

Local Market Update for July 2021

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®

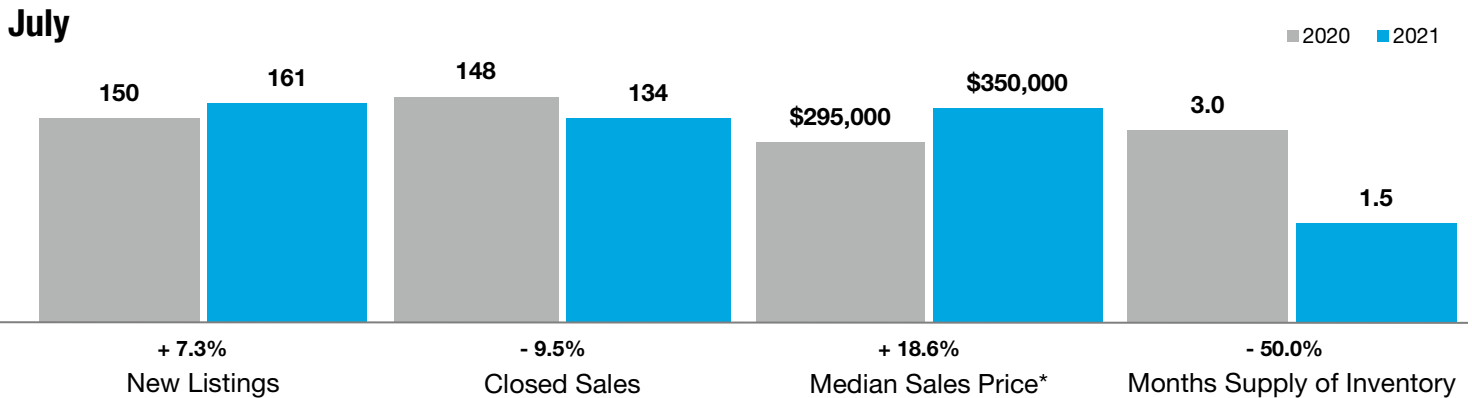


City of Hendersonville

North Carolina

Key Metrics	July			Year to Date		
	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	150	161	+ 7.3%	896	1,021	+ 14.0%
Pending Sales	134	150	+ 11.9%	765	935	+ 22.2%
Closed Sales	148	134	- 9.5%	683	845	+ 23.7%
Median Sales Price*	\$295,000	\$350,000	+ 18.6%	\$275,000	\$330,000	+ 20.0%
Average Sales Price*	\$329,027	\$396,974	+ 20.7%	\$309,520	\$381,176	+ 23.2%
Percent of Original List Price Received*	95.8%	99.7%	+ 4.1%	95.5%	99.0%	+ 3.7%
List to Close	109	72	- 33.9%	105	87	- 17.1%
Days on Market Until Sale	61	28	- 54.1%	59	37	- 37.3%
Cumulative Days on Market Until Sale	79	25	- 68.4%	75	43	- 42.7%
Average List Price	\$394,448	\$383,956	- 2.7%	\$364,004	\$400,351	+ 10.0%
Inventory of Homes for Sale	315	196	- 37.8%	--	--	--
Months Supply of Inventory	3.0	1.5	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

