

# SECURITIES & EXCHANGE COMMISSION EDGAR FILING

## DOLPHIN DIGITAL MEDIA INC

**Form: 10-Q**

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**Form 10-Q**

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **March 31, 2012**

**OR**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number **000-50621**

**DOLPHIN DIGITAL MEDIA INC.**

(Exact name of registrant as specified in its charter)

**Nevada**

(State of incorporation)

**86-0787790**

(I.R.S. employer identification no.)

**2151 LeJeune Road, Suite 150 – Mezzanine, Coral Gables, Florida 33134**

(Address of principal executive offices, including zip code)

**(305) 774-0407**

(Registrant's telephone number)

**804 Douglas Road, Executive Tower Building, Suite 365, Miami, Florida 33134**

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated  
filer

☐

Accelerated filer

☐

Non-  
accelerated  
filer

☐

Smaller reporting  
company ☒

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The number of shares of Common Stock outstanding was 64,190,987 as of May 8, 2012.

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# PART I – FINANCIAL INFORMATION

## ITEM I – FINANCIAL STATEMENTS

### DOLPHIN DIGITAL MEDIA, INC. AND SUBSIDIARIES Condensed Consolidated Balance Sheets

	March 31, 2012 (Unaudited)	December 31, 2011
<b><u>ASSETS</u></b>		
<b>Current</b>		
Cash	\$ 479,978	\$ 18,755
Inventory	7,686	7,701
Prepaid expenses	4,512	4,512
Other current assets	-	22,018
<b>Total Current Assets</b>	<u>492,176</u>	<u>52,986</u>
Capitalized production costs	1,875,022	1,538,251
Property and equipment	16,887	6,275
Deposits	8,953	11,178
<b>Total Assets</b>	<u>\$ 2,393,038</u>	<u>\$ 1,608,690</u>
<b><u>LIABILITIES</u></b>		
<b>Current</b>		
Accounts payable	\$ 560,287	\$ 1,000,964
Other current liabilities	1,638,240	1,300,463
Deferred revenue	720,000	-
Debt	995,000	995,000
Loan from related party	2,120,623	2,120,623
Notes payable	1,390,000	540,000
<b>Total Current Liabilities</b>	<u>7,424,150</u>	<u>5,957,050</u>
<b><u>STOCKHOLDERS' DEFICIT</u></b>		
Common stock, \$0.015 par value, 100,000,000 shares authorized, 64,190,987 issued and outstanding at March 31, 2012 and December 31, 2011	962,750	962,750
Preferred stock \$0.001 par value, 10,000,000 shares authorized 1,042,753 shares issued and outstanding, liquidation preference of \$1,042,753 at March 31, 2012 and December 31, 2011	1,043	1,043
Additional paid-in capital	29,153,156	29,153,156
Accumulated deficit	(35,148,061)	(34,400,074)
Accumulated other comprehensive loss	-	(65,235)
<b>Total Stockholders' Deficit</b>	<u>\$ (5,031,112)</u>	<u>\$ (4,348,360)</u>
<b>Total Liabilities and Stockholders' Deficit</b>	<u>\$ 2,393,038</u>	<u>\$ 1,608,690</u>

**DOLPHIN DIGITAL MEDIA, INC. AND SUBSIDIARIES**  
**Condensed Consolidated Statement of Operations**  
**(Unaudited)**

	For the three Months ended March 31,	
	2012	2011
Revenues	\$ -	\$ 275,000
Cost of revenues	-	-
<b>Gross Profit</b>	<b>-</b>	<b>275,000</b>
<b>Expenditures:</b>		
General and administrative	909,388	358,914
Development costs	-	21,374
<b>Total Expense</b>	<b>909,388</b>	<b>380,288</b>
<b>Loss from Operations</b>	<b>(909,388)</b>	<b>(105,288)</b>
<b>Other Income / (Expense)</b>		
Gain on deconsolidation of subsidiary	293,730	-
Interest income	147	-
Write off of Other Accumulated Comprehensive Income due to deconsolidation of subsidiary	(65,235)	-
Interest expense	(67,241)	(25,839)
	-	-
<b>Total Other Income/(Expense)</b>	<b>161,401</b>	<b>(25,839)</b>
<b>Net Loss</b>	<b>\$ (747,987)</b>	<b>\$ (131,127)</b>
Movement in accumulated other comprehensive income due to deconsolidation of subsidiary	65,235	-
<b>Comprehensive Loss</b>	<b>(682,752)</b>	<b>-</b>
Basic and Diluted Loss per Share	\$ (0.01)	\$ (0.00)
Basic and Diluted Weighted Average Number of Shares Outstanding during the Period	64,190,987	64,190,987

**DOLPHIN DIGITAL MEDIA INC. AND SUBSIDIARIES**  
**Condensed Consolidated Statements of Cash Flows**  
(Unaudited)

	For the three months ended	
	March 31,	
	2012	2011
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net loss	\$ (747,987)	\$ (131,127)
<b>Adjustments to reconcile net loss to net cash used in operating activities:</b>		
Depreciation	1,008	-
Gain on deconsolidation of subsidiary	(293,730)	-
Decrease in Accumulated Other Comprehensive Loss due to deconsolidation	65,235	-
<b>Changes in operating assets and liabilities:</b>		
Decrease in other current assets	22,018	-
Decrease in inventory	15	-
Increase in capitalized production costs	(336,771)	-
Decrease in deposits	2,225	-
Increase / (decrease) in deferred revenue	720,000	(175,000)
Decrease in accounts payable	(146,947)	(92,250)
Increase in other current liabilities	337,777	26,138
<b>Net Cash Used In Operating Activities</b>	<b>(377,157)</b>	<b>(372,239)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of property and equipment	(11,620)	-
<b>Net Cash Used By Investing Activities</b>	<b>(11,620)</b>	
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from notes payable	850,000	-
Repayment of note payable	-	(5,000)
Advances from related party	-	174,500
Repayment to related party	-	(25,500)
Proceeds from revenue sharing agreements accounted for as debt	-	459,000
Proceeds from re-pricing of warrants	-	100,000
<b>Net Cash Provided By Financing Activities</b>	<b>850,000</b>	<b>703,000</b>
<b>NET INCREASE IN CASH</b>	<b>461,223</b>	<b>330,761</b>
<b>CASH, BEGINNING OF PERIOD</b>	<b>18,755</b>	<b>1,467</b>
<b>CASH, END OF PERIOD</b>	<b>\$ 479,978</b>	<b>\$ 332,228</b>
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:</b>		
Interest paid	\$ -	\$ 17,534

**DOLPHIN DIGITAL MEDIA, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**MARCH 31, 2012**  
**(Unaudited)**

**NOTE 1 – BASIS OF PRESENTATION AND ORGANIZATION:**

The accompanying unaudited condensed consolidated financial statements are presented in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 8 of Regulation S-X of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, they include all adjustments (consisting only of normal recurring adjustments) considered necessary for a fair presentation of the financial position and results of operations for the interim periods presented. The unaudited condensed consolidated financial statements included herein should be read in conjunction with the audited consolidated financial statements and the notes thereto that are included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011, that was filed with the SEC on March 30, 2012. Operating results for the three months ended March 31, 2012 are not necessarily indicative of results that may be expected for the year ending December 31, 2012. The unaudited condensed consolidated financial statements are presented on the accrual basis.

The accompanying unaudited condensed consolidated financial statements represent the consolidated financial position and results of operations of the Company and include the accounts and results of operations of the Company and its wholly owned subsidiaries. The accompanying unaudited condensed consolidated financial statements include the accounts of Dolphin Digital Media, Inc. and its subsidiaries, Anne's World Limited, Curtain Rising, Inc., Hiding Productions, LLC and Cybergeddon Productions, LLC. Dolphin Digital Media (Canada), Ltd., a wholly owned subsidiary, was deconsolidated on March 23, 2012 as a result of bankruptcy proceedings (Refer to Note 2). Intercompany accounts and transactions have been eliminated in consolidation.

Dolphin Digital Media, Inc (the "Company"), initially known as Rising Fortune Incorporated, was incorporated in the State of Nevada on March 7, 1995. The Company was inactive between the years 1995 and 2003. On November 19, 2003, the Company amended its Articles of Incorporation to change its name to Maximum Awards Inc. On July 3, 2007, the Company amended its Articles of Incorporation again to change its name to Logica Holdings Inc. On July 29, 2008, the Company amended its Articles of Incorporation again to change its name to Dolphin Digital Media, Inc.

In September 2010, the Company announced the launch of Dolphin Digital Studios as a new division of the Company. Dolphin Digital Studios creates original programming that premieres online, with an initial focus on content geared toward tweens and teens.

On August 4, 2011 the Company formed Hiding Digital Productions, LLC a wholly-owned subsidiary of Dolphin Digital Media, Inc. as a holding company.

On March 7, 2012, the Company formed Cybergeddon Productions LLC, a wholly owned subsidiary of Dolphin Digital Media, Inc. for the production of a web series.

## **NOTE 2 — DECONSOLIDATION OF DOLPHIN DIGITAL MEDIA (CANADA), INC.**

On March 23, 2012, Dolphin Digital Media (Canada), Ltd. (“DDM Canada”) filed for bankruptcy under the laws of the District of Ontario, Canada. The bankruptcy is intended to discharge liabilities and the ultimate goal of the Company is to liquidate, and not reorganize, the subsidiary as it has been inactive since 2009. When a subsidiary becomes subject to the control of a government, court, administrator, or regulator, deconsolidation of that subsidiary is generally required. We have, therefore, deconsolidated DDM Canada from our balance sheet as of March 23, 2012 and have eliminated the results of DDM Canada’s operations from our results of operations beginning on that date. We believe we have no responsibility for the liabilities of DDM Canada.

Per guidance in ASC 810-10-40-5 when a parent deconsolidates a subsidiary, that parent shall account for the deconsolidation by recognizing a gain or loss measured by the following:

- a) the aggregate of (1) the fair value of consideration received, (2) the fair value of any retained noncontrolling investment in the former subsidiary at the date the subsidiary is deconsolidated and (3) the carrying amount of any noncontrolling interest in the former subsidiary; less
- b) the carrying amount of the former subsidiary’s assets and liabilities.

The Company did not receive any consideration for its interest. It has assessed and determined that it does not have any continued liabilities related to the Canadian subsidiary being deconsolidated. As such, it has recorded a gain on deconsolidation. In calculating the gain, the Company took into account the carrying value of the former subsidiary’s liabilities of \$295,629 and its only asset cash of approximately \$1,899 that resulted in a gain from deconsolidation of \$293,730 that was recorded on March 23, 2012. The Company also recorded a loss on the write off of Accumulated Other Comprehensive Income related to foreign exchange translations in the amount of \$65,235.

## **NOTE 3 — GOING CONCERN**

The accompanying unaudited condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America which contemplate the continuation of the Company as a going concern. The Company has incurred a net loss for the three months ended March 31, 2012 of \$747,987. As of March 31, 2012 the Company recorded an accumulated deficit of \$35,148,061. Further, the Company has inadequate working capital to maintain or develop its operations, and it is dependent upon funds from private investors and the support of certain stockholders.

These factors raise substantial doubt about the ability of the Company to continue as a going concern. The unaudited condensed consolidated financial statements do not include any adjustments that might result from the outcome of these uncertainties. In this regard, management is planning to raise any necessary additional funds through loans and additional issuance of its common stock. There is no assurance that the Company will be successful in raising additional capital. Management believes that the Company will have revenues from its web series business in 2012. Subsequent to quarter end, it completed the first web series, “Hiding” with expected revenues in the second quarter of 2012. In April 2012, the Company received \$123,581 in revenues for the web series. Another \$125,000 of revenues was paid directly by the production company to a related party vendor to satisfy our liability with them. In addition, the Company has begun production of another web series that should be completed in the fall of 2012 and is expected to derive revenues by year end. It has entered into agreements with certain vendors for this web series and received \$720,000 during the first quarter. During 2011, the Company signed an unsecured Promissory note to secure financing in the amount of \$450,000. The note bears interest at 10% per annum. During the first quarter ended March 31, 2012, the Company signed four unsecured Promissory notes for a total of \$850,000 in additional financing also bearing interest at 10% per annum. Subsequent to the quarter end, the Company has received an additional \$200,000 and signed an unsecured Promissory notes bearing interest at 10% per annum. On May 18, 2012, the Company entered into an agreement with the note holder to convert the current \$1,500,000 notes payable into a 25% member interest in a newly formed entity. Dolphin Digital Media, Inc. will hold the remaining 75% interest. As part of the agreement, the note holder will contribute an additional \$1,500,000 between May 15 and November 15, 2012 with the Company required to meet certain milestones as mutually agreed between the partners and that has not yet been determined. See Note 15 for further discussion.

On March 23, 2012, Dolphin Digital Media (Canada) Inc filed for bankruptcy under the laws of the District of Ontario, Canada to discharge liabilities and increase liquidity. The subsidiary does not have any significant assets and has been inactive since 2009. The company has also commenced the dissolution of its other foreign subsidiaries (both Canadian), Curtain Rising, Inc. and Anne’s World, Ltd. These subsidiaries do not have assets or liabilities and have been inactive for several years.



## NOTE 4 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies followed by the Company for interim reporting are consistent with those included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

### Recent Accounting Pronouncements

Recent accounting pronouncements that the Company has adopted or will be required to adopt in the future are summarized below.

In June 2011, the FASB issued new guidance for comprehensive income which requires that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In the two-statement approach, the first statement should present total net income and its components followed consecutively by a second statement that should present total other comprehensive income, the components of other comprehensive income, and the total of comprehensive income. Also, the entity is required to present reclassification adjustments for items that are reclassified from other comprehensive income to net income on the face of the financial statements. We adopted this guidance in the first quarter of 2012 and have presented total comprehensive income in a single continuous statement which contains two sections, net earnings and comprehensive income. This accounting guidance only impacted presentation and did not have an impact on our consolidated financial position, results of operations or cash flows.

Other recent Accounting Standards Updates not effective until after March 31, 2012, are not expected to have a significant effect on the Company's consolidated financial position or results of operations.

## NOTE 5 — CAPITALIZED PRODUCTION COSTS

On July 27, 2011, the Company's entered into a Production Services Agreement with Hiding Productions, Inc. ("Hiding"), an unrelated party. Under this agreement, Hiding is providing the Company with production services in connection with its digital web picture entitled "HIDING". Provided that Hiding does not default under the agreement, Hiding will be entitled to a production services fee of \$100,000 CAN upon delivery of the picture to the Company. In addition, the Company shall pay to Hiding a share of net profits of the digital web picture equal to the proportion that the "Estimated Tax Credits" (as defined in the agreement) are of the final production services budget. The Company shall assist Hiding in the production of the picture, including video editing and post production supervision. The Company is entitled to revenues for these services as compensation upon delivery of the picture to the Company by Hiding. Subsequent to March 31, 2012, the Company received the completed digital picture and is expected to recognize revenues in the second quarter of 2012. As of March 31, 2012, the Company has incurred \$1,489,524 related to this production.

On August 31, 2011 the Company entered into an agreement for licensing rights to picture "HIDING". The licensor will pay the Company a non-refundable advance of \$750,000 on future royalties on the later of January 4, 2012 or the date of delivery. Per the terms of the agreement, the Company delivered the completed digital web picture subsequent to March 31, 2012 and expects to receive payment and recognize revenues during the 2<sup>nd</sup> quarter of 2012.

In addition, the Company has entered into agreements to purchase the scripts for other digital web series productions in 2012. It has deferred certain pre-production costs associated with these productions such as writer's fees, purchasing scripts, and talent search in the amount of approximately \$385,000 at March 31, 2012.

As of March 31, 2012 the Company has incurred costs of \$1,875,022 associated with the above productions that have been capitalized on the Condensed Consolidated Balance Sheet under Capitalized production costs. Included in this balance is a total of \$125,000 paid to a related party (refer to note 13). At March 31, 2012, of the total cost, the Company had paid \$765,364 with the remaining balance included in Other current liabilities on the Condensed Consolidated Balance Sheet.

As of March 31, 2012, the production of "HIDING" was not complete and therefore the Company has not recognized any revenue or amortized costs incurred. On April 10, 2012, the Company received \$123,381 of revenues for Hiding. Another \$125,000 of revenues was paid directly to a related party to satisfy the Company's liability with them. During the second quarter of 2012, it will record this revenue and begin amortizing the costs of the production. Production for the other projects was not started until subsequent to March 31, 2012. The Company has assessed events and changes in circumstances that would indicate that the Company should assess whether the fair value of the picture is less than the unamortized costs capitalized and did not identify indicators of impairment.

## NOTE 6 — DEFERRED REVENUE

During the first quarter of 2012, the Company entered into agreements with certain vendors for its latest production Cybergeddon. As part of the agreements, the Company is responsible for creating 6-12 digital episodes of approximately eight to fifteen minutes in length. The Company has received payments of \$720,000 which it has accounted for as Deferred Revenue in the Condensed Consolidated Balance Sheet. Revenue for this project will be recognized per guidance from FASB ASC 926-60 *"Revenue Recognition – Entertainment – Films"*. Revenue is recorded when a contract with a buyer for the web series exists, the web series is complete in accordance with the terms of the contract, the customer can begin exhibiting or selling the web series, the fee is determinable and collection of the fee is reasonable. As of March 31, 2012, the Company had not commenced production on any of the digital episodes and has not recorded any revenues for this web series.

## NOTE 7 — DEBT

During February 2011, the Company entered into Revenue Participation Agreements with two parties for the development of a Dolphin Group Kids Club ("Kids Club"). Each party paid the Company \$50,000 in return for the participation of future revenue related to that Kids Club. The amount will be repaid based on a pro-rata basis of the revenue generated by the Kids Club until the total investment is recouped. Thereafter, they will share in a percentage of the profit of that Kids Club. For the quarter ended March 31, 2012, there were no significant revenues generated or costs incurred related to the Kids Club.

During the quarter ended March 31, 2011, the Company entered into Equity Finance Agreements for the future production of web series and the option to participate in the production of future web series. The Investors contributed a total equity investment of \$895,000 and will share in the future revenues of the web series, on a pro-rata basis, until the total equity investment is recouped and then will share at a lower percentage of the additional revenues. Prior to December 31, 2012, the Company may utilize all or any portion, of the total equity investment to fund the production. On January 1, 2013, the production "cycle" will cease and all of the Company's gross receipts associated with the production of web series will be distributed in accordance with the Equity Finance Agreements. The Company will be entitled to revenues that will not exceed \$250,000 per production. As of March 31, 2012 the Company has not generated any revenue from its web series. All costs were capitalized and included in the Condensed Consolidated Balance Sheet as Capitalized production costs.

The Company accounts for the above agreements in accordance with ASC 470-10-15-2 which requires that cash received from an investor in exchange for the future payment of a specified percentage or amount of future revenue shall be classified as debt. The Company does not purport the arrangements to be a sale and the Company has significant continuing involvement in the generation of cash flows due to the investors.

## NOTE 8 — NOTES PAYABLE

Balance December 31, 2011	\$ 540,000
Additions	850,000
Repayments	-
Balance March 31, 2012	<u>\$1,390,000</u>

In March 2009, the Company received proceeds of \$100,000 from an advance with terms agreed verbally. The advance had an interest rate of 10% and was convertible at \$.50 per share. The advance was due two years from the date of the advance. On December 31, 2011, the Company signed an unsecured Promissory Note in the amount of \$104,612 for the total of principal and accrued interest due on this advance. On the same day, the Company made a payment in the amount of \$14,612 and as of December 31, 2011 and March 31, 2012 owed \$90,000 on the Promissory Note. The unsecured Promissory Note is payable on demand and bears interest at 10% per annum. During the quarter ended March 31, 2012, the Company accrued and expensed interest of \$2,369 related to this note.

The Company signed the following unsecured Promissory notes bearing 10% interest per annum and payable upon demand: a) On November 10, 2011 in the amount of \$450,000 b) on January 14, 2012 in the amount of \$450,000 c) on February 6, 2012 in the amount of \$150,000 and d) on March 20, 2012 in the amount of \$250,000. During the quarter ended March 31, 2012, the Company accrued and expensed interest of \$24,274 related to these notes.

Subsequent to March 31, 2012, the Company received an additional \$200,000 in return for an unsecured Promissory Note bearing interest of 10% per annum. On May 18, 2012, the Company entered an agreement with the note holder to convert all the Promissory notes totaling \$1,500,000 into a 25% member interest in a newly formed entity, Dolphin Kids Clubs LLC. Refer to Note 15 for further discussion.

#### **NOTE 9 — LOANS FROM RELATED PARTY**

On December 31, 2011, the Company and the Company's CEO, signed an unsecured Revolving Promissory Note in the amount of \$2,120,623 for the outstanding advances made to the Company and \$474,457 of accrued expenses that were previously included in other current liabilities, including \$330,508 of accrued interest. The CEO has the right at any time to demand that all outstanding principal and accrued interest be repaid with a ten day notice to the Company. The note accrues interest at a rate of 10% per annum. During the quarter ended March 31, 2012, the Company did not receive any additional loans from its CEO. During the quarters ended March 31, 2012 and 2011, \$40,288 and \$23,385, respectively, was expensed in interest.

#### **NOTE 10 — LICENSING AGREEMENT - RELATED PARTY**

The Company has entered into a ten year licensing agreement between Dolphin Entertainment Inc. and Dolphin Digital Media Inc. Under the license, the Company is authorized to use Dolphin Entertainment's brand properties in connection with the creation, promotion and operation of subscription based Internet social networking websites for children and young adults. The license requires that the Company pays to Dolphin Entertainment, Inc. royalties at the rate of fifteen percent of net sales from performance of the licensed activities. During the quarters ended March 31, 2012 and 2011, the Company did not use the brand properties of Dolphin Entertainment and, as such, no royalty expense was recorded related to this agreement.

#### **NOTE 11 — STOCKHOLDERS' EQUITY**

##### **A) Preferred Stock**

The Company's Articles of Incorporation authorize the issuance of 10,000,000 shares of \$0.001 par value preferred stock. The Board of Directors has the power to designate the rights and preferences of the preferred stock and issue the preferred stock in one or more series.

As of March 31, 2012 and 2011, the Company had 1,042,753 of preferred shares issued and outstanding which had no determinable market value.

##### **B) Common Stock**

The company's Articles of Incorporation authorize the issuance of 100,000,000 shares at \$0.015 par value.

As of March 31, 2012 and 2011, the Company had 64,190,987 shares issued and outstanding.

### C) Anti-Dilution Rights

On June 23, 2008, we obtained an exclusive license to Dolphin Entertainment's family entertainment brand properties through the acquisition of 100% of the capital stock of Dolphin Digital Media ("DDM"), a newly formed Delaware corporation wholly owned by Mr. O'Dowd. At the time of the acquisition, DDM was the grantee of an exclusive ten-year worldwide license from Dolphin Entertainment, dated as of the date of the closing of the acquisition, to use Dolphin Entertainment's family entertainment brand properties. This license was the sole asset of DDM at the time of the acquisition, and DDM had not yet commenced planned principal operations. Under the license, we are authorized to use Dolphin Entertainment's brand properties in connection with the creation, promotion and operation of subscription based Internet social networking websites for children and young adults. The license requires that we pay to Dolphin Entertainment royalties at the rate of fifteen percent of our net sales from performance of the licensed activities. In consideration of the acquisition, we issued that number of shares of our common stock constituting fifty-one percent of our issued and outstanding common stock to Mr. O'Dowd. In addition, we granted to Mr. O'Dowd certain anti-dilution protection for five (5) years from the date of the acquisition under which we agreed to issue such number of shares of our common stock as necessary for Mr. O'Dowd to maintain his fifty-one percent ownership any time that we issue additional shares to a party other than Mr. O'Dowd, or upon the exercise by any such party of options, warrants, notes or other securities exercisable or exchangeable for, or convertible into, any share of our common stock. As consideration for the agreement the shareholder agreed to become our Chief Executive Officer and Chairman of the Board of Directors. Since the time of the agreement, shares have been issued to third party for sales or as compensation for service and additional shares have not been issued to Mr. O'Dowd.

### NOTE 12 — WARRANTS

A summary of warrants issued, exercised and expired during the three months ended March 31, 2012 is as follows:

	Shares	Weighted Avg. Exercise Price
<b>Warrants:</b>		
Balance at December 31, 2011	10,614,007	\$ .31
Issued	—	—
Exercised	—	—
Expired	—	—
Balance at March 31, 2012	10,614,007	\$ .31

On October 4th, 2007, the company entered into a financing agreement whereby warrants were issued to an investor to purchase the following amounts of common stock:

- a) 650,000 shares of common stock exercisable at \$0.72 per share.
- b) 1,500,000 shares of common stock exercisable at \$1.00 per share.
- c) 1,500,000 shares of common stock exercisable at \$2.00 per share.

On March 10, 2010 the Company and T Squared Investments LLC agrees to cancel the following warrants:

- Warrant "A" for 650,000 shares;
- Warrant "B" for 1,500,000 shares;
- Warrant "C" for 1,500,000 shares; and,
- Warrant "4" for 384,615 shares.

Post such cancellation, the only warrants held by T Squared Investments LLC was their existing Warrant "D" for 231,000 shares with an exercise price of \$0.0001 per share and the new Warrant "E" described below. Pursuant to this agreement the expiration date of Warrant "D" was reduced from July 29, 2014 to December 31, 2012.

In consideration for the cancellation of such warrants above and for the payment to Dolphin Digital Media, Inc. (DPDM), T Squared Investments LLC was issued a new Warrant "E" for 7,000,000 shares of DPDM with an expiration date of December 31, 2012 and an exercise price of \$0.25 per share.

T Squared Investments LLC wired Two Hundred Thousand Dollars (\$200,000) to the Company, which resulted in the effective reduction of the exercise price of Warrant "E" from \$0.25 per share to \$0.2214 per share. T Squared Investments LLC can continually pay the Company an amount of money to reduce the exercise price of Warrant "E" until such time as the exercise price of Warrant "E" is effectively \$0.0001 per share. Each time a payment by T Squared Investments LLC is made to DPDM, a side letter will be executed by both parties that states the new effective exercise price of Warrant "E" at that time. At such time when T Squared Investments LLC has paid down Warrant "E" to an exercise price of \$0.0001 per share or less, T Squared Investments LLC shall have the right to exercise Warrant "E" via a cashless provision and hold for six months to remove the legend under Rule 144.

During 2010, the Company incurred an expense of \$945,615 as a result of the re-pricing of these warrants. The fair value of the warrants was estimated on the grant date using the Black-Scholes option pricing model with the following weighted average assumptions: expected dividend yield 0%, volatility 136%, risk-free interest rate of 1%, and expected warrant life of 18 months.

T Squared Investments LLC may not exercise such warrant if post the exercise, T Squared Investments LLC would be above a 9.99% ownership level of the Company.

During the quarter ended March 31, 2012, T-Squared Investments, LLC did not make any payments to reduce the exercise price on the warrants. As of March 31, 2012, the current exercise price on the 7,000,000 warrants is \$.0179.

#### **NOTE 13— RELATED PARTY**

On July 15, 2011 the Company entered into an agreement with Dolphin Entertainment, Inc. a related party owned by the Company's CEO to purchase for \$125,000 an exclusive option to acquire certain rights in and to the script for a motion picture. The purchase price of \$125,000 is recorded in other current liabilities as of March 31, 2012. The liability was paid from our revenues directly to Dolphin Entertainment, Inc by the production company subsequent to quarter end.

The Company is currently negotiating an employment contract with its CEO that will be effective January 1, 2012. The Company has begun accruing annual compensation of \$250,000 plus a quarterly bonus for the year 2012 of \$250,000. The bonus is contingent solely on the CEO's continued employment during 2012. Officer compensation expense was \$312,500 and \$0 for the three months ended March 31, 2012 and 2011.

## NOTE 14 — COMMITMENTS AND CONTINGENCIES

### Litigation

In or about January 25, 2010, an action was filed by Tom David against Winterman Group Limited, Dolphin Digital Media (Canada) Ltd., Malcolm Stockdale and Sara Stockdale in the Superior Court of Justice in Ontario (Canada) alleging breach of a commercial lease and breach of a personal guaranty. On or about March 18, 2010, Winterman Group Limited, Malcolm Stockdale and Sara Stockdale filed a Statement of Defense and Crossclaim. In the Statement of Defense, Winterman Group Limited, Malcolm Stockdale and Sara Stockdale deny any liability under the lease and guaranty. In the Crossclaim filed against Dolphin Digital Media (Canada) Ltd., Winterman Group Limited, Malcolm Stockdale and Sara Stockdale seek contribution or indemnity against Dolphin Digital Media (Canada) Ltd. alleging that Dolphin Digital Media (Canada) agreed to relieve Winterman Group Limited, Malcolm Stockdale and Sara Stockdale from any and all liability with respect to the lease or the guaranty. On or about March 19, 2010, Winterman Group Limited, Malcolm Stockdale and Sara Stockdale filed a Third Party Claim against the Company seeking contribution or indemnity against the Company, formerly known as Logica Holdings, Inc., alleging that the Company agreed to relieve Winterman Group Limited, Malcolm Stockdale and Sara Stockdale from any and all liability with respect to the lease or the guaranty. The Third Party Claim was served on the Company on April 6, 2010. On or about April 1, 2010, Dolphin Digital Media (Canada) filed a Statement of Defense and Crossclaim. In the Statement of Defense, Dolphin Digital Media (Canada) denied any liability under the lease and in the Crossclaim against Winterman Group Limited, Malcolm Stockdale and Sara Stockdale, Dolphin Digital Media (Canada) seeks contribution or indemnity against Winterman Group Limited, Malcolm Stockdale and Sara Stockdale alleging that the leased premises were used by Winterman Group Limited, Malcolm Stockdale and Sara Stockdale for their own use. On or about April 1, 2010, Dolphin Digital Media (Canada) also filed a Statement of Defense to the Crossclaim denying any liability to indemnify Winterman Group Limited, Malcolm Stockdale and Sara Stockdale. On or about March 12, 2012, the Court served a Status Notice on all the parties indicating that since more than (2) years had passed since a defence in the action had been filed, the case had not been set for trial and the case had not been terminated, the case would be dismissed for delay unless action was taken within ninety (90) days of the date of service of the notice. On March 23, 2012, Dolphin Digital Media (Canada) Ltd filed for bankruptcy in Canada. The bankruptcy will not protect the Company from the Third Party Claim filed against it. However, the Company has not accrued for this loss because it believes that the claims against it are without substance and it is not probable that they will result in loss. The Company has assessed and determined that it does not have any continuing liability related to the Canadian subsidiary.

### Tax Filings

In 2011, the Company received a notice from the IRS stating that it owed \$40,000 in penalties for failure to file certain information returns for the year ended December 31, 2009. The Company responded with a letter stating reasonable cause for the noncompliance and requested that penalties be abated. In the first quarter of 2012, we received a notice stating that the reasonable cause had been denied. The Company has decided to pay the penalties and not appeal the decision. There is no associated interest expense as the tax filings are for information purposes only and would not result in further income taxes to be paid by the Company. The Company had accrued \$120,000 for these and other penalties also related to not filing of information returns.

### Binding Term Sheet

On July 14, 2011, the Company signed a binding term sheet with AJM Productions LLC ("AJM") to license the right to distribute certain Dolphin content on AJM's advertising-supported video-on-demand platform in the United States. The Company has committed to producing between 4 and 6 original audiovisual works. The Company did not have any revenues or expenses related to this binding term sheet for the quarter ended March 31, 2012.

### Kids Club

In February 2012, the Company entered into a five year agreement with US Youth Soccer Association, Inc. to create, design and host the US Youth Soccer Clubhouse website. During the quarter ended March 31, 2012, the Company hired a third party to begin building the US Soccer Clubhouse website at an initial cost of \$125,000. The first installment of \$25,000 was paid during the first quarter, a second \$25,000 installment will be paid during the second quarter and remaining payments will be made monthly over a two year period. The Company has expensed this payment since it cannot determine the net realizable value required by ASC 985-20-35 required to capitalize the cost.

### **NOTE 15 – SUBSEQUENT EVENTS**

#### Kids Club

On May 18, 2012, Dolphin Digital Media, Inc. entered into an agreement with a note holder to form Dolphin Kids Club LLC. Under the terms of the agreement, Dolphin will convert the current \$1,500,000 of notes payable to a 25% member interest in the newly formed entity. Dolphin will hold the remaining 75% interest. The purpose of this entity is to create and operate online Kids Clubs for selected charitable, educational and civic organizations. The agreement encompasses Kids Clubs created between January 1, 2012 and December 31, 2016. It is a “gross revenue agreement” and Dolphin Digital Media, Inc. will be responsible for paying all associated operating expenses. Net income will be attributable to each member based on the thresholds established in the operating agreement of the entity. In accordance with ASC 810-20, Dolphin Kids Club LLC will be consolidated in subsequent financial statements. Amounts attributable to the non-controlling interest will follow the provisions in the contractual arrangement. Non-controlling interest will be presented as a separate component of shareholders' equity and net income. Except as noted in the preceding paragraph, the Company did not incur any liabilities or derive any revenue from this agreement during the first quarter of 2012.

#### Other

On April 9, 2012, the Company entered into an agreement with a vendor to create a universal (iPhone and iPad) iOS app for the Cybergeddon series. On April 2, 2012 the Company paid \$125,000 to the vendor in relation to this agreement.

## ITEM 2. MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### **Special Note Regarding Forward Looking Statements**

Certain statements in this Form 10-Q under “Management’s Discussion and Analysis” constitute “forward-looking” statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such statements are indicated by words or phrases such as “anticipates,” “projects,” “believes,” “intends,” “expects,” and similar words or phrases. Such factors include, among others, the following: competition; seasonality; success of operating initiatives; new product development and introduction schedules; acceptance of new product offerings; advertising and promotional efforts; adverse publicity; availability, changes in business strategy or development plans; availability and terms of capital; labor and employee benefit costs; changes in government regulations; and other factors particular to the Company.

Should one or more of these risks, uncertainties or other factors materialize, or should underlying assumptions prove incorrect, actual results, performance, or achievements of the Company may vary materially from any future results, performance or achievements expressed or implied by such forward-looking statements. All subsequent written and oral forward-looking statements attributable to the Company or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements in this paragraph. The Company disclaims any obligation to publicly announce the results of any revisions to any of the forward-looking statements contained herein to reflect future events or developments.

References in this Form 10-Q to “Company,” “we,” “us,” and “our,” are references to Dolphin Digital Media, Inc. and its wholly-owned consolidated subsidiaries, Anne’s World Limited, Curtain Rising, Inc., Hiding Digital Productions, LLC and Cybergeddon Productions, LLC.

### **Business Summary**

Dolphin Digital Media, Inc. is dedicated to the production of high-quality digital content. With the launch of Dolphin Digital Studios, the Company is at the forefront of the growing digital entertainment sector. Dolphin Digital Studios is committed to consistently delivering premium, best-in-class entertainment and securing premiere distribution partners to maximize audience reach and commercial advertising potential.

The growth of online video viewing is well-documented. While all major demographics have experienced an increase in online video viewing for several years in a row, it is worth mentioning the tremendous potential of the “tween” and “teen/young adult” space online. According to a recent study by the Kaiser Family Foundation, 8-18 year-olds devote an average of 7 hours and 38 minutes across a typical day, or more than 53 hours per week, to using entertainment media. This creates a huge opportunity for quality content for this audience, which increasingly turns to the internet to source its entertainment options. Advertisers have taken notice, with leading digital-marketing research firm eMarketer estimating that online video ad spending (the fastest-growing advertising segment) will surpass \$5 billion in the United States of America alone by 2014.

Management sees an opportunity for Dolphin Digital Media to become a “market leader” digital studio.

Dolphin Digital Media has also announced its entry into “Kids Clubs,” or online websites to serve as destinations for entertainment and information. Management seeks to partner with established “brands” in the children’s space, and to expand each brand’s existing online audience through the promotion of original content supplied and/or sourced by Dolphin Digital Studios. Premium entertainment offerings, such as original web series, will serve to both increase audience through positive word-of-mouth and to increase engagement, or length of time on site. Furthermore, the Kids Clubs will serve as the platform for sponsorships and other marketing opportunities, such as contests and sweepstakes. In addition, the Kids Clubs are tremendous marketing vehicles for the respective brands, as they keep the brands “top of mind” for the youngest generation, and in a space (the online world) where they increasingly go.

Dolphin Digital Media partnered with the University of Miami to launch its first kids club, the Coca-Cola Junior Canes Club, in September, 2011. In February 2012, the Company entered into an agreement with United States Youth Soccer Association, Inc to launch a Kids Club in this upcoming back-to-school season. These are perfect examples of high-quality brands with tremendous reach to children nationwide that will benefit from the engagement that comes from a highly entertaining and informative Kids Club. To date, the Company has not generated any material revenue or incurred any material expenses related to the Kids Clubs.

Finally, Dolphin Digital Media continues to enhance and support its online safety product for children, Dolphin Secure, which is an easy-to-use software that downloads onto any computer in a child’s life, and gives parents the ability to guide where their children can go, and who they can talk to, while online. Dolphin Secure was born out of a decision to provide a proactive solution for parents concerned with the online safety of their children. Busy parents need an easy-to-use system which gives them peace of mind



that their rules for internet safety are being followed even when they are not around.

## **Dolphin Digital Studios**

During the quarter ended March 31, 2012, the Company's focus has primarily been devoted to Dolphin Digital Studios, which creates original content to premiere online. Substantially all of the Company's operating expenses during the three months ended March 31, 2012 were incurred related to Dolphin Digital Studios.

Dolphin Digital Studios is a natural fit and progression in the core business of Dolphin Digital Media —entertaining its customers through high-quality digital programming. Premium online video is the largest growth sector for online advertising, with market leaders such as Yahoo!, Hulu, Netflix, YouTube and AOL recently announcing major initiatives around original programming.

Dolphin Digital Media foresees 3 distinct demographics for its upcoming "web series":

1. Tweens (roughly 9-14 years old);
2. Teens and Young Adults (roughly 14-24 years old); and
3. General Market (roughly 14-49 years old).

Each of these demographics will be served with different content, and the Company may have different distribution partners for each of these demographics.

Dolphin Digital Studios earns revenue from the online distribution of its web series in three different ways:

1. Producer's Fees: Dolphin Digital Studios will earn fees for producing each web series, as included in the production budget for each project;
2. Advertising Revenue: typically, Dolphin Digital Studios will be entitled to between 50-60% of all advertising revenue generated by its distribution partner from the online distribution of any particular web series; and
3. Sponsorship Revenue: Dolphin Digital Studios will generally retain between 70-100% of any product integration fees, or sponsorship revenues, associated with any of its web series.

The Company expects Dolphin Digital Studios to create near-term revenue for the Company, since the new division is currently producing online content and has several projects under development. Web series, in general, have a fairly short development and production cycle, thus allowing for quick distribution (as opposed to traditional television and film models). Thus, the Company anticipates that its financials will be further positively impacted shortly after the distribution of any particular web series produced by Dolphin Digital Studios. During 2011, the Company received \$895,000 from investors through Equity Finance Agreements. The investors will receive revenues from the web series equal to 115% of their investment from any web series in development through December 31, 2012. Afterwards the investors, as a group, will receive 50% of the producer's gross receipts derived from these web series. On January 1, 2013, the production "cycle" will cease and all of the Company's gross receipts from the web series will be distributed as collected. In conjunction with each web series, the Company is entitled to receive a production fee that will not exceed \$250,000. The Company did not recognize any revenue associated with any web series subject to the Equity Finance Agreements during the quarter ended March 31, 2012.

Dolphin Digital Studios expects to produce between 6 and 8 web series a year. Some projects may be self-financed, while some projects currently under development will feature strategic and financial partnerships. This will allow Dolphin Digital Studios to have attractive project financing alternatives while developing its slate of programming.

Furthermore, the web series from Dolphin Digital Studios can be repackaged for distribution into "traditional media," such as television and home video, on a worldwide scale, which will significantly increase the revenue potential for any particular web series. Web series that migrate to traditional media outlets will also benefit from having a pre-established track record and viewer base. For distribution into such outlets, Dolphin Digital Studios will capitalize on its existing relationship with Dolphin Entertainment, one of the top independent television producers and distributors in the world, with a specialty in quality children's and teen programming. Founded in 1996, Dolphin Entertainment is an Emmy-nominated production and distribution company that has recently produced programming for Nickelodeon, Cartoon Network, and Canada's Family Channel. Dolphin Entertainment currently distributes its children's and teen programming into 300 million homes in over 100 countries. Furthermore, Dolphin Entertainment has great experience with "general market" programming, as well, having distributed television movies from U.S. partners that include Lifetime, Anchor Bay, and Starz, to name a few.

## **Warner Bros. Digital Distribution Partnership**

Dolphin Digital Studios' first two web series have been co-financed through an agreement with Dolphin Entertainment and Warner Bros. Digital Distribution.

The first titles produced under this agreement are the action-packed high school spy thriller *Aim High* from multi-talented Executive Producer and Director McG (Director of *Charlie's Angels*, *Terminator: Salvation* and Executive Producer of television series *Chuck* and *Supernatural*) and the futuristic survival tale *H+: The Digital Series* from blockbuster Director / Producer Bryan Singer (Director of *X-Men*, *Superman Returns* and *The Usual Suspects*, and Executive Producer of hit television series *House*).

### **"Aim High"**

*Aim High* is the story of a young man leading a double life — juggling his studies by day and serving as a government agent by night. This series chronicles the life of Nick Green, a high school sophomore who's just starting a new school year as one of the country's 64 highly trained teenage operatives.

When he's not risking his life on top-secret missions, Nick is dreaming of Amanda Meyers, the most popular girl in school, who's cool, intelligent, and very alluring. Amanda mercilessly flirts with Nick, but before he can enjoy her advances he has to avoid Derek — her overly protective boyfriend who threatens Nick for even looking at Amanda.

*Aim High* comes from Director / Producer McG, production company Wonderland Sound and Vision, and production services were provided by Bandito Brothers. Peter Murrieta, who served as Executive Producer for the Disney Channel mega-hit *Wizards of Waverly Place*, serves as an Executive Producer. The series is written by Heath Corson (*Living with Abandon* / *Scary Godmother*) and Richie Keen (*Living with Abandon*), who also serve as Executive Producers. *Aim High* is directed by Thor Freudenthal (*Hotel for Dogs*/ *Diary of a Wimpy Kid*) and produced by Lance Sloane (*Yucatan*).

Jackson Rathbone, best known for his role as the scarred vampire "Jasper Hale" in the *Twilight* movie series, stars as teenage government operative "Nick Green." He is joined by Aimee Teegarden, known to loyal *Friday Night Lights* fans as "Julie Taylor," who stars as Nick's charming love interest "Amanda Miles."

*Aim High* also stars Rebecca Mader (*Lost*) as Nick's sultry science teacher "Ms. Walker," Johnny Pemberton (*Megadrive*) as the well-connected best friend "Marcus," Clancy Brown (*Highlander*) as Russian mercenary "Boris the Bear," Jonathan McDaniel (*That's So Raven*) as Amanda's jealous boyfriend and swim team captain "Derek Long," and Greg Germann (*Ally McBeal*) as the protective "Vice Principal Ockenhocker."

*Aim High* simultaneously premiered on Facebook and Cambio (AOL's Teen Site) in October, 2011, *Aim High* represented Facebook's first social web series from major Hollywood partners. Consumers became part of the show by integrating their profile information — including photos, text and friends — by simply opting into an application on the show's Facebook page at [www.facebook.com/aimhighseries](http://www.facebook.com/aimhighseries). By choosing to watch *Aim High* in a personalized viewing mode through the show's Facebook page, viewers see themselves or their friends integrated into select scenes throughout the series — from their photo appearing on a student body election poster, to having their name seen as graffiti on the bathroom wall. This video application not only allows consumers to have an immersive and engaging viewing experience, but also social one where they can share comments, scenes and Tweets.

*Aim High* won the Writer's Guild Award for Outstanding Achievement in Writing for Original New Media at the Writer's Guild Awards ceremony hosted by Joel McHale and Zooey Deschanel on February 19, 2012 in Los Angeles, California.

## **“H+: The Series”**

H+ takes viewers on an episodic two-and-a-half hour, apocalyptic journey into the future where technology has gone horribly wrong. In 2019, 33% of the world’s population uses a radical new piece of technology — an implanted computer system called H+. This allows a person’s mind and nervous system to be connected to the Internet 24 hours a day.

But that same year, a mysterious and vicious computer virus is released, and within seconds millions of people die — leading to radical changes to the political and social landscape of the planet.

H+ is produced by Director / Producer Bryan Singer in association with Bad Hat Harry Productions (House). The series comes from the imaginative minds of writers John Cabrera (Gilmore Girls) and Cosimo de Tommaso who also serve as Executive Producers. H+ is directed by Stewart Hendler (Sorority Row) and produced by Lance Sloane (Yucatan). H+ is currently in post-production and was filmed in Santiago Chile.

H+ will be released on a major digital distribution platform during Summer, 2012.

## **Cambio Distribution Partnership**

Cambio and Dolphin Digital Media have entered into an exclusive content deal, in which 4-6 original web series will be financed per year. In this deal Dolphin Digital Media and Cambio will collaborate to identify original material to produce, with an emphasis on established screenwriters, actors, directors and producers. Cambio holds exclusive rights to distribute the content online in the United States. Dolphin Digital Media holds the underlying copyright in each production, as well as worldwide distribution rights outside of the online rights in the United States.

This relationship with Cambio ensures a premium online distribution partner for the upcoming slate of teen/young adult web series from Dolphin Digital Studios.

## **Cybergeddon**

On March 30, 2012, the Company announced their new project Cybergeddon. Anthony Zuiker, the visionary creator of the CSI franchise and his production company Dare to Pass, and Yahoo, Inc. the premier digital media company have partnered with Dolphin Digital Studios for this ground breaking motion picture event which will bring to life the growing threat of cybercrime. True to his storytelling form, Zuiker has engaged Norton by Symantec to leverage its technical credibility and security insights to help inform and guide the narrative. Cybergeddon will be released this Fall, through Yahoo’s global online distribution, as a series of installments to roll out sequentially.

During the first quarter of 2012, the Company incorporated Cybergeddon Productions, LLC as a wholly owned subsidiary. The company has entered into agreements with certain vendors and as part of these agreements, is responsible for creating 6-12 digital episodes of approximately eight to fifteen minutes in length. The Company has received payments of \$720,000 that it has accounted for as Deferred Revenue in the Condensed Consolidated Balance Sheet. The remainder of the payments will be received by August 2012 and are contingent on the Company securing an international distributor for the web series and completion of the web series.

On April 9, 2012, the Company entered into an agreement with a vendor to create a universal (iPhone and iPad) iOS app for the Cybergeddon series and on April 2, 2012 made a payment of \$125,000 towards the cost of creating the app.

Management expects future announcements relating to distribution partners for the tween and general market demographics.

## **Kids Clubs**

Dolphin Digital Media sees tremendous opportunity from the combination of the following two consumer trends: 1) a greater number of children under 18 have access to the internet in their lives (and most “own” their own devices – i.e. laptop computers, tablets, smartphones, etc.); and 2) those children who do have access to the internet spend an increasingly greater amount of time “online.” Simply put, the internet has become the next generation’s “go to” destination for both entertainment and information.

“Offline” brands need to engage with their participants “online” or risk losing them altogether. It is a tremendous lost opportunity to build successful engagement with children and teenagers in the “real world” and offer them nothing (let alone an equivalent engagement opportunity) in the digital world. For example, Little Leagues may exist for the enjoyment of children, but their websites are overwhelmingly only used by parents. Similarly, non-profits may exist to provide enrichment and cultural opportunities for children, but their websites are seldom visited by the children they cater to.

Dolphin Digital Media recognizes that it is uniquely positioned to offer such children’s organizations a real alternative. Management has tremendous experience building engaging websites for children, in creating best-in-class premium original online entertainment content, and in coordinating large-scale sweepstakes and promotional contests. Management believes that Dolphin Digital Media will quickly become the preferred partner for a variety of children’s organizations that have neither the time, financial resources or experience to provide online engagement for their participants, but who see the value in doing so.

In September, 2011, Dolphin Digital Media partnered with the University of Miami to launch the enhanced Coca-Cola Junior Canes Club, an exciting fan club for children that combines unique “real-world” offerings with an engaging online experience. The core of the Junior Canes Club is a fun and unique fan experience online at [www.juniorcanesclub.com](http://www.juniorcanesclub.com). Junior Canes Club members can ask their favorite player or coach a question, see exclusive videos and photos from University of Miami athletics, play online games, create and customize their own personal profile page, take fan polls, and much more. The Junior Canes Club is open to children 12-years of age and younger. A registration fee of \$20 provides each Junior Canes Club member with a Welcome Kit, which includes an Official Coca-Cola Junior Canes T-shirt, a membership card, and an autographed photo from Sebastian the Ibis. Each month thereafter is only \$9.99, and entitles Junior Canes Club members to an array of benefits, both at sporting events and online, which currently hold over a \$400 annual value. On November 25th, all Junior Canes were invited to receive free admission to the University of Miami vs. Boston College ACC Conference football game. Club members also received free admission to select men’s and women’s basketball games, as well as to select baseball games. By using their exclusive membership card, they also received free admission to all home women’s soccer and women’s volleyball games. There are multi-child discounts, with the second child (and each additional child) per household receiving 50% off the monthly fee (only \$4.99 per month per additional child). The Company will share equally revenues from net membership fees with the University of Miami. For the quarter ended March 31, 2012, the Company did not generate any significant revenues from this Partnership with the University of Miami.

In February 2012, Dolphin Digital Media entered into an agreement with U.S. Youth Soccer to create the “US Soccer Clubhouse” website. This site will give kids the opportunity to view photos of their favorite players and teams, get up to date news on games and events, view videos of popular TV shows and celebrities and play online games. Similar to the Junior Canes Club, they will be able to create their own personal profile page. The site will also feature an event calendar so the members can stay informed of upcoming games, fan celebrations, etc. In addition, there will be several sweepstakes throughout the year for an opportunity to meet a national celebrity. The Company is still in the process of finalizing the details concerning the membership benefits and fees. During the quarter ended March 31, 2012, the Company hired a third party to begin building the US Soccer Clubhouse website at an initial cost of \$125,000. The first installment of \$25,000 was paid during the first quarter, a second \$25,000 installment will be paid during the second quarter and the remaining payments will be made monthly over a period of two year.

On May 18, 2012, Dolphin Digital Media, Inc. entered into an agreement with a note holder to form Dolphin Kids Club LLC. Under the terms of the agreement, Dolphin will convert the current \$1,500,000 of notes payable into a 25% member interest in the newly formed entity. Dolphin will hold the remaining 75% interest. The purpose of this entity is to create and operate online Kids Clubs for selected charitable, educational and civic organizations. The agreement encompasses Kids Clubs created between January 1, 2012 and December 31, 2016. It is a “gross revenue agreement” and Dolphin Digital Media, Inc. will be responsible for paying all associated operating expenses. Net income will be attributable to each member based on the thresholds established in the operating agreement of the entity. Dolphin Kids Club LLC will be consolidated in subsequent financial statements. Amounts attributable to the non-controlling interest will follow the provisions in the contractual arrangement. Non-controlling interest will be presented as a separate component of shareholders’ equity and net income. Except as noted in the preceding paragraph, the Company did not incur any liabilities or derive any revenue from this agreement during the first quarter of 2012.

## **Dolphin Secure**

Dolphin Digital Media has developed Dolphin Secure, a groundbreaking family Internet solution that gives parents the tools to protect their children online. In a truly revolutionary offering, and one of the major aspects that makes Dolphin Secure a unique service, a child may fully utilize the “Dolphin Surf” social network and communicate with their friends only by using Dolphin Secure fingerprint identification. Upon registration, a new user scans their finger using the Dolphin Secure UPEK fingerprint reader. The scanned fingerprint is then converted into a number and stored in a protected, remote database. The child’s account details (e.g. parental settings and personal preferences) are associated with this number, which is created by an irreversible algorithm.

Once Dolphin Secure has been downloaded, the computer is unable to access the internet or IM applications without requiring identification from the user. With a fingerprint swipe, obviously unique to the user, Dolphin Secure is able to identify each user, thus allowing its safety settings to be customizable to each individual child within the household. Thus, Dolphin Secure protects where each child may go online, and who they may talk to, even when the parents are not home. The Dolphin Secure “master white list” of pre-approved sites ensures that children are free to explore and learn online more safely without the risk of stumbling onto pornography, inappropriate content or other illicit material. Furthermore, for the first time, parents have the option to set the boundaries of who their child can speak to, or who they can be approached by to speak with, online.

“Dolphin Surf,” the “landing page” associated with Dolphin Secure (i.e. where the child “starts from” on the internet once they’ve provided their fingerprint swipe) is a social network where kids have the opportunity to create a profile, IM with approved friends, search for new friends, upload photos, send e-mails and customize a homepage that includes a widget library of content, friend updates and much more, all under the protection of the Dolphin Secure system. “Dolphin Surf” differentiates itself from other social networking sites where users, and their personal content, are vulnerable to anyone who knows, or can guess, their password. It is the sharing of passwords among the overwhelming majority of children that exposes them to so many dangers of cyber-bullying, including online impersonation (e.g. when a classmate or “friend” who knows their password goes into their social network account and sends out an embarrassing e-mail, photo or IM to their entire address book, pretending to be them while also switching their password so that they can’t even access their account after the fact to try and limit the damage).

By creating and managing child-friendly social networking websites utilizing state-of the-art fingerprint identification technology, Dolphin Digital Media has taken an industry-leading position with respect to Internet safety for children.

On February 8, 2011, the Company entered into a licensing agreement with Dolphin Media Germany, an unrelated party, for the licensing rights of Dolphin Secure. Under the deal terms, Dolphin Digital Media will receive a royalty from all customer licenses and sales, once royalty payments due to the Company exceed the initial license fee of \$275,000. In turn, Dolphin Media Germany has retained the German-language rights to Dolphin Secure, as well as a right of first negotiation to launch the product in other European territories. During the quarter ended March 31, 2012, the Company did not receive any royalties in relation to the licensing agreement.

## **Management Expertise**

The launch of Dolphin Digital Studios leverages our management expertise in creating high-quality entertainment, especially for children and young adults.

Dolphin Entertainment, founded in 1996 by our Chairman, C.E.O. and President, Bill O'Dowd, is one of the world's leading entertainment companies specializing in children's and young adult live-action programming, with divisions dedicated to Television Production, Feature Film Production, International Distribution and Merchandising and Licensing. Dolphin Entertainment served as Executive Producer to Nickelodeon's Emmy™-nominated hit series Zoey 101 and Ned's Declassified School Survival Guide, as well as eight different television movies that have premiered on Nickelodeon in the past five years. Dolphin Entertainment distributes its programs worldwide, with sales in over 100 countries (reaching almost 300 million homes) for its current children's properties, including Mexico, Italy, France, Spain, the United Kingdom, Germany, Canada, Australia, New Zealand, Brazil, and South Africa, among many others. Dolphin Entertainment has successfully launched international merchandising lines for its children's properties in nearly every consumer category, including publishing, apparel, sleepwear, accessories, and cosmetics.

Dolphin Digital Media holds a multiyear exclusive licensing agreement with Dolphin Entertainment, currently not set to expire until June, 2018. Under the license, Dolphin Digital Media is authorized to use Dolphin Entertainment's brand properties in connection with social networking sites. The license requires that Dolphin Digital Media pays Dolphin Entertainment royalties at the rate of fifteen percent of the net sales from performance of the licensed activities. During the quarter ended March 31, 2012, the Company did not use Dolphin Entertainment's brand properties and therefore no royalties were payable under the licensing agreement.

## **Results for the three months ended March 31, 2012 and March 31, 2011**

The Company has revenues of \$0 and \$275,000 from licensing and production fees for the three months ended March 31, 2012 and 2011 respectively. Revenue for the three months ended March 31, 2011 was related to an agreement to sell the German language licensing rights to Dolphin Secure to Dolphin Germany Media, an unrelated company.

General and administrative costs increased by approximately \$550,000 for the three months ended March 31, 2012 compared to the three months ended March 31, 2011. This increase is primarily due to personnel costs. The Company has accrued \$62,500 of compensation and \$250,000 quarterly bonus for 2012 for its CEO. The Company is currently finalizing the terms of the employment agreement but has accrued for costs as per current discussions. The bonus is contingent on the CEO's continued employment with the Company through 2012. The Company also made a payment of \$100,000 as a charitable contribution. Legal fees have decreased by \$42,000 from \$64,000 for the three months ended March 31, 2011 to \$22,000 for the three months ended March 31, 2012 since the Company settled litigation in the first quarter of 2011. The Company also decreased its Public Relations costs for the same periods by \$45,000 by terminating a contract that it had with a Public Relations firm.

Interest expense increased by \$41,401 from \$25,839 to \$67,241 due to a total of four promissory notes entered into during the last quarter of 2011 and the first quarter of 2012 for a total of \$1,300,000 with an unrelated party. The promissory notes bear interest at 10% per annum. The increase is also due to an increase in the balance of the promissory note to our CEO.

During the first quarter ended March 31, 2012, the Company deconsolidated a Canadian subsidiary and recognized a gain on deconsolidation of \$293,730, mostly from third party liabilities. It also wrote off accumulated other comprehensive income of \$65,235 related to foreign currency translations.

The net loss was \$747,987 or \$(.01) per share based on 64,190,987 weighted average shares outstanding for the quarter ended March 31, 2012 compared to a loss of \$131,127 or \$(.00) per share based on 64,190,987 weighted average shares outstanding for the quarter ended March 31, 2011. The increase in net loss was a result of the factors described above.

## **Liquidity and Capital Resources**

Cash flows used in operating activities increased from \$372,239 for the quarter ended March 31, 2011, to \$377,156 for the year quarter ended March 31, 2012. During the first quarter of 2012, the Company capitalized additional production costs of \$336,771 related to web series production. The Company also deferred \$720,000 of revenue received from a sponsorship agreement for a web series that will be completed in the fourth quarter of 2012. The company decreased its accounts payable by \$146,947 by paying down certain vendors on a monthly basis. Other current liabilities increased by \$337,777 mostly due to the accrual of compensation for its CEO in the amount of \$312,500. On March 23, 2012, one of the Company's Canadian subsidiaries filed for bankruptcy in Canada. The Company recognized a gain on deconsolidation in the amount of \$293,730 related to write off of third party liabilities. It also recognized a loss related to the write off of Accumulated Other Comprehensive Income that was due to foreign exchange translations. During the first quarter of 2011, the Company had a decrease of deferred revenue in the amount of \$175,000 related to revenues from a license agreement recognized in that quarter.

Cash Flows used in investing activities increased by \$11,620 for the quarter ended March 31, 2012. This increase is related to purchase of fixed assets for the Company's new offices.

Cash flows from financing activities increased by \$147,000 during the first quarter of 2012. This is due to loans received in return for three unsecured promissory notes signed by the Company. During the first quarter of 2011, cash flows from financing activities increased mainly due to advances from our CEO in the net amount of \$149,000, proceeds received from pay down of warrants in the amount of \$100,000 and proceeds from revenue sharing agreements related to web series productions in the amount of \$459,000.

Our independent auditors issued an explanatory paragraph expressing substantial doubt about our ability to continue as a going concern based upon our net loss for the year ended December 31, 2011, our accumulated deficit as of December 31, 2011, and our level of working capital. The financial statements do not include any adjustments that might result from the outcome of these uncertainties. Management is planning to raise any necessary additional funds through loans and additional sales of its common stock; however, there can be no assurance that the Company will be successful in raising any necessary additional loans or capital.

Management believes that the Company will have revenues from its web series business in 2012. Subsequent to quarter end, it completed the first web series, "Hiding" with expected revenues in the second quarter of 2012. In April 2012, the Company received \$123,581 in revenues for the web series. Another \$125,000 of revenues was paid directly by the production company to a related party vendor to satisfy our liability with them. In addition, the Company has begun production of another web series that should be completed in the fall of 2012 and is expected to derive revenues by year end. It has entered into agreements for this web series and received payments of \$720,000 during the first quarter. During 2011, the Company signed an unsecured Promissory note to secure financing in the amount of \$450,000. The note bears interest at 10% per annum. During the first quarter ended March 31, 2012, the Company signed four unsecured Promissory notes for a total of \$850,000 in additional financing also bearing interest at 10% per annum. Subsequent to the quarter end, the Company has received an additional \$200,000 and signed an unsecured Promissory note bearing interest at 10% per annum. On May 18, 2012, the Company entered into an agreement with the note holder to convert these Promissory Notes into a 25% member interest in a newly formed entity called Dolphin Kids Clubs LLC. As part of the agreement, the note holder will contribute an additional \$1,500,000 between May 15 and November 15, 2012 with the Company required to meet certain milestones as mutually agreed between the partners and that have not yet been determined. The Company will retain a 75% of the member interest in the new entity.

## **Critical Accounting Policies**

See "Summary of Significant Accounting Policies" in the Notes to the unaudited condensed consolidated financial statements and our current annual report on Form 10-K for the year ended December 31, 2011, for discussion of significant accounting policies, recent accounting pronouncements and their effect, if any, on the Company.



## **Recent Accounting Pronouncements**

Recent accounting pronouncements that the Company has adopted or will be required to adopt in the future are summarized below.

In June 2011, the FASB issued new guidance for comprehensive income which requires that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In the two-statement approach, the first statement should present total net income and its components followed consecutively by a second statement that should present total other comprehensive income, the components of other comprehensive income, and the total of comprehensive income. Also, the entity is required to present reclassification adjustments for items that are reclassified from other comprehensive income to net income on the face of the financial statements. We adopted this guidance in the first quarter of 2012 and have presented total comprehensive income in a single continuous statement which contains two sections, net earnings and comprehensive income. This accounting guidance only impacted presentation and did not have an impact on our consolidated financial position, results of operations or cash flows.

Other recent Accounting Standards Updates not effective until after March 31, 2012, are not expected to have a significant effect on the Company's consolidated financial position or results of operations.

## **Off-Balance Sheet Arrangements**

As of March 31, 2012, we did not have any off-balance sheet arrangements.

## **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Not required for smaller reporting companies.

## **ITEM 4. CONTROLS AND PROCEDURES**

### **Management's Report on the Effectiveness of Disclosure Controls and Procedures**

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in our reports filed under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Principal Financial Officer, to allow timely decisions regarding required disclosure.

We carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of March 31, 2012. Based upon that evaluation, our Chief Executive Officer and Principal Financial Officer concluded that our disclosure controls and procedures were not effective due to material weaknesses identified in the Company's internal control over financial reporting described below.

### **Managements Report on Internal Control Over Financial Reporting**

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim financial statements will not be prevented or detected on a timely basis.

Under the supervision and with the participation of our Chief Executive Officer and Principal Financial Officer, we have evaluated the effectiveness of our internal control over financial reporting as of March 31, 2012 as required by Securities and Exchange Act Rule 13a-15(c). Based on that assessment, management identified the following material weakness:

- In connection with the audit of our consolidated financial statements for the fiscal year ended December 31, 2011, our independent registered accounting firm reported to our Board of Directors that they determined the following design deficiencies related to the entity level control environment, including risk assessment, information and communication and monitoring controls.
  - The Company does not have an employee handbook that details policies and procedures related to ethical behavior.
  - The Board of Directors does not maintain minutes of its meetings. In addition, there is no independent Audit Committee of the Board of Directors.
  - There is no documented fraud risk assessment or risk management oversight function.
  - There are no documented procedures related to financial reporting matters (both internal and external) to the appropriate parties.
  - There is no budget prepared and therefore monitoring controls are not designed effectively as current results cannot be compared to expectations.
  - There is no documented process to monitor and remediate deficiencies in internal controls.After a review of our current entity level control environment, management concluded that the above deficiencies represented a material weakness.
- In connection with the audit of our consolidated financial statements for the fiscal year ended December 31, 2011, our independent registered accounting firm reported to our Board of Directors that they observed inadequate documented review and approval of certain aspects of the accounting process including the documented review of accounting reconciliations and journal entries that they considered to be a material weakness in internal control. Specifically:
  - There is no documented period end closing procedures, specifically the individuals that are responsible for preparation, review and approval of period end close functions.
  - Reconciliations are performed on all balance sheet accounts on at least a quarterly basis; however there is no documented review and approval by a member of management that is segregated from the period end financial reporting process.
  - Journal entries are initiated and posted by an outside accounting consultant. However there is no review and approval for the posting of journal entries.After a review of our current review and approval of certain aspects of the accounting process, management concluded that the inadequate documented review and approval process represented a material weakness.
- In connection with the audit of our consolidated financial statements for the fiscal year ended December 31, 2011, our independent registered accounting firm reported to our Board of Directors that they observed inadequate segregation of duties within the accounting process including the following:
  - One individual has the ability to add vendors to the master vendor file. This individual also has access to the Company checkbook as this is not maintained in a secure location.
  - The same individual mentioned above reconciles the bank accounts with no formal review process.After a review of our current accounting process and the individuals involved, management concluded that the inadequate documented review and approval process represented a material weakness.
- During the three month period ended March 31, 2011, the Company did not correctly account for revenue recognition related to a software license agreement. The Company had initially deferred revenue associated with agreement and was recognizing revenue over a five year period. Upon further evaluation, revenue recognition was required upon delivery of the software. This error resulted in the restatement of the Company's previously filed Form 10-Q for the period ended March 31, 2011 to recognize additional revenue of \$261,250. After a review of our current review and approval of certain aspects of the accounting process, management concluded that the inadequate review and approval process of material agreements for the proper accounting treatment represented a material weakness.
- During the three month period ended June 30, 2011, the Company did not correctly account for revenue recognition related to a Production Services Agreement with a related party. The Company had initially deferred the revenue associated with the services agreement and was accounting for the agreement under the completed contract method. Upon further evaluation, revenue recognition was required as the services were provided to the related party. After a review of our current review and approval of certain aspects of the accounting process, management concluded that the inadequate review and approval process of material agreements for the proper accounting treatment represented a material weakness.

## **Remediation of Material Weaknesses in Internal Control over Financial Reporting**

In order to remediate the material weaknesses in internal control over financial reporting, the Company is in the process of finalizing a remediation plan, under the direction of the Company's Board of Directors, and intends to implement improvements during fiscal year 2012 as follows:

- In connection with the reported inadequately documented review and approval of certain aspects of the accounting process, management has plans to review the current review and approval processes and implement changes to ensure that all material agreements, accounting reconciliations and journal entries are reviewed and approved on a timely basis and that this review is documented by a member of management separate from the preparer.
  - Document all significant accounting policies and ensure that the accounting policies are in accordance with accounting principles generally accepted in the United States and that internal controls are designed effectively to ensure that the financial information is properly reported. Management will engage independent accounting specialists to ensure that there is an independent verification of the accounting positions taken.
  - In connection with the reported inadequately documented review and approval of certain aspects of the accounting process, management has plans to review the current review and approval processes and implement changes to ensure that all material agreements, accounting reconciliations and journal entries are reviewed and approved on a timely basis and that this review is documented by a member of management separate from the preparer. A documented quarter end close procedure will be established whereby management will review and approve reconciliations and journal entries prepared by the outside accountant. Management will formally approve new vendors that are added to the master vendor file and will safeguard the company checkbook by keeping it in a locked file cabinet.
  - Document all significant accounting policies and ensure that the accounting policies are in accordance with accounting principles generally accepted in the United States and that internal controls are designed effectively to ensure that the financial information is properly reported. Management will engage independent accounting specialists to ensure that there is an independent verification of the accounting positions taken.
  - In connection with the reported inadequately documented review and approval of certain aspects of the accounting process, management has plans to review the current review and approval processes and implement changes to ensure that all material agreements, accounting reconciliations and journal entries are reviewed and approved on a timely basis and that this review is documented by a member of management separate from the preparer. A documented quarter end close procedure will be established whereby management will review and approve reconciliations and journal entries prepared by the outside accountant. Management will formally approve new vendors that are added to the master vendor file and will safeguard the company checkbook by keeping it in a locked file cabinet.

## **Changes in Internal Control over Financial Reporting**

During the Company's last fiscal quarter there were no changes in the Company's internal controls over financial reporting that have materially affected or are reasonably likely to materially affect such internal controls over financial reporting.

## **PART II — OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

On or about January 25, 2010, an action was filed by Tom David against Winterman Group Limited, Dolphin Digital Media (Canada) Ltd., Malcolm Stockdale and Sara Stockdale in the Superior Court of Justice in Ontario (Canada) alleging breach of a commercial lease and breach of a personal guaranty. On or about March 18, 2010, Winterman Group Limited, Malcolm Stockdale and Sara Stockdale filed a Statement of Defense and Crossclaim. In the Statement of Defense, Winterman Group Limited, Malcolm Stockdale and Sara Stockdale deny any liability under the lease and guaranty. In the Crossclaim filed against Dolphin Digital Media (Canada) Ltd., Winterman Group Limited, Malcolm Stockdale and Sara Stockdale seek contribution or indemnity against Dolphin Digital Media (Canada) Ltd. alleging that Dolphin Digital Media (Canada) agreed to relieve Winterman Group Limited, Malcolm Stockdale and Sara Stockdale from any and all liability with respect to the lease or the guaranty. On or about March 19, 2010, Winterman Group Limited, Malcolm Stockdale and Sara Stockdale filed a Third Party Claim against the Company seeking contribution or indemnity against the Company, formerly known as Logica Holdings, Inc., alleging that the Company agreed to relieve Winterman Group Limited, Malcolm Stockdale and Sara Stockdale from any and all liability with respect to the lease or the guaranty. The Third Party Claim was served on the Company on April 6, 2010. On or about April 1, 2010, Dolphin Digital Media (Canada) filed a Statement of Defense and Crossclaim. In the Statement of Defense, Dolphin Digital Media (Canada) denied any liability under the lease and in the Crossclaim against Winterman Group Limited, Malcolm Stockdale and Sara Stockdale, Dolphin Digital Media (Canada) seeks contribution or indemnity against Winterman Group Limited, Malcolm Stockdale and Sara Stockdale alleging that the leased premises were used by Winterman Group Limited, Malcolm Stockdale and Sara Stockdale for their own use. On or about April 1, 2010, Dolphin Digital Media (Canada) also filed a Statement of Defense to the Crossclaim denying any liability to indemnify Winterman Group Limited, Malcolm Stockdale and Sara Stockdale. On or about March 12, 2012, the Court served a Status Notice on all the parties indicating that since more than (2) years had passed since a defence in the action had been filed, the case had not been set for trial and the case had not been terminated, the case would be dismissed for delay unless action was taken within ninety (90) days of the date of service of the notice. On March 23, 2012, Dolphin Digital Media (Canada) Ltd filed for bankruptcy in Canada. The bankruptcy will not protect the Company from the Third Party Claim filed against it. However, the Company has not accrued for this loss because it believes that the claims against it are without substance and it is not probable that they will result in loss. The Company has assessed and determined that it does not have any continuing liability related to the Canadian subsidiary.

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

### **ITEM 4. REMOVED AND RESERVED**

None.

### **ITEM 5. OTHER INFORMATION**

None.

ITEM 6. EXHIBITS

<u>No.</u>	
<a href="#">31.1</a>	Certification of the Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<a href="#">31.2</a>	Certification of the Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<a href="#">32.1</a>	Certification of the Principal Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
<a href="#">32.2</a>	Certification of the Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101	Interactive Data Files

## SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized May 24, 2012.

### **Dolphin Digital Media Inc.**

By: /s/ William O'Dowd IV  
William O'Dowd IV  
Chief Executive Officer and Principal Financial  
Officer

**PRINCIPAL EXECUTIVE OFFICER  
CERTIFICATION PURSUANT TO SECTION 302**

I, William O'Dowd IV, Principal Executive Officer of Dolphin Digital Media, Inc. (the "Registrant"), certify that:

1. I have reviewed this Report on Form 10-Q of the Registrant;
2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Report.
3. Based on my knowledge, the financial statements, and other financial information included in this Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this Report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
  - a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the Registrant's disclosure controls and procedures presented in this Report are conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this Report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting;
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation or internal control over financial reporting which are reasonably likely to adversely effect the Registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control; and

Date: May 24, 2012

/s/ William O'Dowd IV  
\_\_\_\_\_  
William O'Dowd IV  
Chief Executive Officer  
(Principal Executive Officer)

**PRINCIPAL EXECUTIVE OFFICER  
CERTIFICATION PURSUANT TO SECTION 302**

I, William O'Dowd IV, Principal Financial Officer of Dolphin Digital Media, Inc. (the "Registrant"), certify that:

1. I have reviewed this Report on Form 10-Q of the Registrant;
2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Report.
3. Based on my knowledge, the financial statements, and other financial information included in this Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this Report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
  - a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the Registrant's disclosure controls and procedures presented in this Report are conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this Report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting;
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation or internal control over financial reporting which are reasonably likely to adversely effect the Registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control; and

Date: May 24, 2012

/s/ William O'Dowd IV  
\_\_\_\_\_  
William O'Dowd IV  
Principal Financial Officer  
(Principal Financial Officer)



**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Report of Dolphin Digital Media, Inc. (the "Company") on Form 10-Q for the quarter ended March 31, 2012, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, William O'Dowd IV, Principal Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fully presents, in all material respects, the financial condition and results of operations of the Company.

May 24, 2012

By: /s/ William O'Dowd IV  
William O'Dowd IV  
Principal Executive Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Report of Dolphin Digital Media, Inc. (the "Company") on Form 10-Q for the quarter ended March 31, 2012, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, William O'Dowd IV, Principal Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fully presents, in all material respects, the financial condition and results of operations of the Company.

May 24, 2012

By: /s/ William O'Dowd IV  
William O'Dowd IV  
Principal Financial Officer