

# BENEFITS-ENROLLMENT COMMUNICATIONS

CASE STUDY REPORT SUMMARY

2018 RESULTS 100+ CAMPAIGNS 250,000+ EMPLOYEES

### **SPOILER ALERT**

Flimp digital postcard campaigns generate an

**AVERAGE ENGAGEMENT RATE OF 74%** 



This summary report presents aggregate employee engagement and response statistics from more than 100 digital postcard communications campaigns used for 2019 annual benefits enrollment during 2018.

The positive results strongly validate the effectiveness of branded interactive video and multimedia communications that are "pushed" to targeted workforce audiences via internal email for online employee benefits education and enrollment.

The use of dynamic, on-demand digital content-such as videos and digital postcards that track and measure viewer engagement and response behavior—saves HR teams time and money by reducing the need for in-person meetings, travel and costly printed benefits guides and communications.

To see examples of Flimp digital postcards, click here 

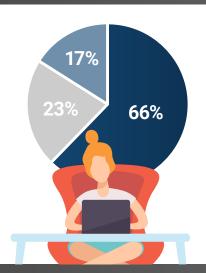
• Open Enrollment Digital Postcards

#### SUMMARY OF RESULTS

Digital Postcard **Email "Push" Campaigns** 

**Companies** 

Total Number of Employees Targeted 252,097



**Average Number of Employees per Campaign** 

- More than 5,000 employees
- 2,000 5,000 employees
- Fewer than 2,000 employees

#### DIGITAL POSTCARD ENGAGEMENT



74.39%

**Average Engagement Across All Campaigns** 



16.74%

**Average Mobile Device Views** 



**Average Time** on Digital Postcard

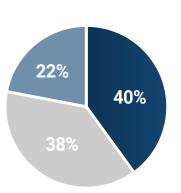
277,871

**Total Number of Response Actions** 



1.83

**Response Actions** per View



Hosted benefits guides

Enrollment buttons

All other action links



**Combined Views of** All Targeted Employees 61.40%

**Employee View Rate** 

(content views/ total # employees) 154,792

**Total Digital Postcard Content Views** 

### **▶ VIDEO CONTENT**





Total Videos

**Enrollment Intro Videos** 

(average duration: 2 minutes 34 seconds)

**25** 

**Benefits Overview Videos** 

(average duration: 14 minutes 40 seconds)

**Supplemental Videos** 

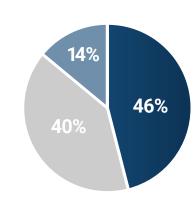


## CAMPAIGN BREAKDOWN

#### **Campaign Video**

(all campaigns included at least one video)





- Campaigns with 1 video
- Campaigns with 2 videos
- Campaigns with 3 or more videos

# **Campaigns Featuring Access to a Decision-Support Tool**

85.10%

**Engagement Rate** 

61,980 **Targeted Employees** 



**Average Time on Content** 

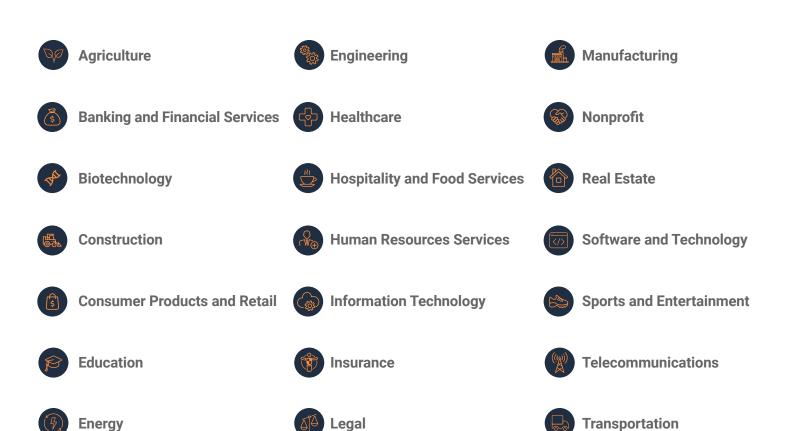


**14.25% Mobile Views** 



actions per view **Response Rate** 

# **▶ INDUSTRY SEGMENTS**



#### **▶ INDUSTRY STATS**

|                              | Targeted<br>Employees | Engagement<br>Rate | Response<br>Rate<br>(actions per view) | Average Time on Content | Mobile<br>Views |
|------------------------------|-----------------------|--------------------|--|-------------------------|-----------------|
| Healthcare                   | 39,573                | 60.73%             | 1.96                                   | 2:37                    | 17.52%          |
| Consumer Products and Retail | 20,631                | 74.80%             | 1.78                                   | 2:29                    | 30.25%          |
| Information Technology       | 18,763                | 71.02%             | 1.80                                   | 2:49                    | 9.14%           |
| Sports and Entertainment     | 24,244                | 76.07%             | 1.78                                   | 2:13                    | 27.87%          |