

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2018	Nov 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	35	47	-25.5%	35	47	-25.5%
New Listing Volume	\$10,351,800	\$13,404,800	-22.8%	\$10,351,800	\$13,404,800	-22.8%
Active Listing Count	401	—	—	N/A	N/A	
Active Listing Volume	\$140,162,463	—	—	N/A	N/A	
Average Listing Price	\$349,532	—	—	\$349,532	—	—
Median Listing Price	\$260,000	—	—	\$260,000	—	—
Median Days in RPR	141	—	—	141	—	—
Months of Inventory	—	—	—	—	7.2	—
Absorption Rate	—	—	—	—	13.97%	—
Sales Activity Charts Metrics						
New Pending Sales Count	30	40	-25%	30	40	-25%
New Pending Sales Volume	\$7,316,700	\$9,939,700	-26.4%	\$7,316,700	\$9,939,700	-26.4%
Pending Sales Count	68	—	—	N/A	N/A	
Pending Sales Volume	\$17,357,000	—	—	N/A	N/A	
Closed Sales Count	54	61	-11.5%	54	61	-11.5%
Closed Sales Volume	\$14,253,929	\$13,716,625	+3.9%	\$14,253,929	\$13,716,625	+3.9%
Average Sales Price	\$263,962	\$224,863	+17.4%	\$263,962	\$224,863	+17.4%
Median Sales Price	\$208,750	\$200,000	+4.4%	\$208,750	\$200,000	+4.4%