

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2018	Oct 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	2	2	+/-	2	2	+/-
New Listing Volume	\$868,900	\$334,500	+159.8%	\$868,900	\$334,500	+159.8%
Active Listing Count	46	33	+39.4%	N/A	N/A	
Active Listing Volume	\$14,397,300	\$12,196,800	+18%	N/A	N/A	
Average Listing Price	\$312,985	\$369,600	-15.3%	\$312,985	\$369,600	-15.3%
Median Listing Price	\$299,000	\$299,000	+/-	\$299,000	\$299,000	+/-
Median Days in RPR	136.5	123	+11%	136.5	123	+11%
Months of Inventory	-	-	-	15.3	6.6	+132.3%
Absorption Rate	-	-	+/-	6.52%	15.15%	-8.6%
Sales Activity Charts Metrics						
New Pending Sales Count	8	6	+33.3%	8	6	+33.3%
New Pending Sales Volume	\$1,974,000	\$1,229,300	+60.6%	\$1,974,000	\$1,229,300	+60.6%
Pending Sales Count	14	10	+40%	N/A	N/A	
Pending Sales Volume	\$4,860,999	\$2,222,800	+118.7%	N/A	N/A	
Closed Sales Count	4	3	+33.3%	4	3	+33.3%
Closed Sales Volume	\$1,066,000	\$473,900	+124.9%	\$1,066,000	\$473,900	+124.9%
Average Sales Price	\$266,500	\$157,967	+68.7%	\$266,500	\$157,967	+68.7%
Median Sales Price	\$175,000	\$133,900	+30.7%	\$175,000	\$133,900	+30.7%