

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2018	Nov 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	5	10	-50%	5	10	-50%
New Listing Volume	\$2,279,000	\$5,487,000	-58.5%	\$2,279,000	\$5,487,000	-58.5%
Active Listing Count	114	-	-	N/A	N/A	
Active Listing Volume	\$88,959,250	-	-	N/A	N/A	
Average Listing Price	\$780,344	-	-	\$780,344	-	-
Median Listing Price	\$620,000	-	-	\$620,000	-	-
Median Days in RPR	144	-	-	144	-	-
Months of Inventory	-	-	-	-	16.3	-
Absorption Rate	-	-	-	-	6.14%	-
Sales Activity Charts Metrics						
New Pending Sales Count	12	10	+20%	12	10	+20%
New Pending Sales Volume	\$7,531,000	\$5,249,900	+43.5%	\$7,531,000	\$5,249,900	+43.5%
Pending Sales Count	12	-	-	N/A	N/A	
Pending Sales Volume	\$5,398,900	-	-	N/A	N/A	
Closed Sales Count	16	16	+/-	16	16	+/-
Closed Sales Volume	\$9,877,700	\$8,186,970	+20.7%	\$9,877,700	\$8,186,970	+20.7%
Average Sales Price	\$617,356	\$511,686	+20.7%	\$617,356	\$511,686	+20.7%
Median Sales Price	\$475,000	\$365,000	+30.1%	\$475,000	\$365,000	+30.1%