

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2018	Sep 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	43	44	-2.3%	43	44	-2.3%
New Listing Volume	\$17,642,090	\$17,869,400	-1.3%	\$17,642,090	\$17,869,400	-1.3%
Active Listing Count	291	305	-4.6%	N/A	N/A	
Active Listing Volume	\$141,928,289	\$145,156,939	-2.2%	N/A	N/A	
Average Listing Price	\$487,726	\$475,924	+2.5%	\$487,726	\$475,924	+2.5%
Median Listing Price	\$329,000	\$275,000	+19.6%	\$329,000	\$275,000	+19.6%
Median Days in RPR	104	128	-18.8%	104	128	-18.8%
Months of Inventory	-	-	-	7.9	8.5	-7.2%
Absorption Rate	-	-	+-	12.71%	11.8%	+0.9%
Sales Activity Charts Metrics						
New Pending Sales Count	38	31	+22.6%	38	31	+22.6%
New Pending Sales Volume	\$15,477,298	\$10,734,550	+44.2%	\$15,477,298	\$10,734,550	+44.2%
Pending Sales Count	54	58	-6.9%	N/A	N/A	
Pending Sales Volume	\$22,374,998	\$22,589,750	-1%	N/A	N/A	
Closed Sales Count	36	37	-2.7%	36	37	-2.7%
Closed Sales Volume	\$12,207,870	\$12,912,990	-5.5%	\$12,207,870	\$12,912,990	-5.5%
Average Sales Price	\$339,108	\$349,000	-2.8%	\$339,108	\$349,000	-2.8%
Median Sales Price	\$260,000	\$259,000	+0.4%	\$260,000	\$259,000	+0.4%