

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2018	Nov 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	3	+33.3%	4	3	+33.3%
New Listing Volume	\$1,493,900	\$764,000	+95.5%	\$1,493,900	\$764,000	+95.5%
Active Listing Count	28	–	–	N/A	N/A	
Active Listing Volume	\$10,600,500	–	–	N/A	N/A	
Average Listing Price	\$378,589	–	–	\$378,589	–	–
Median Listing Price	\$299,000	–	–	\$299,000	–	–
Median Days in RPR	158	–	–	158	–	–
Months of Inventory	–	–	–	–	9.3	–
Absorption Rate	–	–	–	–	10.71%	–
Sales Activity Charts Metrics						
New Pending Sales Count	4	5	-20%	4	5	-20%
New Pending Sales Volume	\$947,000	\$1,356,500	-30.2%	\$947,000	\$1,356,500	-30.2%
Pending Sales Count	8	–	–	N/A	N/A	
Pending Sales Volume	\$1,815,900	–	–	N/A	N/A	
Closed Sales Count	9	7	+28.6%	9	7	+28.6%
Closed Sales Volume	\$2,570,167	\$1,660,500	+54.8%	\$2,570,167	\$1,660,500	+54.8%
Average Sales Price	\$285,574	\$237,214	+20.4%	\$285,574	\$237,214	+20.4%
Median Sales Price	\$200,000	\$234,500	-14.7%	\$200,000	\$234,500	-14.7%