

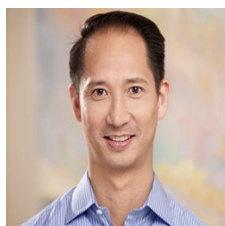
# VCEXPERTS

VCE Newsletter: August 2013

## Spotlight Investor: Accel Partners

This report aims to provide a detailed view into the firms and people behind VC financings.

This newsletter will focus on the highly active VC firm, Accel Partners, and more specifically will look at Ping Li's portfolio companies, Cloudera and Nible Storage.



**ACCEL**  
PARTNERS

### Accel Partners' Focus:

Accel utilizes a "prepared mind" approach to their investments. They do not have a formula to the people and companies they invest in, rather focus on the courage and work ethic of founders and appreciate the potential for long term success. With offices in Palo Alto, California; London, UK; and Bangalore, India; as well as in China via the IDG-Accel Partnership, Accel is truly a very diverse firm.

#### Coming Next Issue:

Details on Spark Capital including a deeper look into the investing of one team member.

#### Information Requests:

If you have an interesting investor you would like us to cover, do not hesitate to ask! We welcome all suggestions. Please email: [press@vcexperts.com](mailto:press@vcexperts.com)



### Ping Li

Ping Li is an experienced VC that focuses on early stage and growth software and digital media investments. He is also responsible for Accel's Big Data Fund.

Ping graduated from Stanford's MBA program and received his Bachelor's Degree from Harvard. Ping is currently a board member of Cloudera, Code 42, Lookout, Nimble Storage, RelateIQ, Tenable Network Security and Trifacta.

#### Ping Li, **Accel Partners & Co Inc**

#### Current Positions

- BitTorrent, Inc., Director
- Lookout Inc, Director
- Cloudera, Inc., Director
- Yume, Inc., Director
- Nimble Storage, Inc., Director
- Tenable Network Security, Inc., Director
- Mu Dynamics, Inc., Director
- Origami Logic, Inc., Director
- Blue Jeans Network, Inc., Director

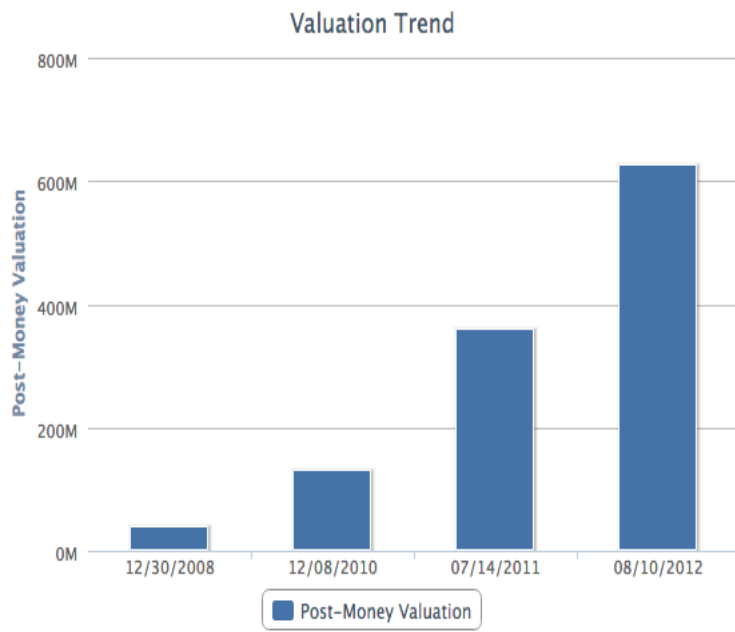
#### Investment History

Company	Investment Firm	Date	Investment	Valuation
Cloudera, Inc.	Accel Partners & Co Inc	12/06/2012	\$65,000,000	\$713,426,057
Tenable Network Security, Inc.	Accel Partners & Co Inc	09/05/2012	\$50,000,000	\$289,847,808
Nimble Storage, Inc.	Accel Partners & Co Inc	08/10/2012	\$40,700,000	\$627,157,882

# Accel's Portfolio Companies

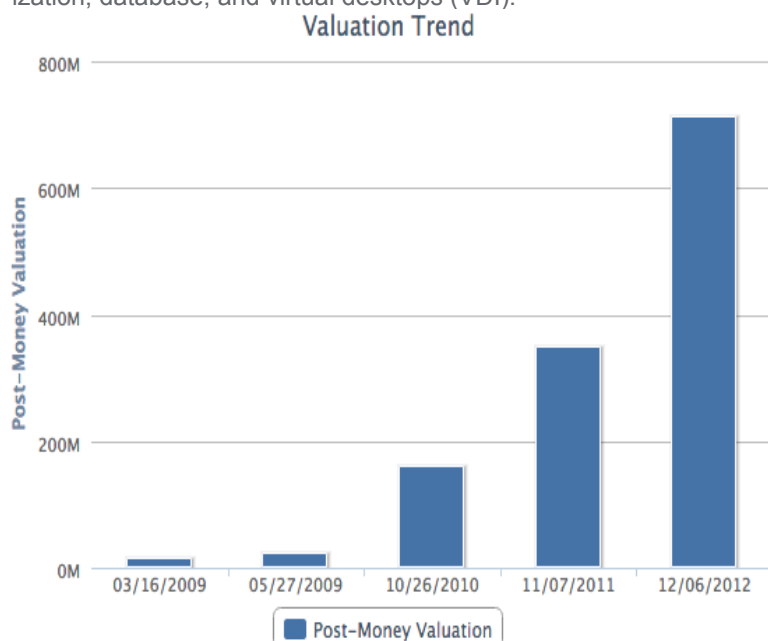
## Cloudera, Inc.

Cloudera provides commercial services and support for Hadoop, the open source software that powers the data processing engines of websites. The Company intends to bring Hadoop, MapReduce and distributed storage to companies of all sizes. It aims to help companies install, configure, optimize, tune and run Hadoop for large scale data processing and analysis.



## Nimble Storage, Inc.

Nimble Storage is the top provider of flash-optimized hybrid storage solutions. Their systems are engineered from the ground up for maximum efficiency by integrating the exceptional performance of flash with the favorable economics of high-capacity hard disk drives. This hybrid solution provides adaptive performance and scalable capacity for storing and protecting critical applications such as Microsoft Exchange, Microsoft SQL Server, server virtualization, database, and virtual desktops (VDI).



For pricing details and more, please visit: [vcexperts.com](http://vcexperts.com)

## Recent News:

### Cloudera, Inc.

#### July 2013:

Dick Williams, CEO of Webroot, named to Board of Directors.

Cloudera Takes Hadoop Security to the Next Level With Sentry: Fine-Grained Authorization for Impala and Apache Hive

#### June 2013:

Cloudera Wins 2013 American Technology Award from TechAmerica Foundation

Cloudera Appoints Tom Reilly as Chief Executive Officer and Mike Olson as Chief Strategy Officer and Chairman of the Board

Cloudera Named Among Bay Area's "Best Places to Work"

#### December 2012:

Cloudera raises \$65 Million.

### Nimble Storage, Inc.:

#### July 2013:

Nimble Storage Selected by AlwaysOn as Global Top 250 Winner.

#### June 2013:

Nimble Storage Named 'Top Workplace' By The Bay Area News Group.

#### May 2013:

Nimble Storage Selected as One of the 2013 OnDemand Top 100 Winners in the Cloud Infrastructure Category.

#### April 2013:

Jerry Kenelly, CEO of Riverbed, Joins BOD at Nimble Storage.

#### February 2013:

Nimble Storage exceeds \$100M Run Rate

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