

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2018	Sep 2017	+ / -	YTD 2018	YTD 2017	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	6	9	-33.3%	6	9	-33.3%
New Listing Volume	\$3,091,900	\$3,448,400	-10.3%	\$3,091,900	\$3,448,400	-10.3%
Active Listing Count	54	39	+38.5%	N/A	N/A	
Active Listing Volume	\$17,141,300	\$13,729,600	+24.8%	N/A	N/A	
Average Listing Price	\$317,431	\$352,041	-9.8%	\$317,431	\$352,041	-9.8%
Median Listing Price	\$294,000	\$275,000	+6.9%	\$294,000	\$275,000	+6.9%
Median Days in RPR	109	103	+5.8%	109	103	+5.8%
Months of Inventory	-	-	-	5.4	4.9	+10.8%
Absorption Rate	-	-	+-	18.52%	20.51%	-2%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	8	5	+60%	8	5	+60%
New Pending Sales Volume	\$2,849,998	\$1,307,500	+118%	\$2,849,998	\$1,307,500	+118%
Pending Sales Count	10	7	+42.9%	N/A	N/A	
Pending Sales Volume	\$3,979,998	\$1,487,400	+167.6%	N/A	N/A	
Closed Sales Count	3	10	-70%	3	10	-70%
Closed Sales Volume	\$857,400	\$2,143,900	-60%	\$857,400	\$2,143,900	-60%
Average Sales Price	\$285,800	\$214,390	+33.3%	\$285,800	\$214,390	+33.3%
Median Sales Price	\$270,000	\$207,450	+30.2%	\$270,000	\$207,450	+30.2%