

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2018	Sep 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	82	76	+7.9%	82	76	+7.9%
New Listing Volume	\$22,379,099	\$19,346,198	+15.7%	\$22,379,099	\$19,346,198	+15.7%
Active Listing Count	391	450	-13.1%	N/A	N/A	
Active Listing Volume	\$146,115,877	\$146,652,563	-0.4%	N/A	N/A	
Average Listing Price	\$373,698	\$325,895	+14.7%	\$373,698	\$325,895	+14.7%
Median Listing Price	\$299,000	\$248,750	+20.2%	\$299,000	\$248,750	+20.2%
Median Days in RPR	107	110.5	-3.2%	107	110.5	-3.2%
Months of Inventory	-	-	-	6.9	10.5	-34.5%
Absorption Rate	-	-	+-	14.58%	9.56%	+5%
Sales Activity Charts Metrics						
New Pending Sales Count	78	65	+20%	78	65	+20%
New Pending Sales Volume	\$19,010,000	\$15,642,799	+21.5%	\$19,010,000	\$15,642,799	+21.5%
Pending Sales Count	122	86	+41.9%	N/A	N/A	
Pending Sales Volume	\$32,811,700	\$21,795,899	+50.5%	N/A	N/A	
Closed Sales Count	57	57	+-	57	57	+-
Closed Sales Volume	\$12,207,400	\$12,088,550	+1%	\$12,207,400	\$12,088,550	+1%
Average Sales Price	\$214,165	\$212,080	+1%	\$214,165	\$212,080	+1%
Median Sales Price	\$204,000	\$193,000	+5.7%	\$204,000	\$193,000	+5.7%