

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2018	Sep 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	18	15	+20%	18	15	+20%
New Listing Volume	\$9,068,700	\$10,426,000	-13%	\$9,068,700	\$10,426,000	-13%
Active Listing Count	112	118	-5.1%	N/A	N/A	
Active Listing Volume	\$86,622,800	\$89,902,950	-3.6%	N/A	N/A	
Average Listing Price	\$773,418	\$761,889	+1.5%	\$773,418	\$761,889	+1.5%
Median Listing Price	\$597,000	\$559,000	+6.8%	\$597,000	\$559,000	+6.8%
Median Days in RPR	98	127.5	-23.1%	98	127.5	-23.1%
Months of Inventory	-	-	-	8.6	7.9	+9.5%
Absorption Rate	-	-	+/-	11.61%	12.71%	-1.1%
Sales Activity Charts Metrics						
New Pending Sales Count	18	14	+28.6%	18	14	+28.6%
New Pending Sales Volume	\$10,104,400	\$6,676,900	+51.3%	\$10,104,400	\$6,676,900	+51.3%
Pending Sales Count	23	31	-25.8%	N/A	N/A	
Pending Sales Volume	\$13,882,400	\$16,425,300	-15.5%	N/A	N/A	
Closed Sales Count	17	13	+30.8%	17	13	+30.8%
Closed Sales Volume	\$7,696,000	\$8,141,300	-5.5%	\$7,696,000	\$8,141,300	-5.5%
Average Sales Price	\$452,706	\$626,254	-27.7%	\$452,706	\$626,254	-27.7%
Median Sales Price	\$365,000	\$570,000	-36%	\$365,000	\$570,000	-36%