



General ERP Comparison Guide

March 2012

Overview

Company	Product(s)	Pricing	How To Buy	Year Founded	Financials	Partner Eco System	Notes
Aplicor	Cloud Suite 7	Subscriptions start at \$89.00 per month/user for CRM, \$119 per month/user for Suite	Direct Sales	2000	Private	Aplicor partners include ISVs, channel, technical and alliance partners	Hosted, integrated, wireless and web-based ERP software suite
Epicor Software	Epicor ERP	Contact vendor	Resellers, Value Added Resellers (VARs), Integrators	1972	Apax Partners	20,000+ global customers	Merged with Activant Solutions 2011
Exact	Exact Globe	Starts at \$25,000	Direct Sales	1984	NYSE Euronext Amsterdam	100,000 global customers in 125 countries	Integrates organizational processes into one solution; has expanded into CRM, HR, analytics and finance
IFS	IFS Applications	Varies by number of users, modules and support level	Direct Sales	1983	OMX STO:IFS	2,000 global customers in 50 countries	Developed for complex deployments; component-based built on SOA technology
Infor Software Solutions	ERP Syteline	Information not provided	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1979	Golden Gate Capital private equity firm.	1,400 global partners; serves 35 countries; customer base 70,000 in 125 countries	Comprehensive system for managing manufacturing, distribution and service industries with 30 modules available
Infor Software Solutions	ERP LN	Information not provided	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1979	Golden Gate Capital private equity firm.	1,400 global partners; serves 35 countries; customer base 70,000 in 125 countries	Comprehensive system for managing manufacturing, distribution and service industries with 30 modules available
Lawson	M3 Enterprise Management System	User and application dependant	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1975	NASDAQ:LWSN	1,700+ channel partners worldwide; global customer base of over 4,500	Acquired by Infor and GGC Software Holdings 2011
Microsoft	MS Dynamics AX 2012	Dynamics pricing varies with users and features with aggressive competitive discounts.	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1975	NASDAQ:MSFT	Global partner network; Technology partners include majority of major hardware companies.	Cloud (SaaS) versions of the Dynamics family are expected to start to become available with NAV in 2012.
NetSuite	NetSuite	Starts at \$499 per month plus \$99 per user per month.	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1998	NYSE:N	Global partner network	Single integrated hosted ERP/CRM/Web solution; CRM is a separate application with additional pricing
Oracle	Plex Online	Pricing based on configuration and additional services	Resellers, Value Added Resellers (VARs), Integrators	1982	NASDAQ:ORCL	345,000+ customers and partners worldwide	Latest release provided enhancements across HR, supply chain management, procurement, projects and CRM; also added industry specific features
Oracle	Peoplesoft Enterprise	Pricing based on configuration and additional services	Resellers, Value Added Resellers (VARs), Integrators	1982	NASDAQ:ORCL	345,000+ customers and partners worldwide	Parent Company Toshiba Corporation was founded in 1875, operates a global network of 490 companies, has 203,000 global employees with annual sales over \$77 billion
Plex Systems	Plex Online	From \$4,000 up to \$100,000 per month	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1995	Private	Customer base of over 400 companies worldwide	SaaS launched in 2001; targets manufacturing , aerospace and defense, food & beverage, medical device manufacturers and precision metalformers
Qad	Enterprise Applications	Information not provided	Direct Sales, Value Added Resellers (VARs)	1979	NASDAQ:QADA	Global channel, consulting, solution and technology partners; customer base of 5,500 companies in 93 countries	Modular ERP solution; targets automotive, consumer products, food& beverage, technology, industrial products and life science industries

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Sage	ERP Accpac; ERP Accpac Online	Dependant upon configuration	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1982	Parent: Sage Group plc	26,000 global business partners; over 5 million users worldwide	Offers one of the largest selections of integrated software available
Sage	ERP MAS; ERP MAS 90 Online	MAS 500 Ranges from \$15,000 to \$150,000 per month; other MAS versions dependant upon configuration	Direct; Resellers, Value Added Resellers (VARs), Integrators	1982	Parent: Sage Group plc	26,000 global business partners; over 5 million users worldwide	ERP MAS 90 Online (Cloud SaaS) for SMBs released 2011
Sage	ERP X3	Dependant upon configuration	Resellers, Value Added Resellers (VARs), Integrators	1982	Parent: Sage Group plc	26,000 global business partners; over 5 million users worldwide	Designed for mid-market customers with international and/or multi-national requirements
SAP	Business ByDesign	\$149 per user per month, minimum 25 users; annual subscription	Resellers, Value Added Resellers (VARs), Integrators	1972	NYSE:SAP	2,400 global partners; over 12 million global users.	---
SAP	Business-All-in-One	Cost estimator available at SAP.com	Resellers, Value Added Resellers (VARs), Integrators	1972	NYSE:SAP	1,200 global channel partners; 2,400 global business partners	---
SYSPRO	SYSPRO	Financial modules: \$1,500 for 4 users; manufacturing modules: \$1,800 for 4 users	Resellers, Value Added Resellers (VARs), Integrators	1978	Private	1500 global channel and support partners; regional offices serve 6 continents	Modular solution tailored to specific requirements

Company	Product Name	Product Type	Operating System	Server	Basic Features	Intermediate features	Advanced Features	Pricing
Epicor Software	Epicor ERP	On-premise, SaaS, Industry tailored solution(s), Hosted	Microsoft .NET	Microsoft SQL Server; Progress OpenEdge	CRM, Financial management, Forecasting, Human Resources, International Languages/Currency, Inventory, Manufacturing, Order Management, Payroll, Resource Planning	Compliance, E-commerce, Estimating/Quoting, Enterprise performance, Maintenance, Project Management, Sales solution(s)	Asset Management, Business Intelligence, Employee Self-service, Product Configurator, Engineering Tools, Marketing Applications, Partner Relationship, Procurement, Sales Force Automation, Supply Chain Management, Supplier Relationship, Warehouse Management	Starts at \$25,000.
Microsoft	MS Dynamics AX 2012	On-premise	Microsoft .NET	Microsoft SQL Server	CRM, Financial management, Forecasting, Human Resources, International Languages/Currency, Inventory, Manufacturing, Order Management, Payroll, Resource Planning	Compliance, E-commerce, Estimating/Quoting, Enterprise performance, Project Management, Sales solution(s)	Asset Management, Business Intelligence, Employee Self-service, Marketing Applications, Partner Relationship, Procurement, Sales Force Automation, Supply Chain Management, Supplier Relationship	Dynamics pricing varies with users and features with aggressive competitive discounts.
NetSuite	NetSuite	SaaS, Hosted	SaaS based on 3-tier multi-tenant architecture.	Not applicable	Financial management, Forecasting, Human Resources, International Languages/Currency, Inventory, Order Management, Payroll, Resource Planning	Compliance, E-commerce, Estimating/Quoting, Project Management, Sales solution(s)	Business Intelligence, Employee Self-service, Marketing Applications, Partner Relationship, Procurement, Sales Force Automation, Supply Chain Management, Supplier Relationship	Starts at \$499 per month plus \$99 per user per month.
Oracle	E-Business Suite 12.1	On-premise, Hosted	Information not provided	Oracle	CRM, Financial management, Human Resources, International Languages/Currency, Manufacturing, Order Management, Payroll	Project Management, Sales solution(s)	Asset Management, Marketing Applications, Procurement, Supply Chain Management	Pricing based on configuration and additional services
Sage	ERP MAS	On-premise; SaaS	Modern; Microsoft .NET	Sage; Microsoft SQL Server	CRM, Financial management, Forecasting, Human Resources, International Languages/Currency, Inventory, Manufacturing, Order Management, Payroll, Resource Planning	Compliance, E-commerce, Estimating/Quoting, Project Management	Asset Management, Business Intelligence, Employee Self-service, Product Configurator, Engineering Tools, Marketing Applications, Partner Relationship, Procurement, Sales Force Automation, Supply Chain Management, Supplier Relationship, Warehouse Management	MAS 500 Ranges from \$15,000 to \$150,000 per month; other MAS versions dependant upon configuration
SAP	Business ByDesign	SaaS	SaaS	Not applicable	CRM, Financial management, Forecasting, Human Resources, International Languages/Currency, Inventory, Manufacturing, Order Management, Payroll, Resource Planning	Compliance, E-commerce, Estimating/Quoting, Project Management, Sales solution(s)	Asset Management, Business Intelligence, Employee Self-service, Product Configurator, Engineering Tools, Marketing Applications, Supply Chain Management, Supplier Relationship, Warehouse Management	\$149 per user per month, minimum 25 users
SAP	Business-All-in-One	On-premise, Industry tailored solution(s), Hosted	SAP NetWeaver	Information not provided	CRM, Financial management, Human Resources, International Languages/Currency, Inventory, Order Management, Payroll	Compliance, E-commerce, Estimating/Quoting, Sales solution(s)	Asset Management, Business Intelligence, Marketing Applications, Procurement	Cost estimator available at SAP.com

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