

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2018	Oct 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	39	45	-13.3%	39	45	-13.3%
New Listing Volume	\$28,651,800	\$19,880,700	+44.1%	\$28,651,800	\$19,880,700	+44.1%
Active Listing Count	279	295	-5.4%	N/A	N/A	
Active Listing Volume	\$144,295,589	\$147,027,250	-1.9%	N/A	N/A	
Average Listing Price	\$517,188	\$498,397	+3.8%	\$517,188	\$498,397	+3.8%
Median Listing Price	\$329,000	\$289,000	+13.8%	\$329,000	\$289,000	+13.8%
Median Days in RPR	123	138	-10.9%	123	138	-10.9%
Months of Inventory	-	-	-	5.9	12.8	-53.7%
Absorption Rate	-	-	+/-	16.85%	7.8%	+9%
Sales Activity Charts Metrics						
New Pending Sales Count	36	36	+/-	36	36	+/-
New Pending Sales Volume	\$15,352,200	\$9,890,989	+55.2%	\$15,352,200	\$9,890,989	+55.2%
Pending Sales Count	64	46	+39.1%	N/A	N/A	
Pending Sales Volume	\$28,509,199	\$15,466,839	+84.3%	N/A	N/A	
Closed Sales Count	25	47	-46.8%	25	47	-46.8%
Closed Sales Volume	\$8,523,000	\$16,288,370	-47.7%	\$8,523,000	\$16,288,370	-47.7%
Average Sales Price	\$340,920	\$346,561	-1.6%	\$340,920	\$346,561	-1.6%
Median Sales Price	\$255,000	\$251,000	+1.6%	\$255,000	\$251,000	+1.6%