

# Local Market Update for October 2017

A Research Tool Provided by Vermont Realtors®



## Stowe

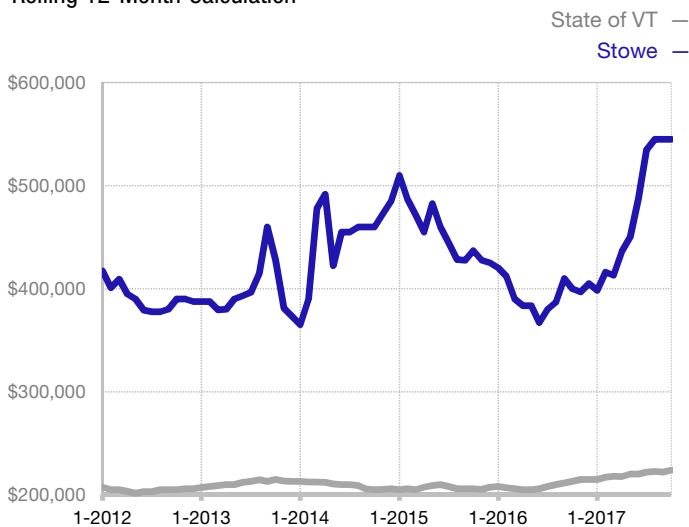
| Single-Family                            | October   |           |                | YTD          |              |                |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
|  | 2016      | 2017      | Percent Change | Thru 10-2016 | Thru 10-2017 | Percent Change |
| <b>Key Metrics</b>                       |           |           |                |              |              |                |
| New Listings                             | 9         | 13        | + 44.4%        | 106          | 121          | + 14.2%        |
| Pending Sales                            | 6         | 11        | + 83.3%        | 83           | 79           | - 4.8%         |
| Closed Sales                             | 7         | 17        | + 142.9%       | 79           | 73           | - 7.6%         |
| Median Sales Price*                      | \$359,900 | \$500,000 | + 38.9%        | \$413,000    | \$545,000    | + 32.0%        |
| Average Sales Price*                     | \$721,300 | \$615,691 | - 14.6%        | \$631,206    | \$672,238    | + 6.5%         |
| Percent of Original List Price Received* | 95.7%     | 95.0%     | - 0.7%         | 89.7%        | 92.7%        | + 3.3%         |
| Days on Market Until Sale                | 88        | 58        | - 34.1%        | 178          | 138          | - 22.5%        |
| Inventory of Homes for Sale              | 62        | 65        | + 4.8%         | --           | --           | --             |
| Months Supply of Inventory               | 7.6       | 9.1       | + 19.7%        | --           | --           | --             |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                          | October   |           |                | YTD          |              |                |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
|  | 2016      | 2017      | Percent Change | Thru 10-2016 | Thru 10-2017 | Percent Change |
| <b>Key Metrics</b>                       |           |           |                |              |              |                |
| New Listings                             | 5         | 12        | + 140.0%       | 84           | 90           | + 7.1%         |
| Pending Sales                            | 6         | 5         | - 16.7%        | 41           | 67           | + 63.4%        |
| Closed Sales                             | 7         | 11        | + 57.1%        | 45           | 65           | + 44.4%        |
| Median Sales Price*                      | \$175,000 | \$175,000 | 0.0%           | \$240,000    | \$230,000    | - 4.2%         |
| Average Sales Price*                     | \$656,333 | \$245,091 | - 62.7%        | \$406,395    | \$328,666    | - 19.1%        |
| Percent of Original List Price Received* | 78.5%     | 92.9%     | + 18.3%        | 89.3%        | 91.4%        | + 2.4%         |
| Days on Market Until Sale                | 333       | 168       | - 49.5%        | 228          | 186          | - 18.4%        |
| Inventory of Homes for Sale              | 76        | 65        | - 14.5%        | --           | --           | --             |
| Months Supply of Inventory               | 16.4      | 10.8      | - 34.1%        | --           | --           | --             |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

