temporary tag				NA
	Transfer existing registr	ation (must provide ta	g number)		NA
	New state tag (specify s	tate, county, city, sheri	iff, etc.)		NA
	Maintenance Plan – spec Please call for quote. 2	cify			NA <sup>2</sup>
	Maintenance Plan – spec	eify			NA <sup>2</sup>
	Warranty - specify Please call for quote. <sup>2</sup>				NA <sup>2</sup>
	Warranty - specify Please call for quote. 2				NA <sup>2</sup>

VEHICLE:	331G (ALTERN	ATE DEALERS)				
<b>DEALER:</b>			Nortrax, Inc.	Nortrax, l	inc.	
ZONE:	Western	Northern	Central	Southern		
BASE PRICE:	No bid	No bid	\$52,965.00	\$52,965.0	)0	
% Discount <sup>1</sup> 25% Discount <sup>2</sup>	non-specified option to a downgrade or ar apply to a completely manufacturer's curre Discount Option: A discou	s and any optional model in upgrade to the model in upgrade to the model in the published retail prices.	s current published retail price wi	Y APPLIES It does not It to the	1	NA <sup>2</sup>