

# Local Market Update for September 2017

A Research Tool Provided by Vermont Realtors®



## Washington County

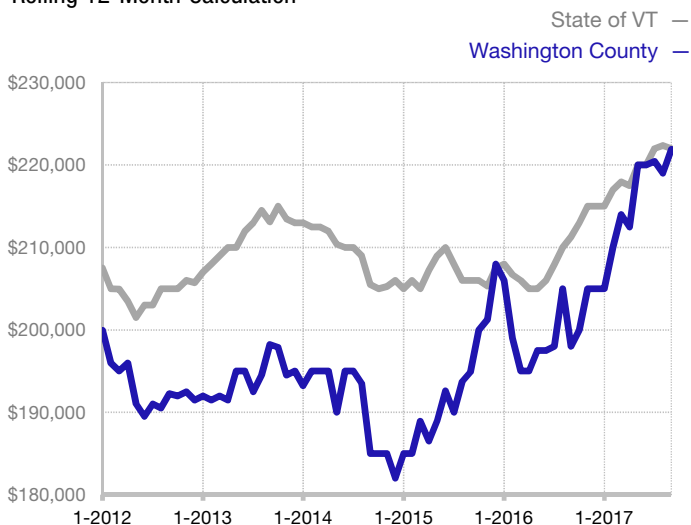
Single-Family	September			YTD		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	65	<b>70</b>	+ 7.7%	688	<b>707</b>	+ 2.8%
Pending Sales	42	<b>65</b>	+ 54.8%	400	<b>470</b>	+ 17.5%
Closed Sales	45	<b>50</b>	+ 11.1%	369	<b>407</b>	+ 10.3%
Median Sales Price*	\$169,000	<b>\$203,600</b>	+ 20.5%	\$195,000	<b>\$223,000</b>	+ 14.4%
Average Sales Price*	\$239,833	<b>\$225,803</b>	- 5.8%	\$229,687	<b>\$243,487</b>	+ 6.0%
Percent of Original List Price Received*	93.1%	<b>93.7%</b>	+ 0.6%	92.3%	<b>92.7%</b>	+ 0.4%
Days on Market Until Sale	130	<b>140</b>	+ 7.7%	189	<b>126</b>	- 33.3%
Inventory of Homes for Sale	483	<b>385</b>	- 20.3%	--	--	--
Months Supply of Inventory	11.7	<b>7.9</b>	- 32.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			YTD		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	14	<b>16</b>	+ 14.3%	134	<b>153</b>	+ 14.2%
Pending Sales	11	<b>14</b>	+ 27.3%	88	<b>131</b>	+ 48.9%
Closed Sales	6	<b>14</b>	+ 133.3%	80	<b>129</b>	+ 61.3%
Median Sales Price*	\$173,250	<b>\$153,000</b>	- 11.7%	\$159,000	<b>\$160,000</b>	+ 0.6%
Average Sales Price*	\$333,983	<b>\$158,564</b>	- 52.5%	\$179,512	<b>\$174,309</b>	- 2.9%
Percent of Original List Price Received*	90.2%	<b>91.4%</b>	+ 1.3%	89.8%	<b>91.5%</b>	+ 1.9%
Days on Market Until Sale	288	<b>147</b>	- 49.0%	210	<b>162</b>	- 22.9%
Inventory of Homes for Sale	127	<b>110</b>	- 13.4%	--	--	--
Months Supply of Inventory	14.0	<b>8.0</b>	- 42.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

