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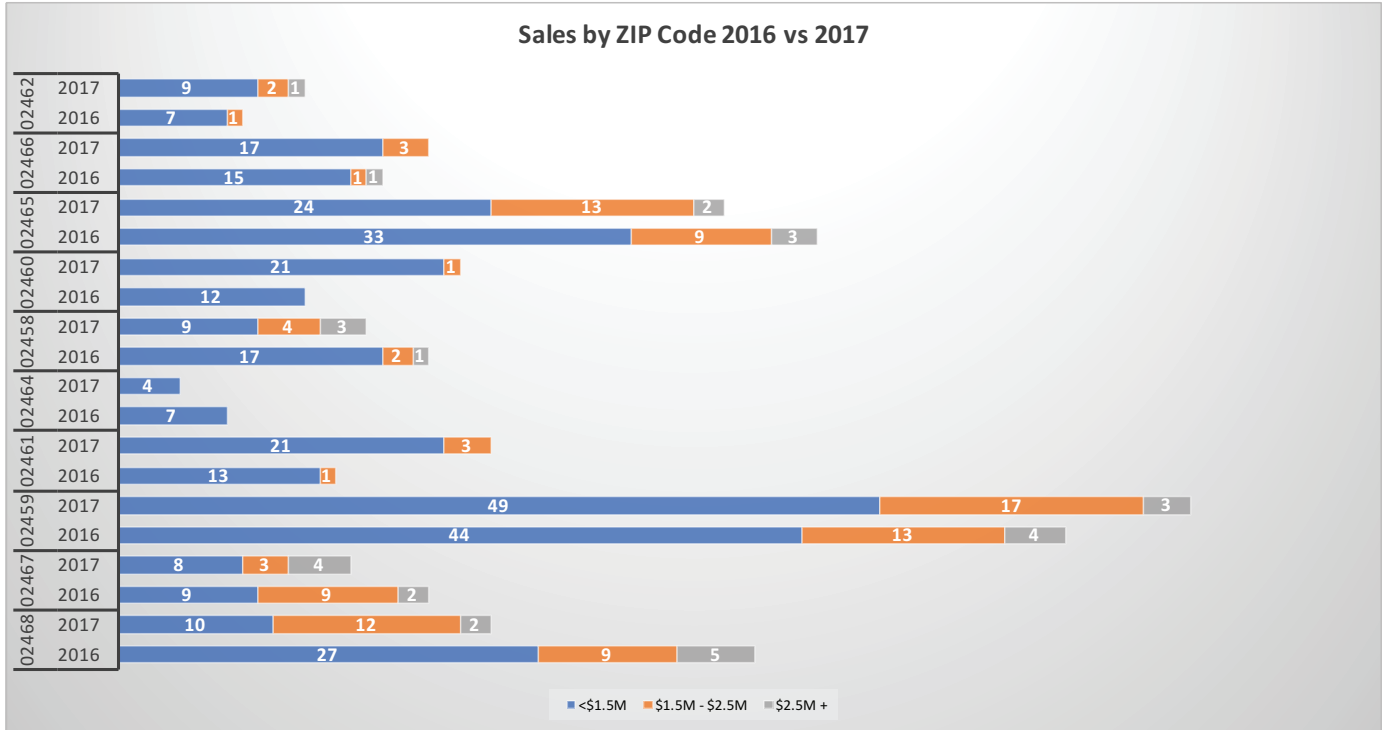
Newton First 6 Months, 2016 - 2017 Single Family Real Estate Review

Sales were flat compared to the same period in 2016, with 13% less inventory. Sales over \$2.5M were down about 6%, \$1.5M - \$2.5M increased 30% and \$1.5M and below dropped 6%. Sales in 02465 (West Newton) saw a 27% decrease \$1.5M and below, 44.5% increase \$1.5M - \$2.5M and a 33% drop over \$2.5M, with 10% less inventory. \$2.5M + sales doubled in 02467 (Chestnut Hill), from 2 units to 4 units and tripled in 02458 - from 1 to 3 units.

The median sales price increased over 7%, from \$1,150,000 to \$1,240,000.

Sales below \$1.5M only dropped 6.5%, with 24% less inventory. \$1.5M - \$2.5M increased 29% with a 21% inventory decrease and \$2.5M + decreased 6.25% with a 5% inventory deficit.

Below, please find unit sales by ZIP Code and price range for 2016 vs 2017.



*All data from MLS Property Information Network, Inc.

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